

FIG. 1A

#8

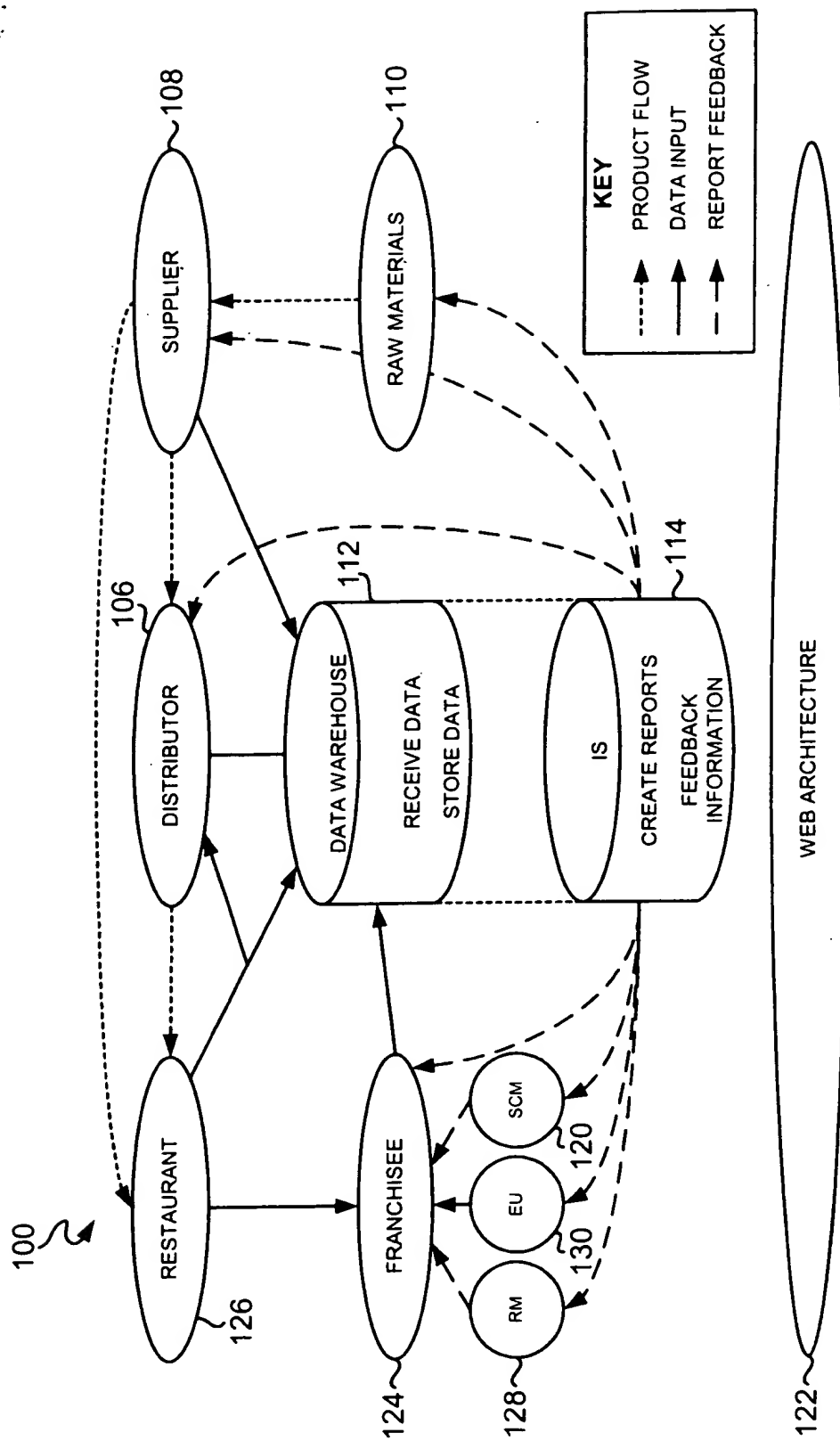
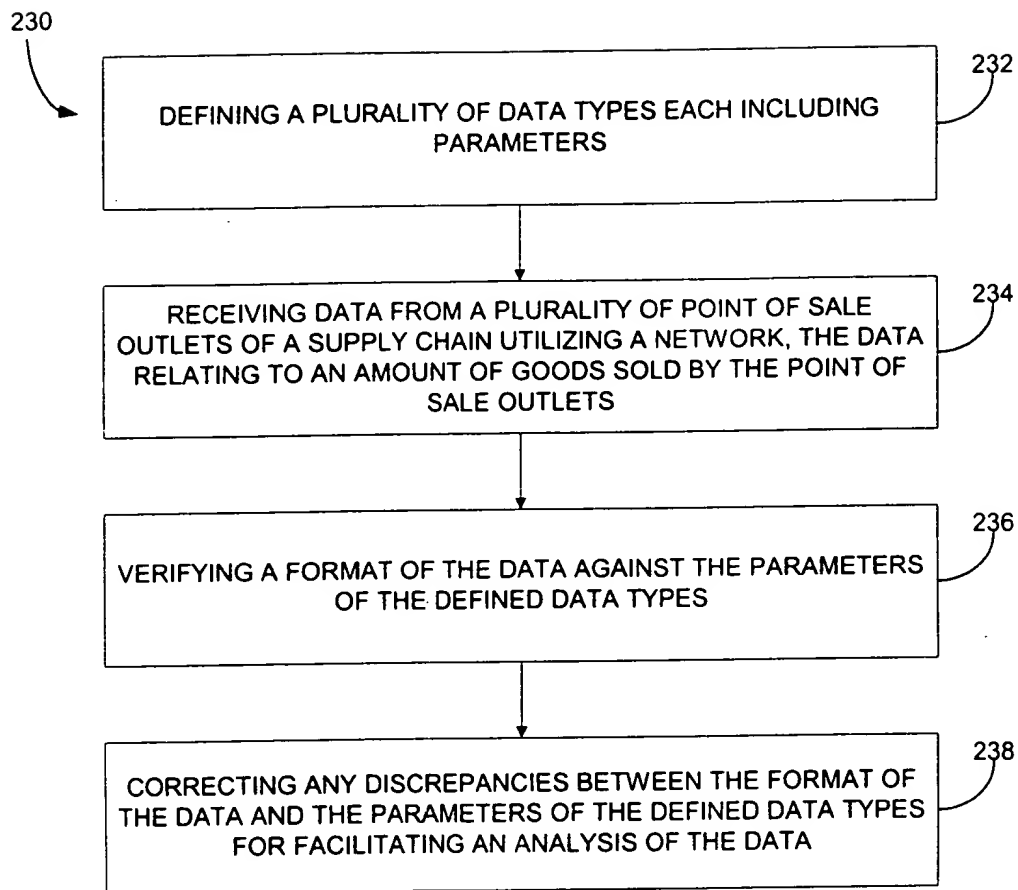
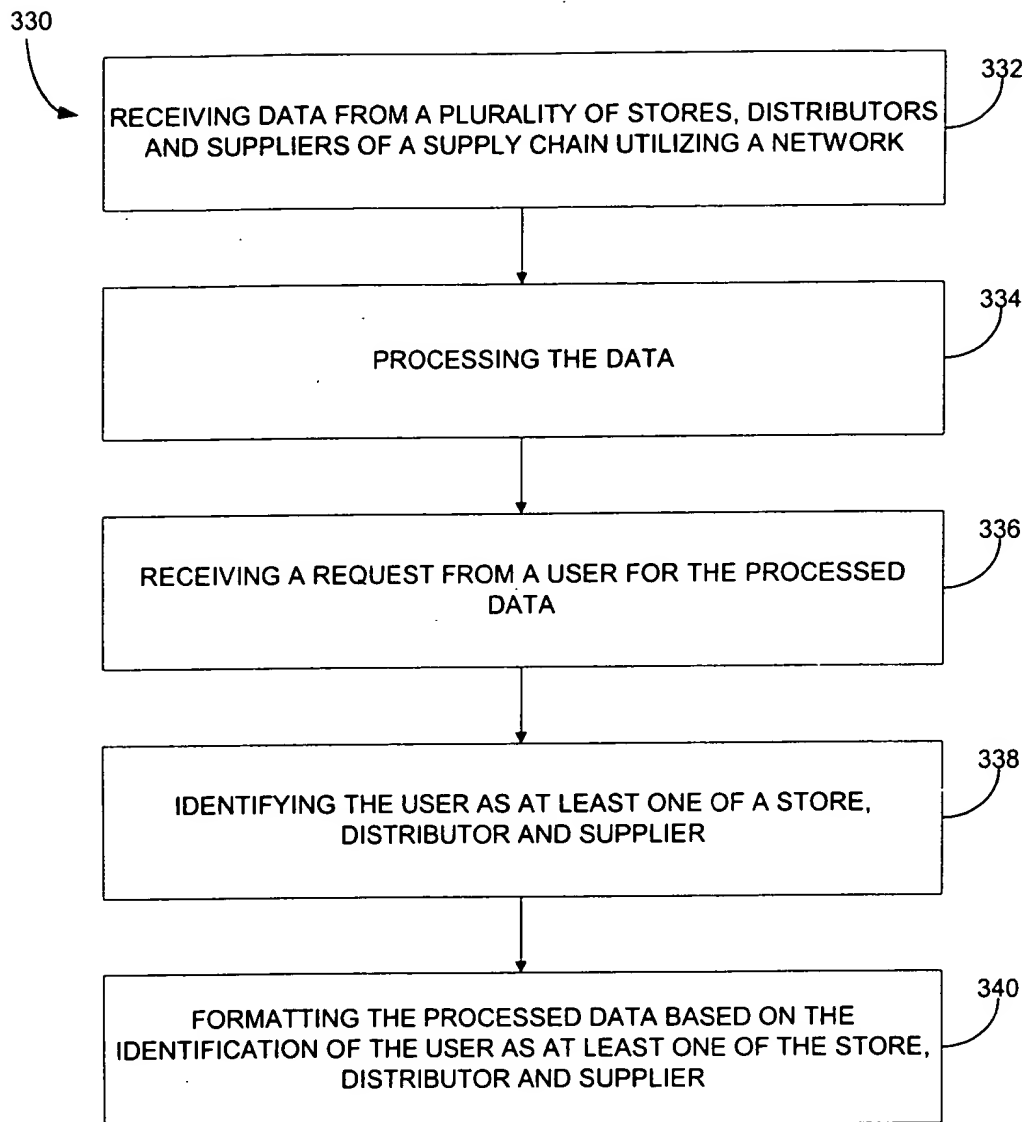


FIG. 1B

2020-04-20 14:25:00



**FIG. 2**



**FIG. 3**



FIG. 4

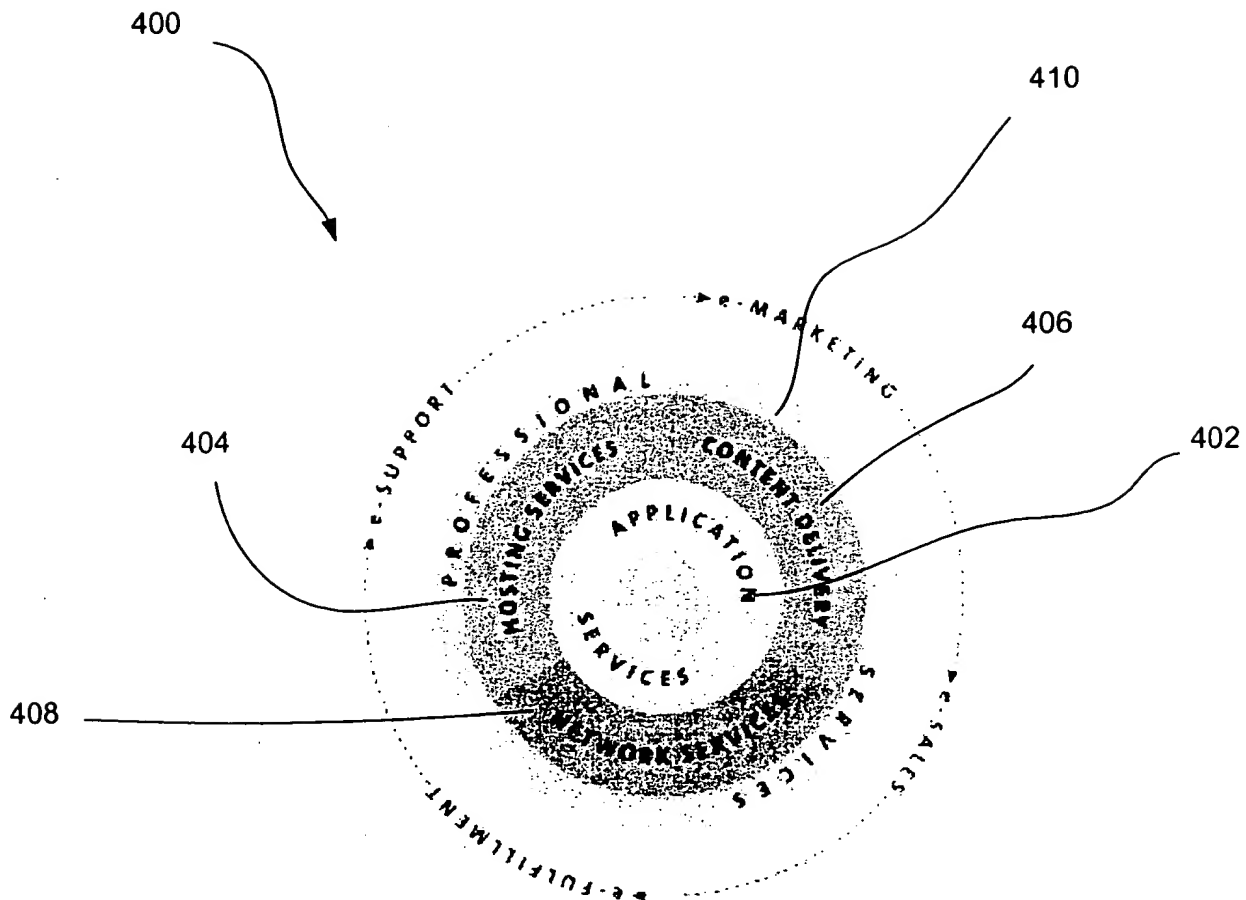
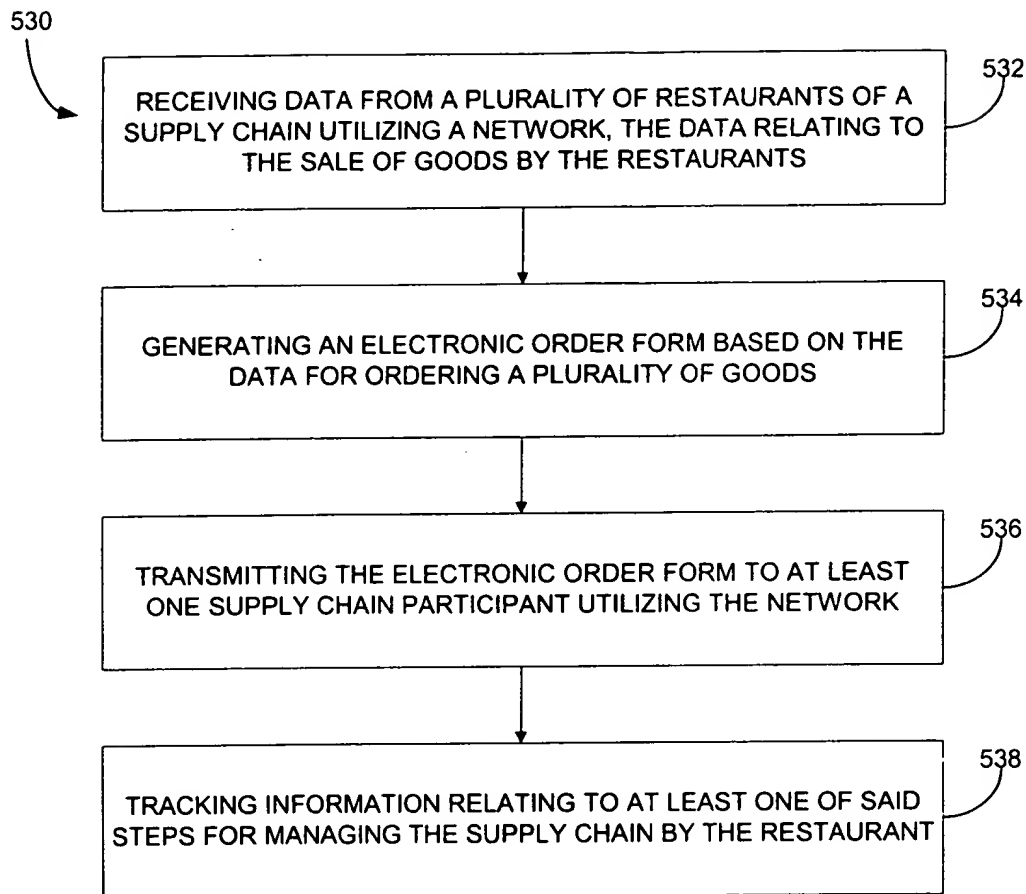


Fig. 4

109040-54857800



**FIG. 5**

2025-05-14 10:50:40

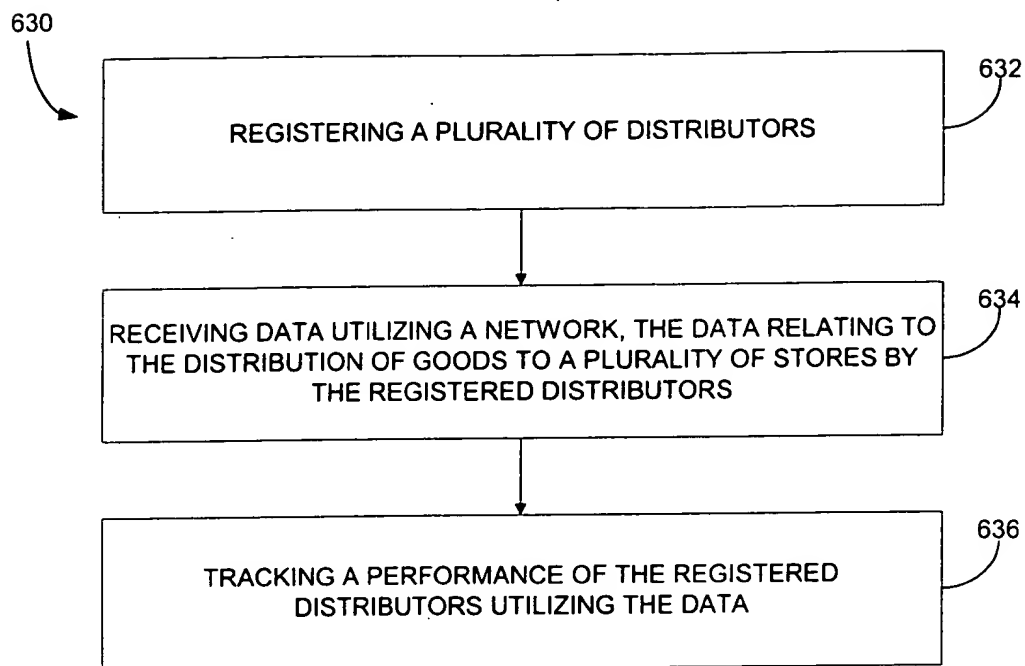
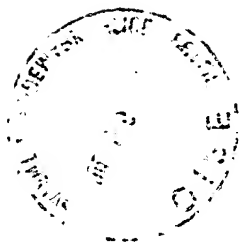


FIG. 6

09815845-070601

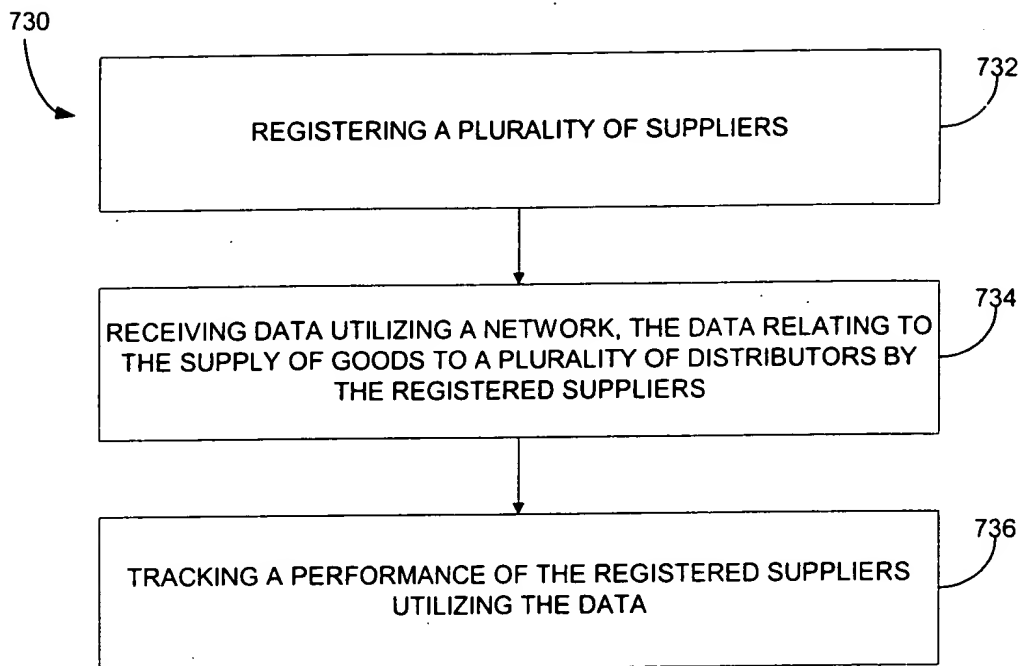


FIG. 7

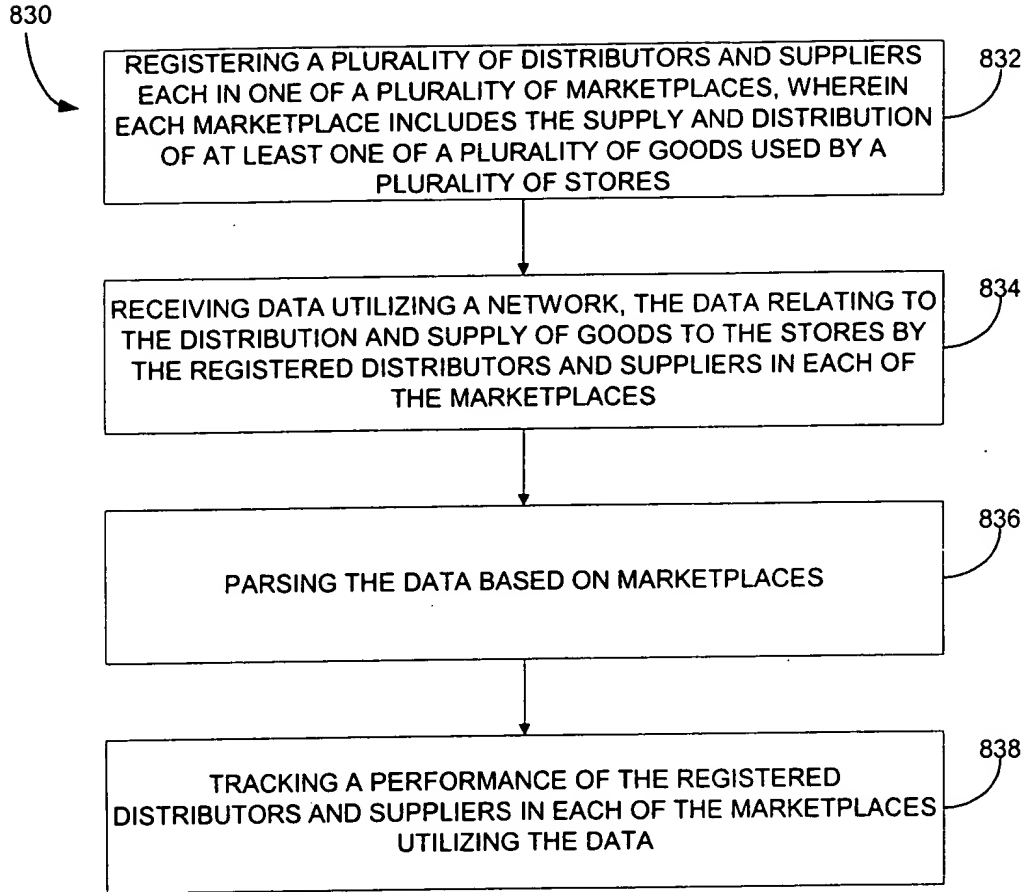
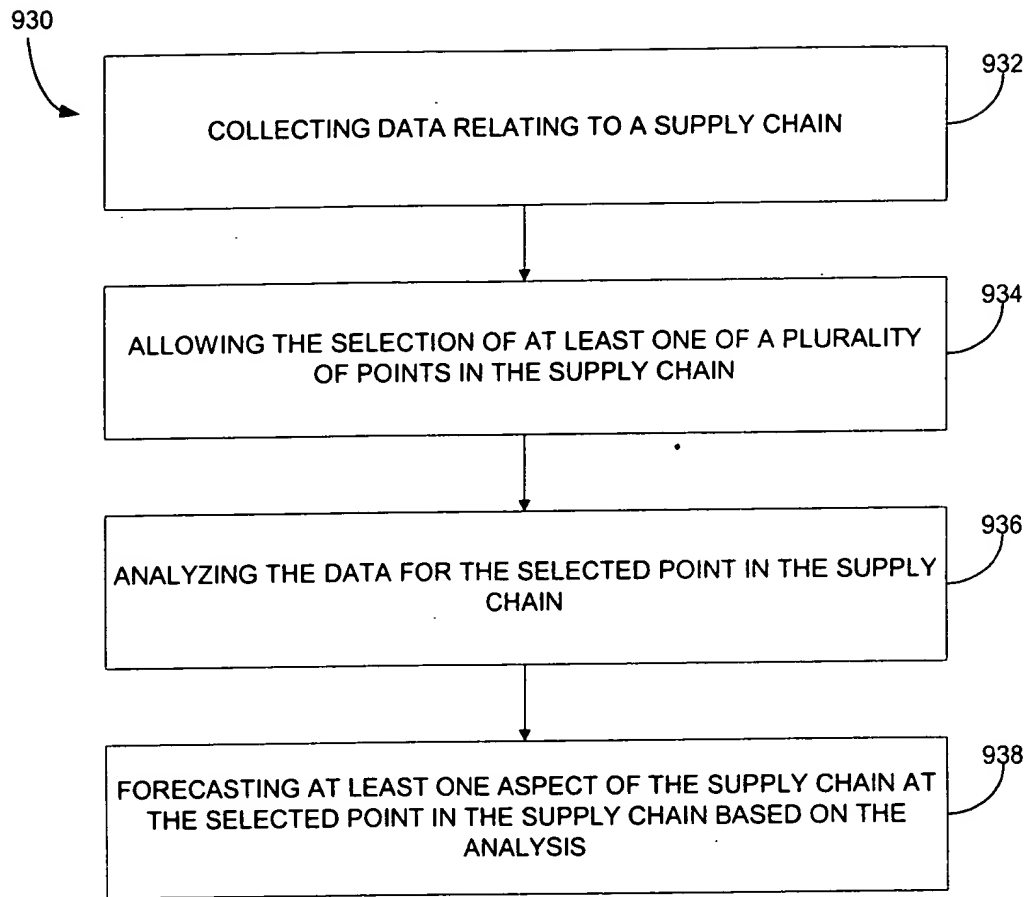
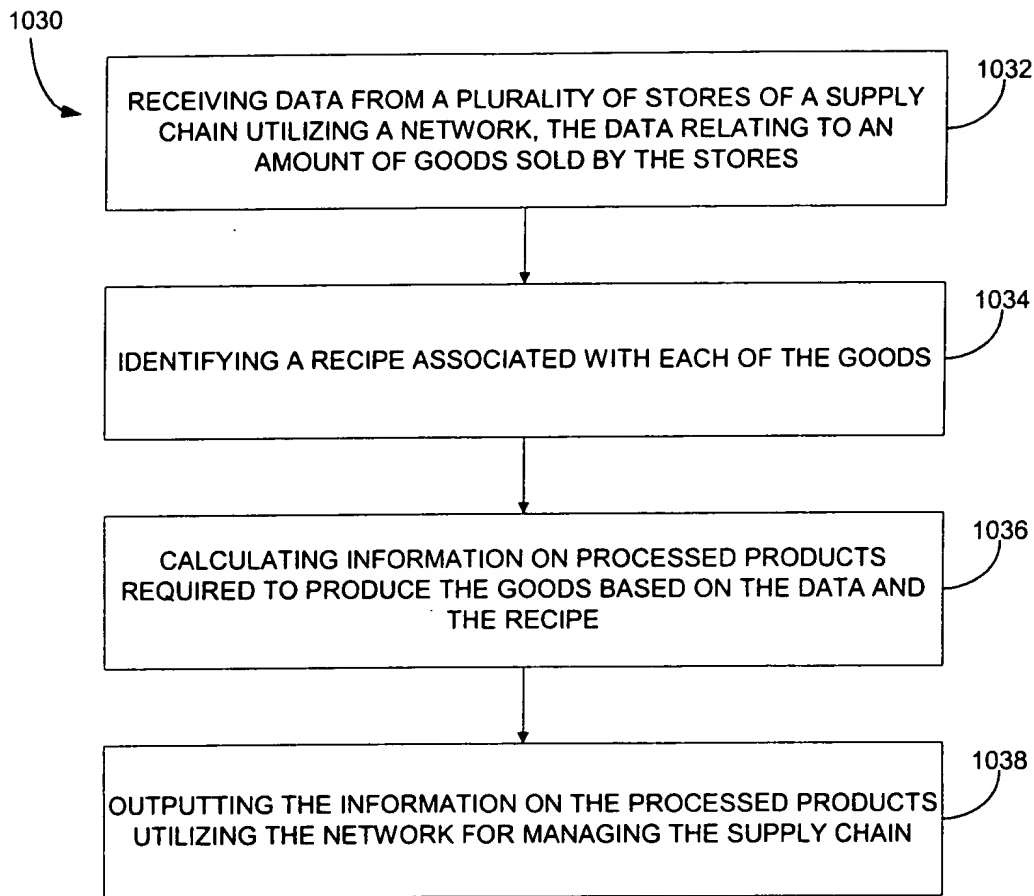


FIG. 8

09:45:04  
2020-05-20



**FIG. 9**



**FIG. 10**

2010-01-10 10:10:10

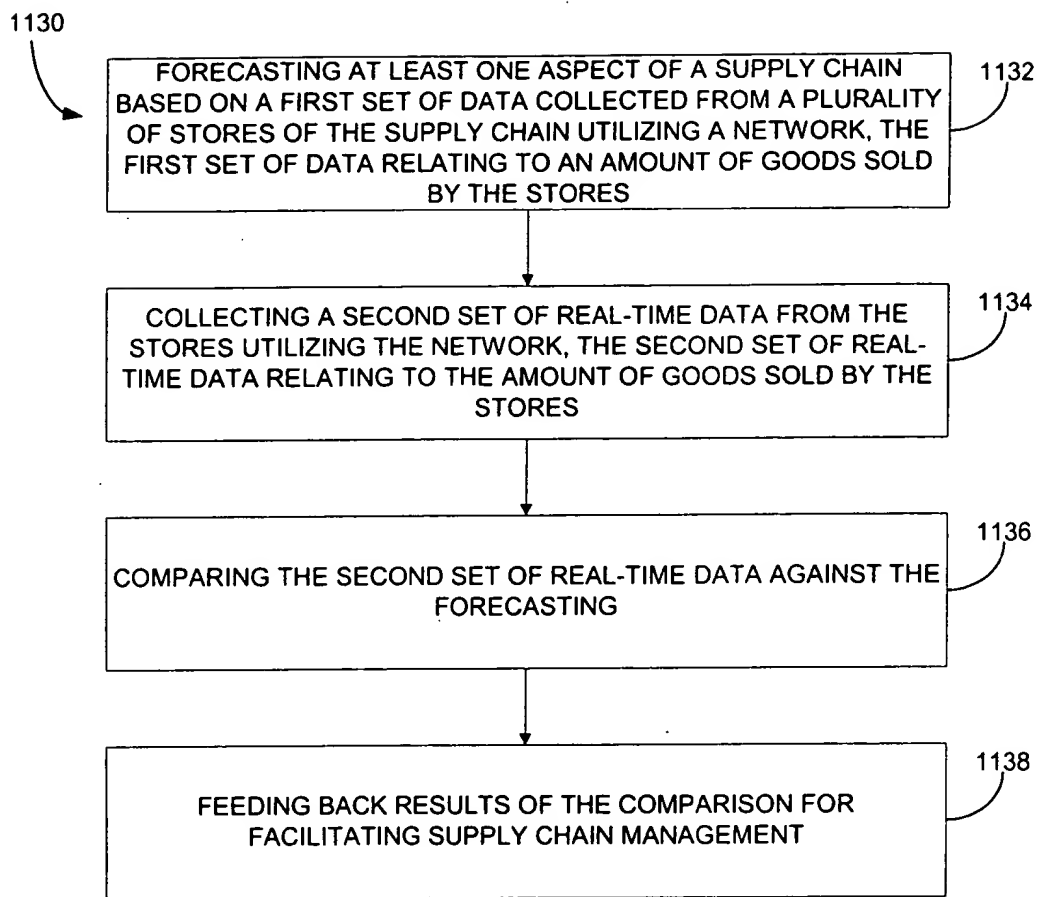


FIG. 11

091545-00601



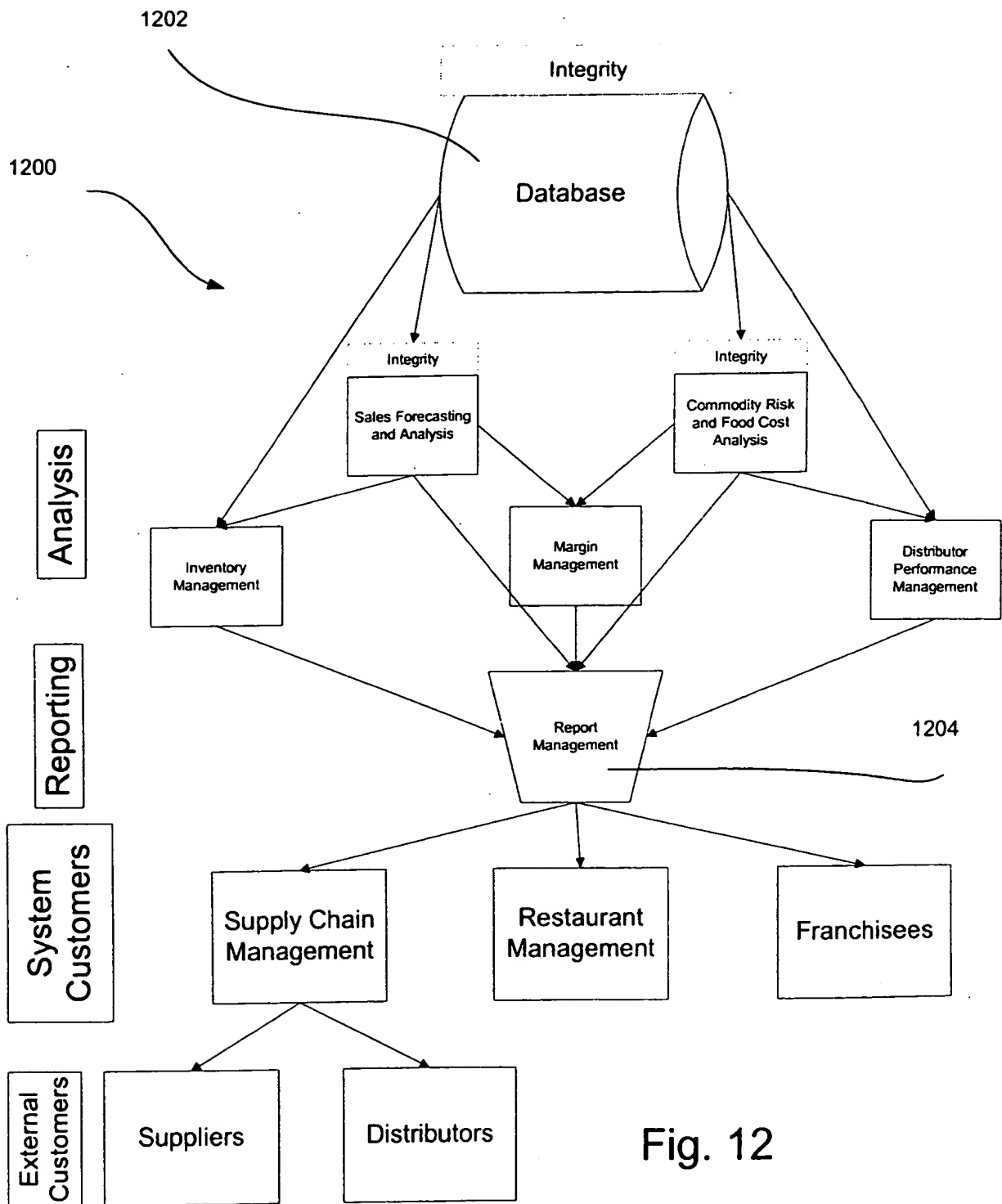


Fig. 12

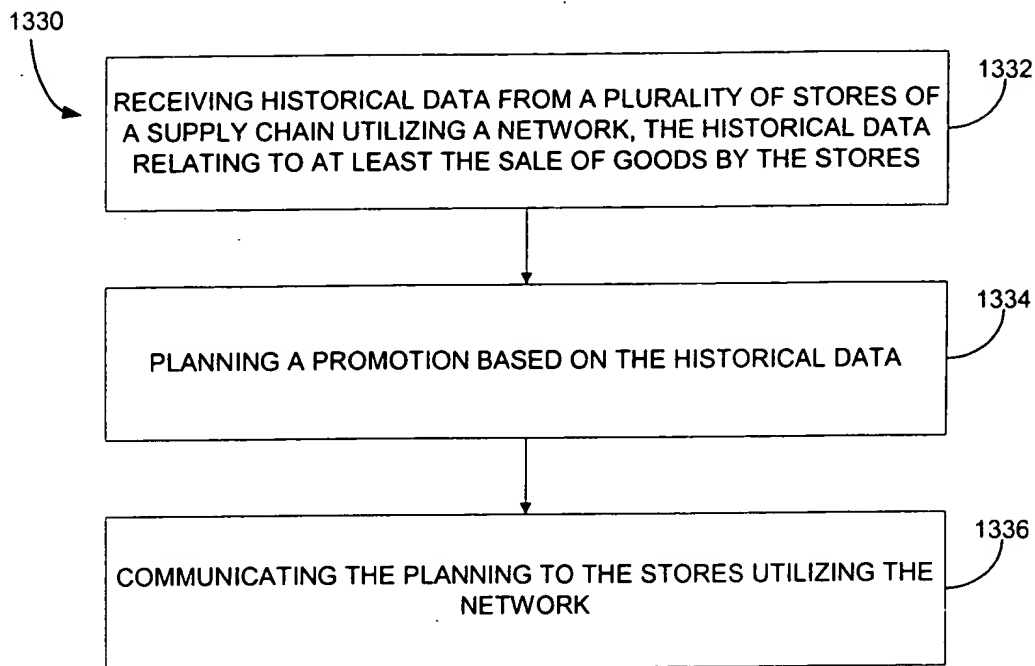
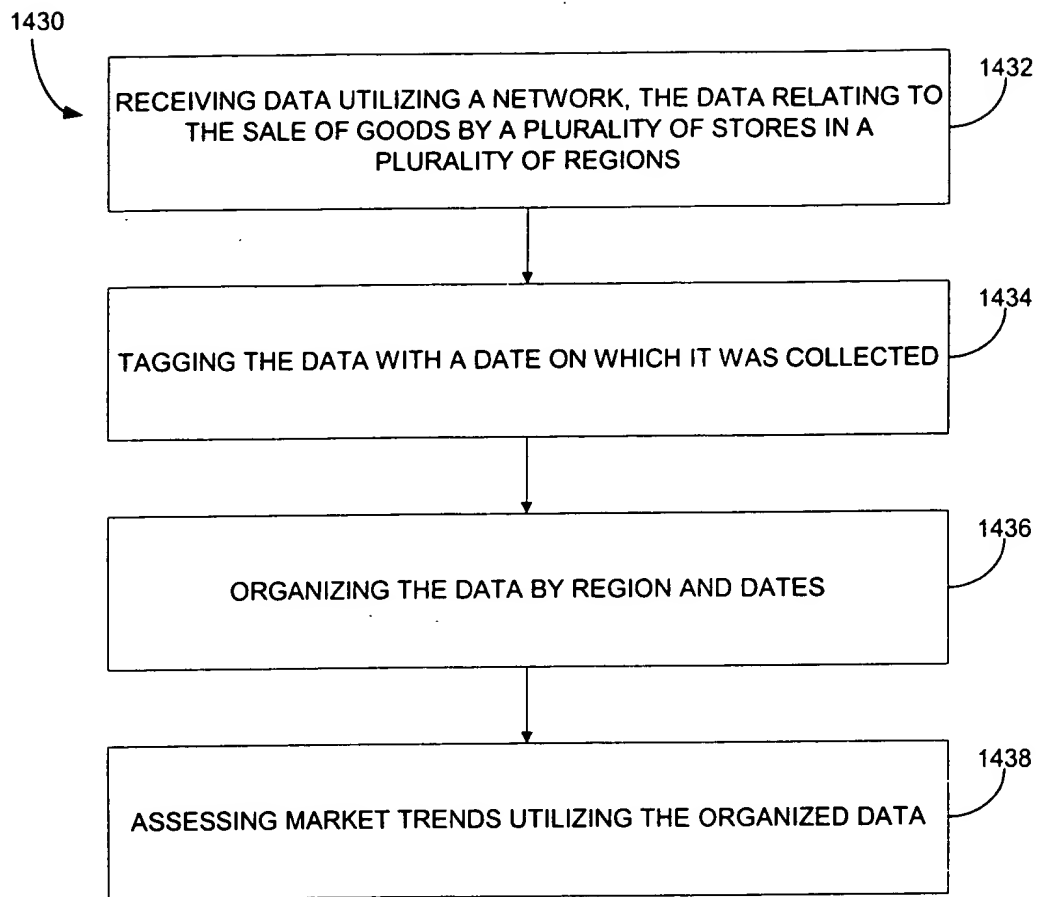


FIG. 13

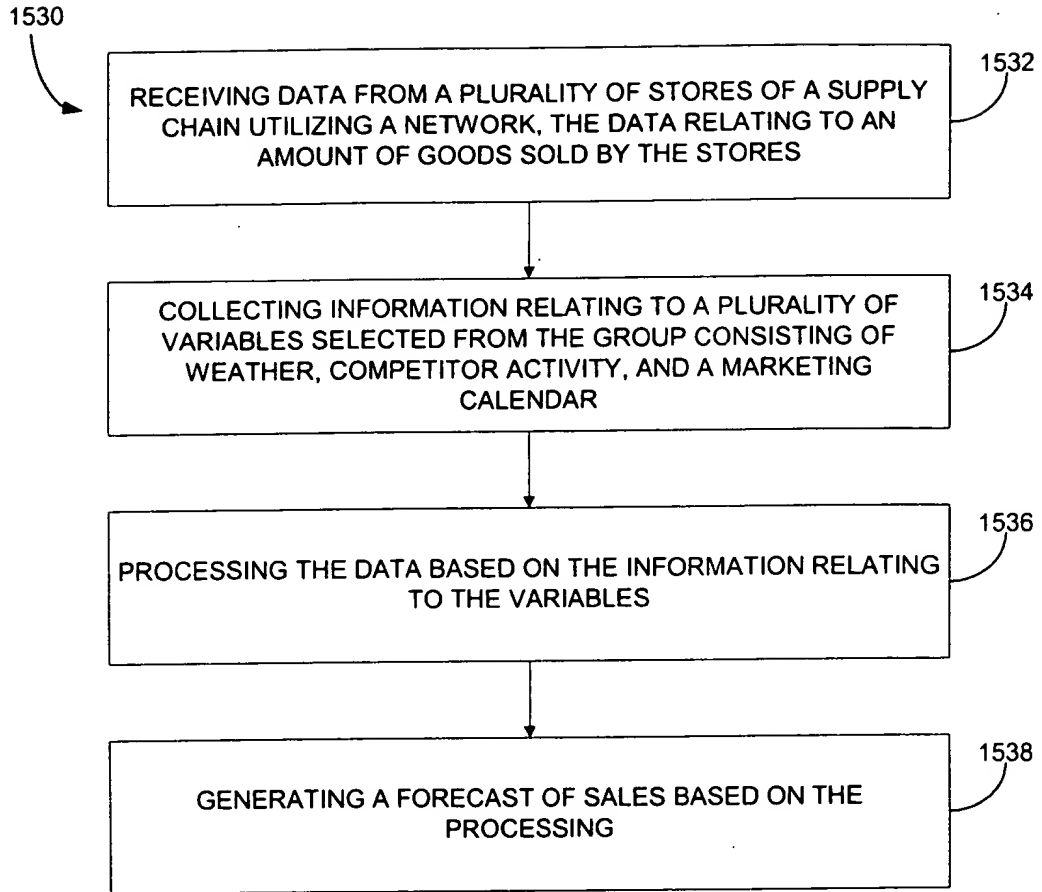
09/10 09:10:00

2025-05-20 10:50:20



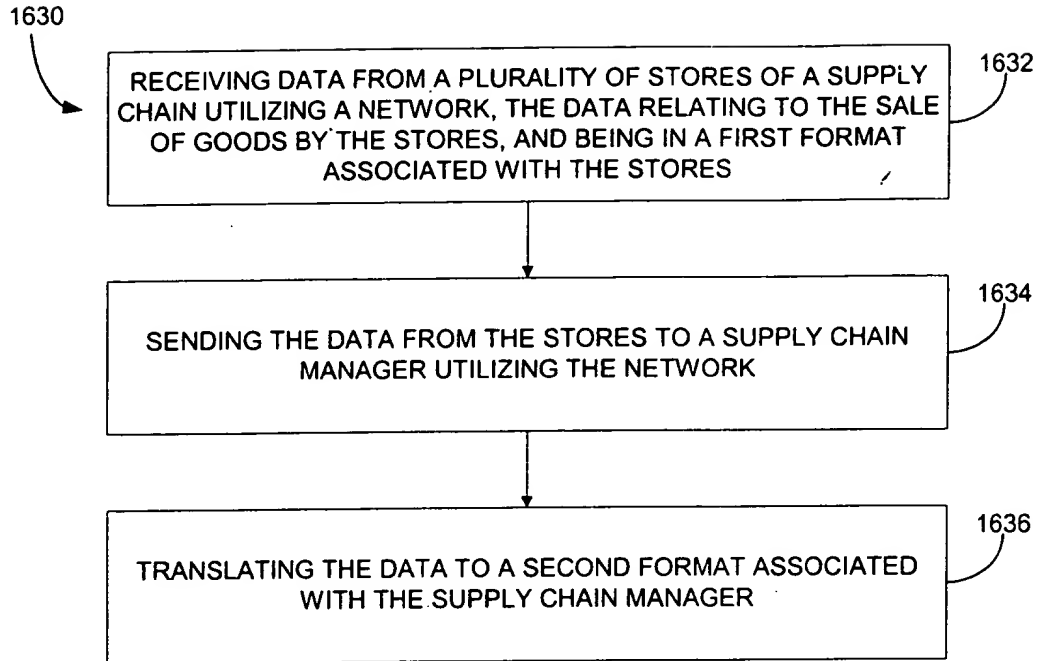
**FIG. 14**

2020-05-18



**FIG. 15**

09815845-070601



**FIG. 16**

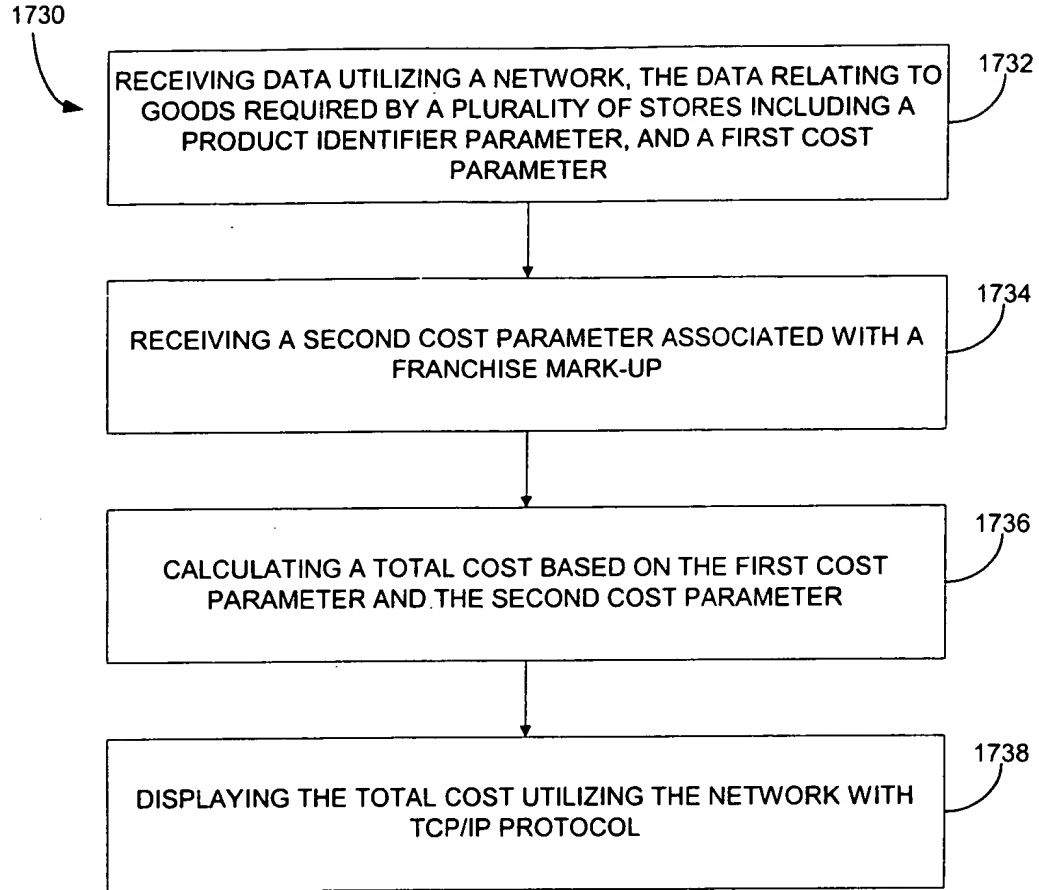
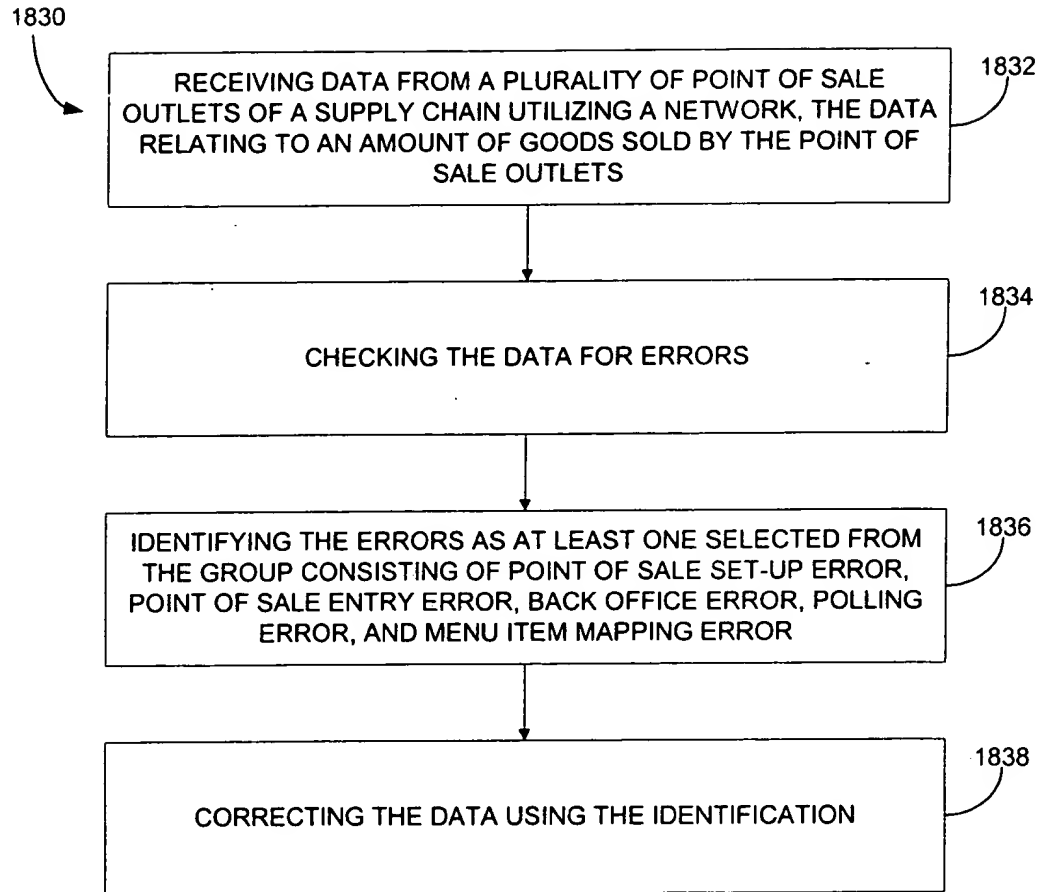


FIG. 17

094544-020604



**FIG. 18**





0915345-020601

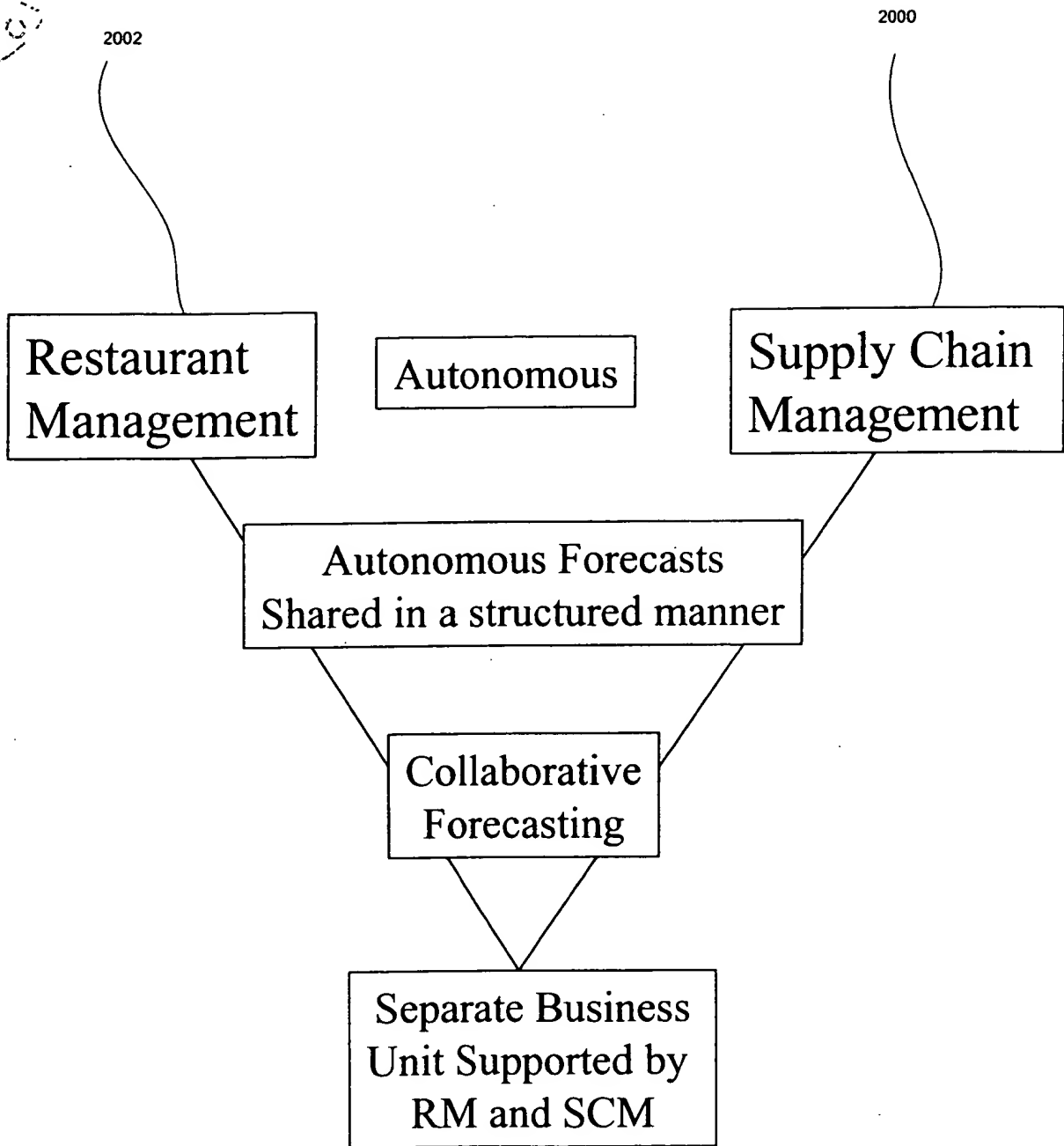


Fig. 20

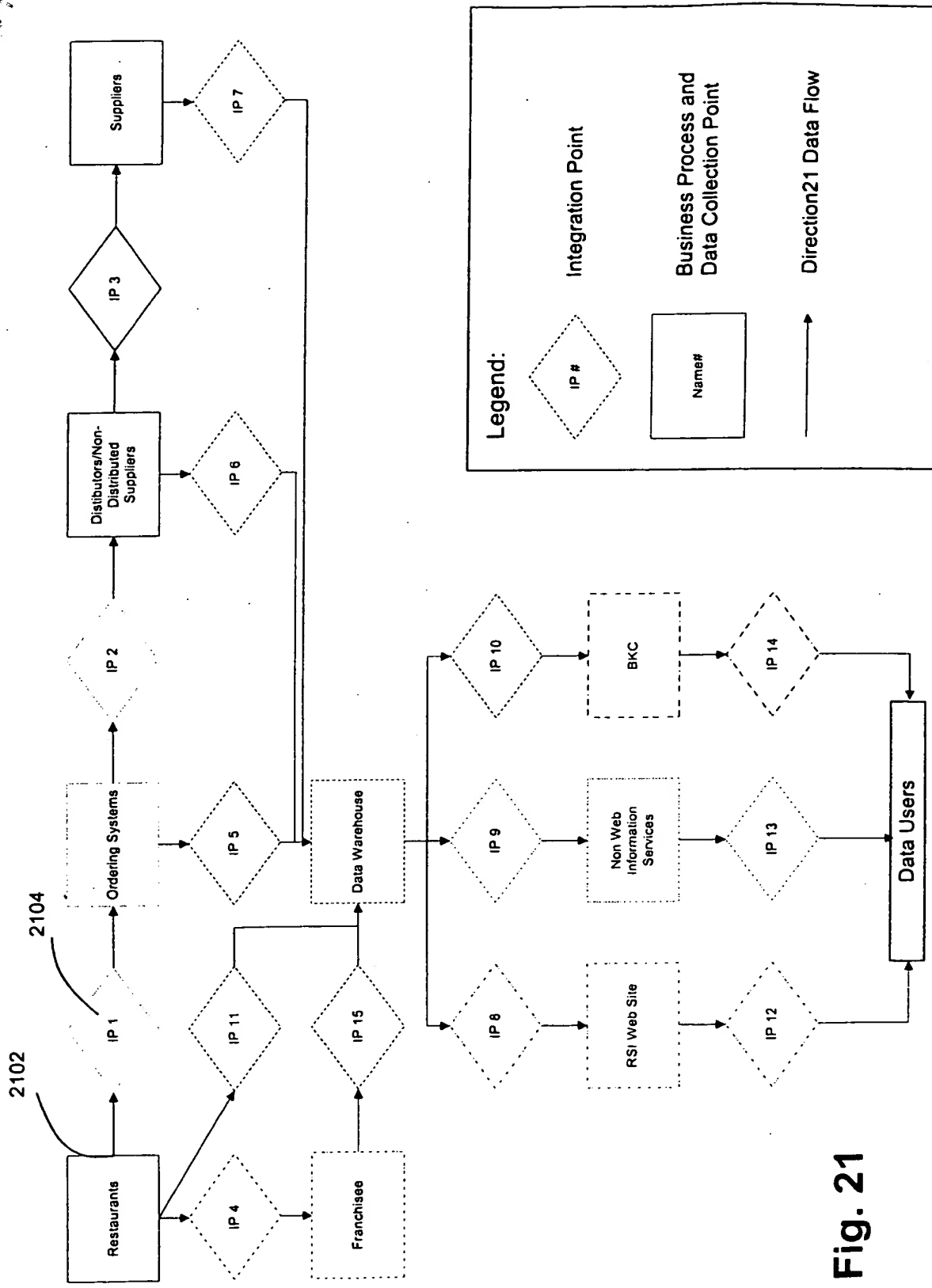


Fig. 21

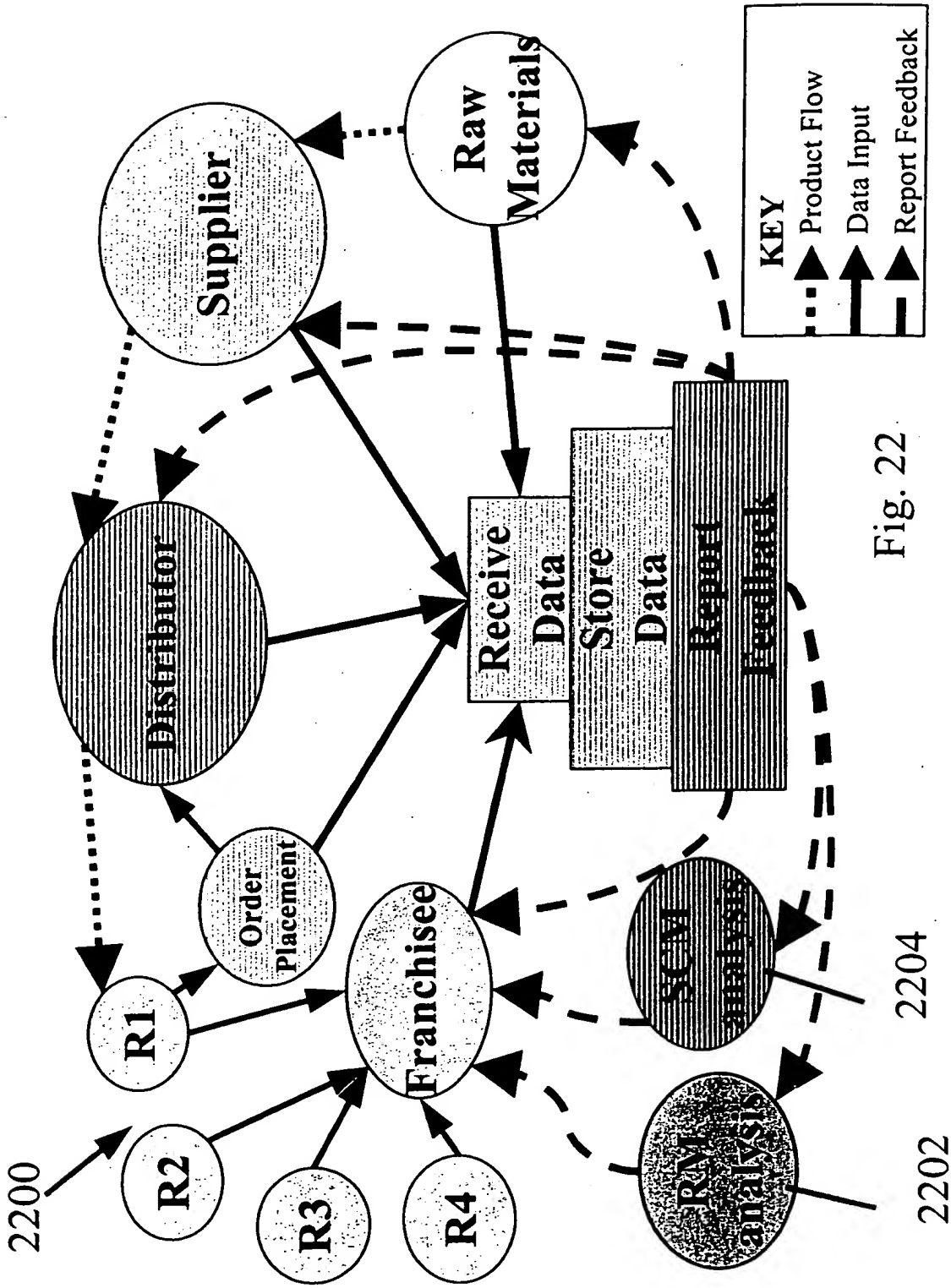
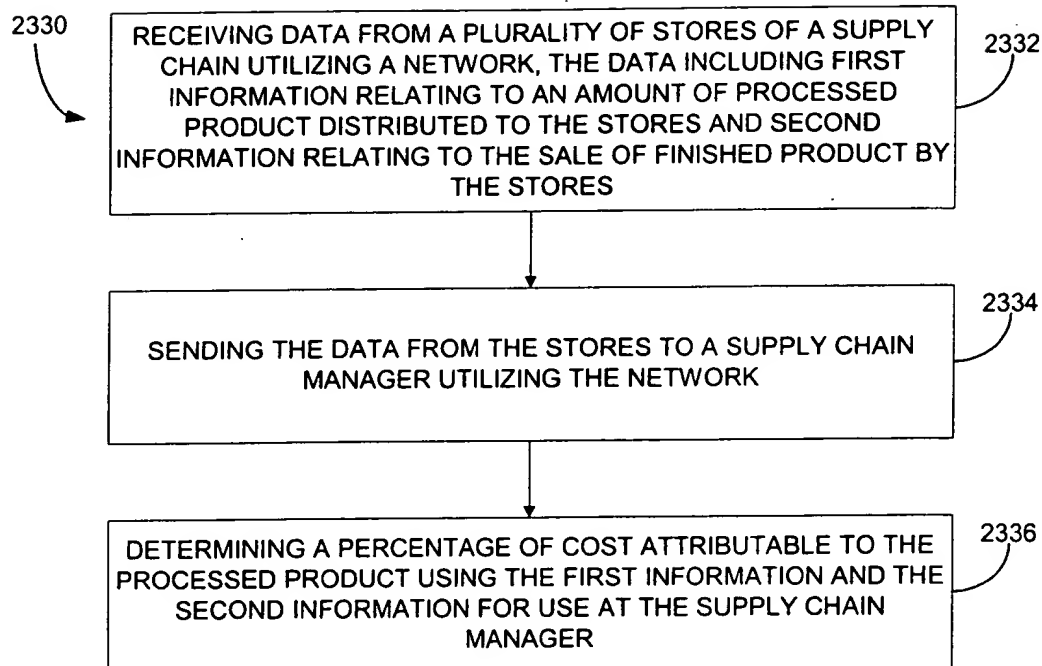


Fig. 22

FIG. 23



**FIG. 23**

FIG. 24

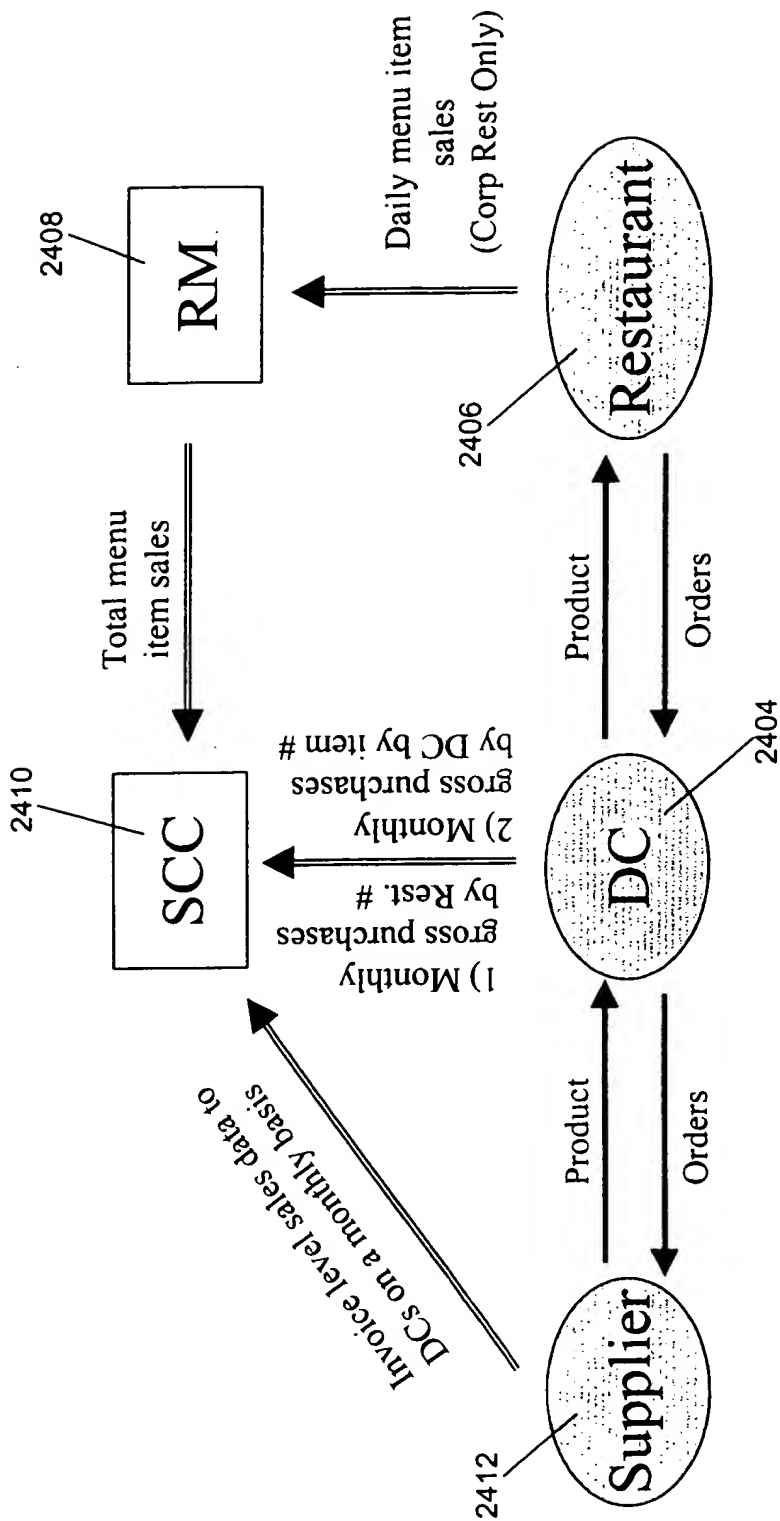
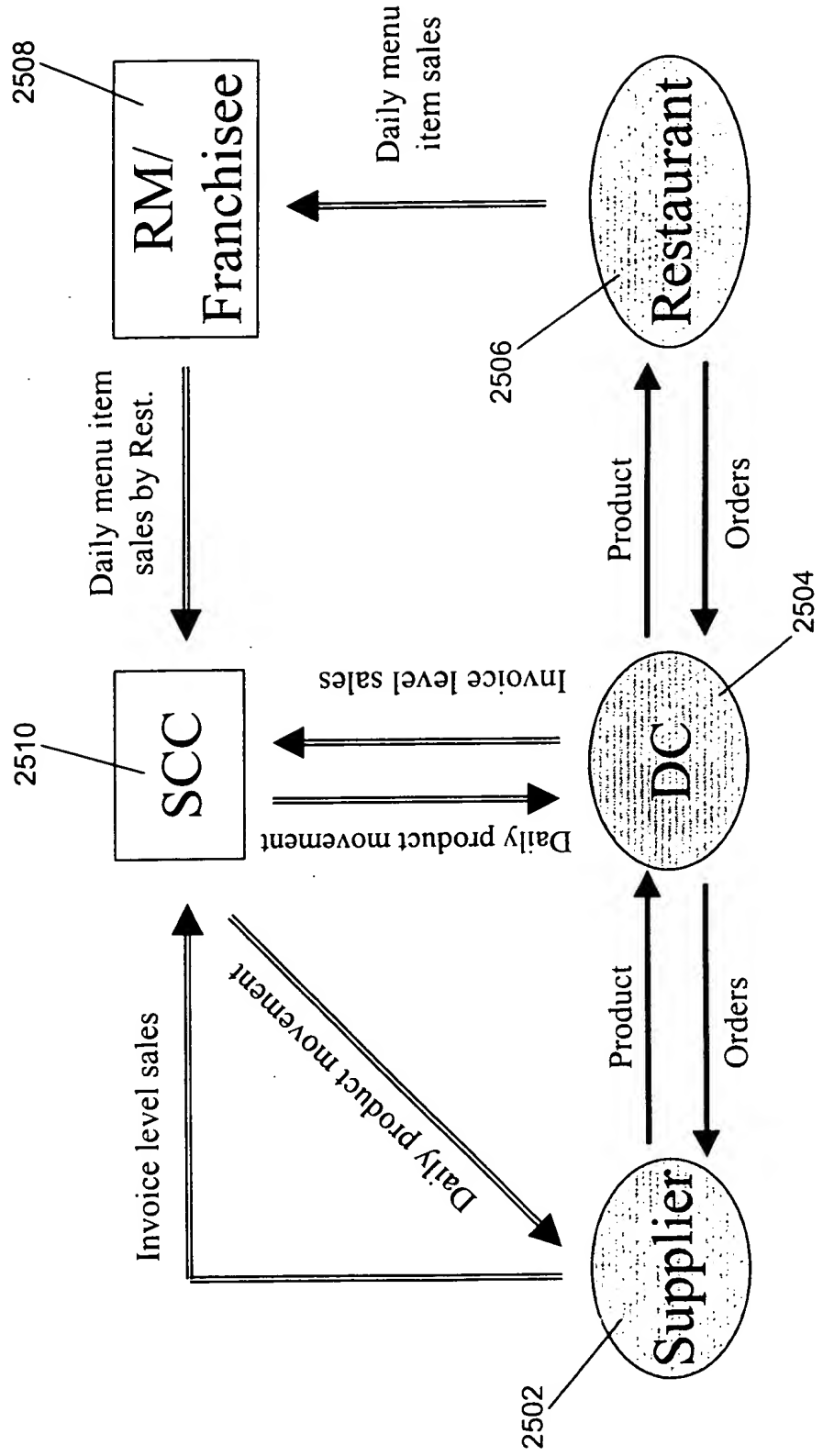


FIG. 25



2600

[illegible]



FIG. 27

2700

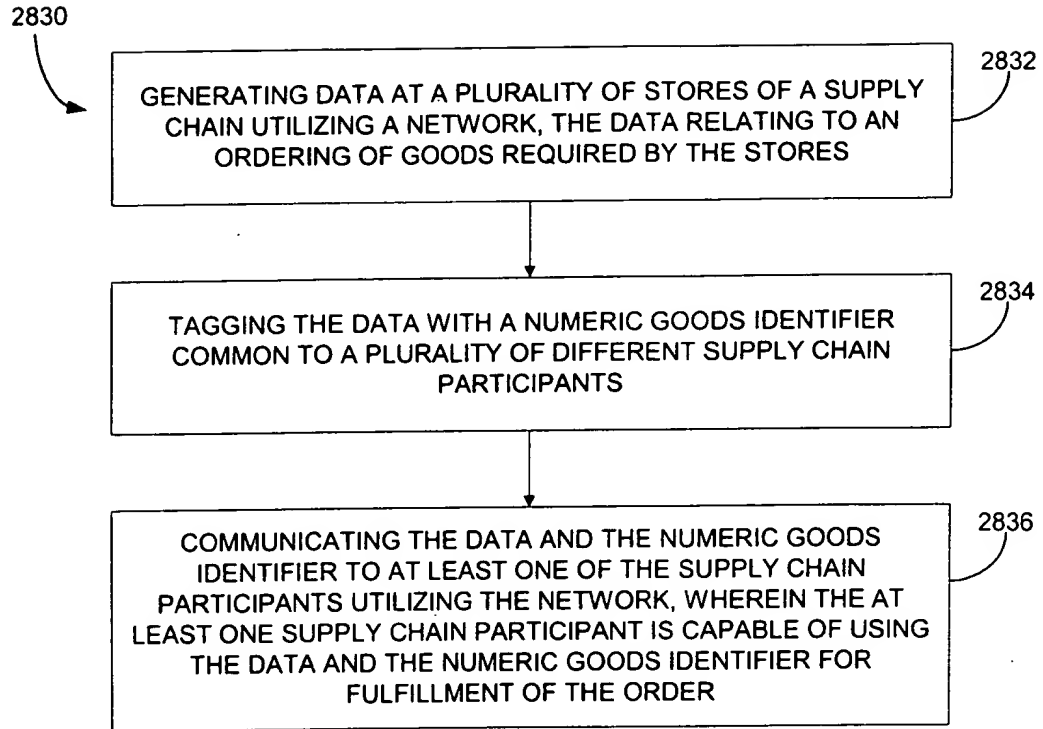
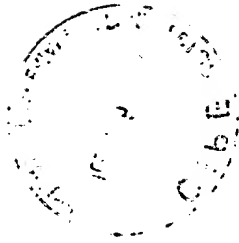
## Promotional Monitor - System &amp; Regional

		History					Week #1						
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YVWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YVWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702

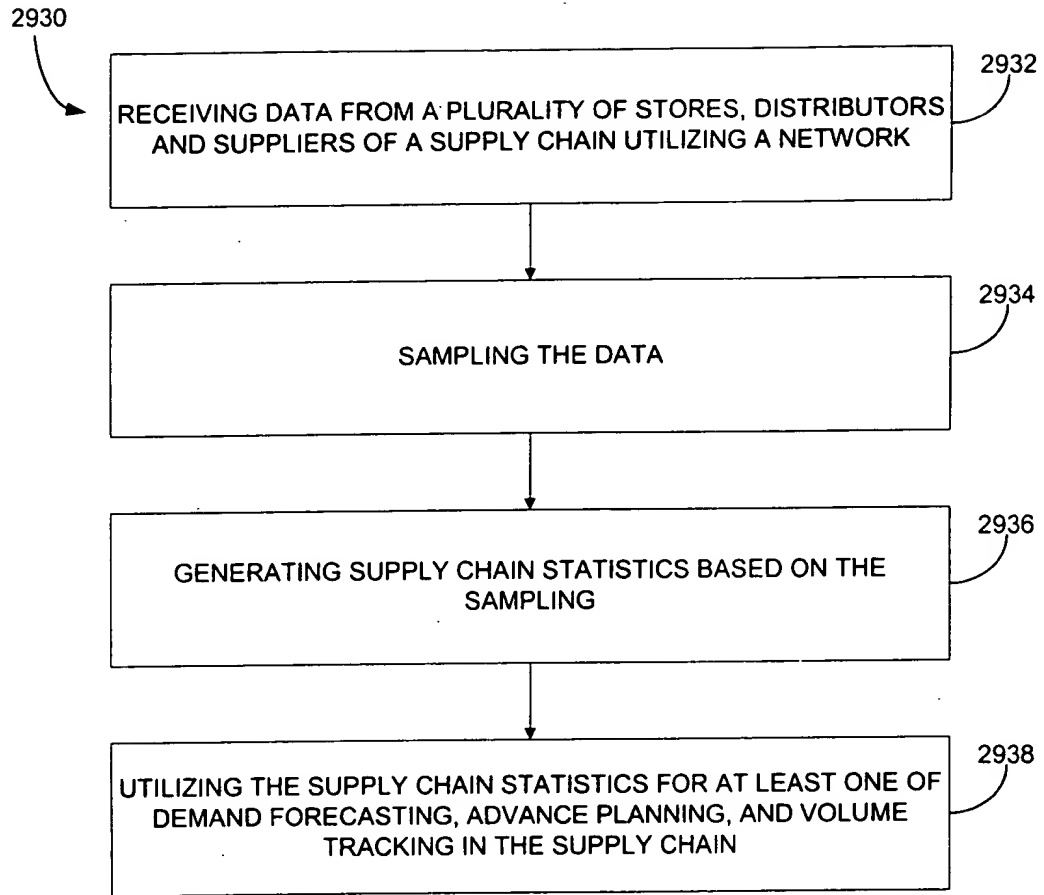


09815845-070601



**FIG. 28**

09815845-070601



**FIG. 29**

709020-54857860



3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

**Delivery Order Fill Rate**

Total Cases Ordered: 65712

3002

Operations:		Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154		68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%	0.00%		0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

**On-Time Delivery Rate**

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

**Perfect Order Rate**

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

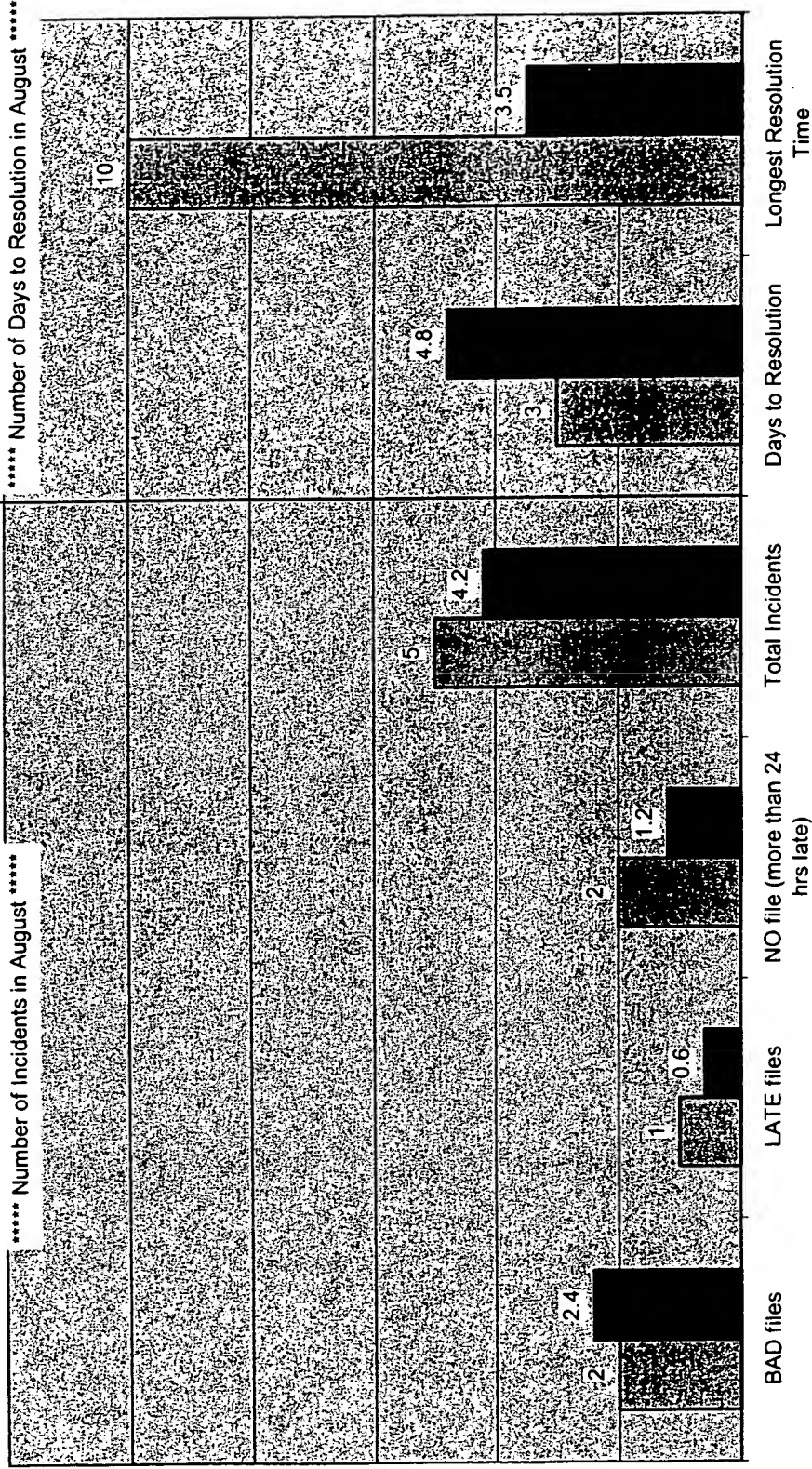
FIG. 30



3100

**Alliant - Monthly DC Data Feed Performance  
August 2000  
Mock Report**

■ Alliant  
■ Average for all DC's



**FIG. 31**

3200 - Shift 360



# Service Level Reporting August

3200

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29 Conklin	99.41%		79.25%
Maines 30 Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.18%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.7%
Shamrock Commerce City		99.56%	85.1%
Shamrock Phoenix	99.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	99.50%	99.00%	78.00%
RSI Min	99.50%	99.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32



FIG. 33

3300

**Vendor:**

XYZ Company

**Time Period:**

Aug-00

3300

**Delivery Statistics:**

DC Requested Lead-Time	4
DC Adherence to Lead-Time	95%
Days Delivery Late	1.7
On-Time Delivery Percentage	95%
Hours Delivery Late	0.93

**Invoice, Payment and Pricing:**

Days for Payment	12
Monthly FOB Variance	\$ 30,152
Monthly Freight Variance	\$ 3,594
Monthly Total Variance	\$ 33,746

**Invoice Accuracy:**

Invoice Fill Rate	97.25%
PO Accepted Rate	99.00%
Perfect Order Percentage	92.34%

**Inventory Management:**

Average Days On Hand	
SKU #1	19
SKU #2	22
Max Days On Hand	
SKU #1	40
SKU #2	32

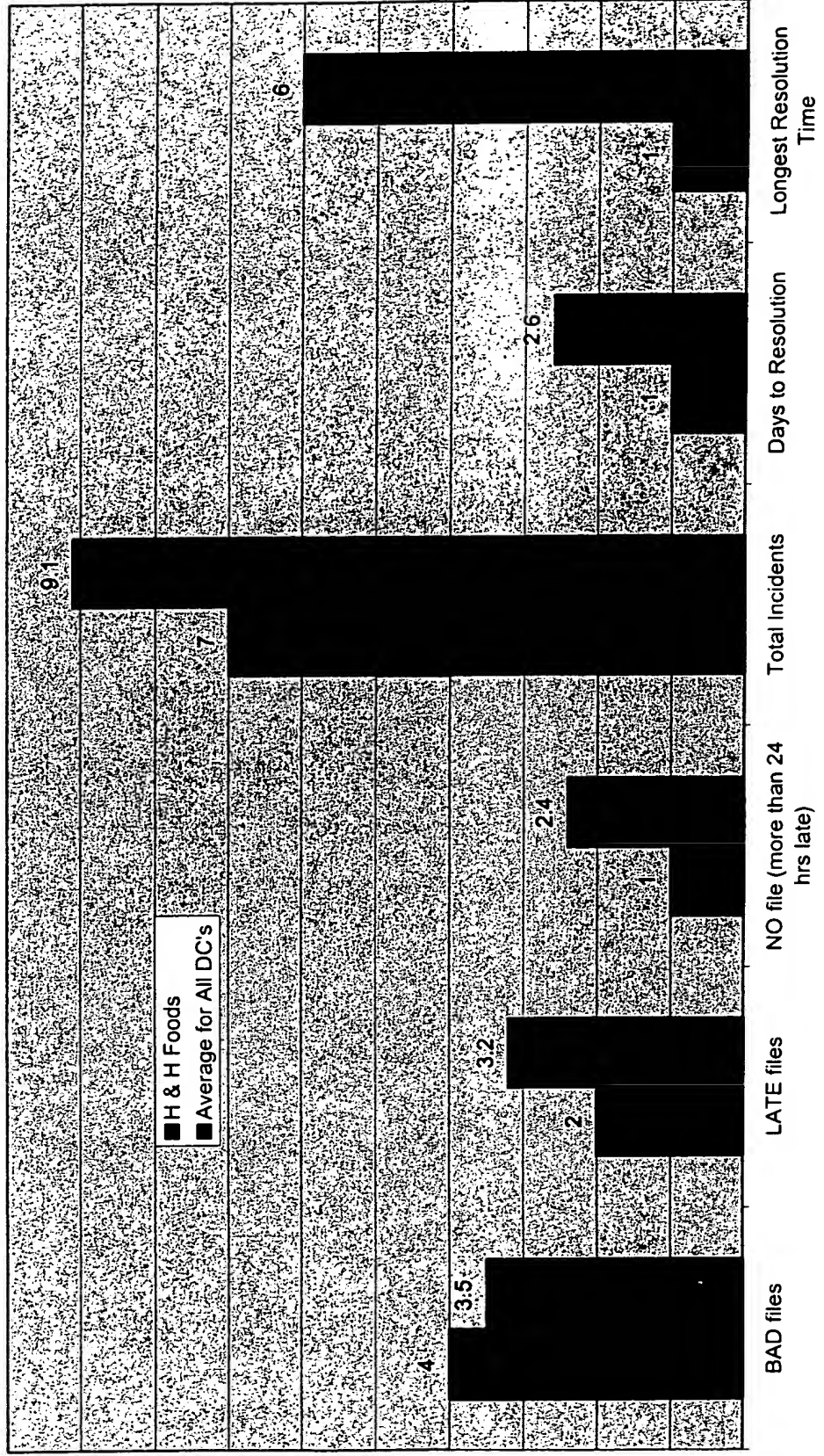
Monthly Carrying Cost	
SKU #1	\$ 42,513
SKU #2	\$ 12,589
Average as % FOB	1.25%



**FIG. 34**

**H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report**

3400 ↗





3500

FIG. 35

# Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KG			
SILVER KING, MN, CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.





3600



# Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

## Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						

## Total Dollar Purchases (In Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

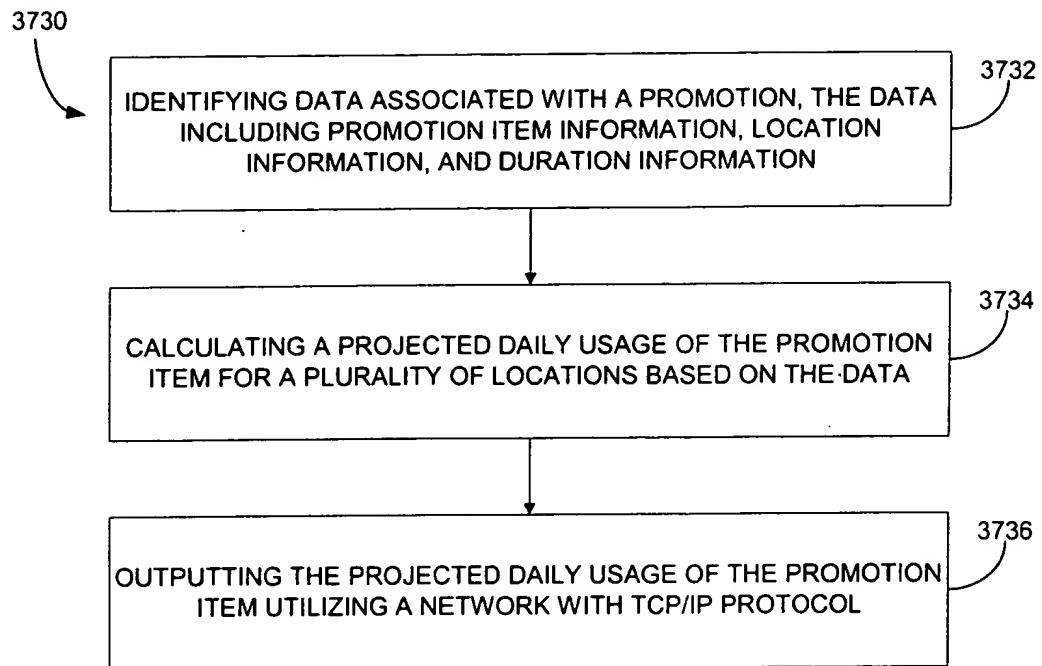
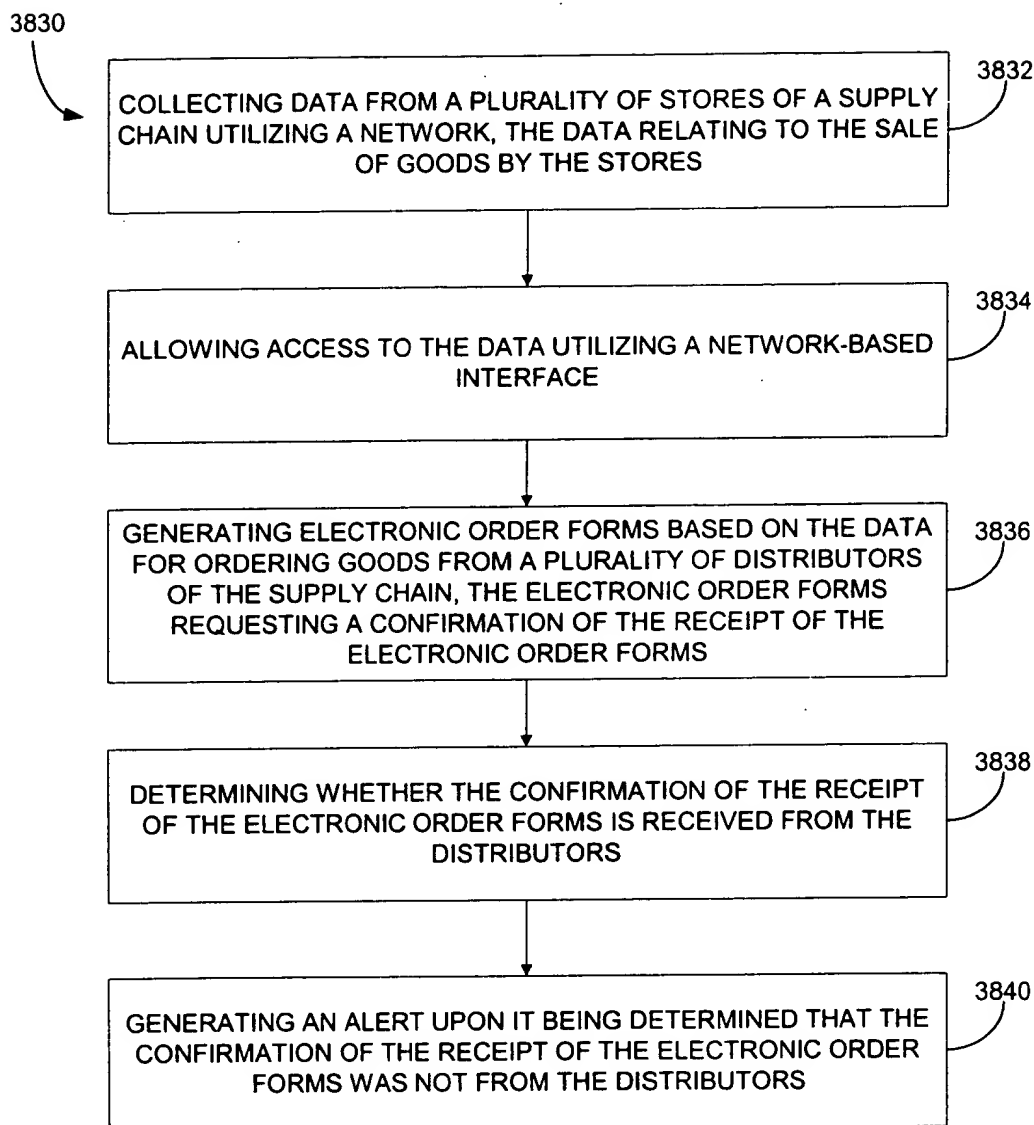
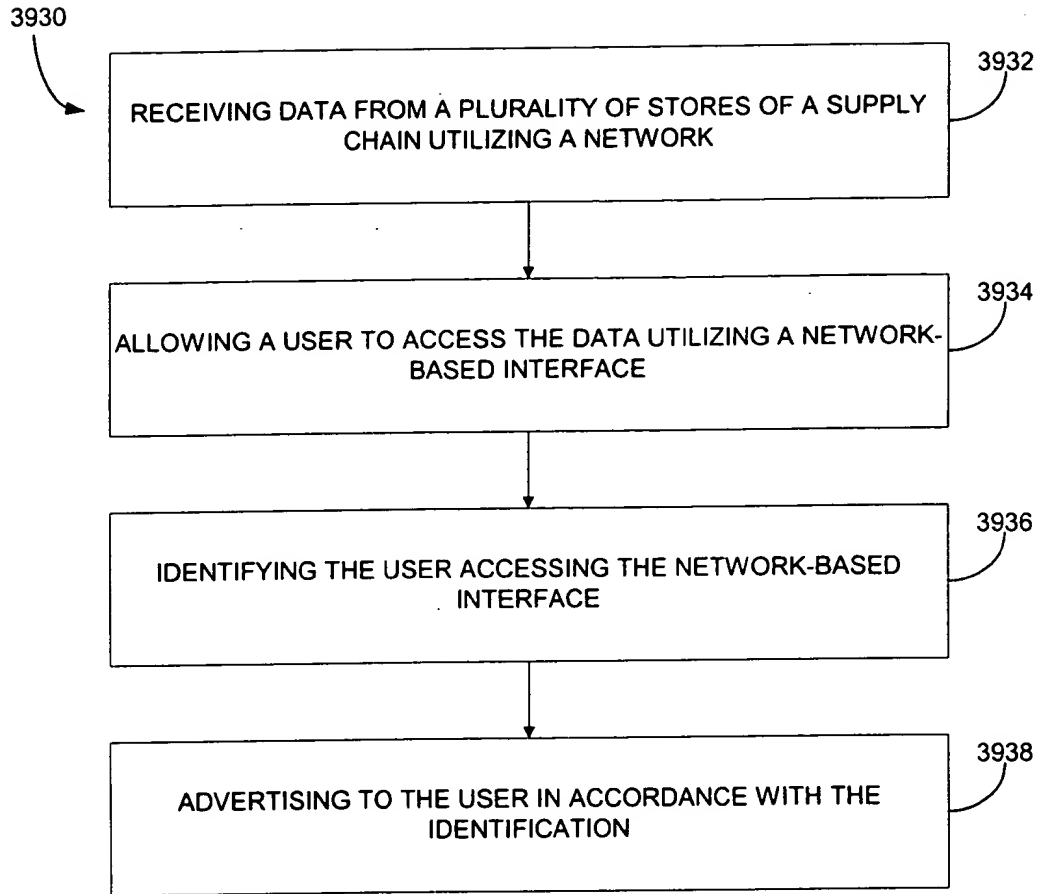


FIG. 37

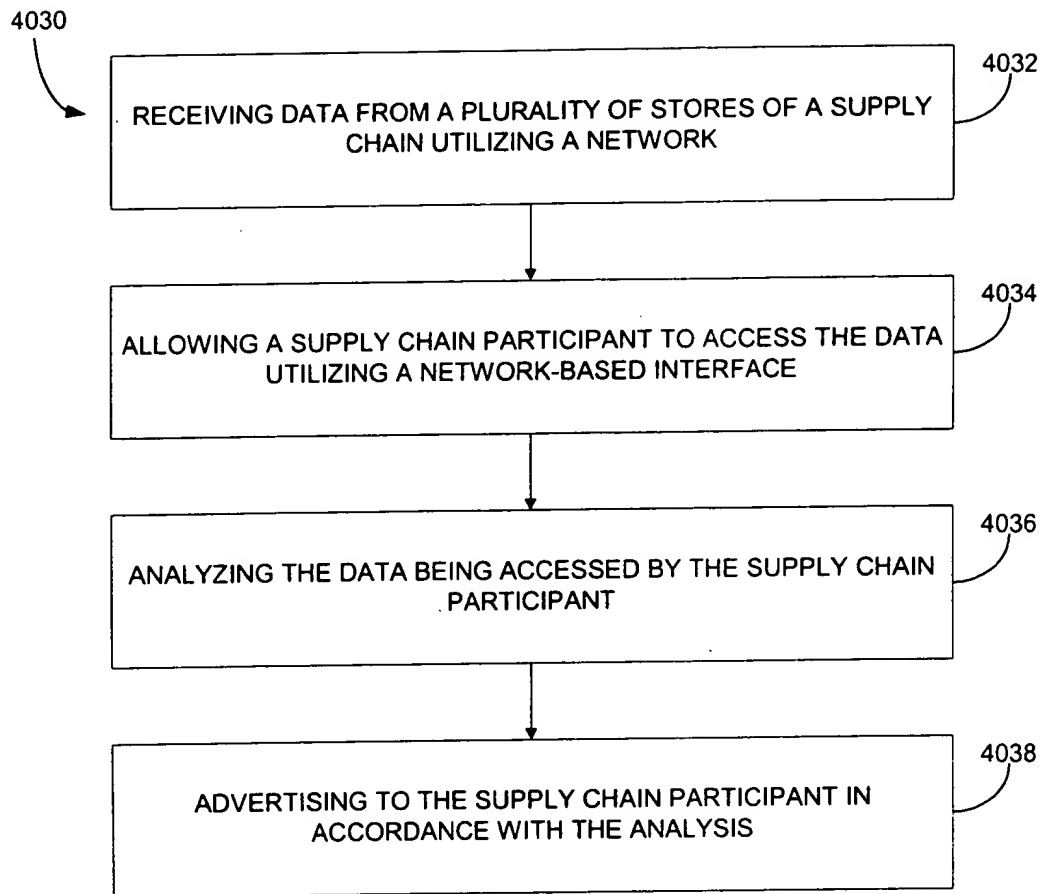
0984545-02604  
T09020 5485T860



**FIG. 38**



**FIG. 39**

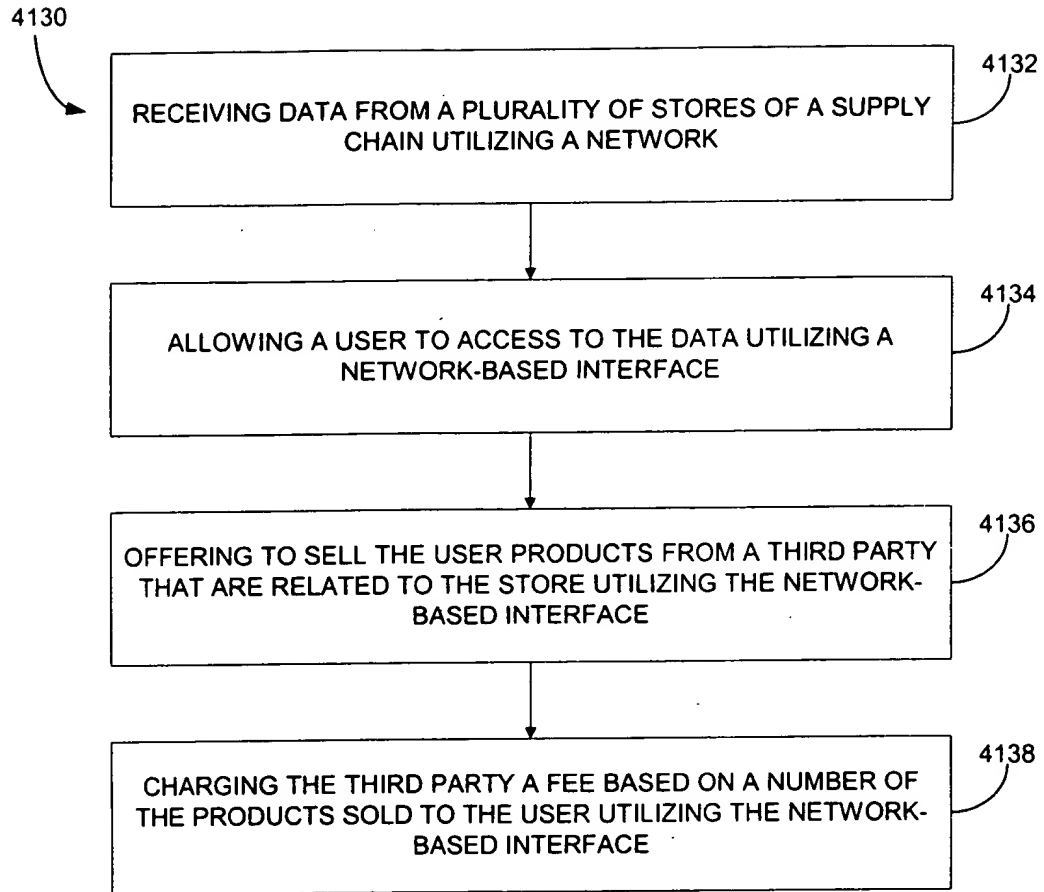


**FIG. 40**

00815845 020604  
T05020 5485T860



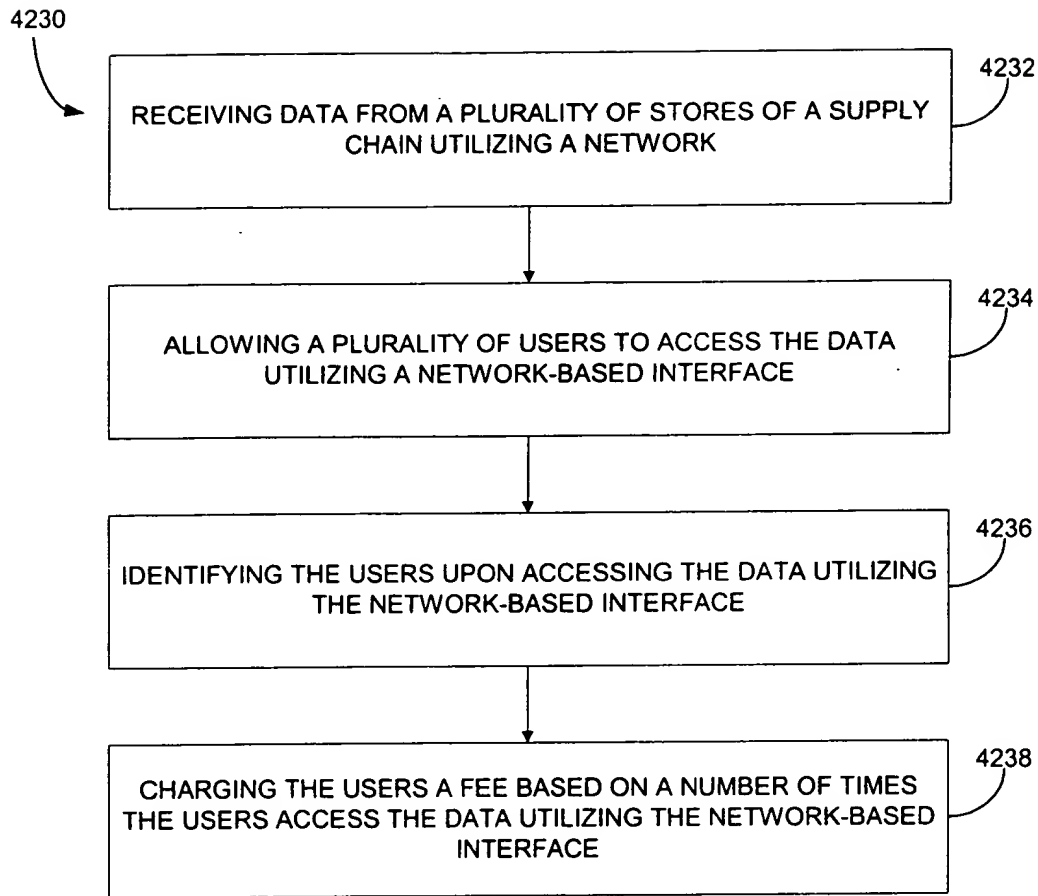
09815845-070601



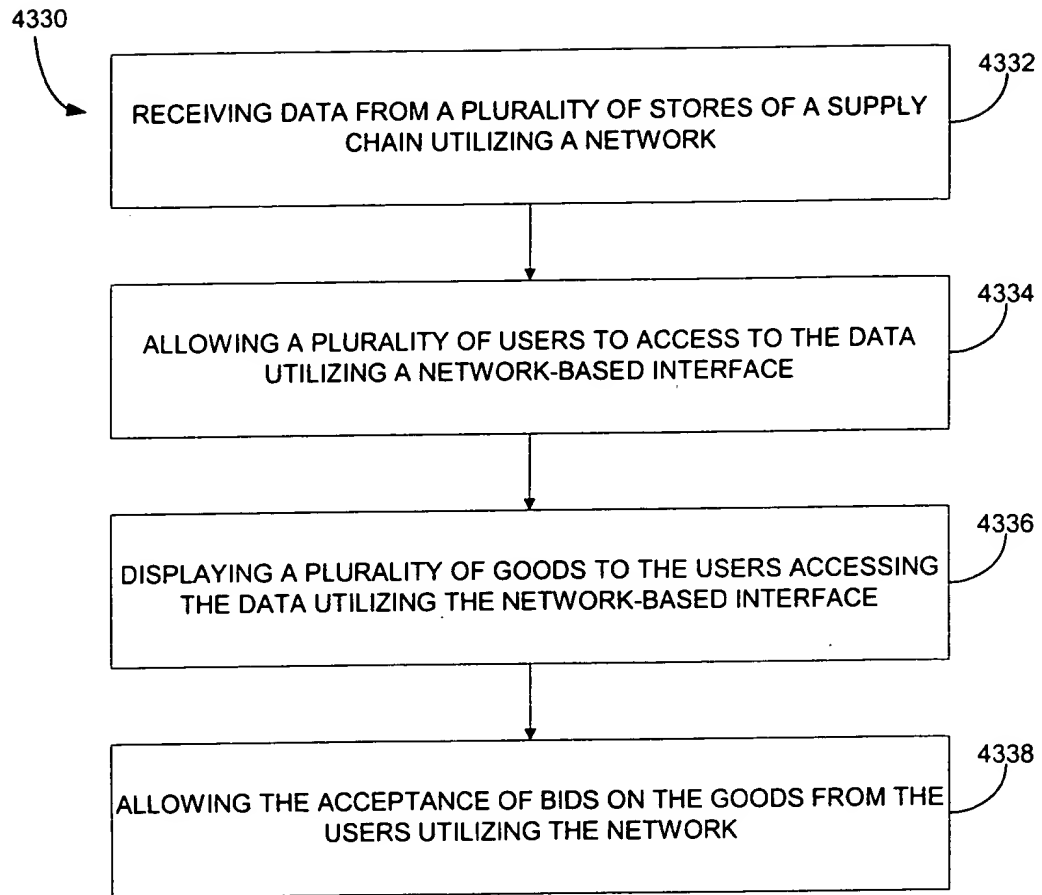
**FIG. 41**



2004 JAN 10 10 10 AM



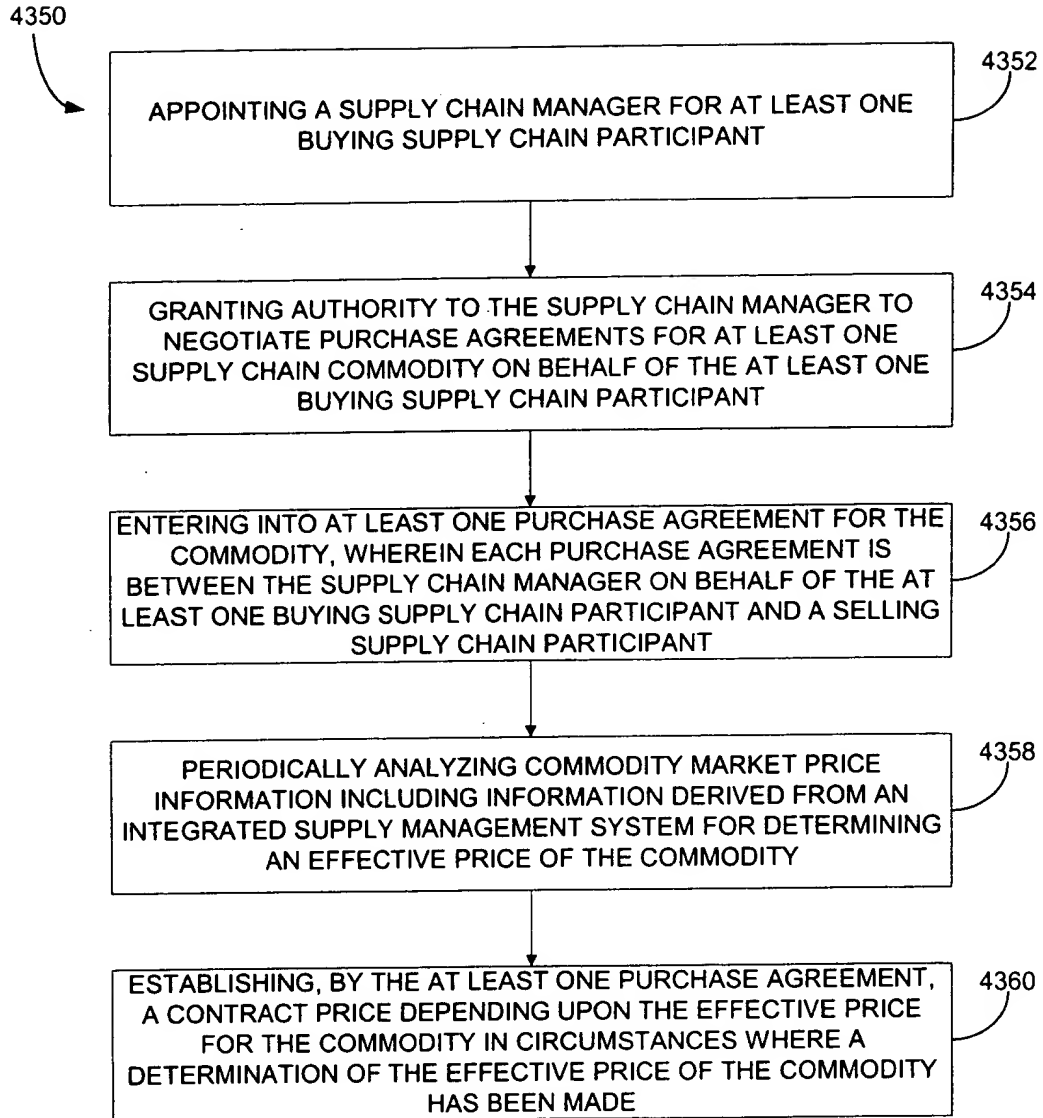
**FIG. 42**



**FIG. 43A**

FIG. 43A





**FIG. 43B**

4370

APPOINTING A SUPPLY CHAIN MANAGER FOR A BUYING SUPPLY  
CHAIN PARTICIPANT

4372

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO  
NEGOTIATE SUPPLY AGREEMENTS BETWEEN A SELLING SUPPLY  
CHAIN PARTICIPANT AND THE SUPPLY CHAIN MANAGER ON  
BEHALF OF THE BUYING SUPPLY CHAIN PARTICIPANT

4374

ENTERING INTO THE SUPPLY AGREEMENT, WHEREIN THE  
SUPPLY AGREEMENT HAS PROVISIONS INCLUDING I)  
ESTABLISHING A CONTRACT PRICE FOR THE GOOD, AND II)  
REQUIRING THE SELLING SUPPLY CHAIN PARTICIPANT TO BILL  
THE BUYING SUPPLY CHAIN PARTICIPANT AT AN INVOICE PRICE  
TO BE DETERMINED BY THE SUPPLY CHAIN MANAGER

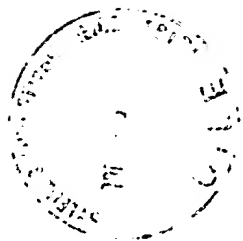
4376

ESTABLISHING AN INVOICE PRICE FOR THE GOOD AT VARIOUS  
TIMES DURING THE TERM OF THE SUPPLY AGREEMENT

4378

FIG. 43C

FO9020-575T860



4386

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4388

AUTHORIZING THE SUPPLY CHAIN MANAGER TO NEGOTIATE  
SUPPLY AGREEMENTS FOR AT LEAST ONE GOOD ON BEHALF OF  
THE AT LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT

4390

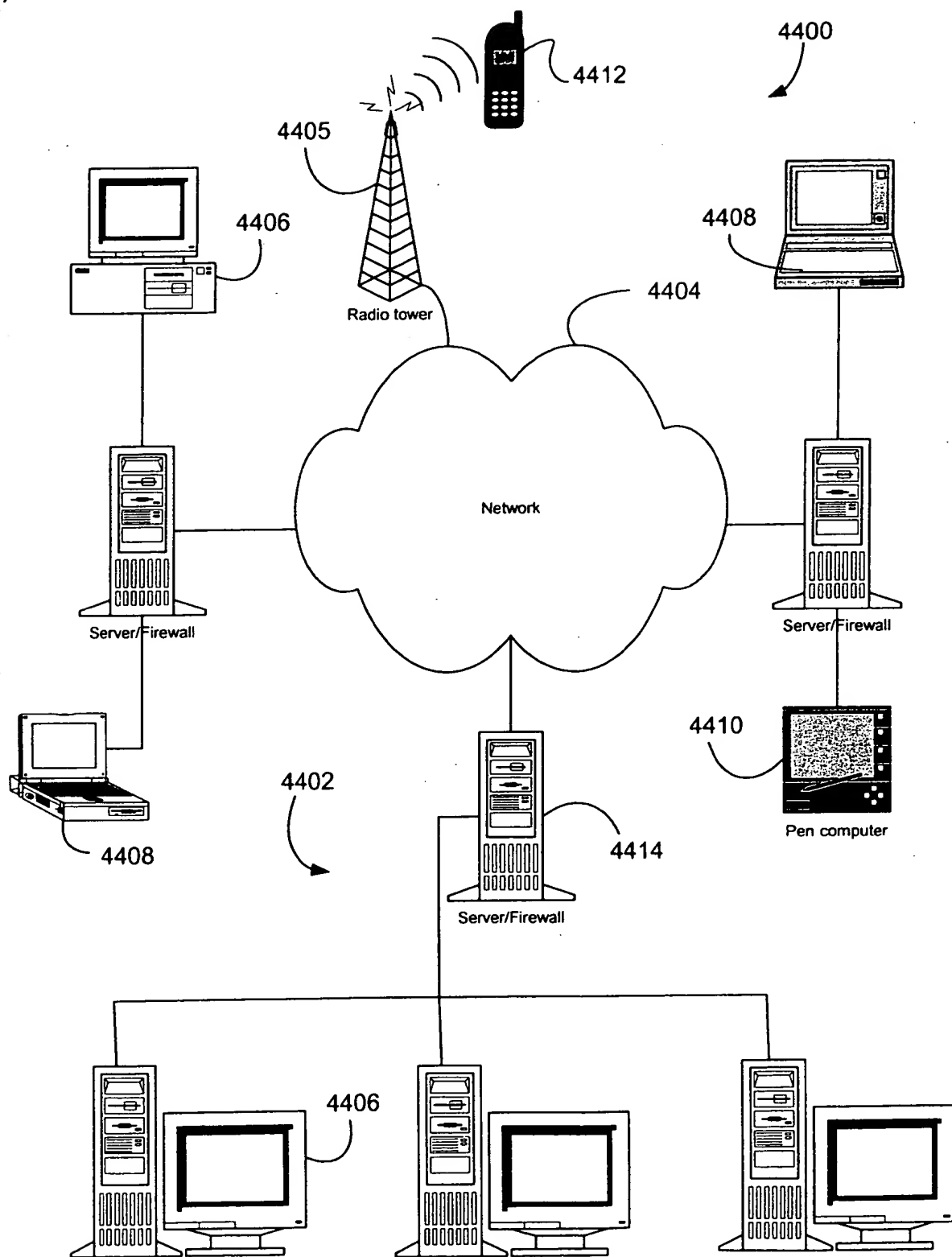
ENTERING INTO AT LEAST ONE SUPPLY AGREEMENT FOR THE AT  
LEAST ONE GOOD, WHEREIN PROVISIONS OF THE SUPPLY  
AGREEMENT INCLUDE: (I) PRICING FOR EACH ONE GOOD SHALL  
BE BASED UPON FACTORS INCLUDING AN ACTUAL MARKET  
PRICE OF AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN  
MANAGER HAS NOT ESTABLISHED A COMMODITY POSITION  
PRICE; AND (II) PRICING FOR EACH ONE GOOD SHALL BE BASED  
UPON FACTORS INCLUDING A COMMODITY POSITION PRICE OF  
AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN MANAGER  
HAS ESTABLISHED A COMMODITY POSITION PRICE

4392

PERIODICALLY ESTABLISHING THROUGH THE SUPPLY CHAIN  
MANAGER A COMMODITY POSITION PRICE

4394

**FIG. 43D**



**FIG. 44**

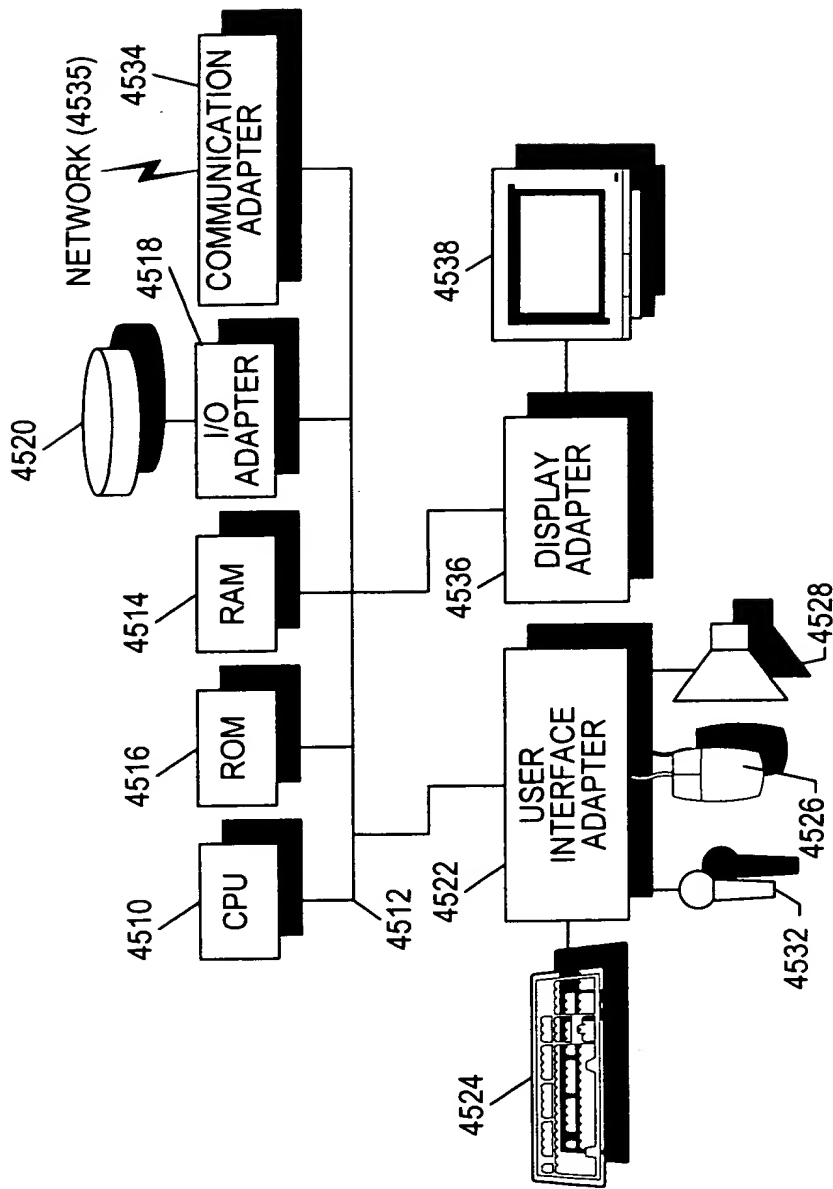
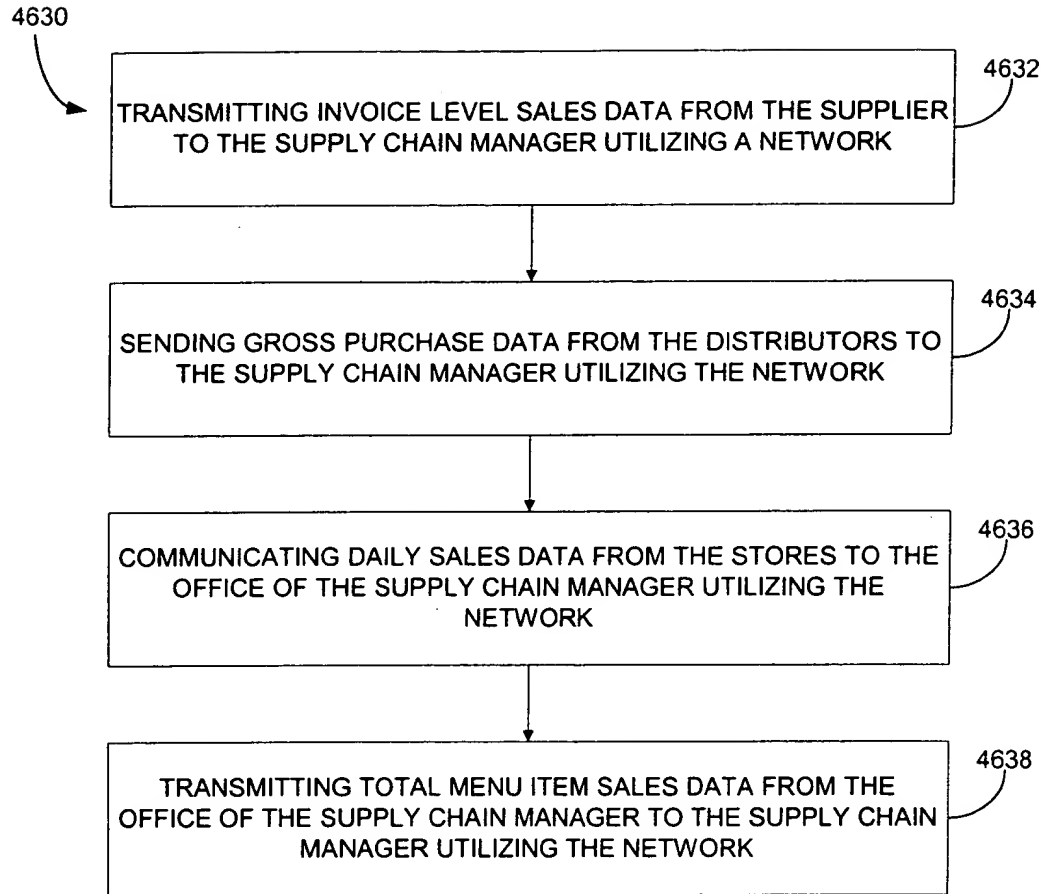
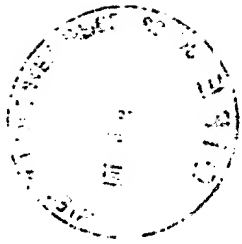
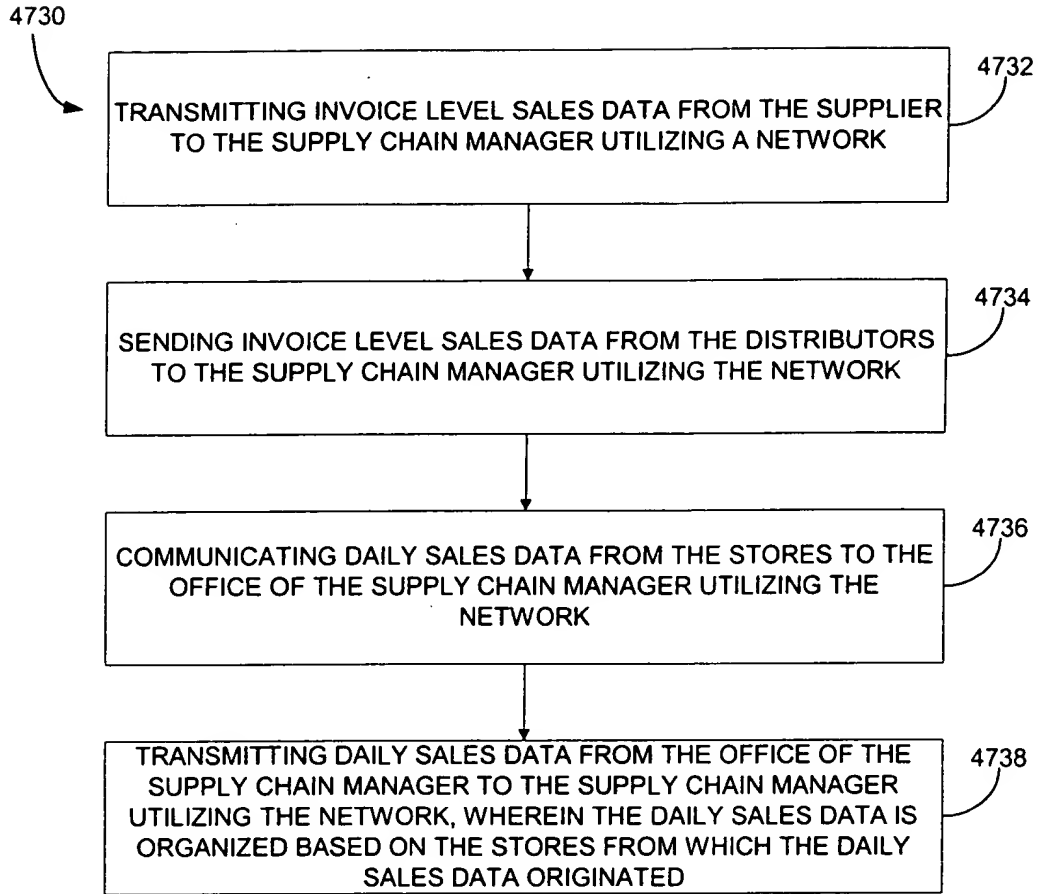


FIG. 45



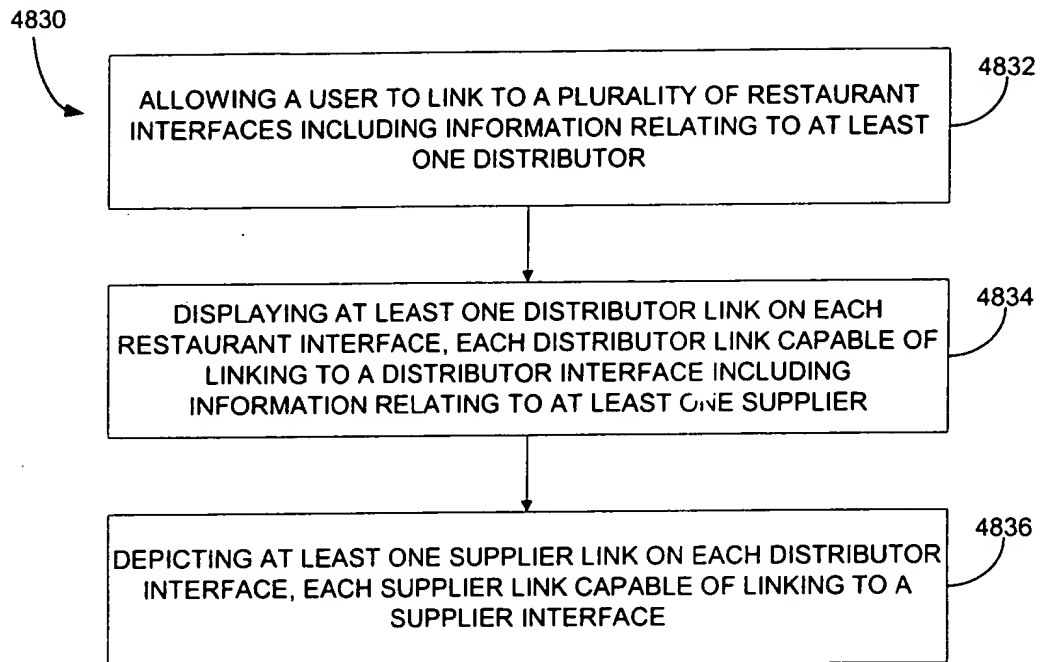
**FIG. 46**

705020 54851860



**FIG. 47**

09215845-070604



**FIG. 48**

09815845-070604  
T09020-54852860





## Contact Information

### Map/Directions

## General Information

## Legal Information

**More About RSI**

## Help

**BKCC link**

NF & link



# Restaurant Services, Inc.

**BURGER KING® System Independent Purchasing & Distribution Service Co-op**

User Name

**Pioneer**

**franchisee**

天

**Enter Site**

## About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8 300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchise Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

# FIG. 49

T09040-5485F860



RSI Main Menu - Microsoft Internet Explorer

http://www.isiweb.com/home/start.asp

**RSI**

Member

[LOGOUT](#)

[HOME](#)

Franchisee

Reports

Personal Info

Legal Information

Help

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

5004

Franchisee

5006

5002

Reports

5008

5010

Personal Info

5012

5000

Legal Information

5012

• [POS/BOH System](#)  
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.

• [Redbook](#)

• [More](#)

• [Landed Cost](#)  
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.

• [More](#)

• [Change Password](#)

• [Edit Personal Info](#)  
Edit your personal information.

• [More](#)

Terms and conditions of usage and Privacy Statement.

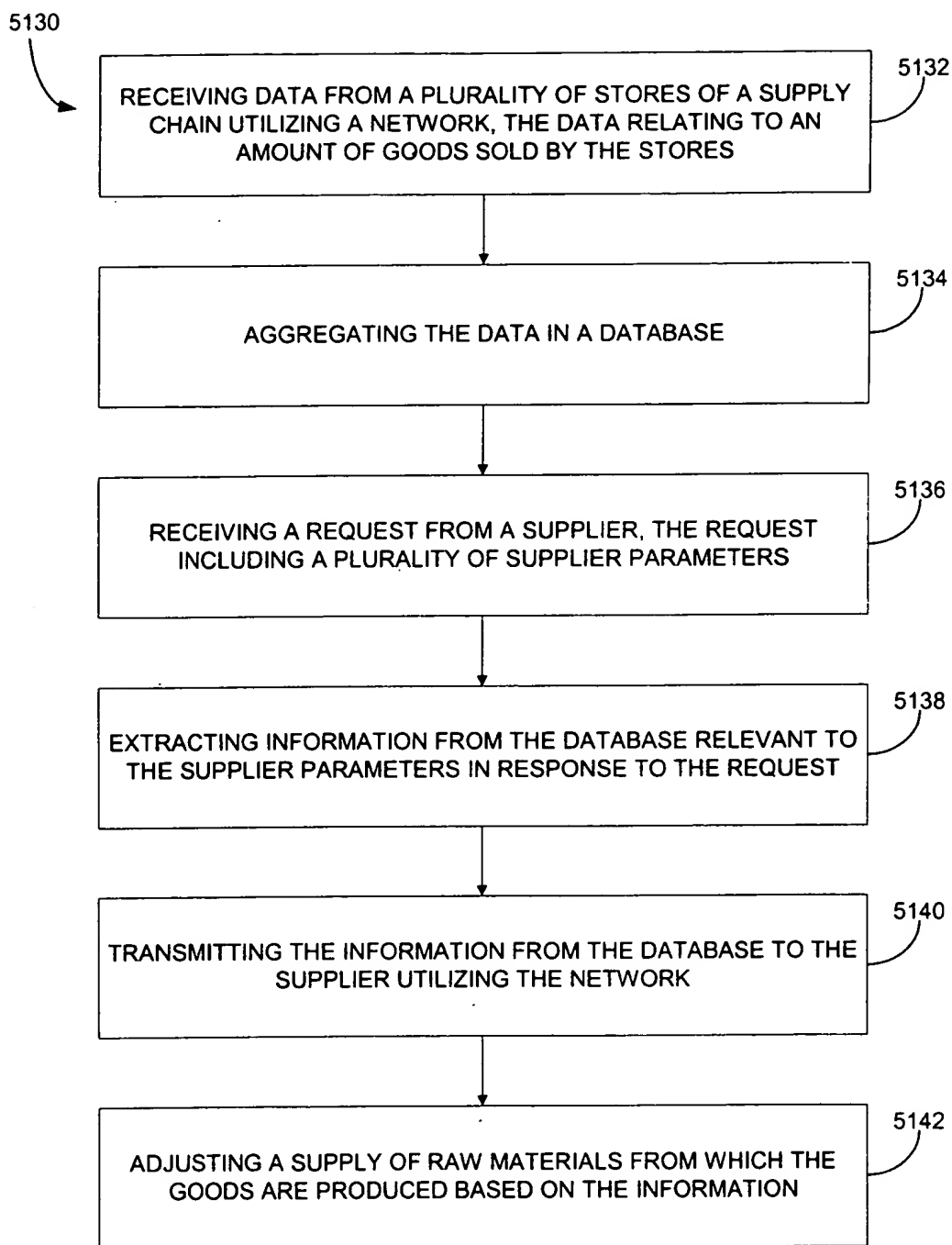
©2000 Restaurant Services, Inc. All Rights Reserved.

Internet

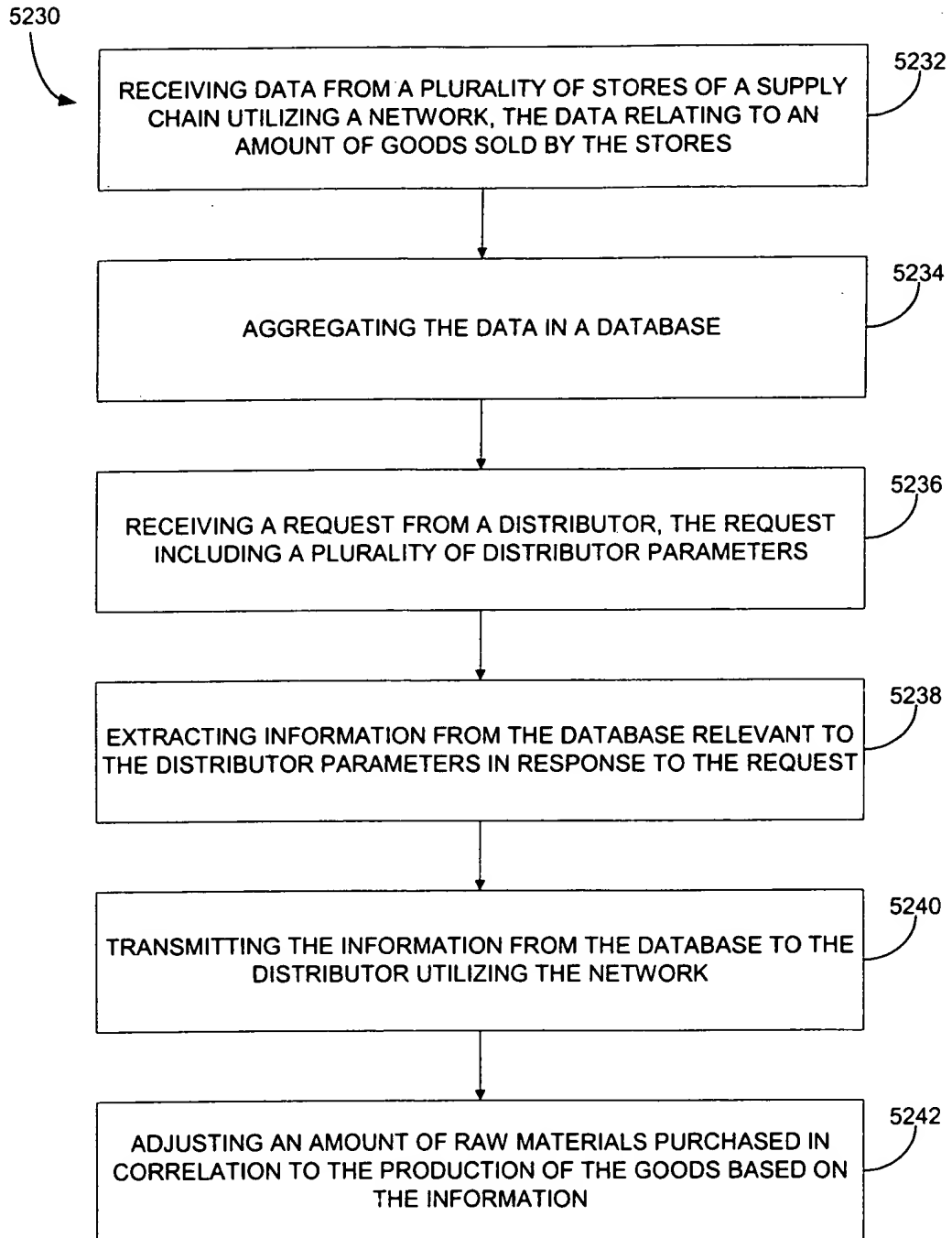
FIG. 50



09815845-070604



**FIG. 51**



**FIG. 52**

109020-57851260



POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

Agree http://www.isiweb.com/dc/d\_rplposdaily.asp

RSI

Distributor

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Printer Friendly Version

POS Implied Daily Usage - Distributor

Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE

Distribution Center: REINHART - CEDAR RAPIDS, IA

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LC Item	Item Description	14 Day	14 Day Rolling Total Cases														Week Ending Total	
			10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/8
18086	SAUCE: BBQ BULK	0.00%																
20788	BULLSEYE	0.00%	12	19	20	10	14	14	13	14	19	21	16	13	13	109	80	
20788	MUSTARD: BULK BK	0.00%														110	104	
24340	MAYONNAISE: BULK BK	0.00%	134	107	211	173	166	164	163	160	200	200	175	155	151	1184	1140	
24005	STRAW: WRAPPED	0.00%	21	33	34	27	25	24	24	24	34	33	27	24	24	189	179	
26318	FORK: WRAPPED	0.00%	10	11	12	10	9	8	9	11	12	11	10	9	9	70	71	
25452	KNIFE: WRAPPED	0.00%	3	3	3	3	2	2	2	3	3	3	3	2	2	18	15	
27092	KETCHUP: BULK BAG IN BOX	0.00%	86	134	142	116	104	102	101	100	136	130	116	108	102	766	771	
27680	KETCHUP: PACKETS 10g BK	0.00%	127	194	205	180	143	142	139	144	107	107	100	142	140	1112	1070	

Done

Internet

FIG. 53

*Distributor*

Printer Friendly Version

**REINHART - CEDAR RAPIDS, IA**  
**Local Promotion Summary by DC**  
**Tuesday, October 24, 2000**

5400

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Local Promotion Option	ADL	Start Date	Projected City Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
	Chicago, IL	6/1/00	85	88	8	
	Davenport-Rt-Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/1/00	85	17	28	
	Omaha, NE	7/1/00	85	17	50	
	Peoria, IL	8/1/00	85	88	17	
	Sioux City, IA	8/20/00	85	88	10	
	Springfield-Decatur-Chmpg, IL	8/1/00	85	88	1	
32 oz. Motor Cup Total					131	
Big King						
	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		88	10	
	Davenport-Rt-Moline, IA	4/15/00		88	17	
	Ottumwa-Kirkwood, IA	4/15/00		88	3	
					38	
Big King Total						
Pancake Minis						
	Chicago, IL	5/15/00	20	88	8	
	Peoria, IL	5/1/00	20	88	17	
	Sioux City, IA	4/15/00	20	88	10	
Pancake Minis Total					35	

**FIG. 54**

109020" 57857860

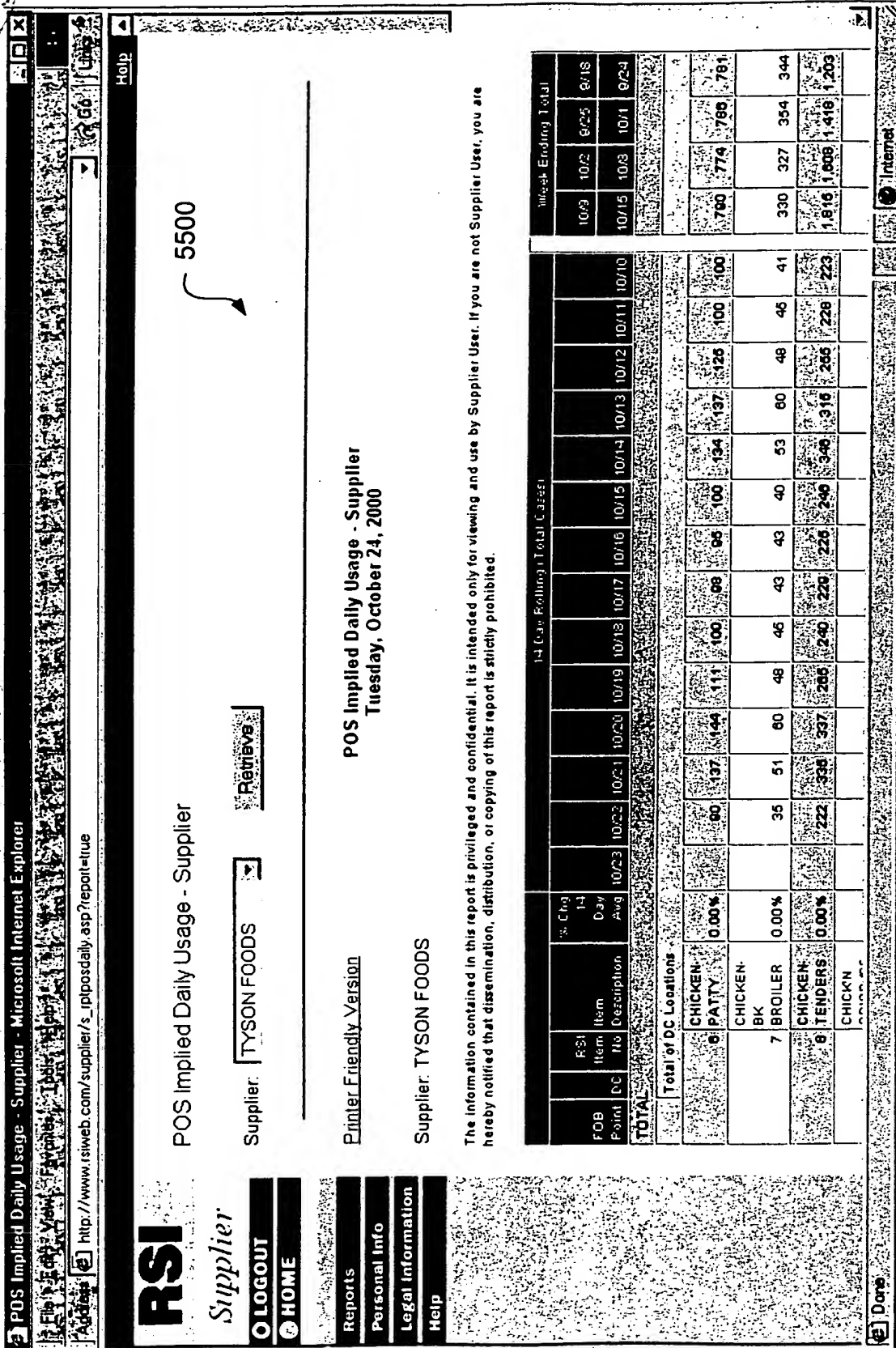


FIG. 55

109020: 54857860



Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address http://www.rsiweb.com/itan/i\_rplc.asp?report=true

RSI

Member

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

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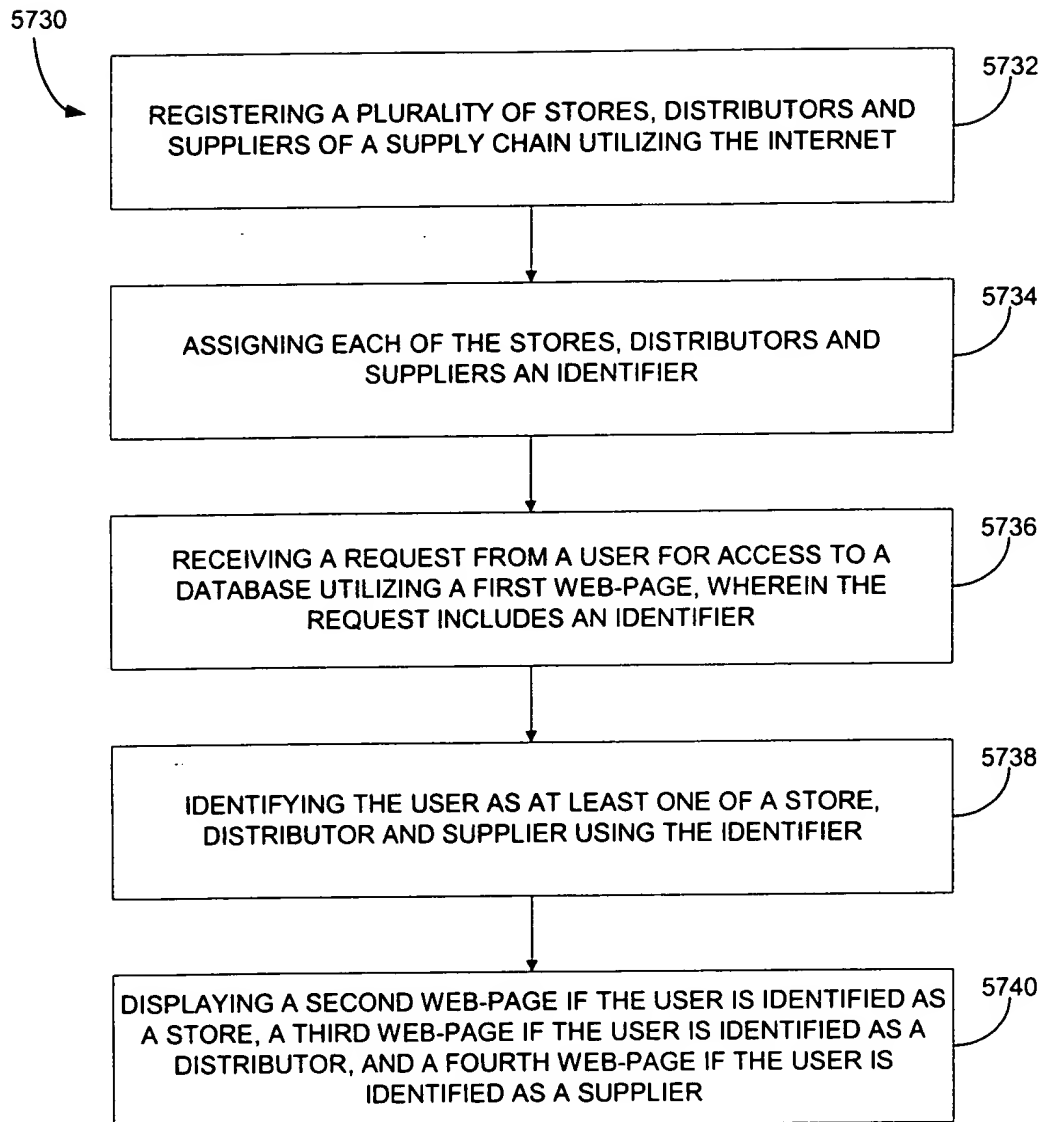
DC Item #	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2.25" X 105	\$21.27	\$1.57	\$22.84
12880	3580	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18080	380	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
10432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	07	MUSTARD-BULK-30AL	\$9.46	\$1.57	\$8.02
20840	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	00	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Done

Internet

FIG. 56





**FIG. 57**

09815244-070604



5804

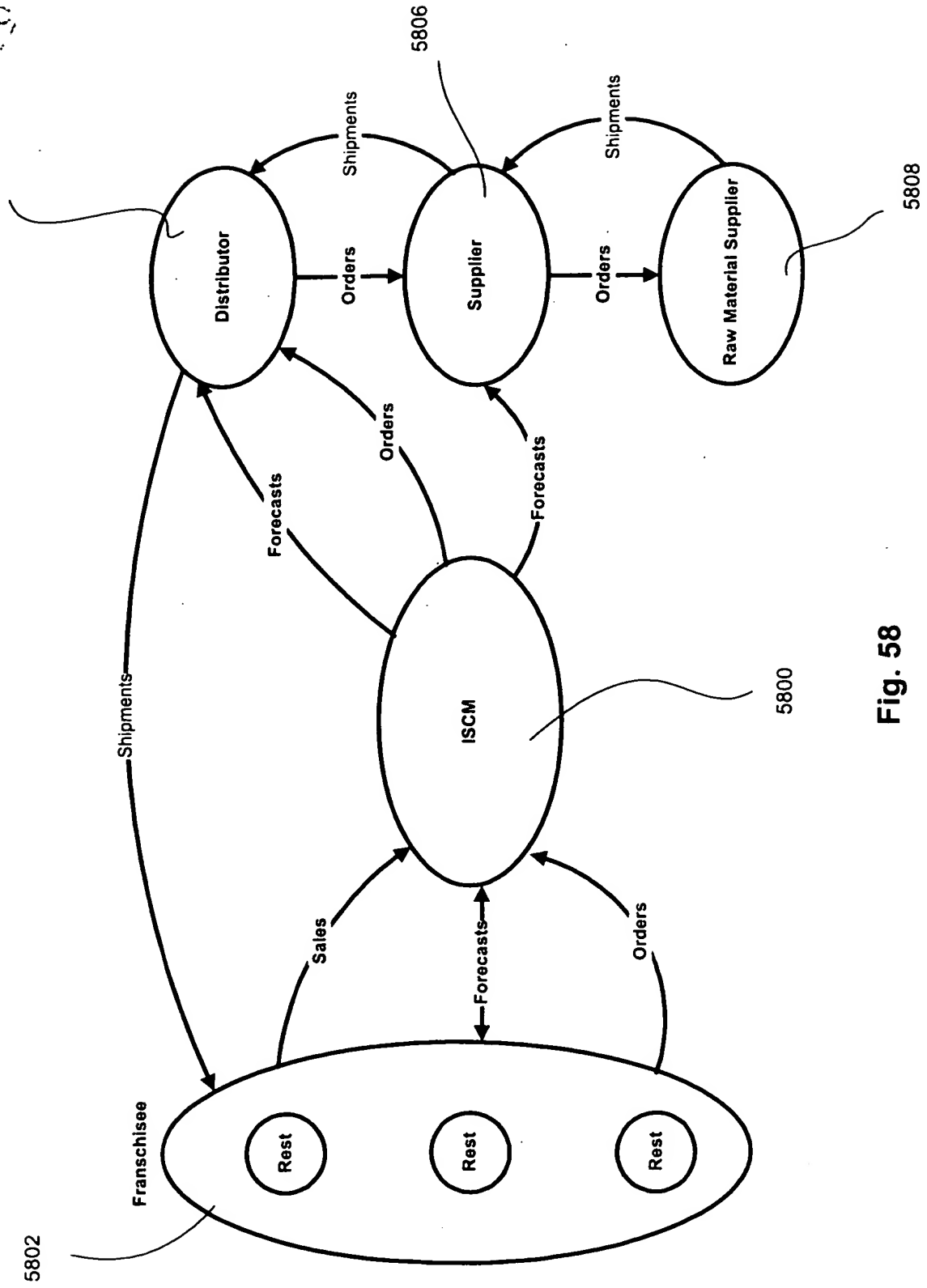
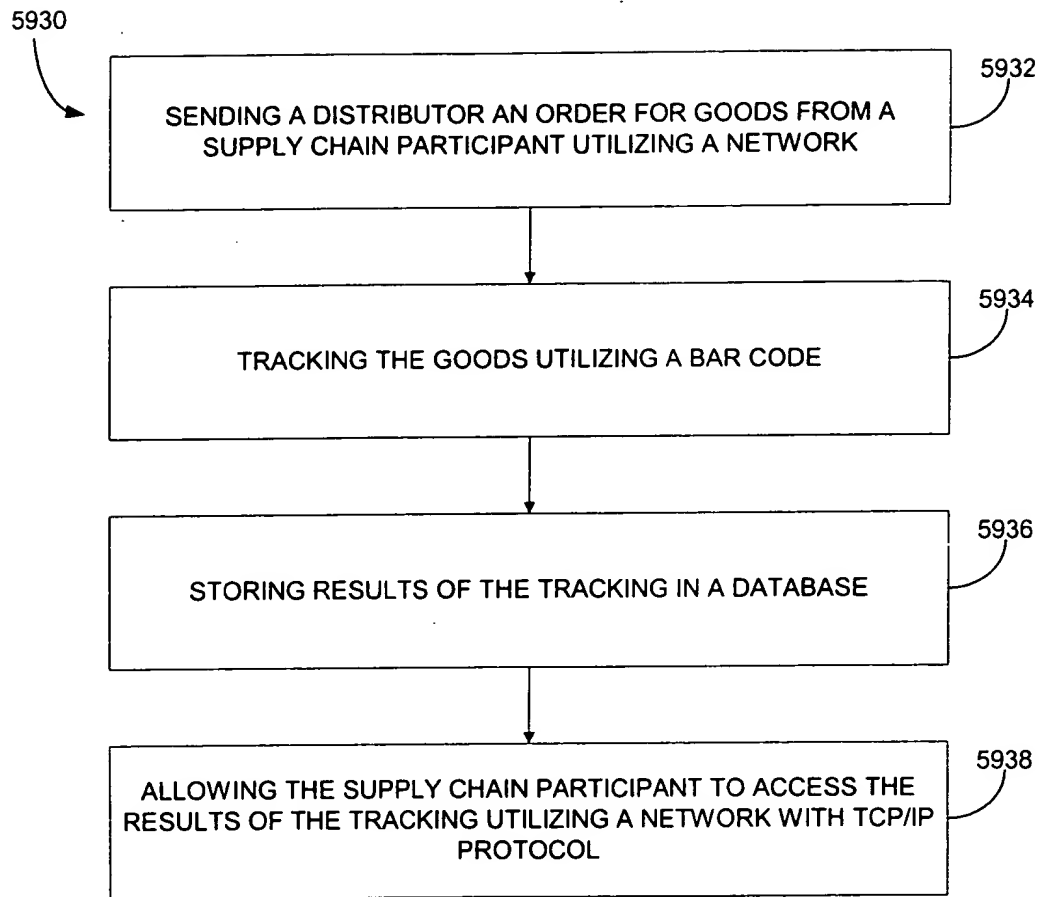
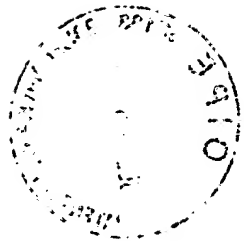


Fig. 58



**FIG. 59**

09815245-070604

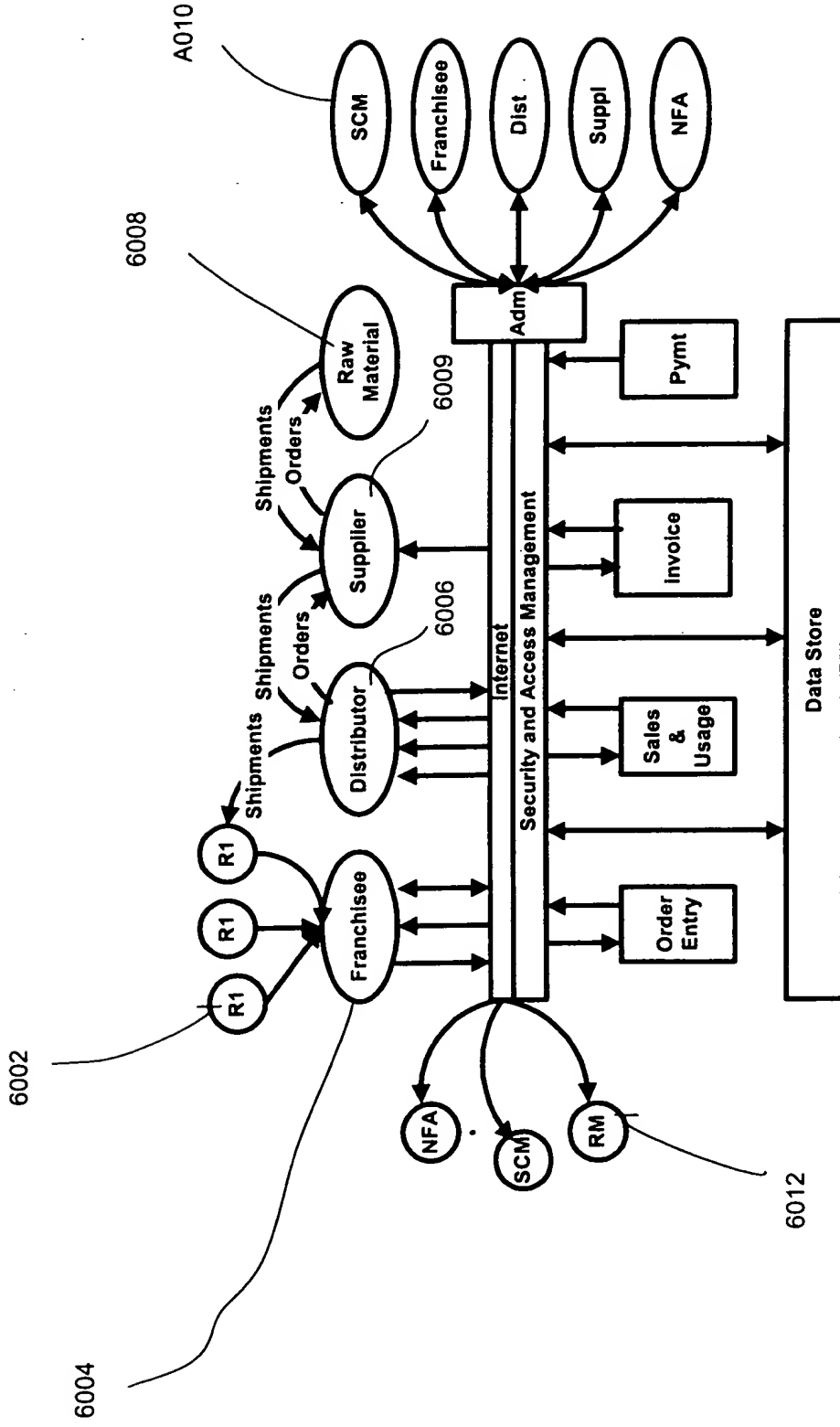


Fig. 60

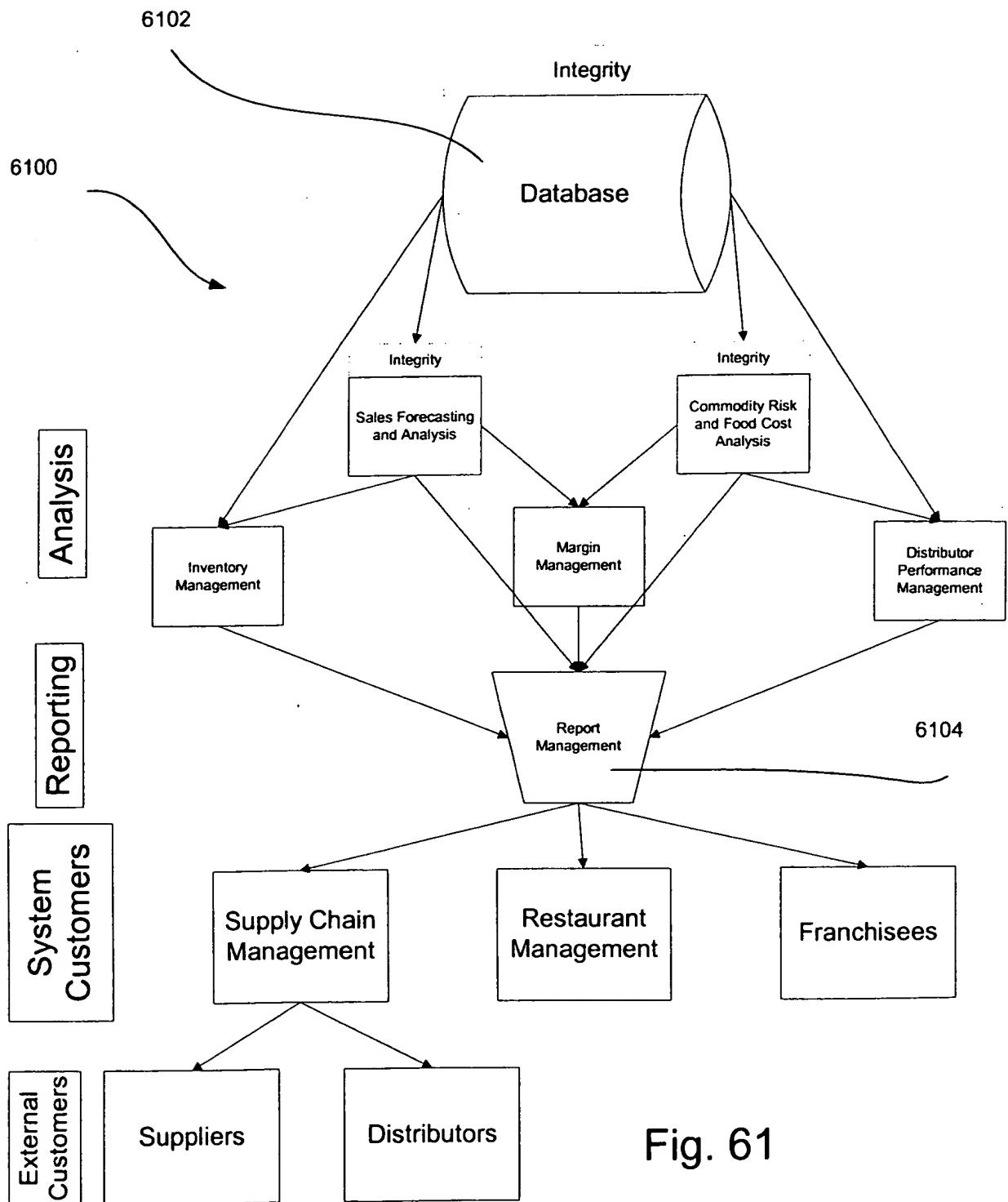


Fig. 61

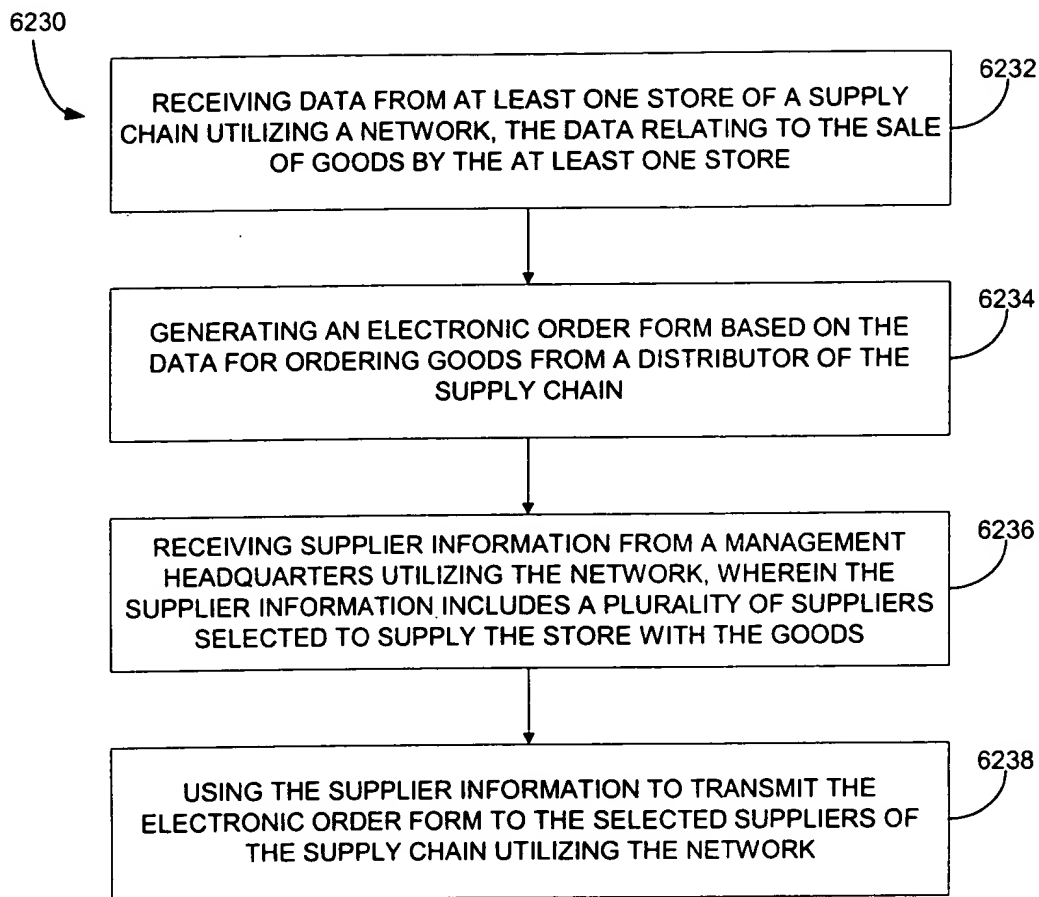


FIG. 62

2024-09-04 10:54:50



6300

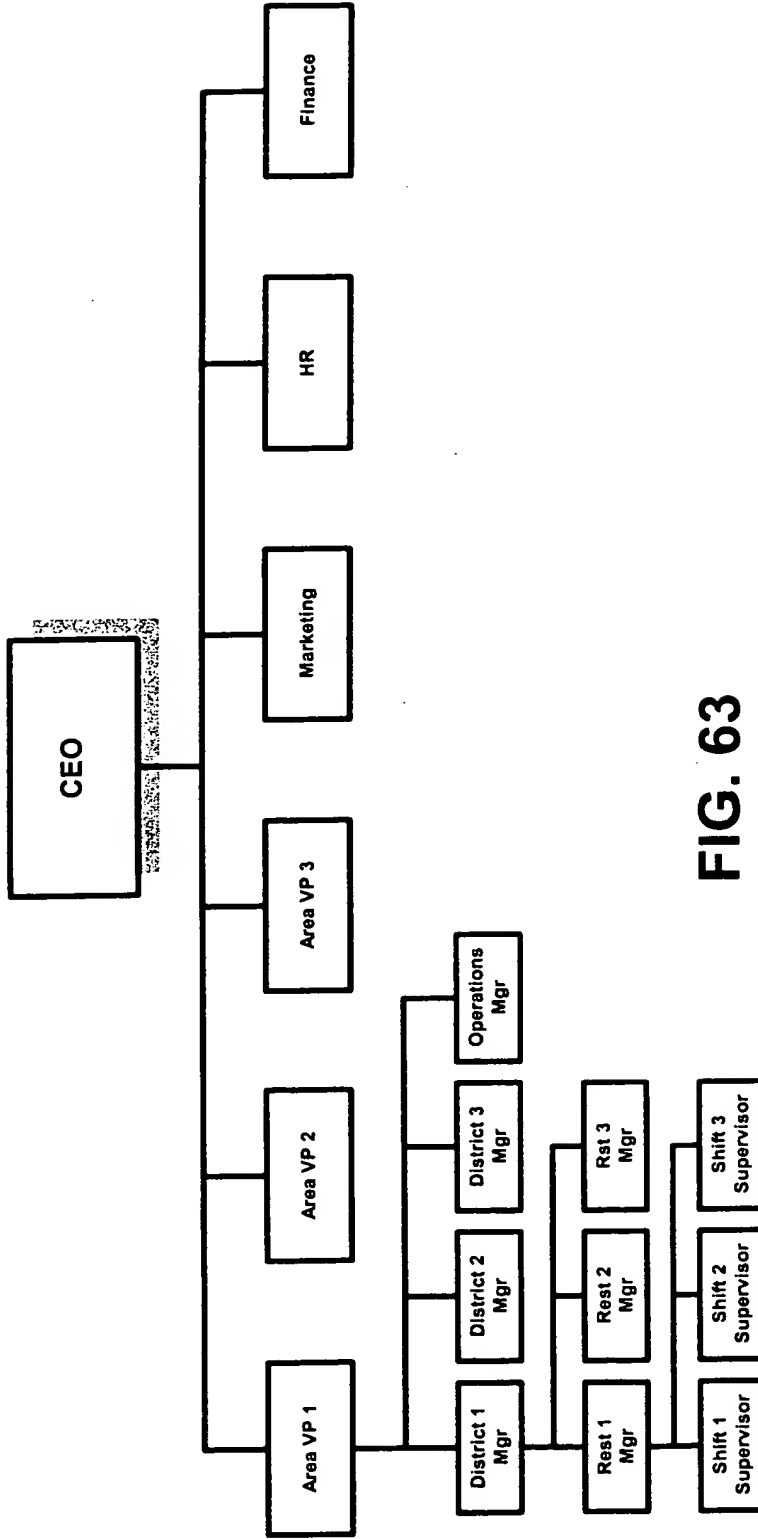
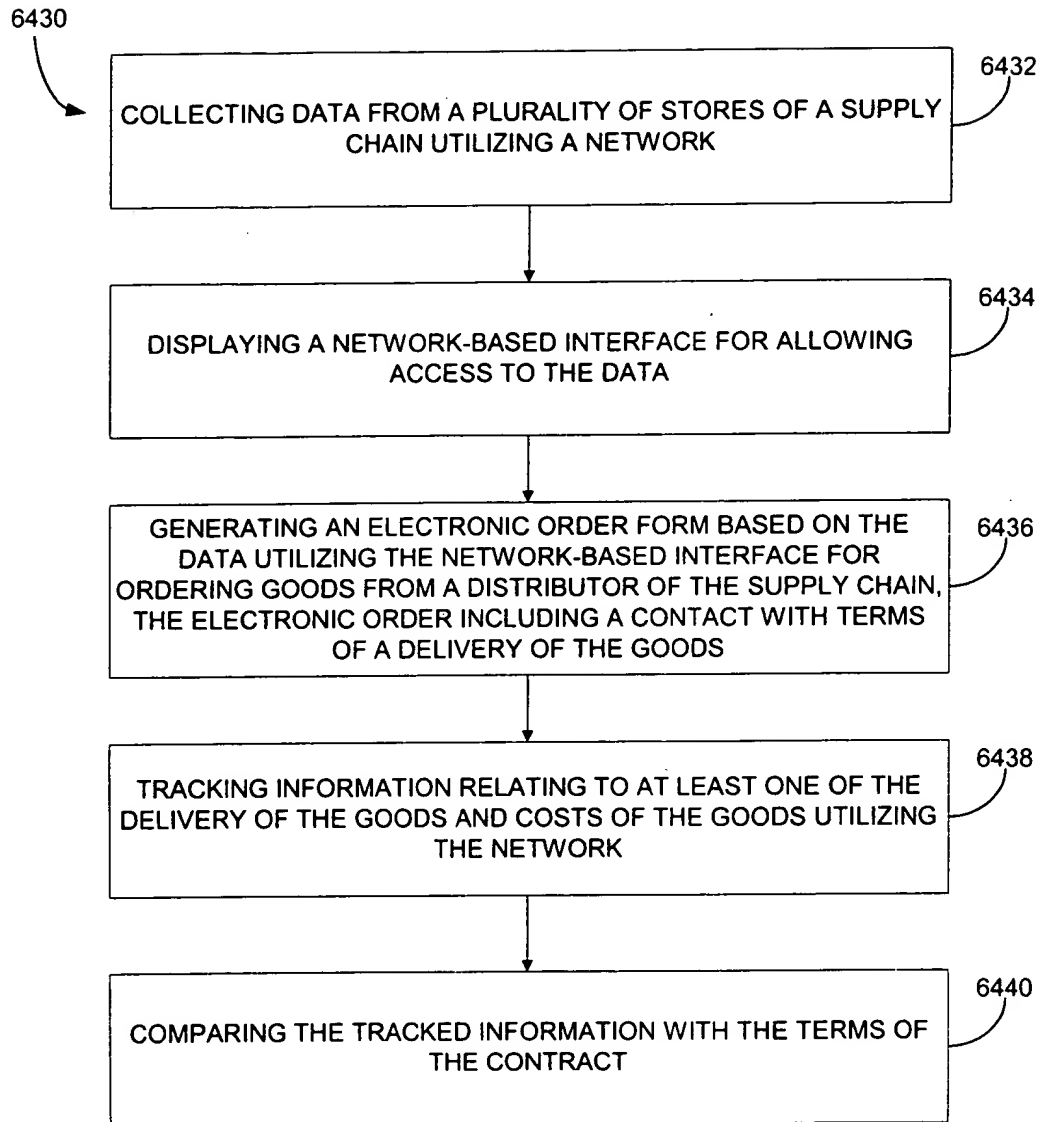


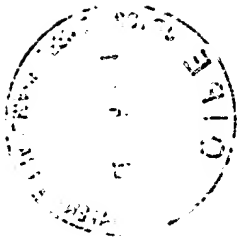
FIG. 63



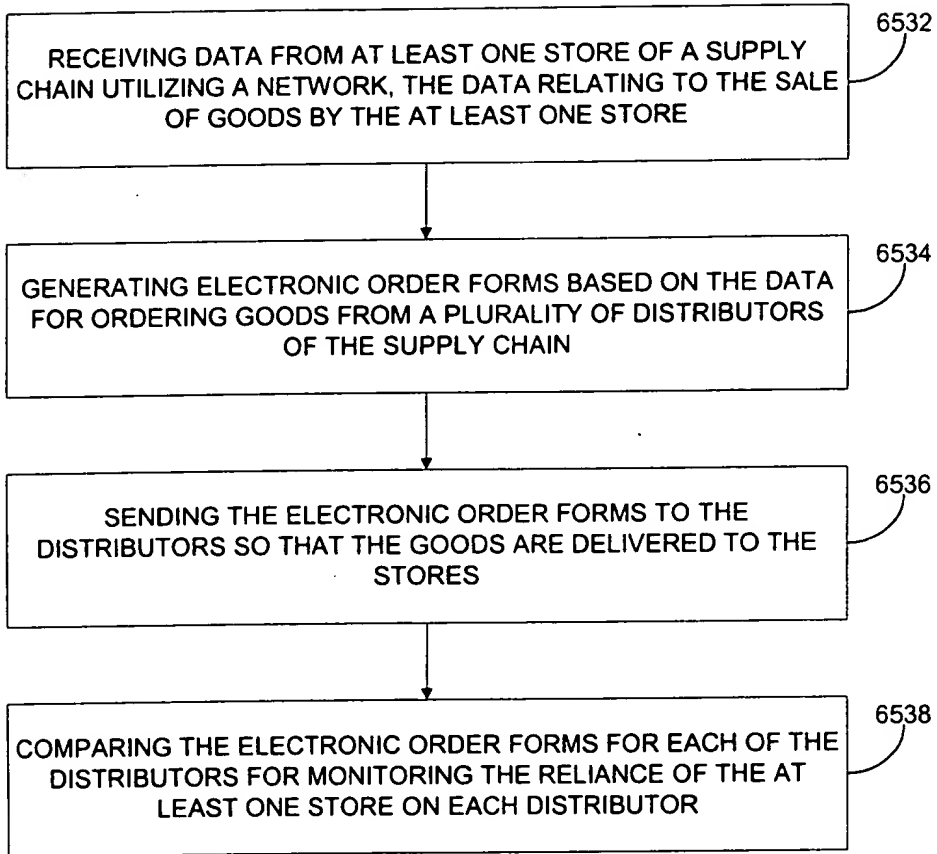
**FIG. 64**

FIG. 64



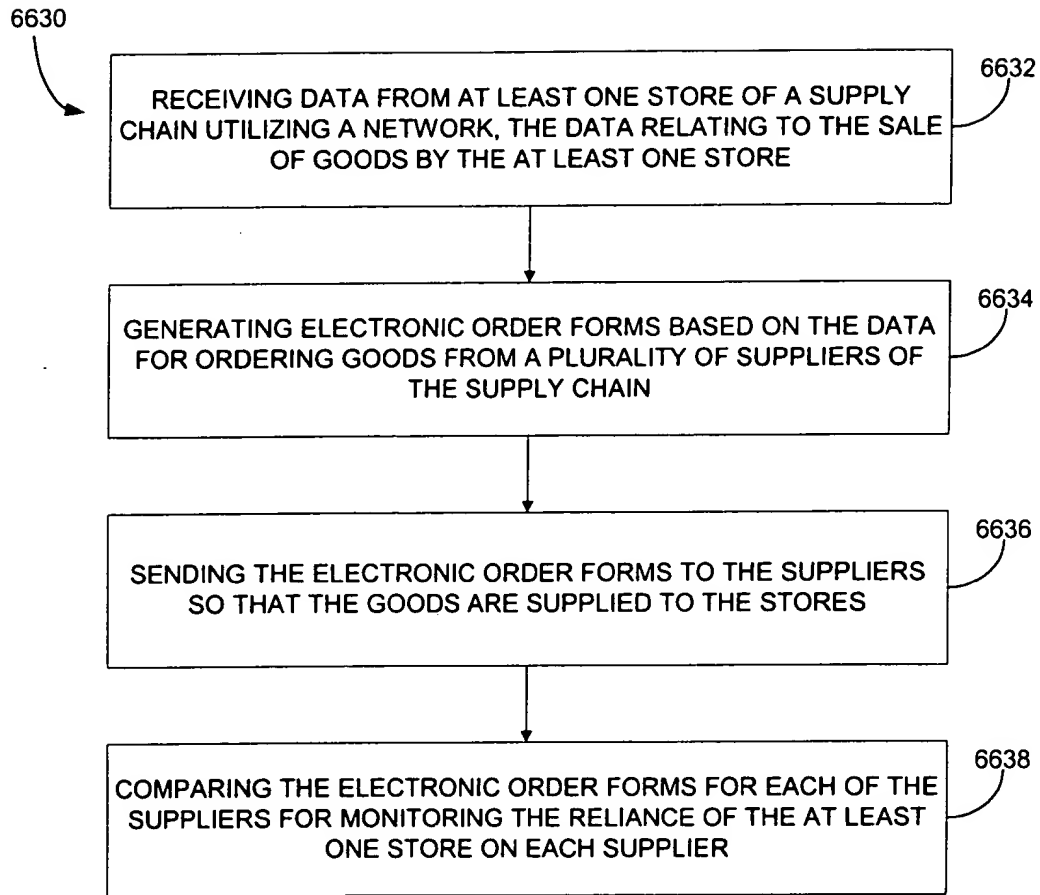


6530



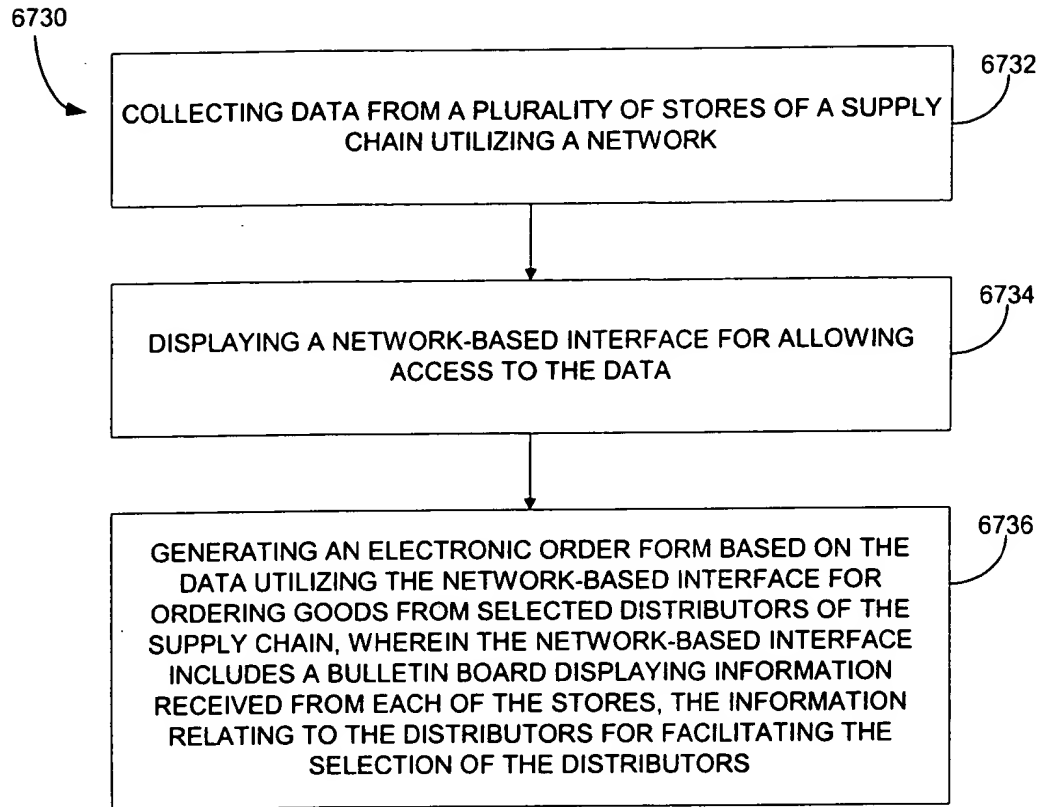
**FIG. 65**

094544-0000



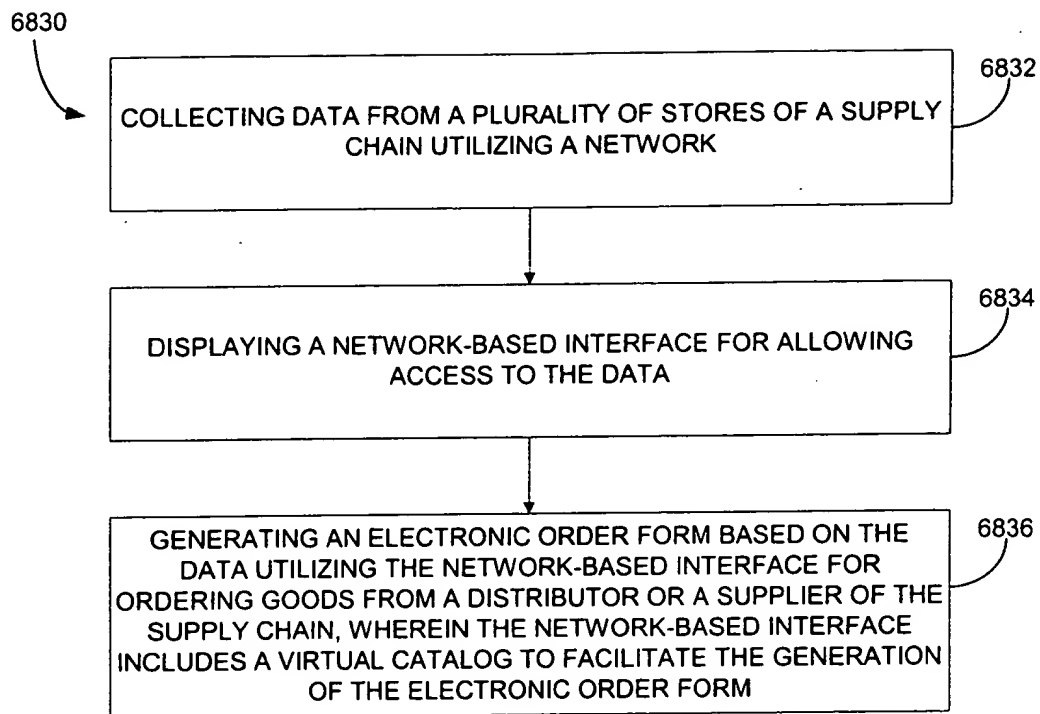
**FIG. 66**

0915845-070604



**FIG. 67**

2025-03-04 10:54:50



**FIG. 68**

091544-020604

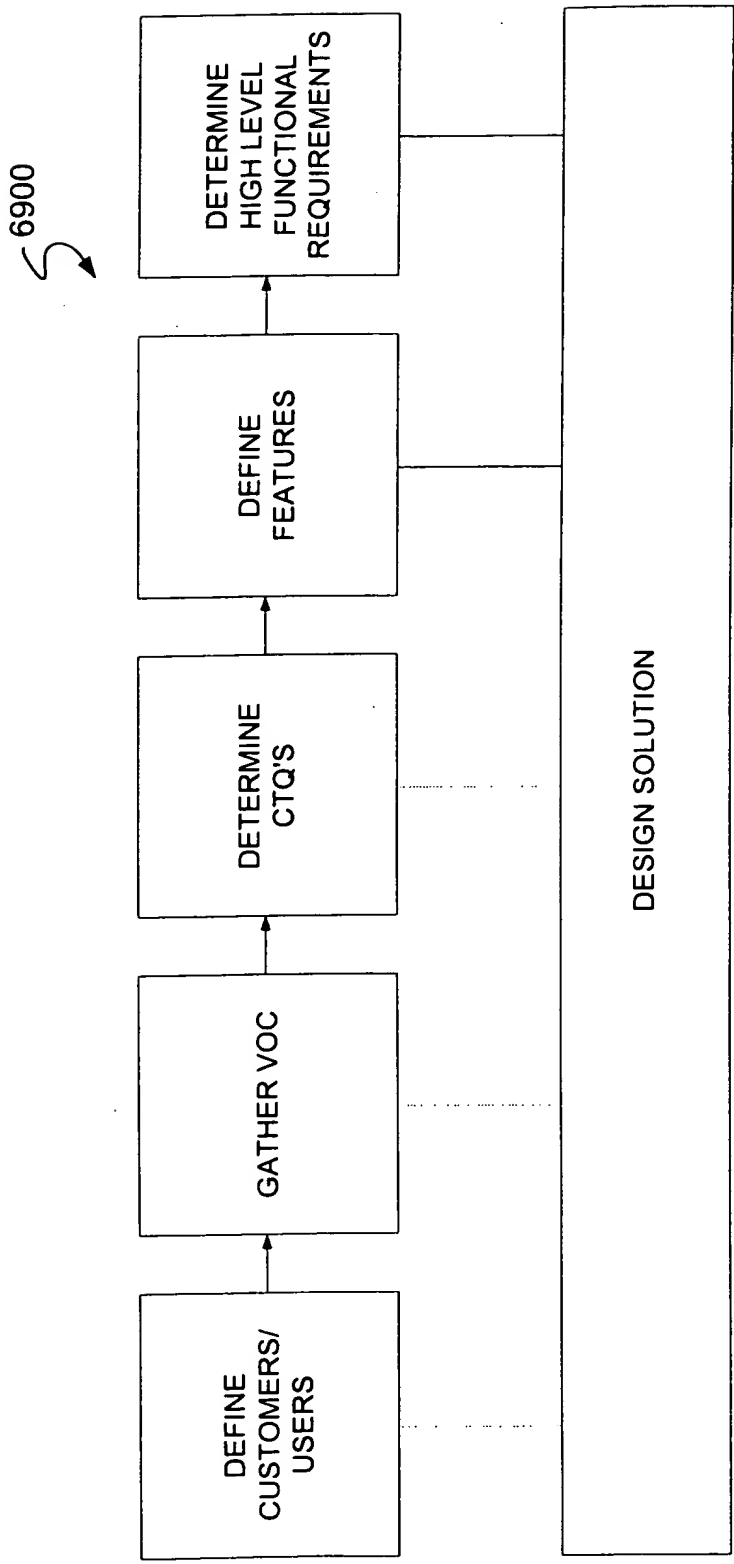
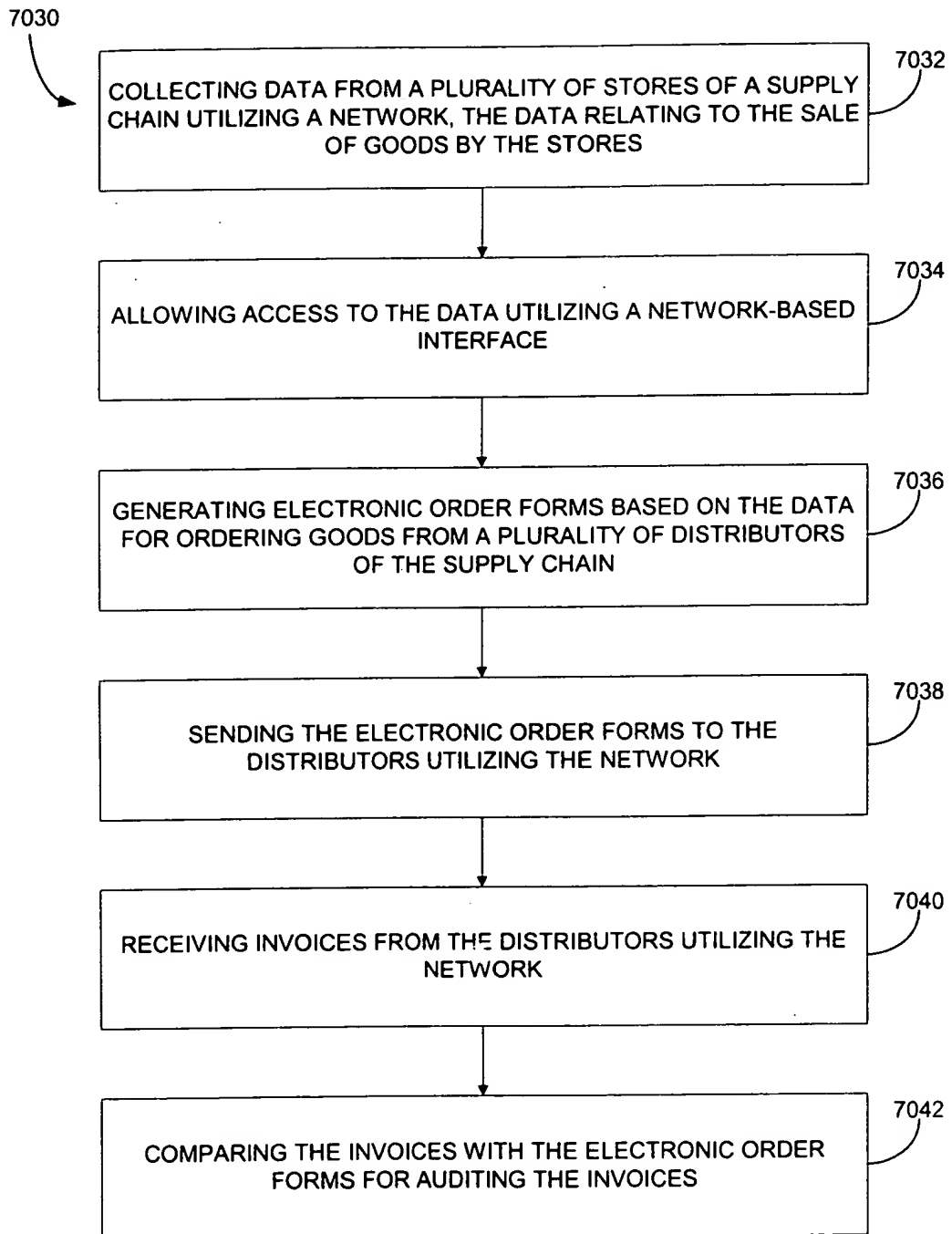
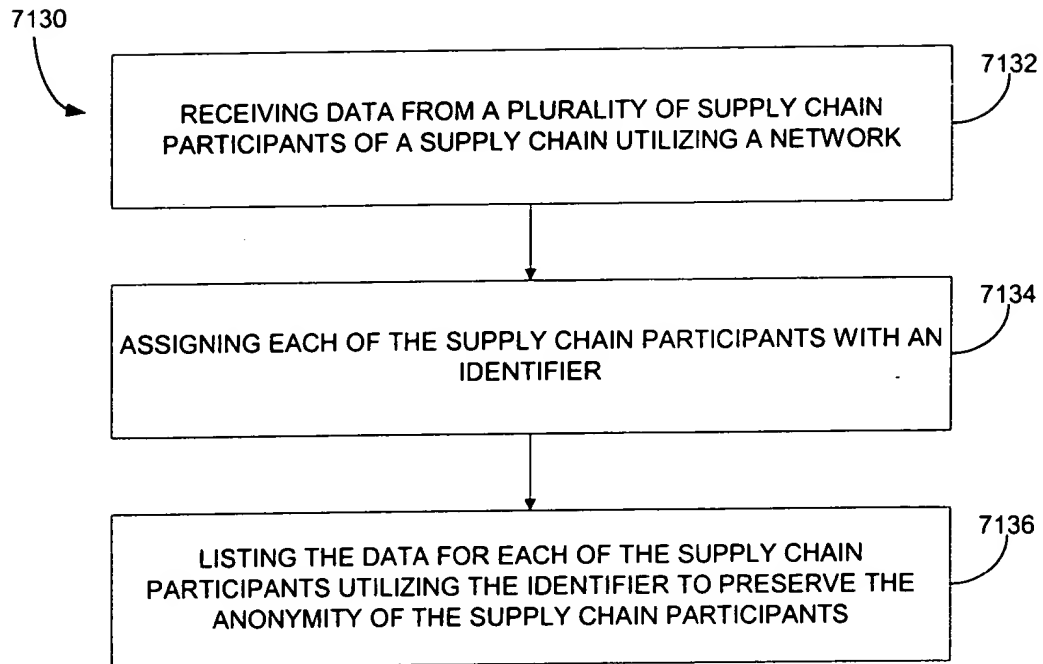


FIG. 69

0915845-00604



**FIG. 70**



**FIG. 71**

09815845-070604

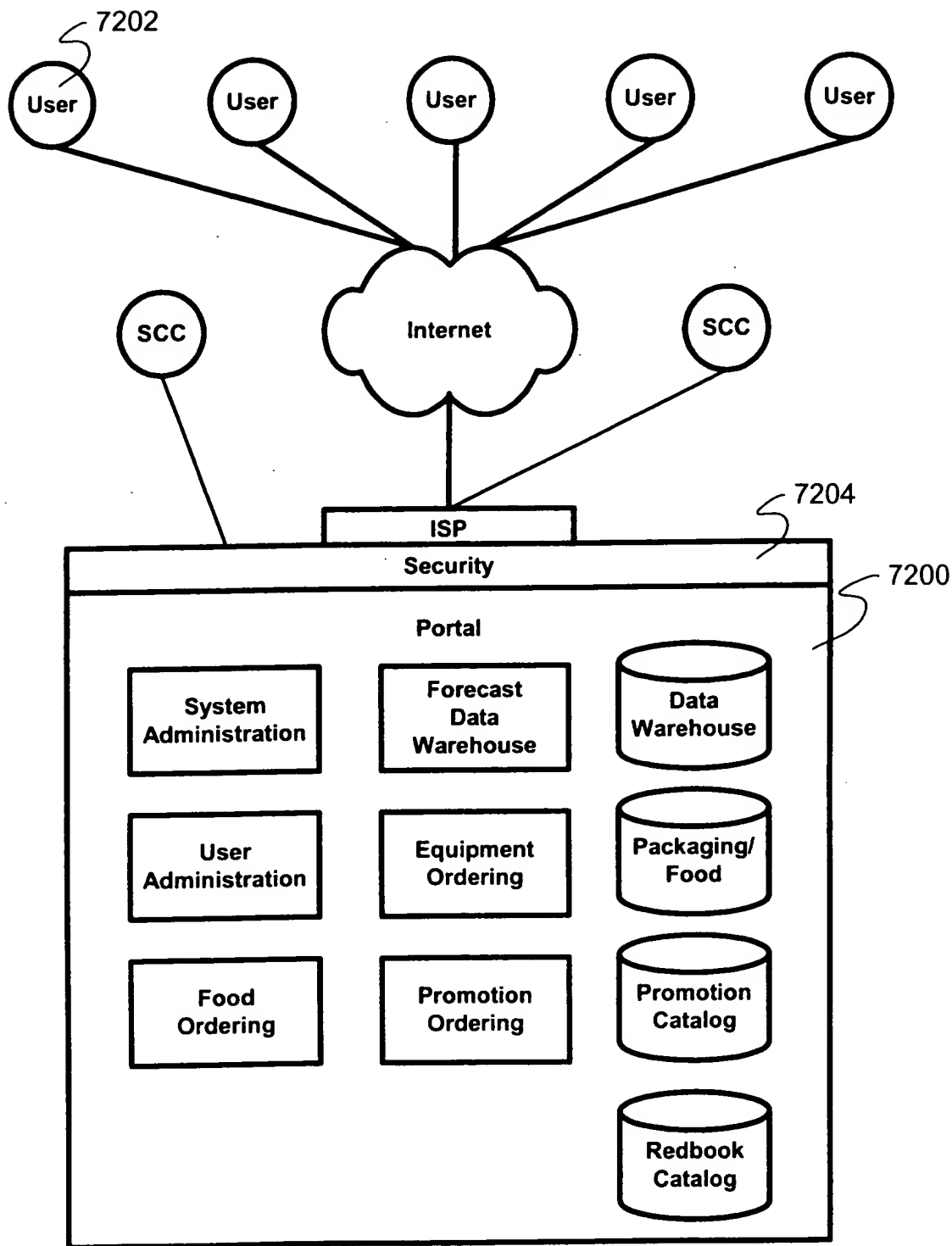


FIG. 72

09815845-070601



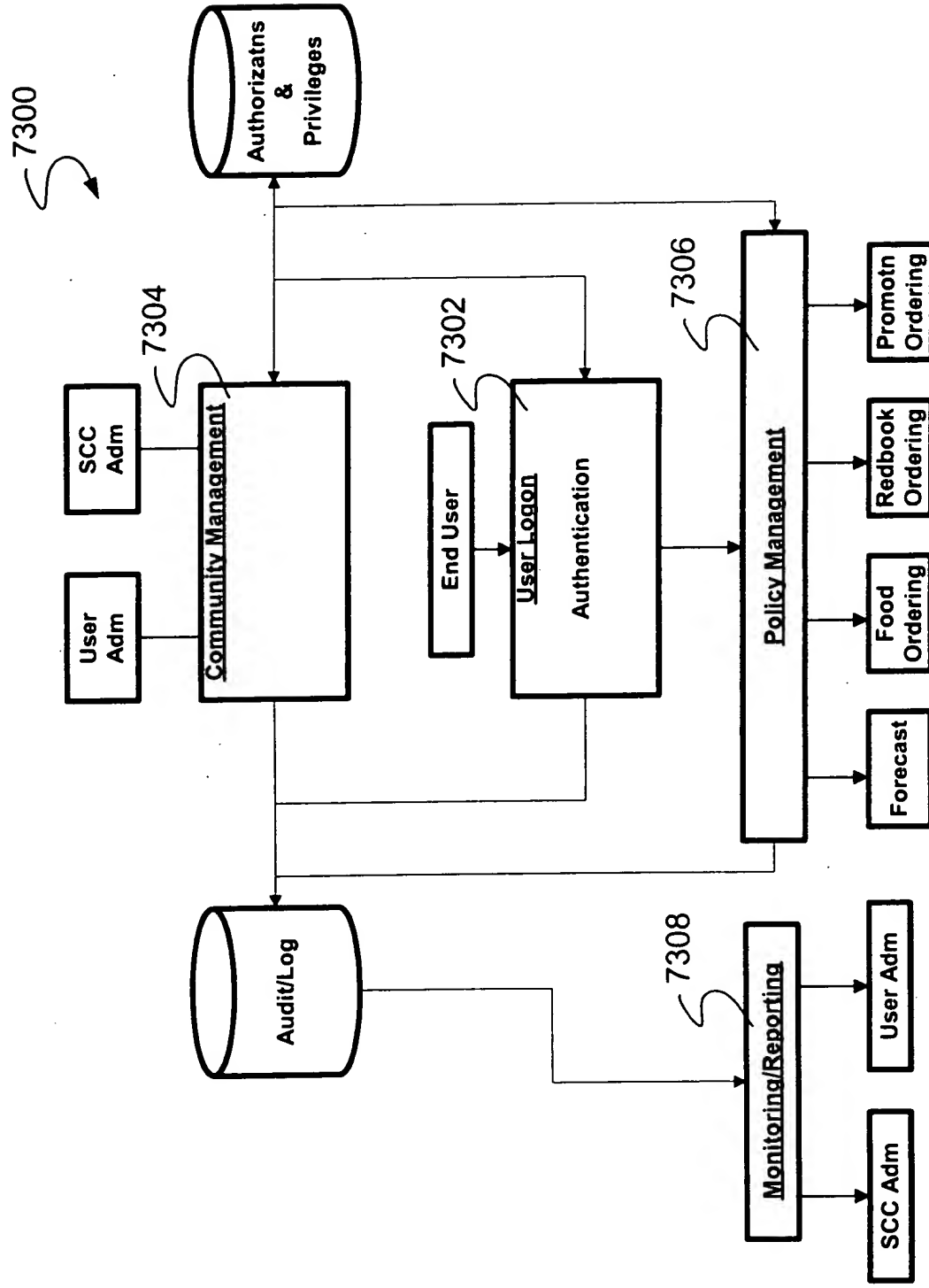


FIG. 73

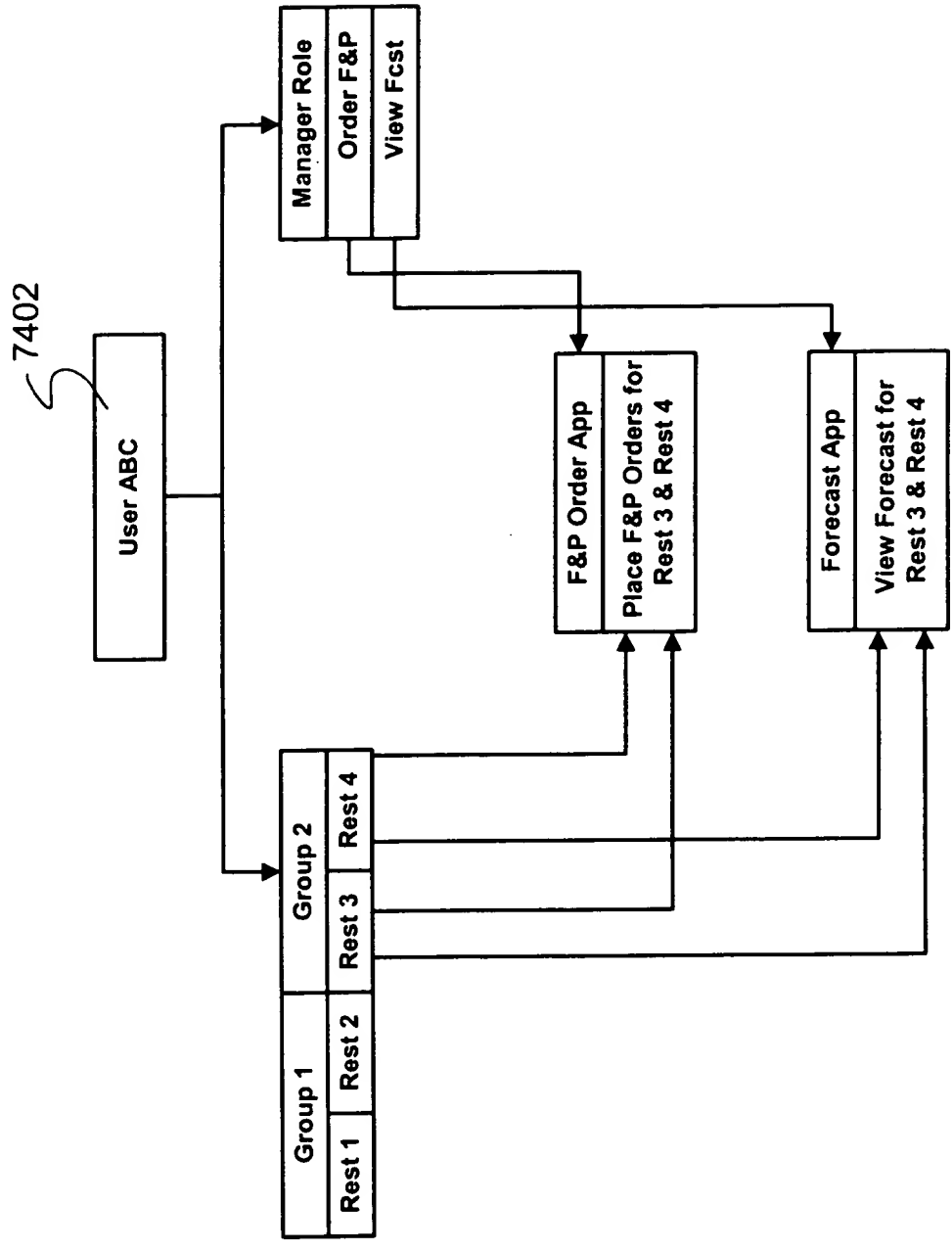
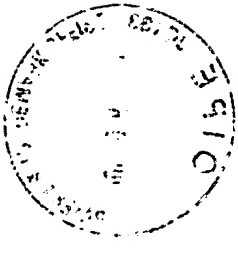
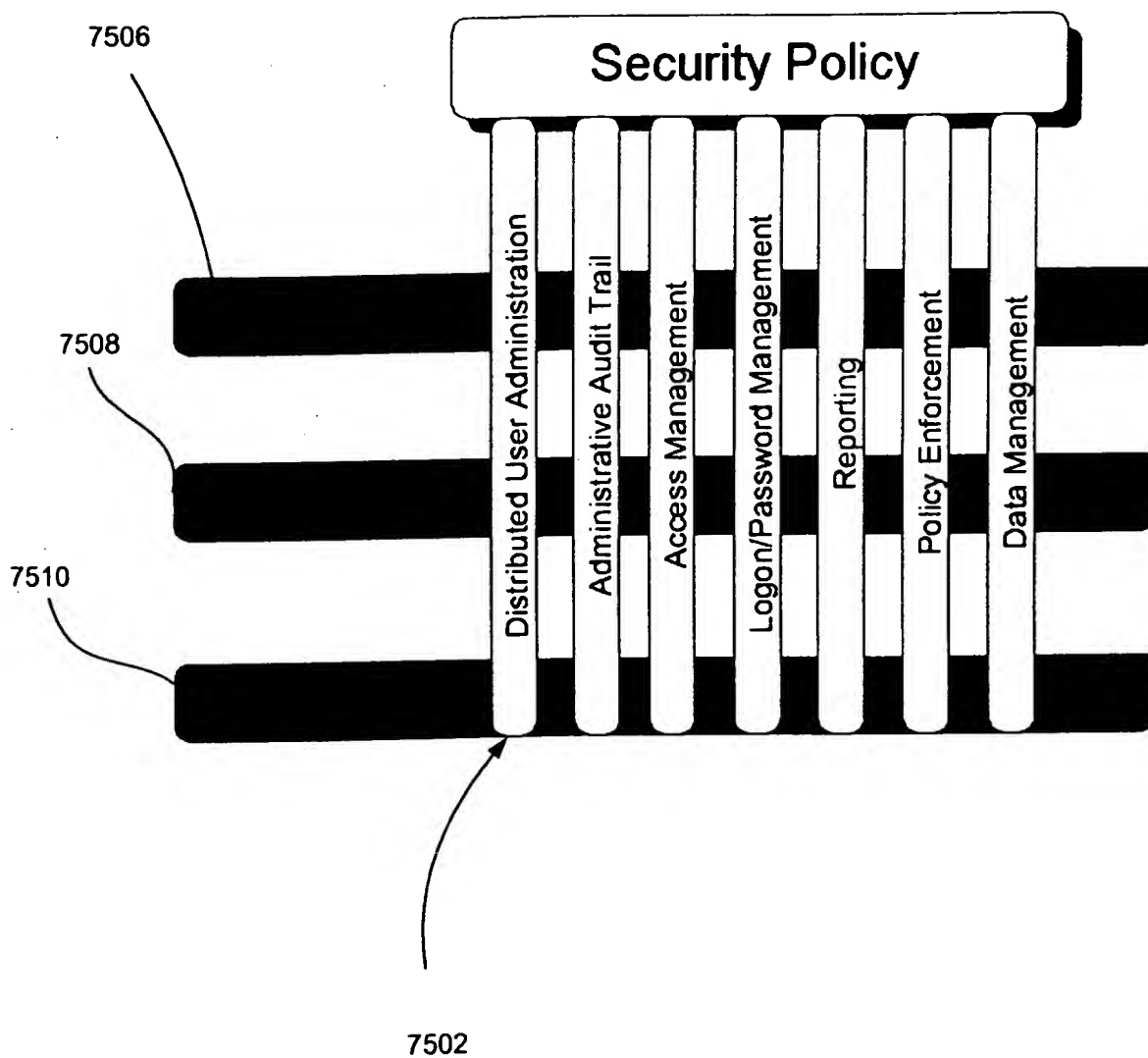
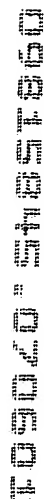


FIG. 74



2004-03-25 10:00

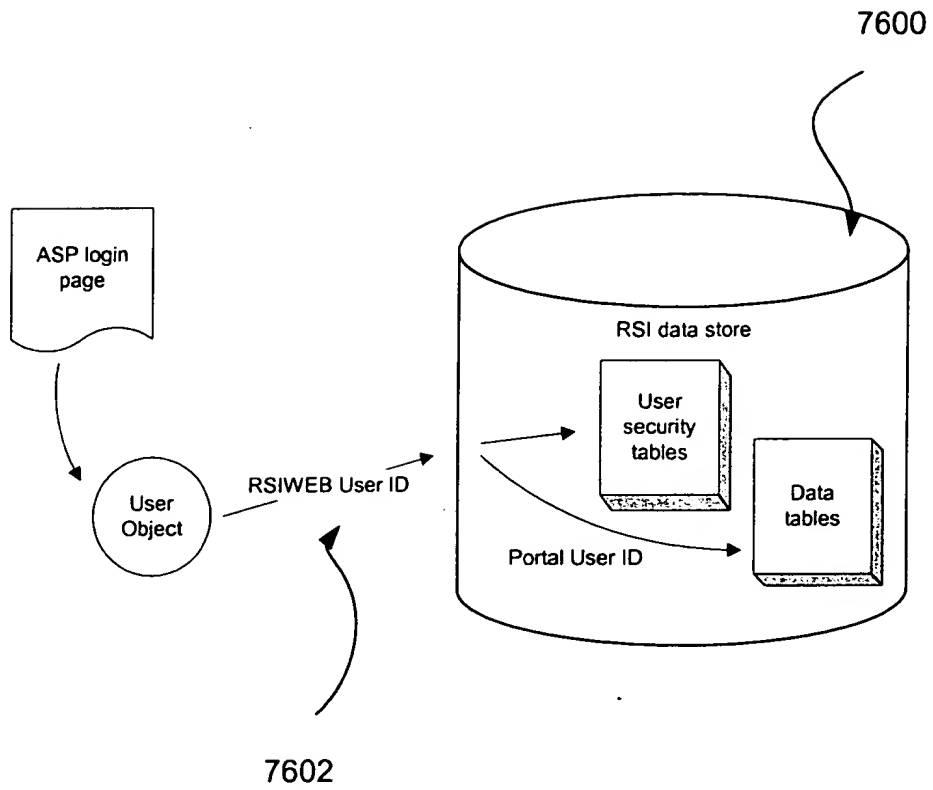


Fig. 76



TOP SECRET - S485T860

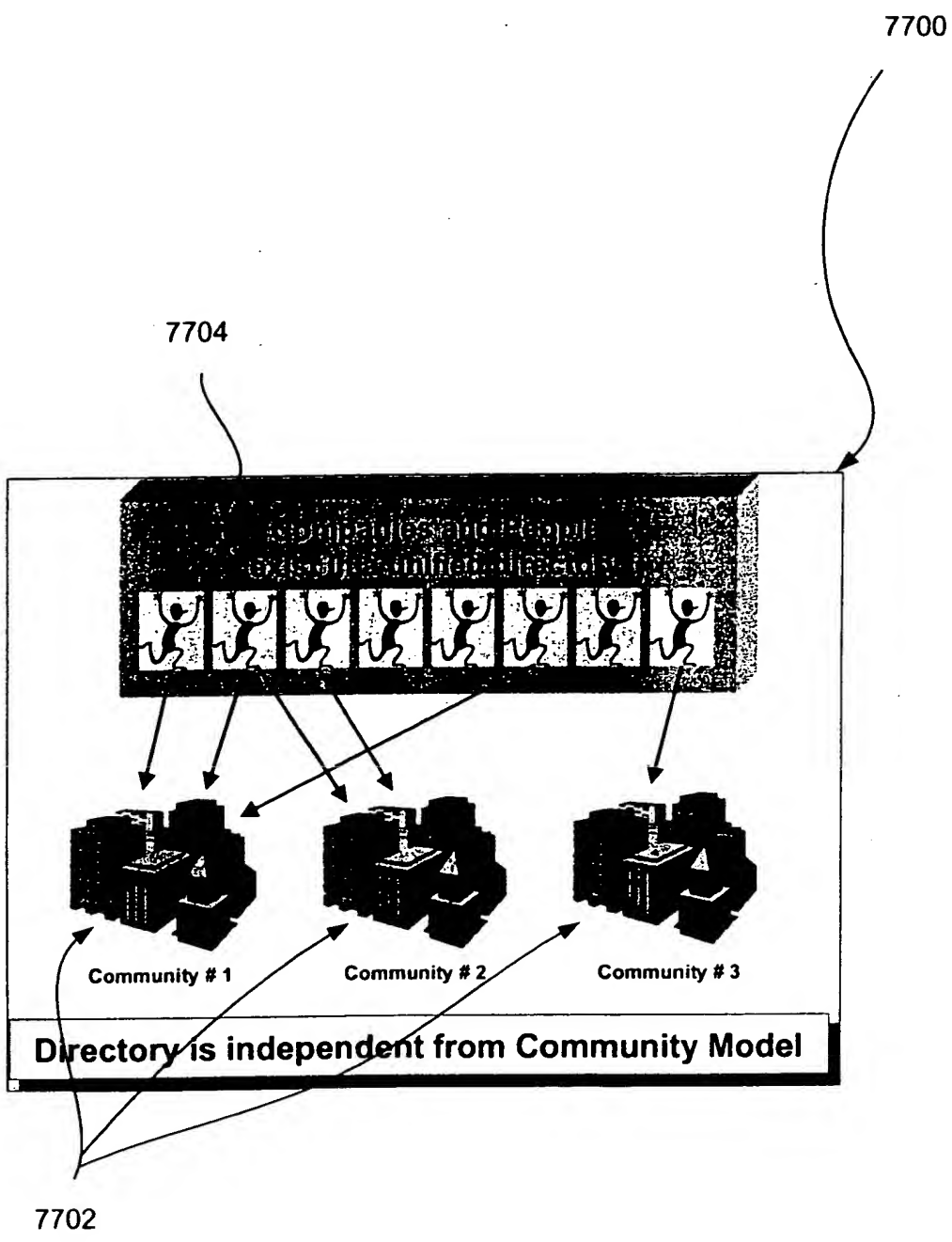


Fig. 77



7800

7802

7804

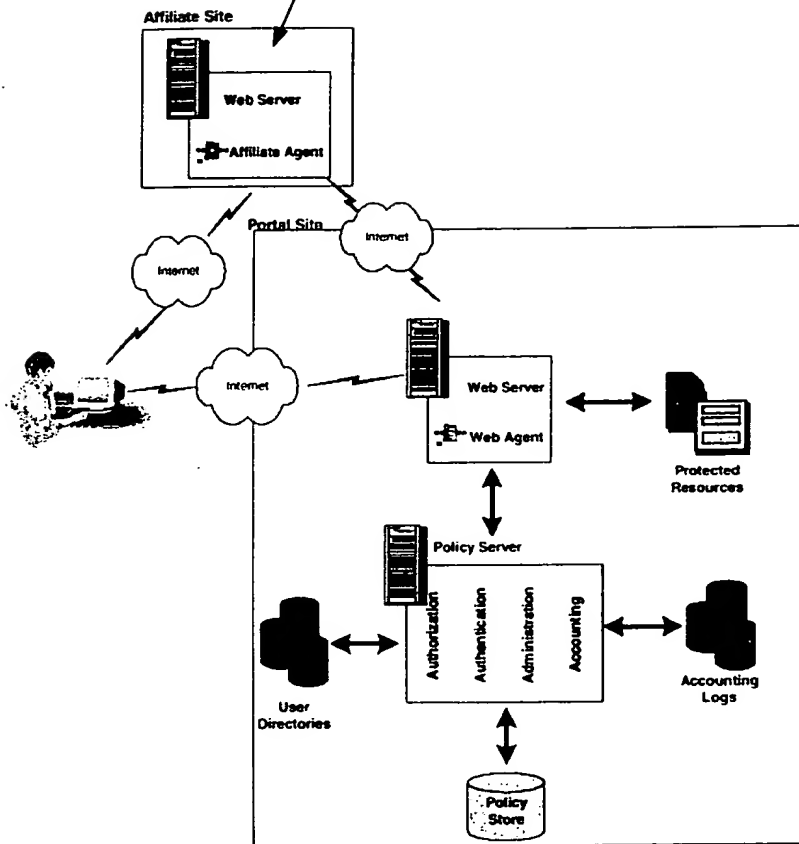


Fig. 78



7900

7902

### Policy-Based Web Security Model

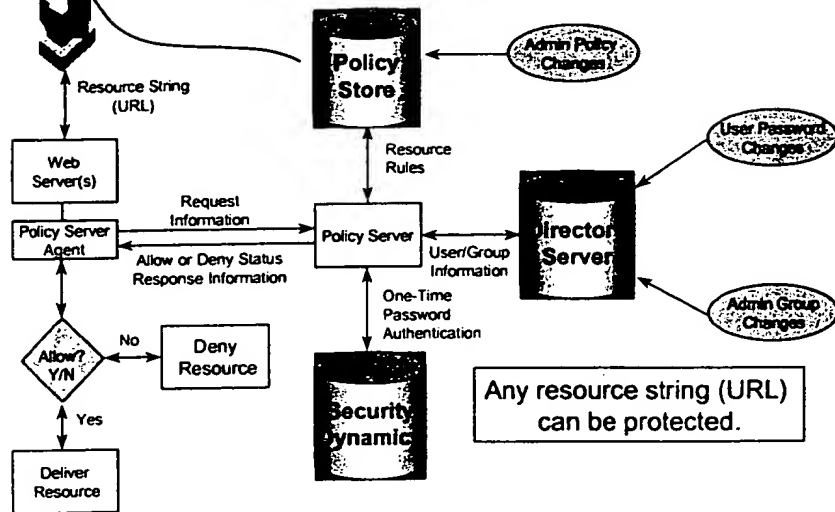
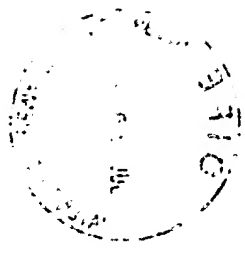
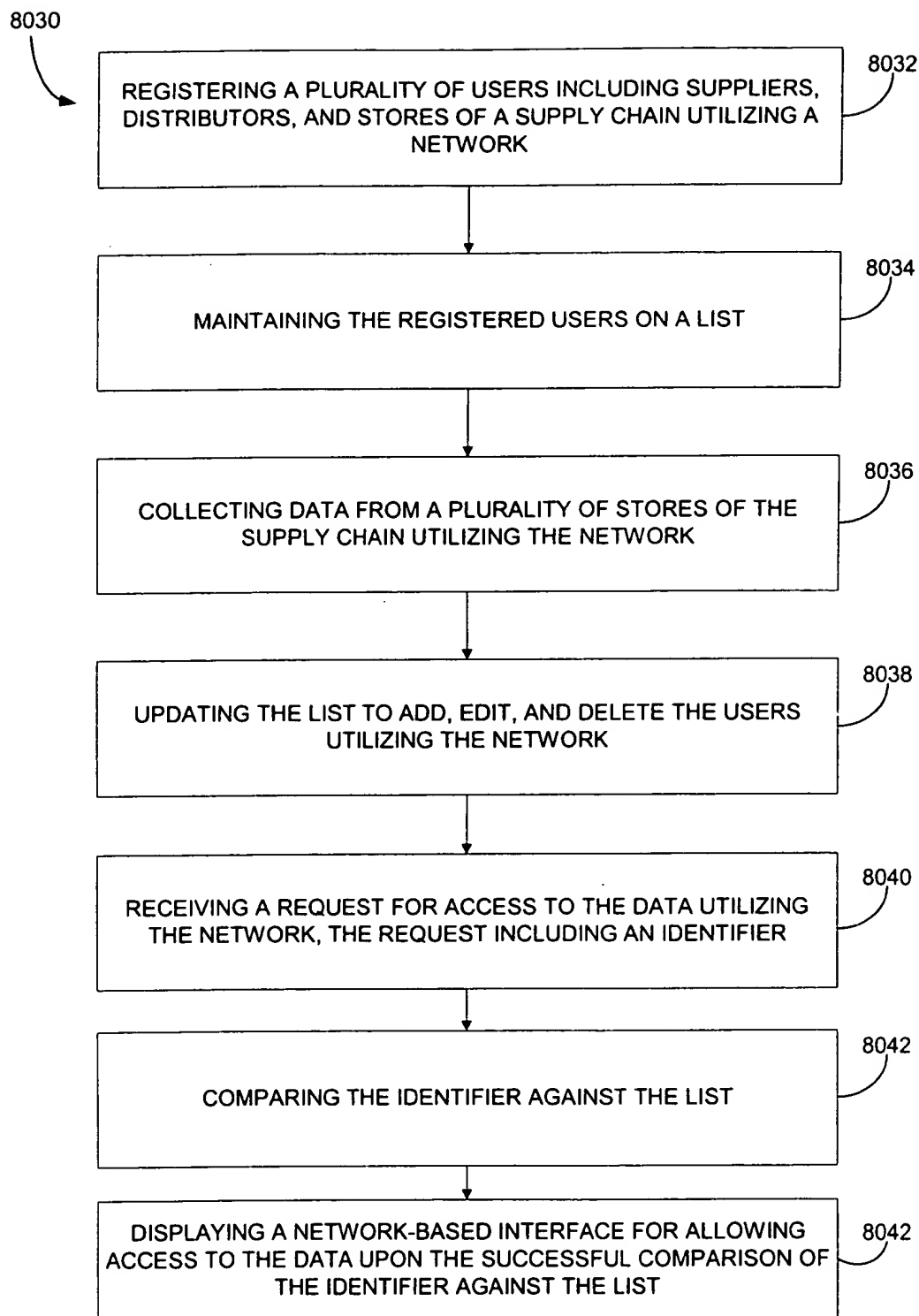


Fig. 79



09845845-070604



**FIG. 80**





FOIA b 7 - EXEMPT

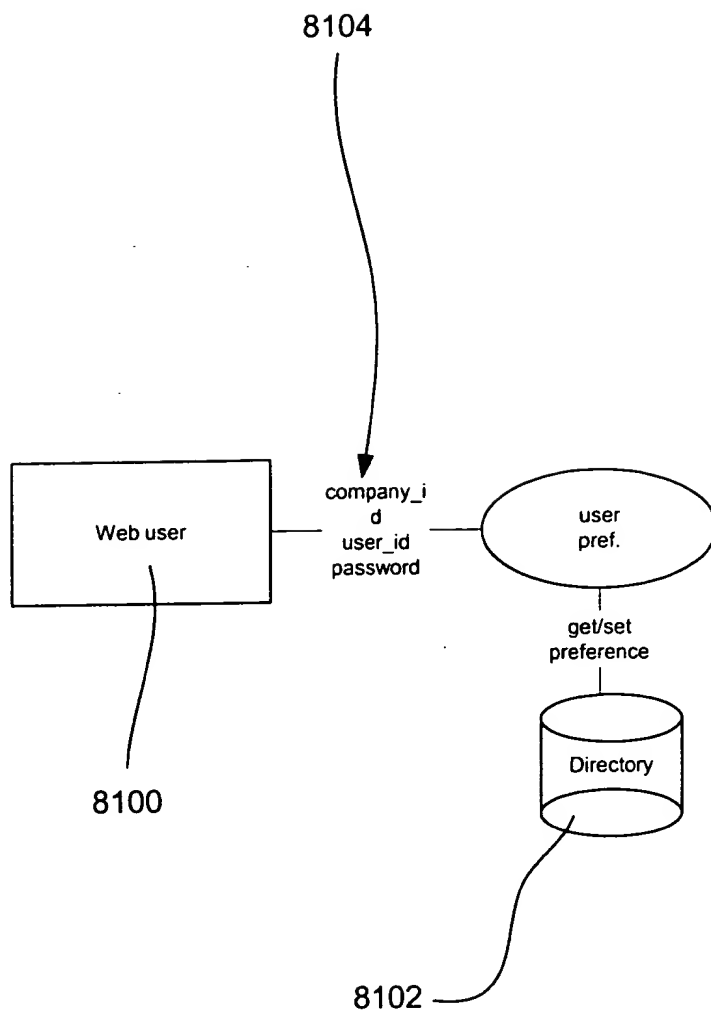


Fig. 81



8200

8202

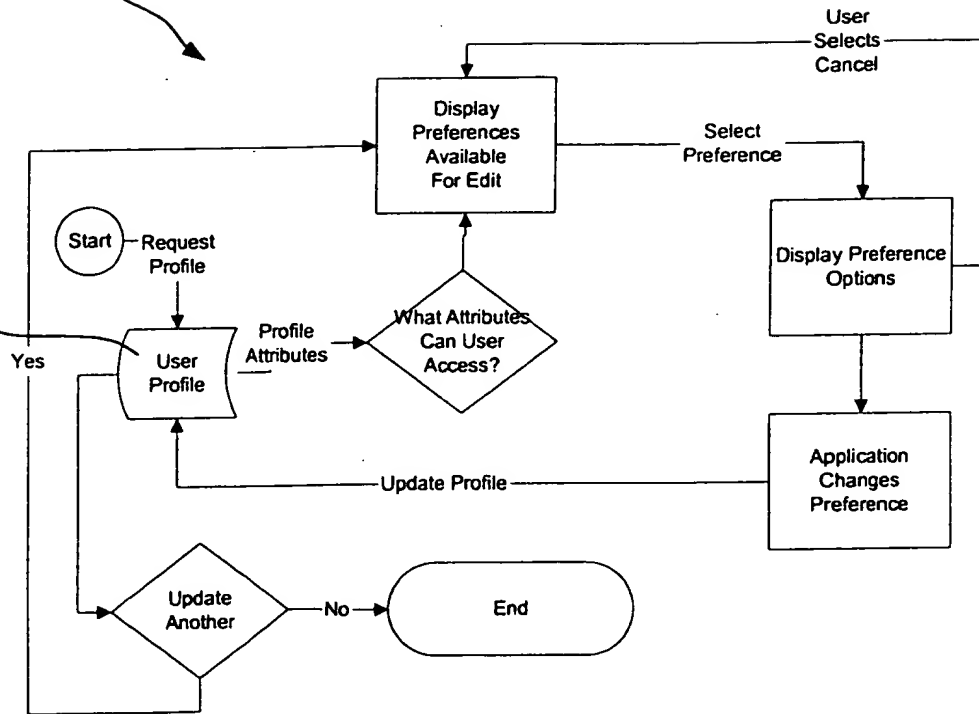
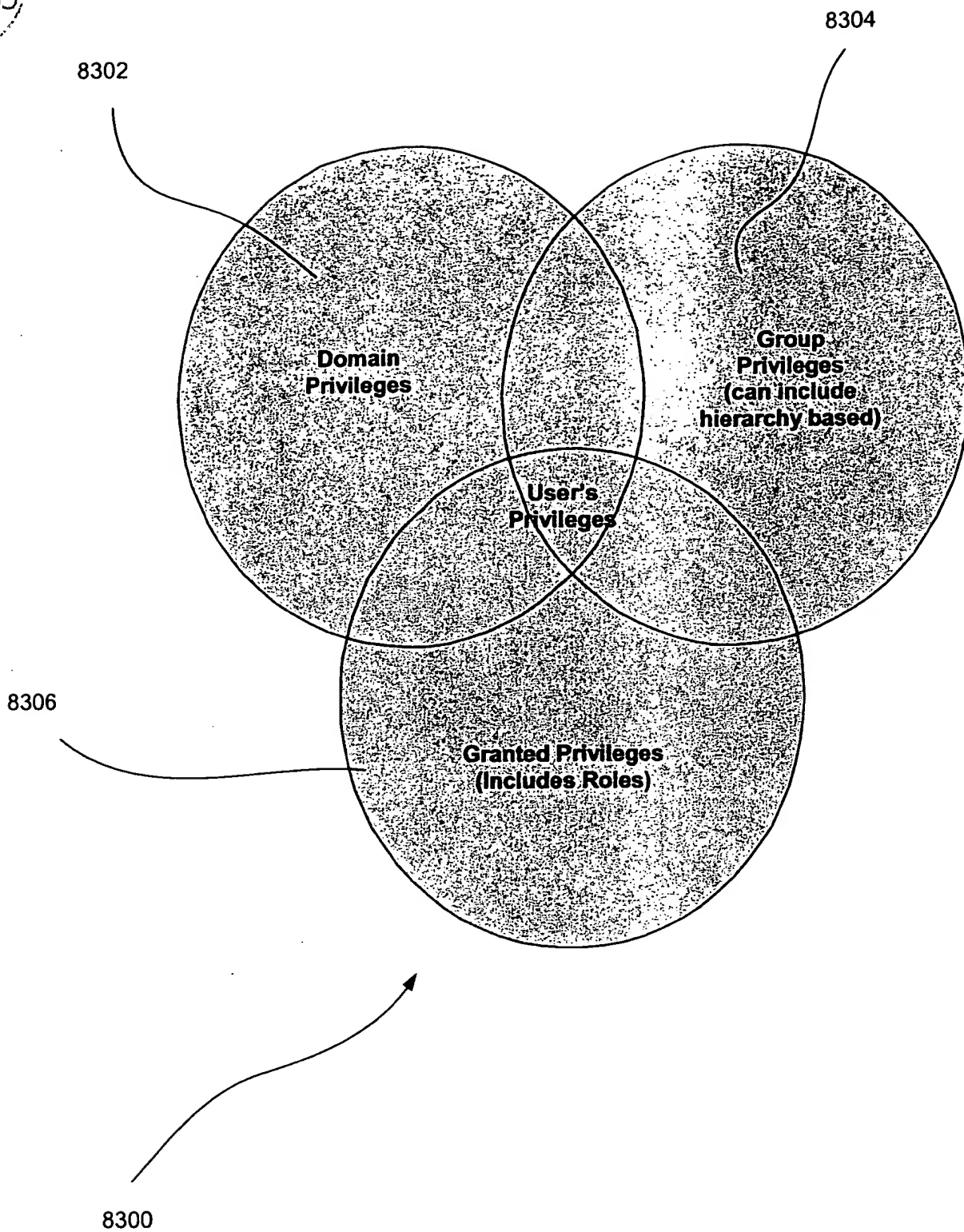


Fig. 82



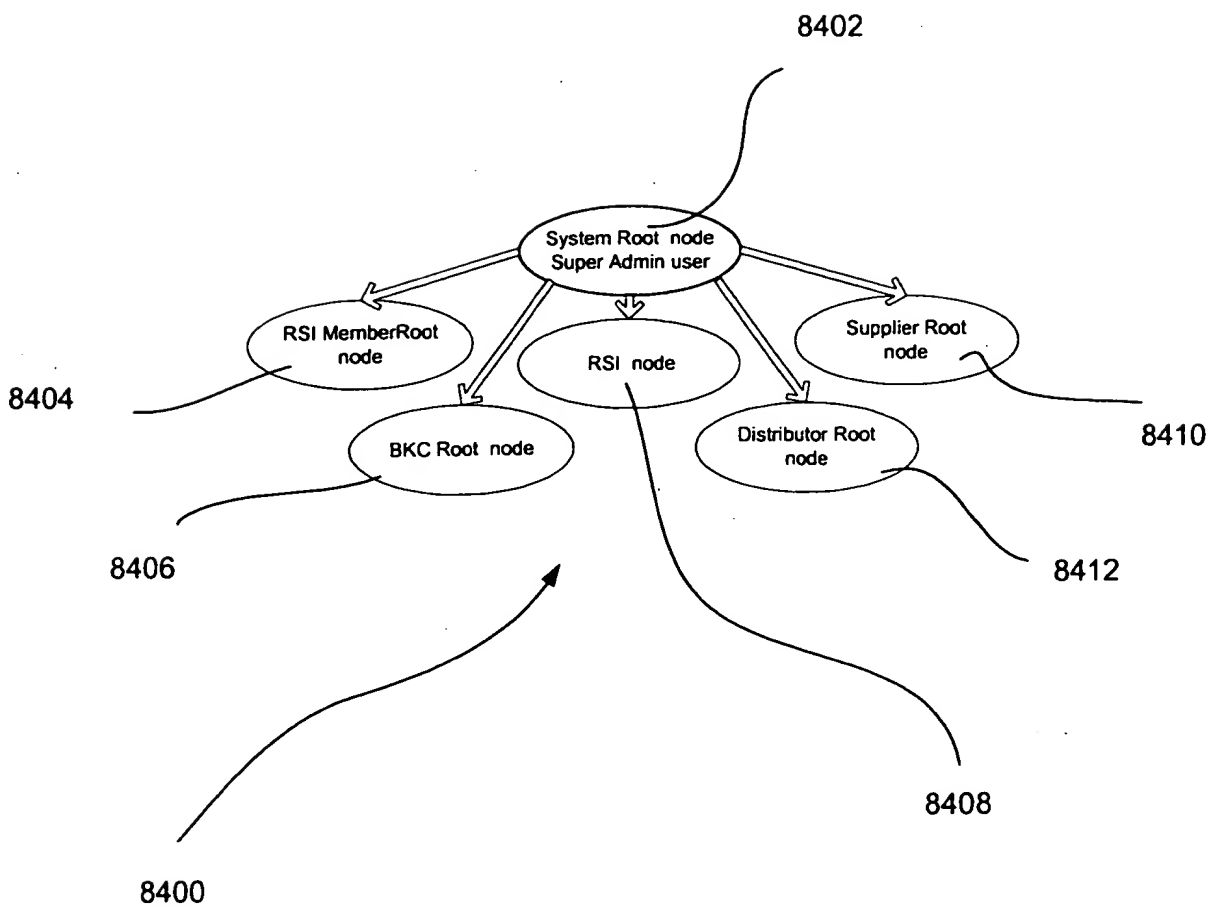
091545-0701  
T09020-54851860



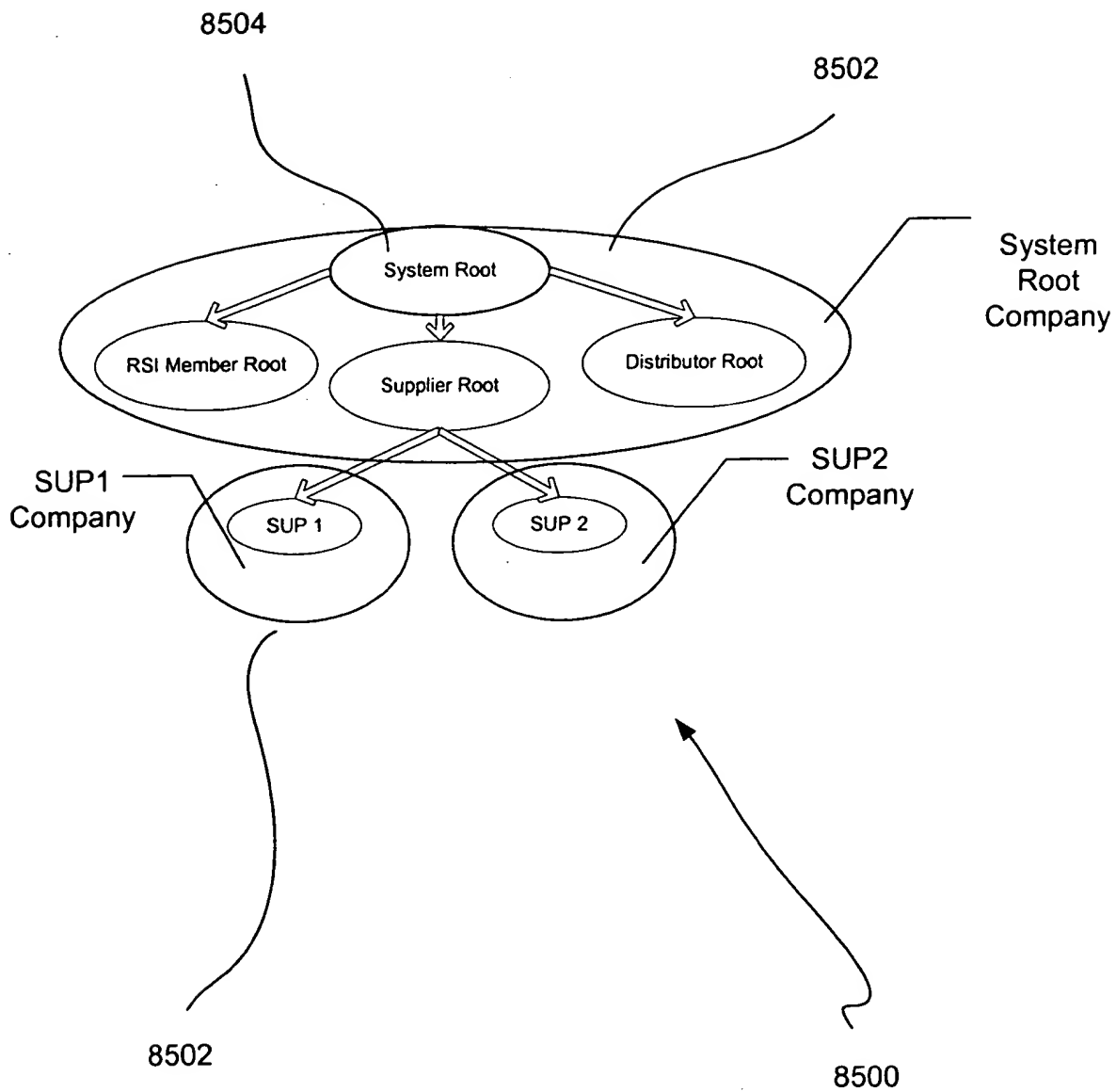
**Fig. 83**



09845845-070604



**Fig. 84**



**Fig. 85**

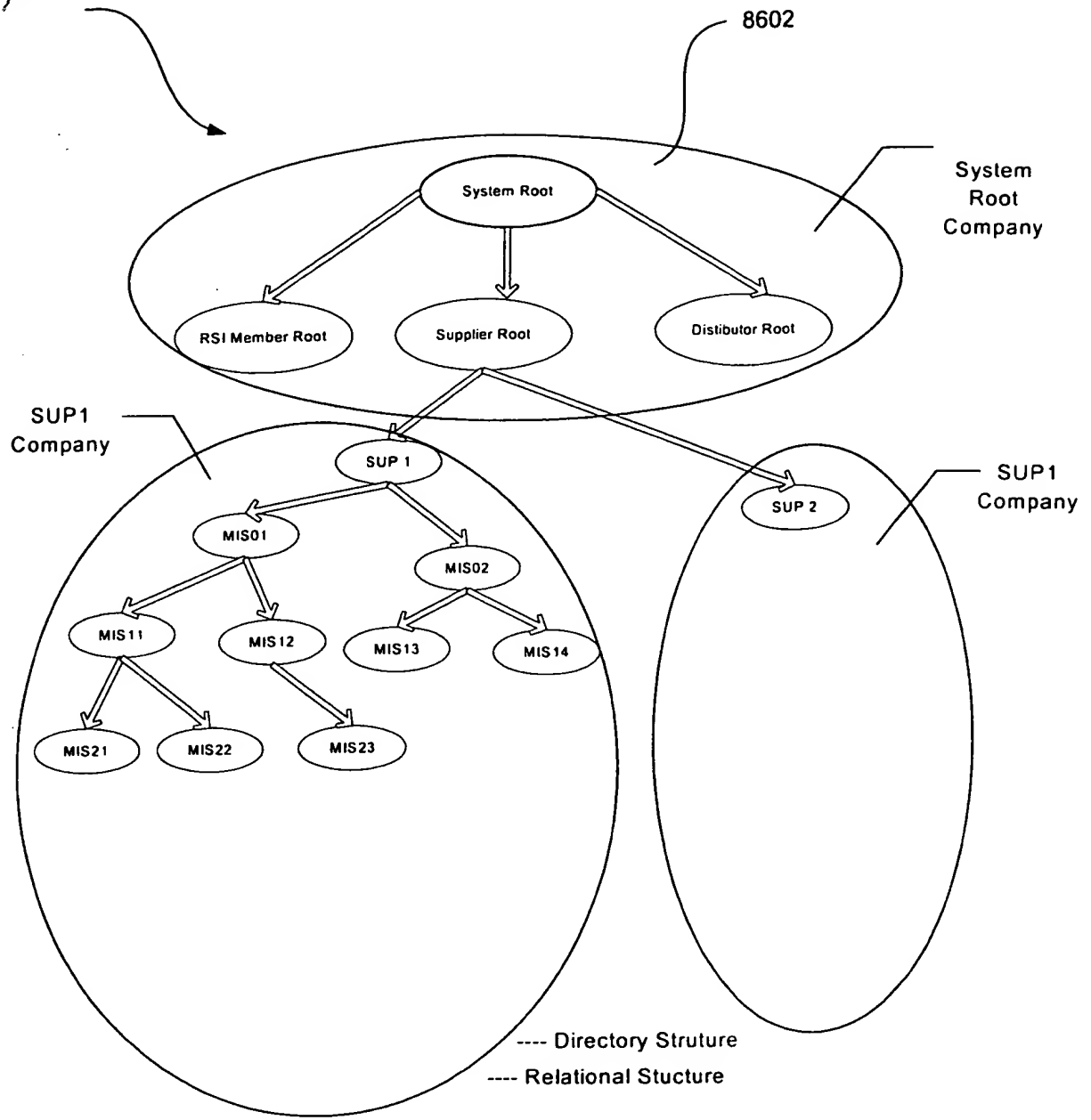
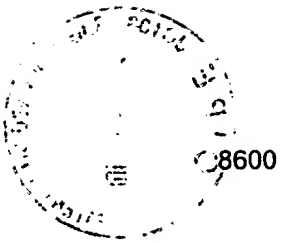


Fig. 86

8700

## Group Hierarchy Management: Data Flow

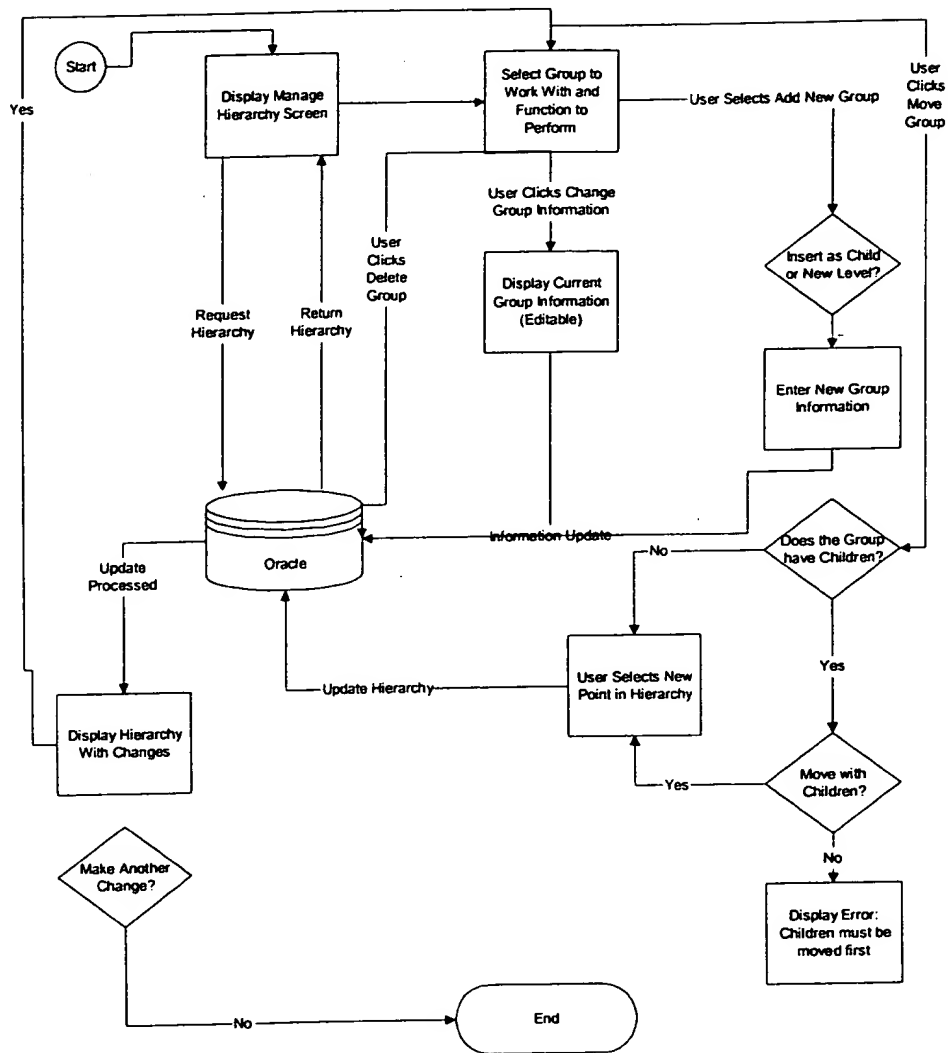


Fig. 87



8800

8804

8802

8800

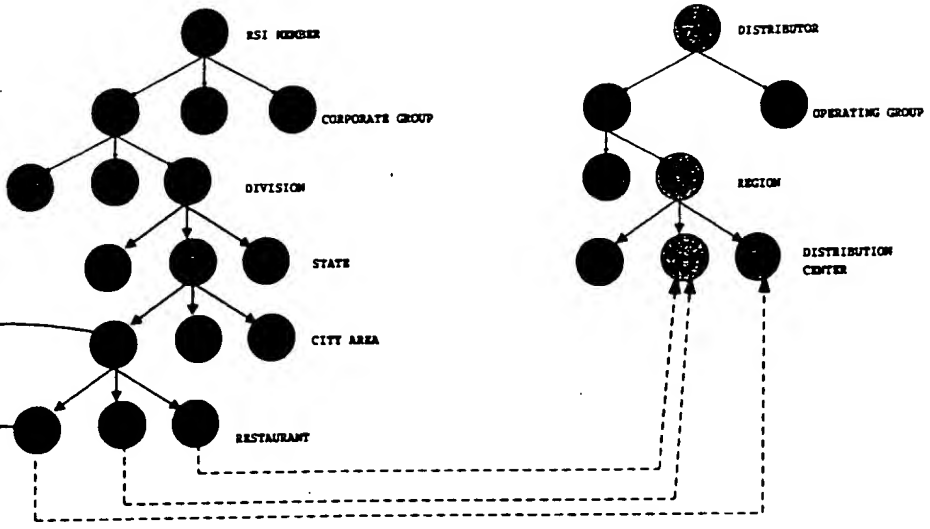


Fig. 88



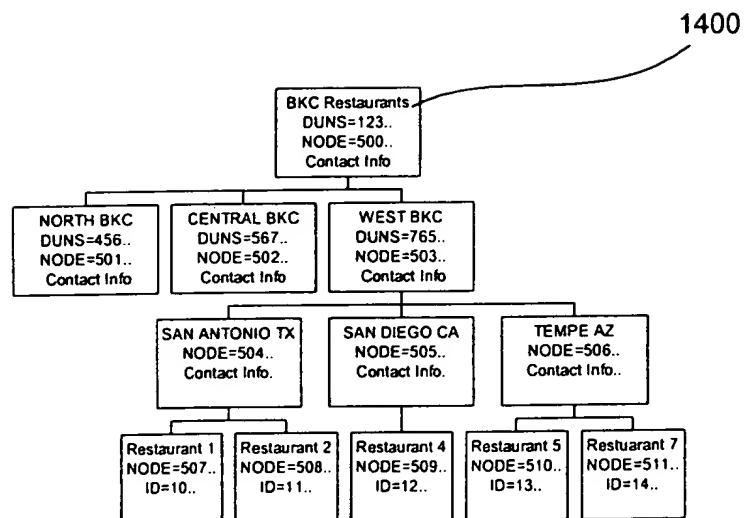
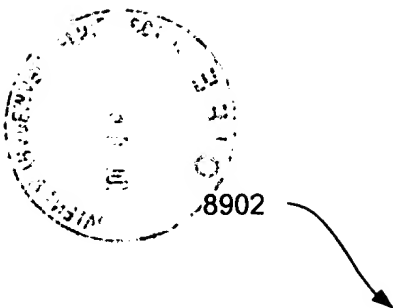


Fig. 89



9000

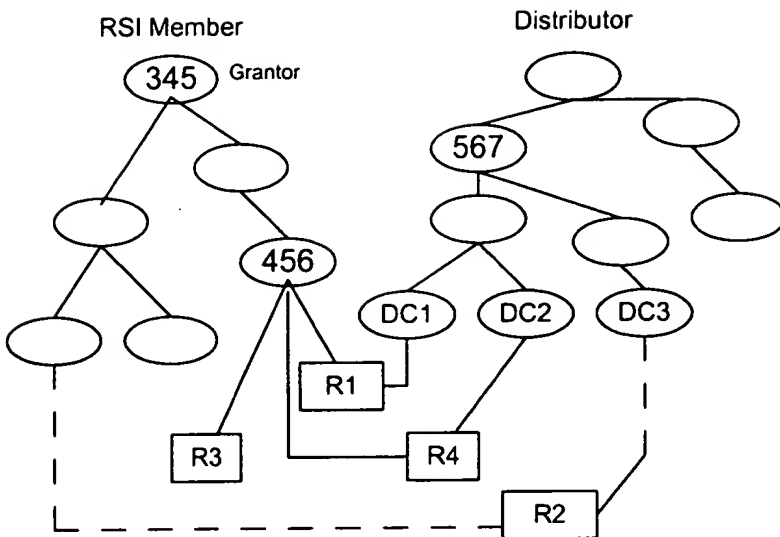
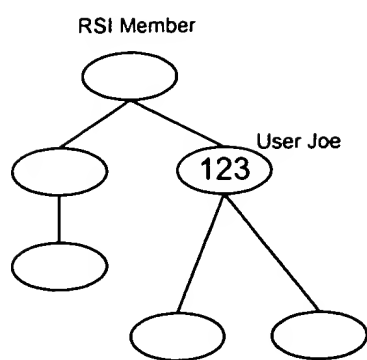


FIG. 90

9100

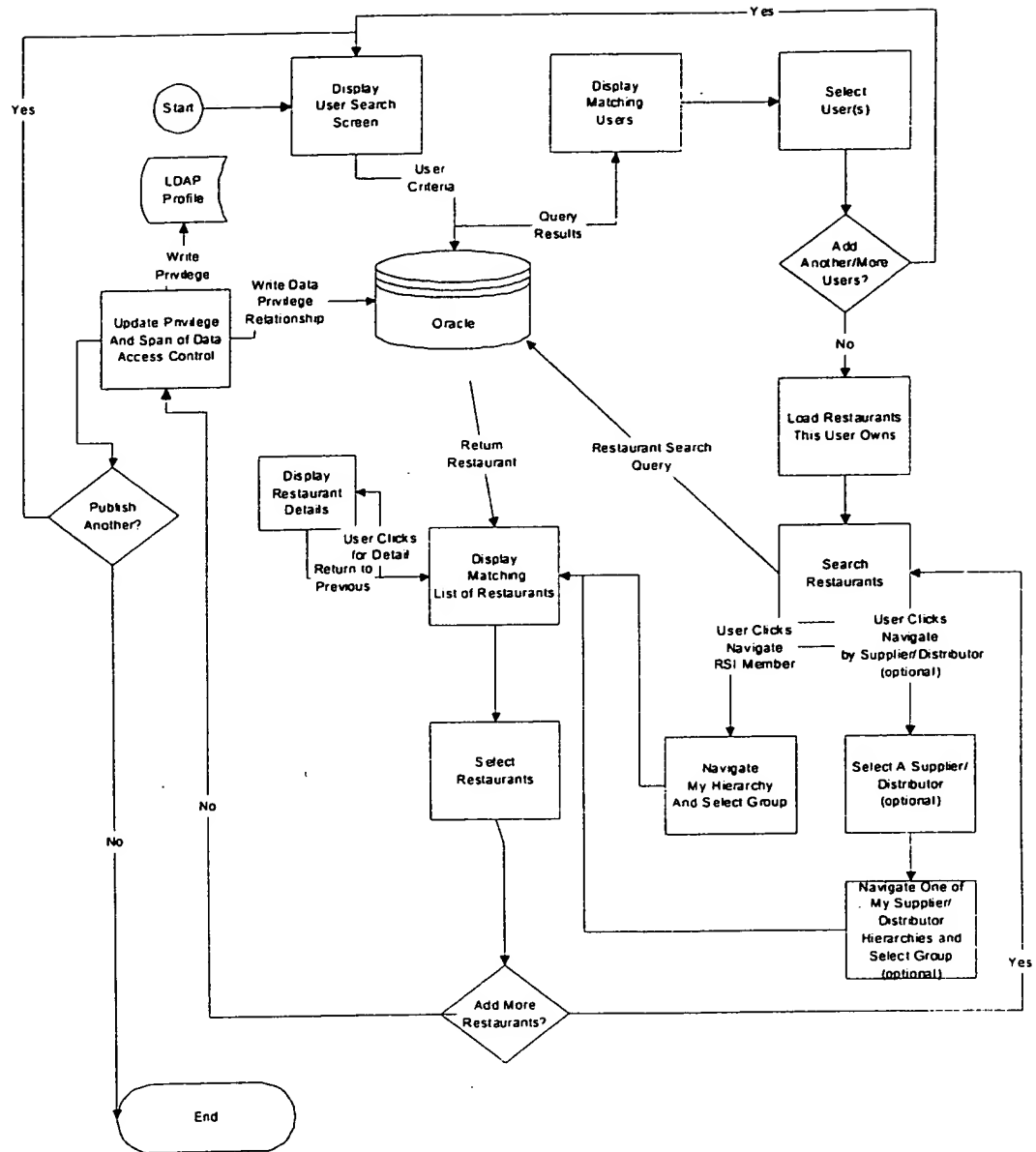


Fig. 91

9230

REGISTERING A PLURALITY OF STORES OF A SUPPLY CHAIN  
UTILIZING A NETWORK, THE REGISTRATION INCLUDING  
RECEIVING FIRST IDENTIFICATION INFORMATION

9232

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK, THE DATA RELATING  
TO THE SALE OF GOODS BY THE STORES AND INCLUDING  
SECOND IDENTIFICATION INFORMATION MORE RECENT THAN  
THE FIRST IDENTIFICATION INFORMATION

9234

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED  
INTERFACE

9236

COMPARING THE FIRST IDENTIFICATION INFORMATION WITH THE  
SECOND IDENTIFICATION INFORMATION

9238

UPDATING THE REGISTRATION OF THE STORES BASED ON THE  
COMPARISON

9240

**FIG. 92**

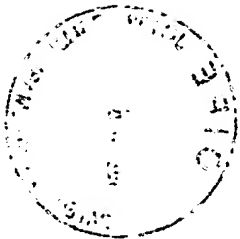


FIG. 93

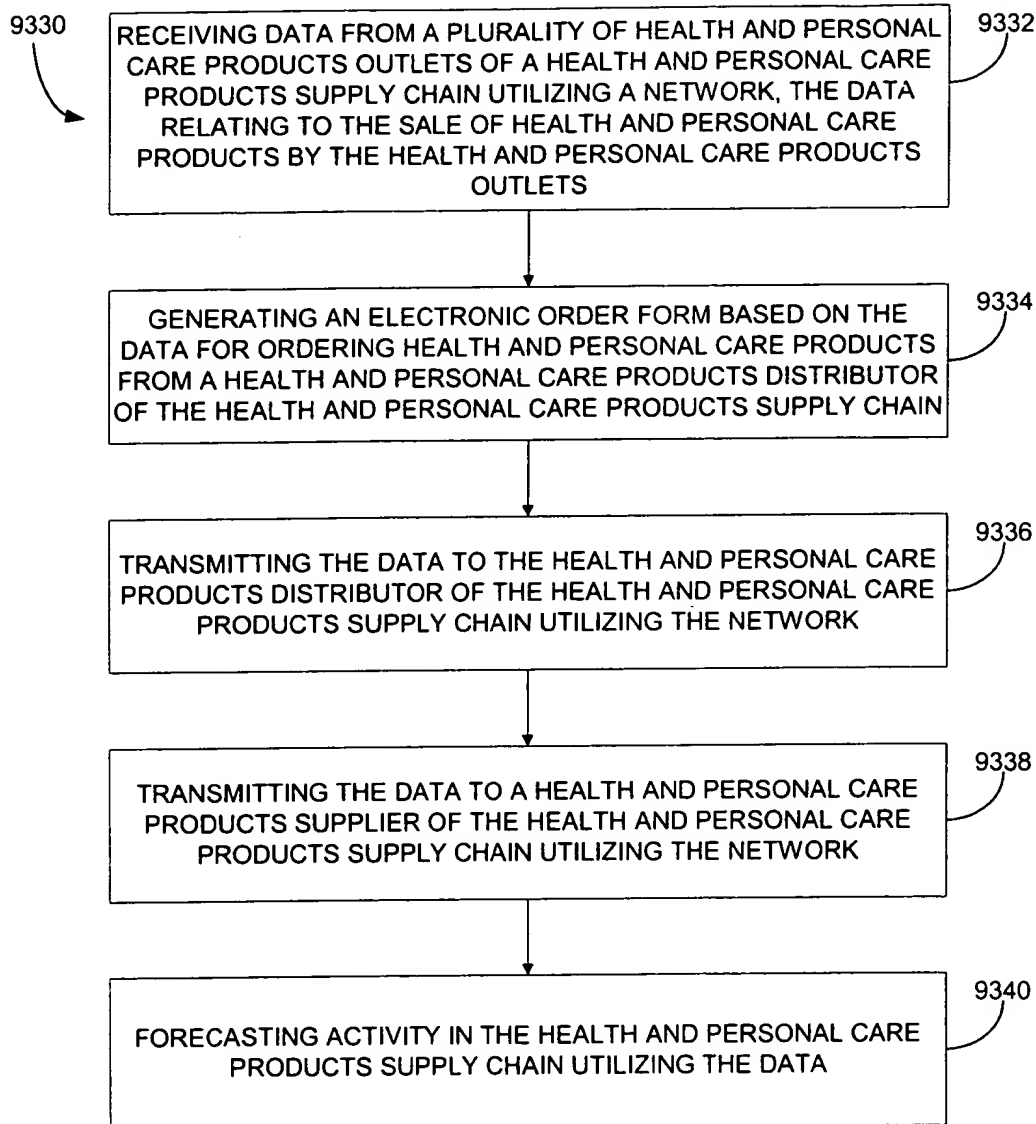
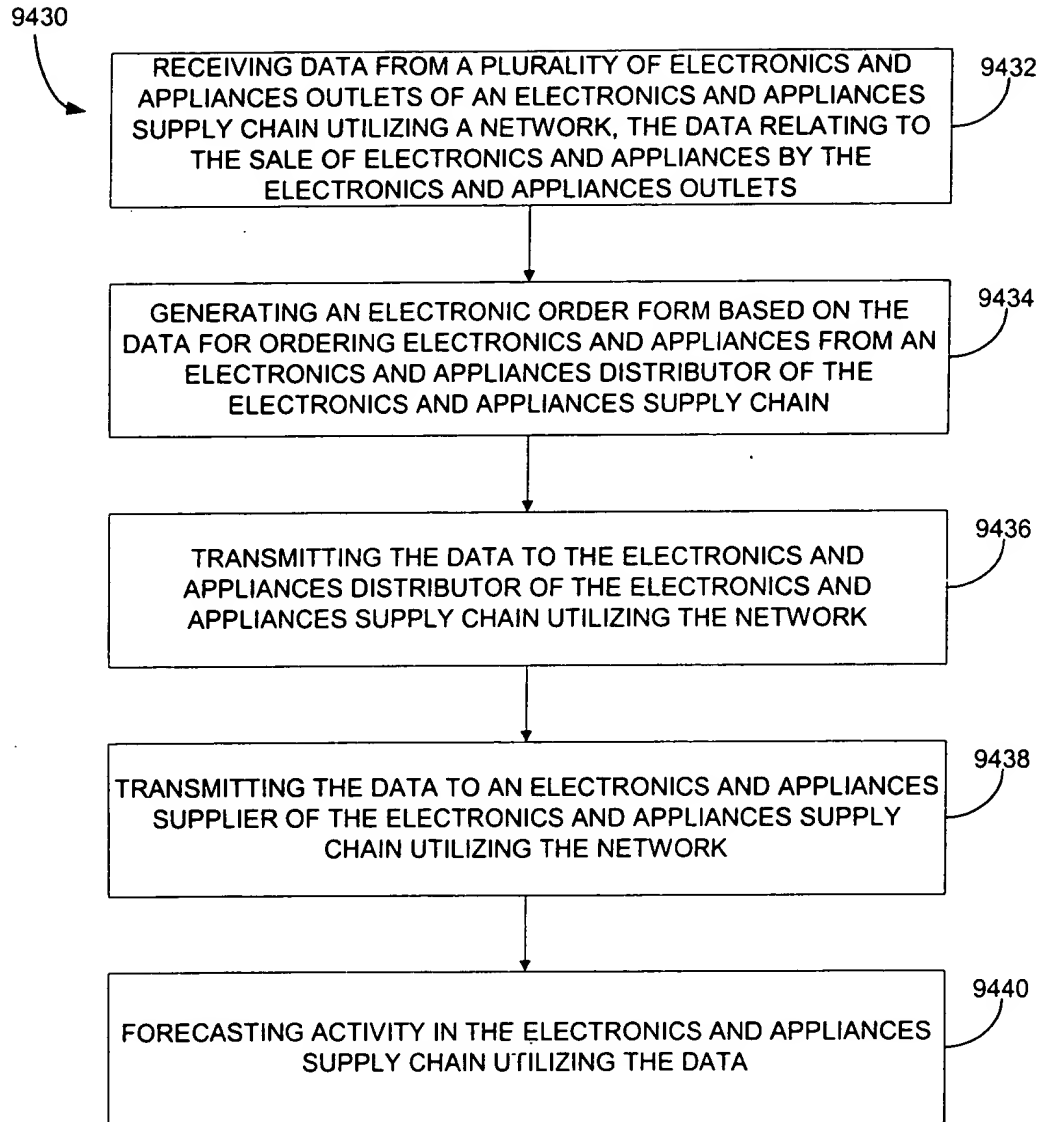
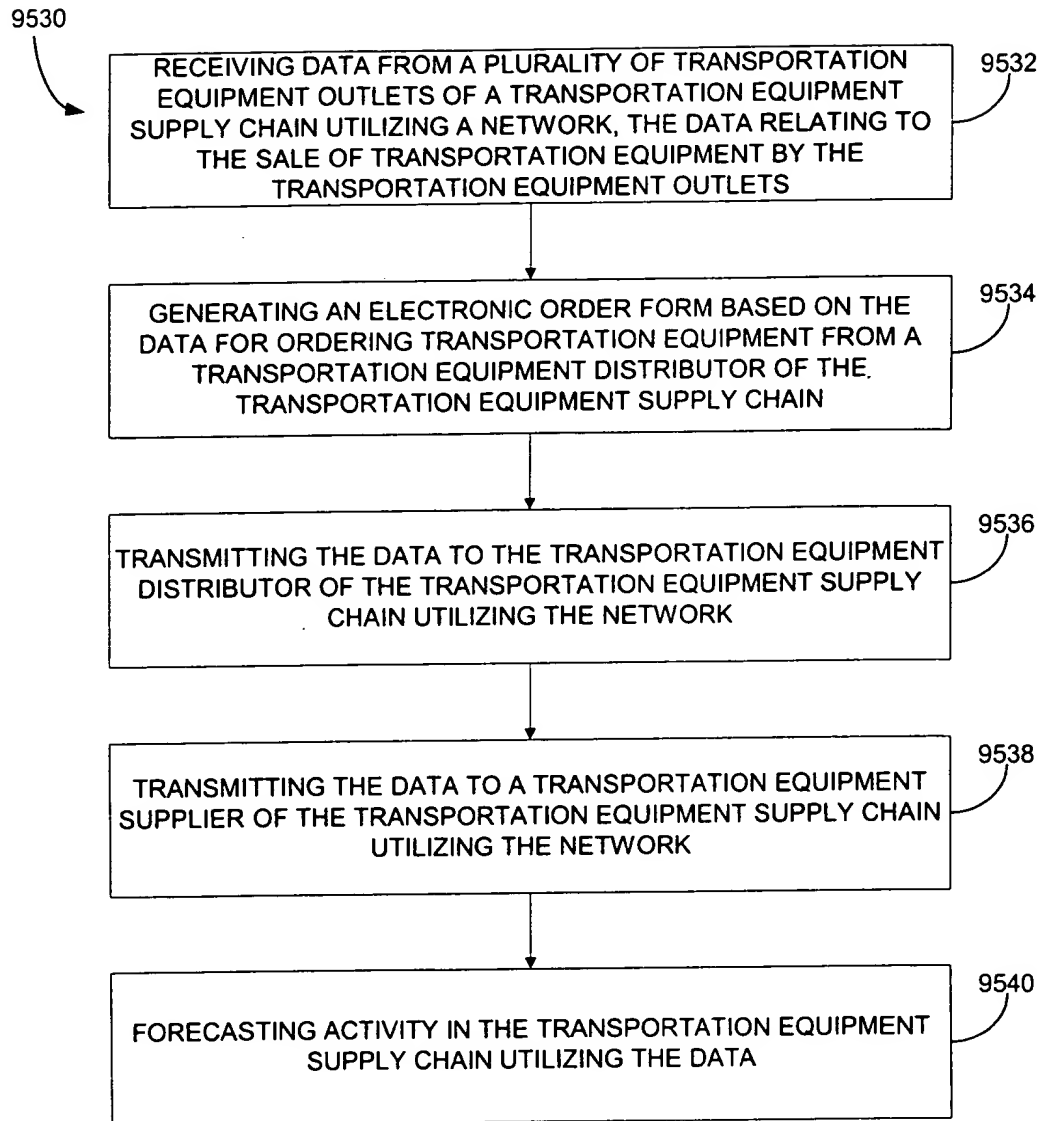


FIG. 93

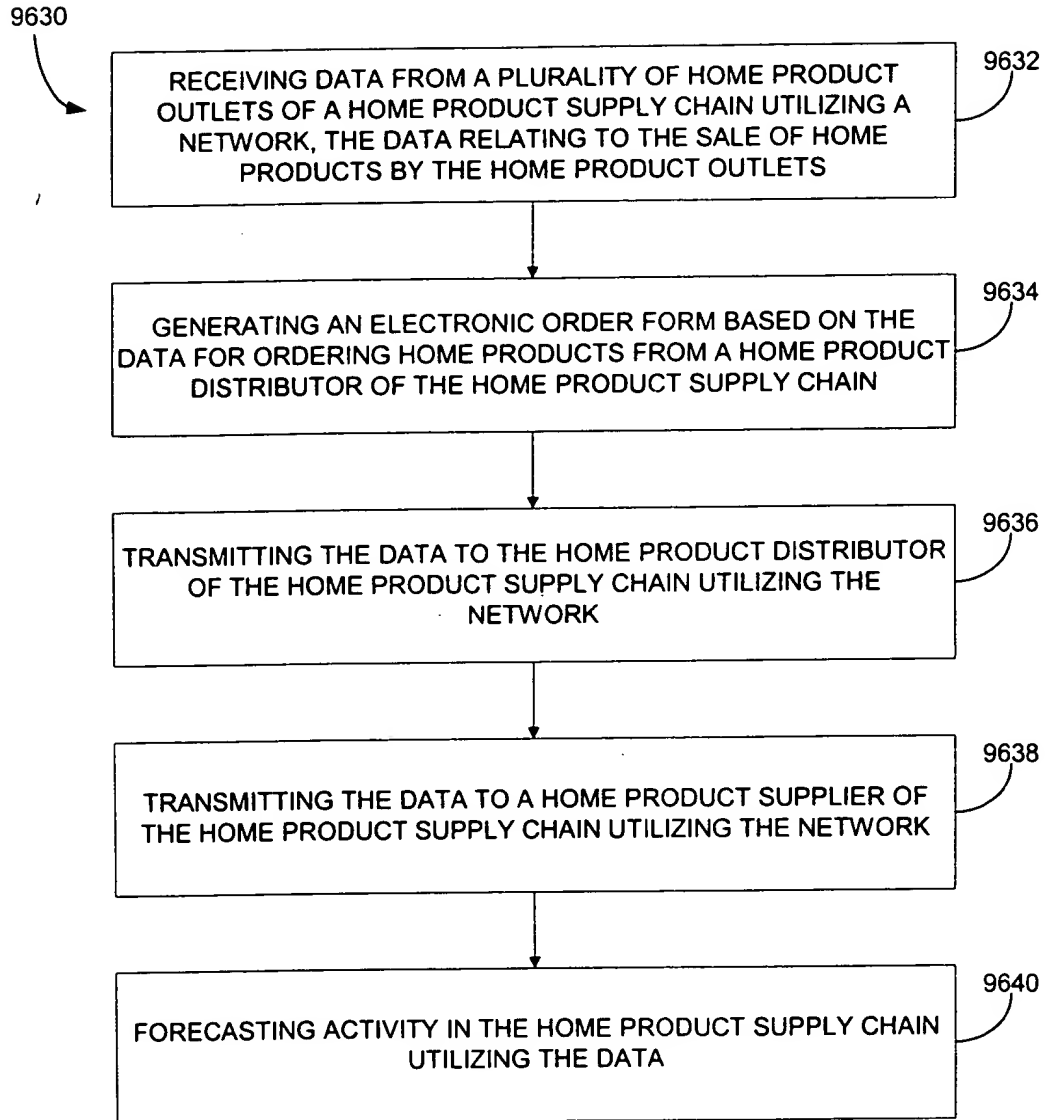


**FIG. 94**

2025-04-20 10:00:00



**FIG. 95**



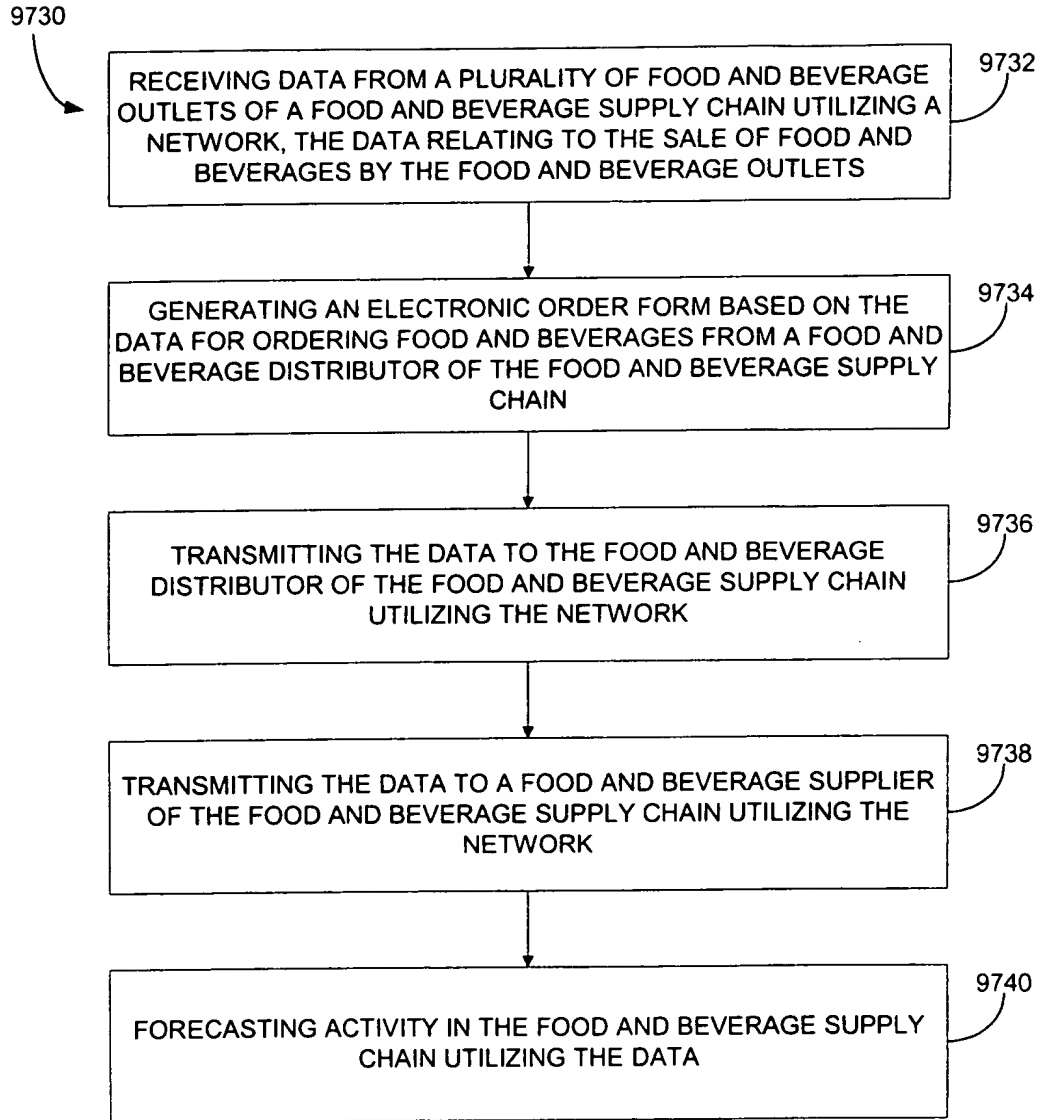
**FIG. 96**

09845-070604





FOOD 9730



**FIG. 97**

9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS  
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF MACHINERY BY THE  
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING MACHINERY FROM A MACHINERY  
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF  
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE  
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9838

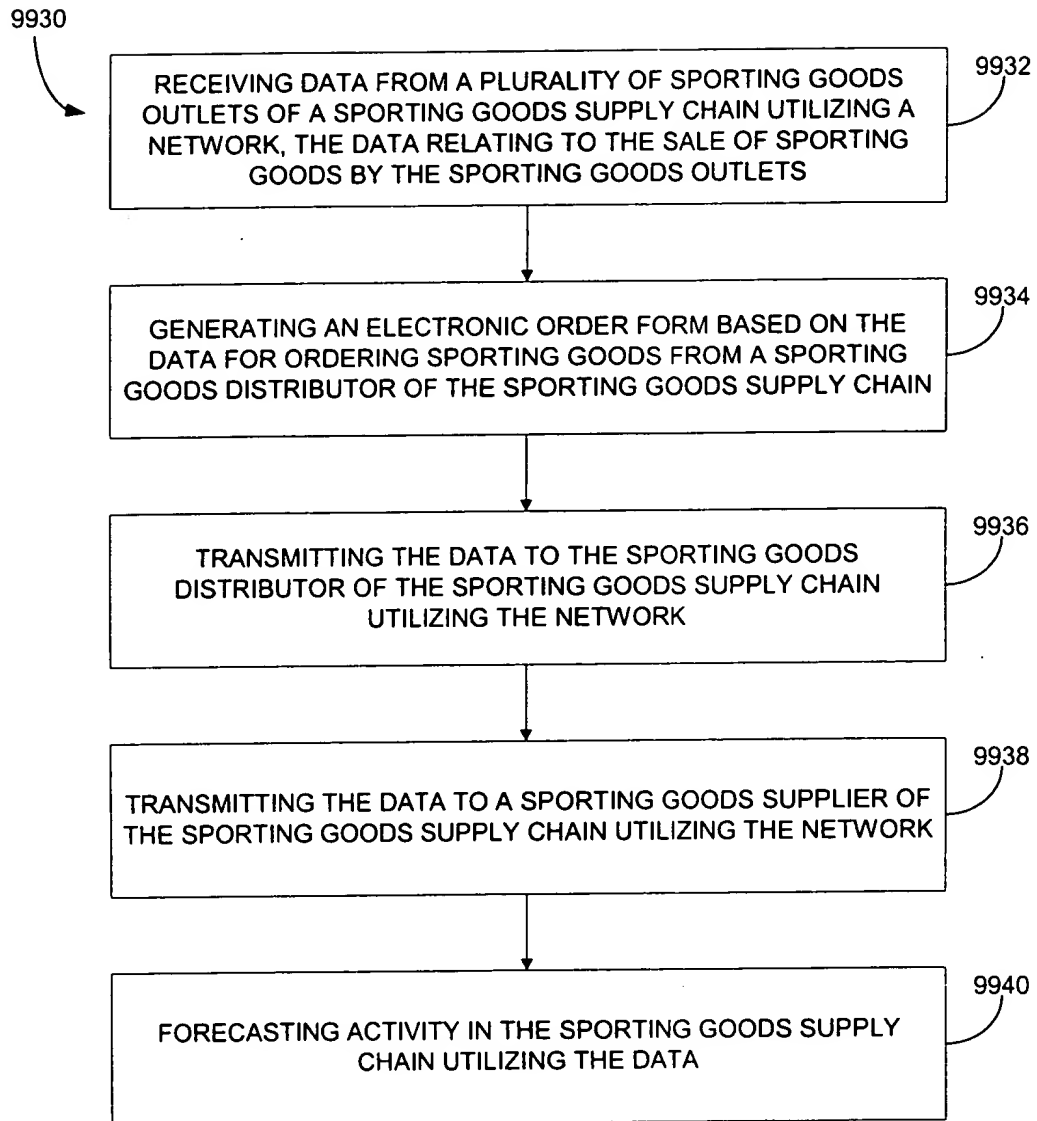
FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN  
UTILIZING THE DATA

9840

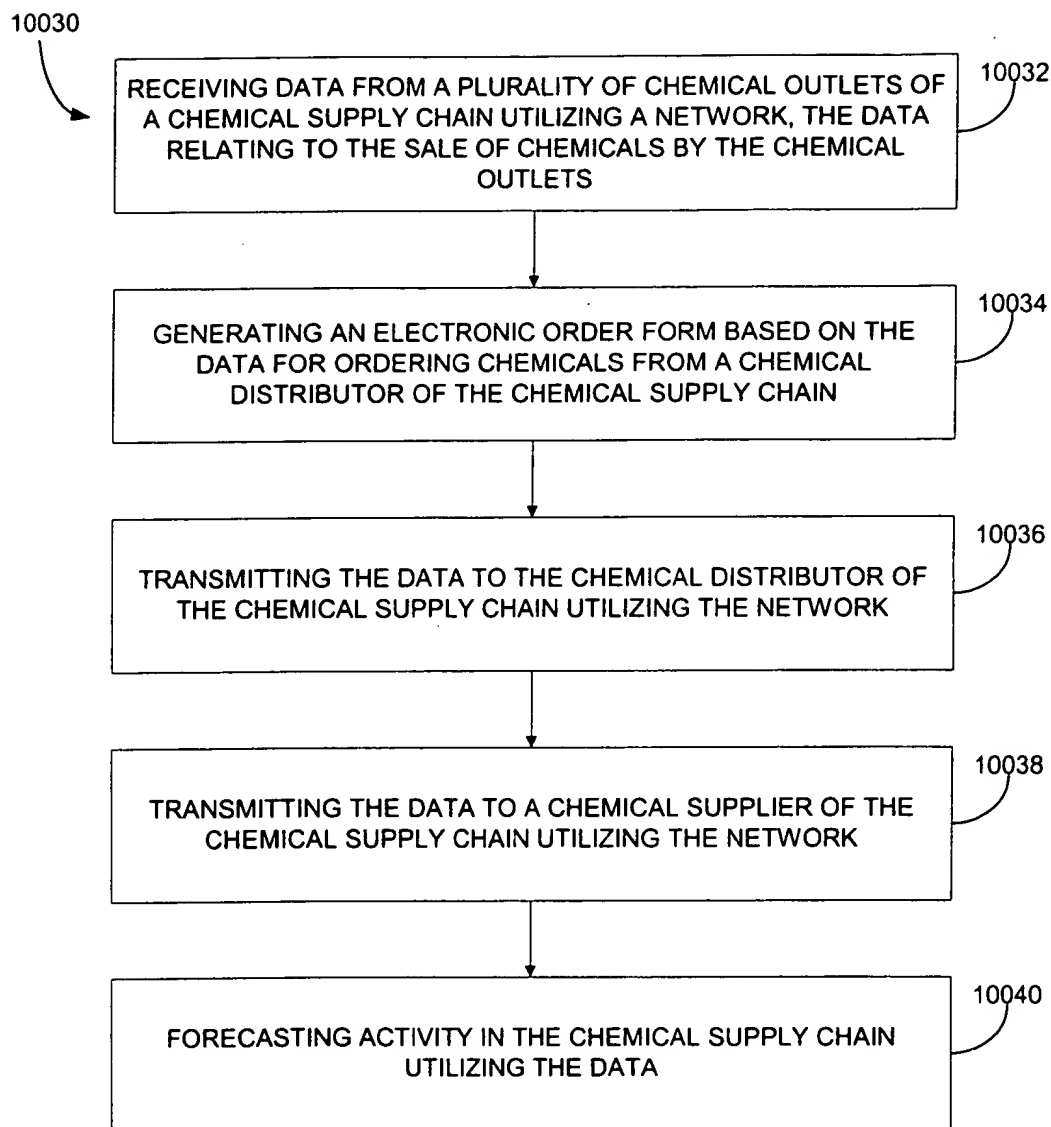
**FIG. 98**



FOCUS: 070601



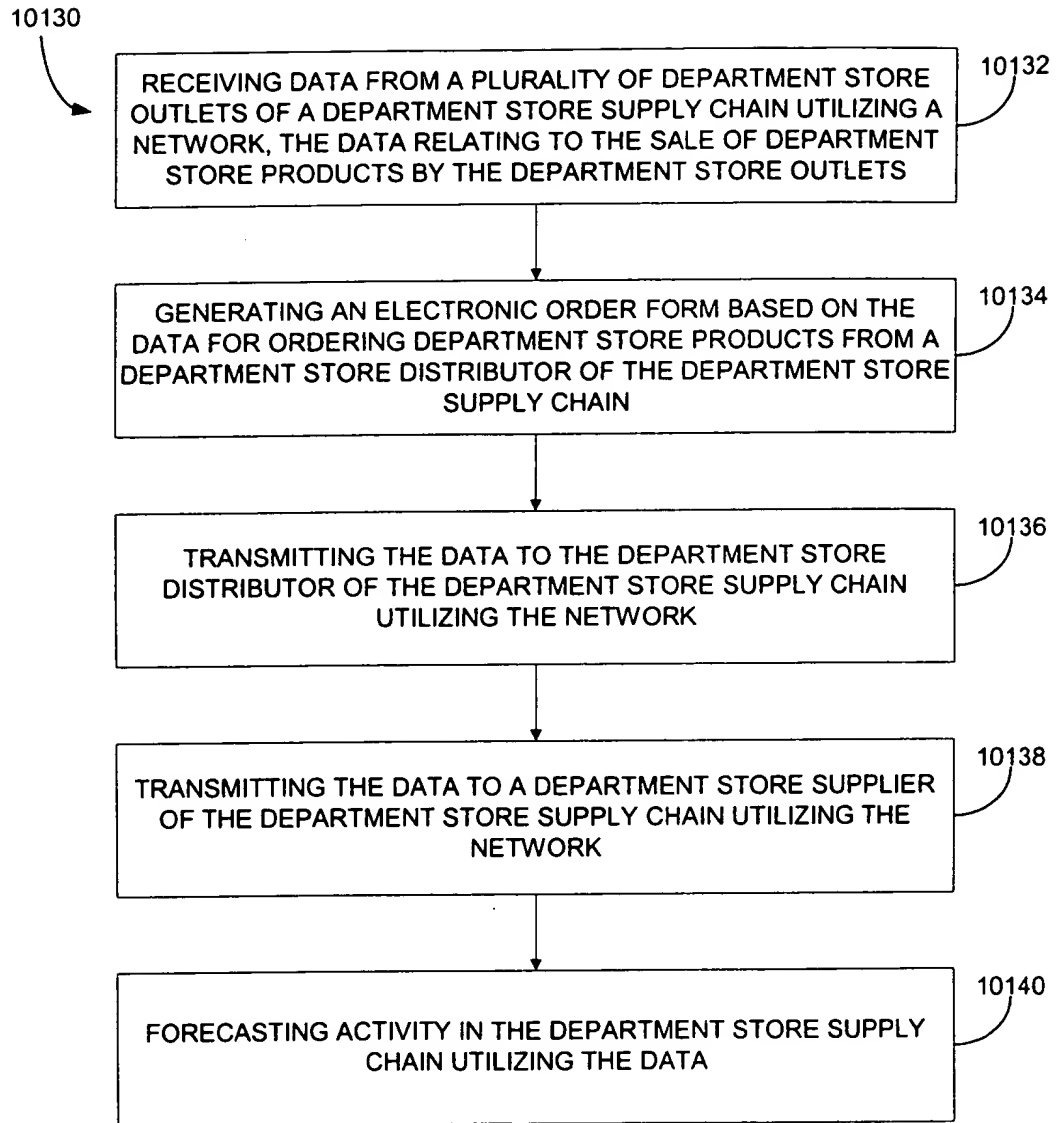
**FIG. 99**



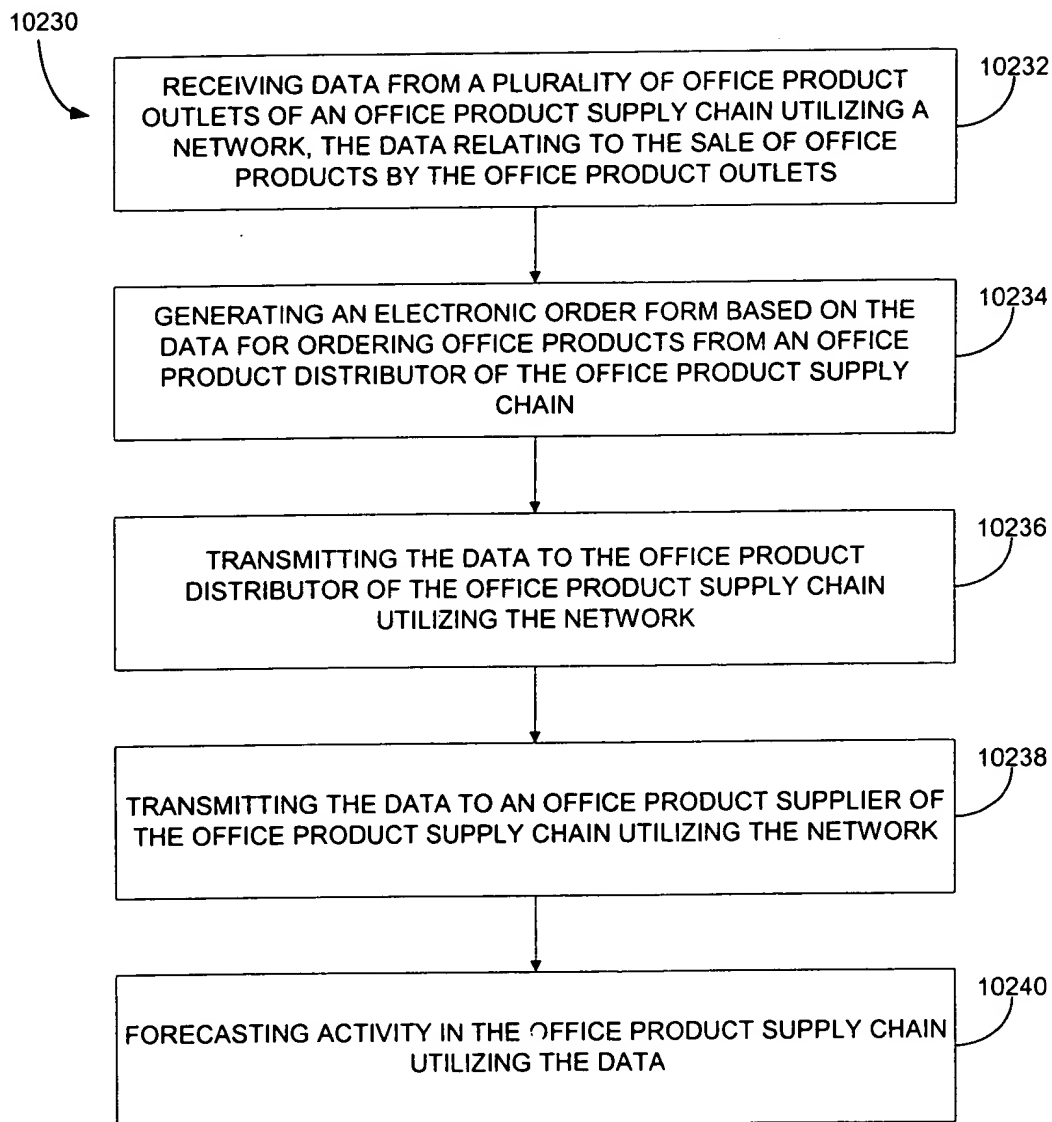
**FIG. 100**

TO 9020 "STEST 650"

FO9020:Sheet350



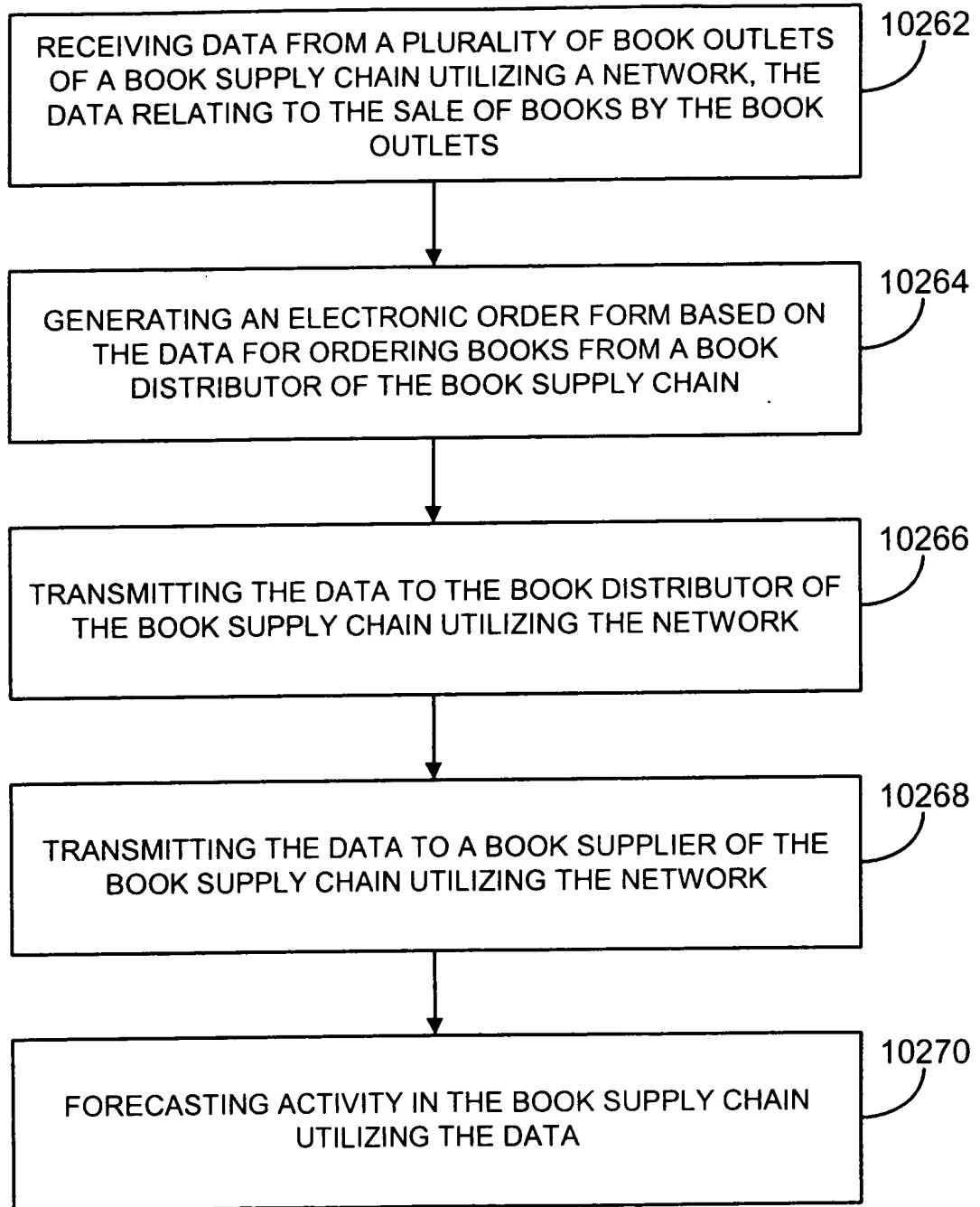
**FIG. 101**



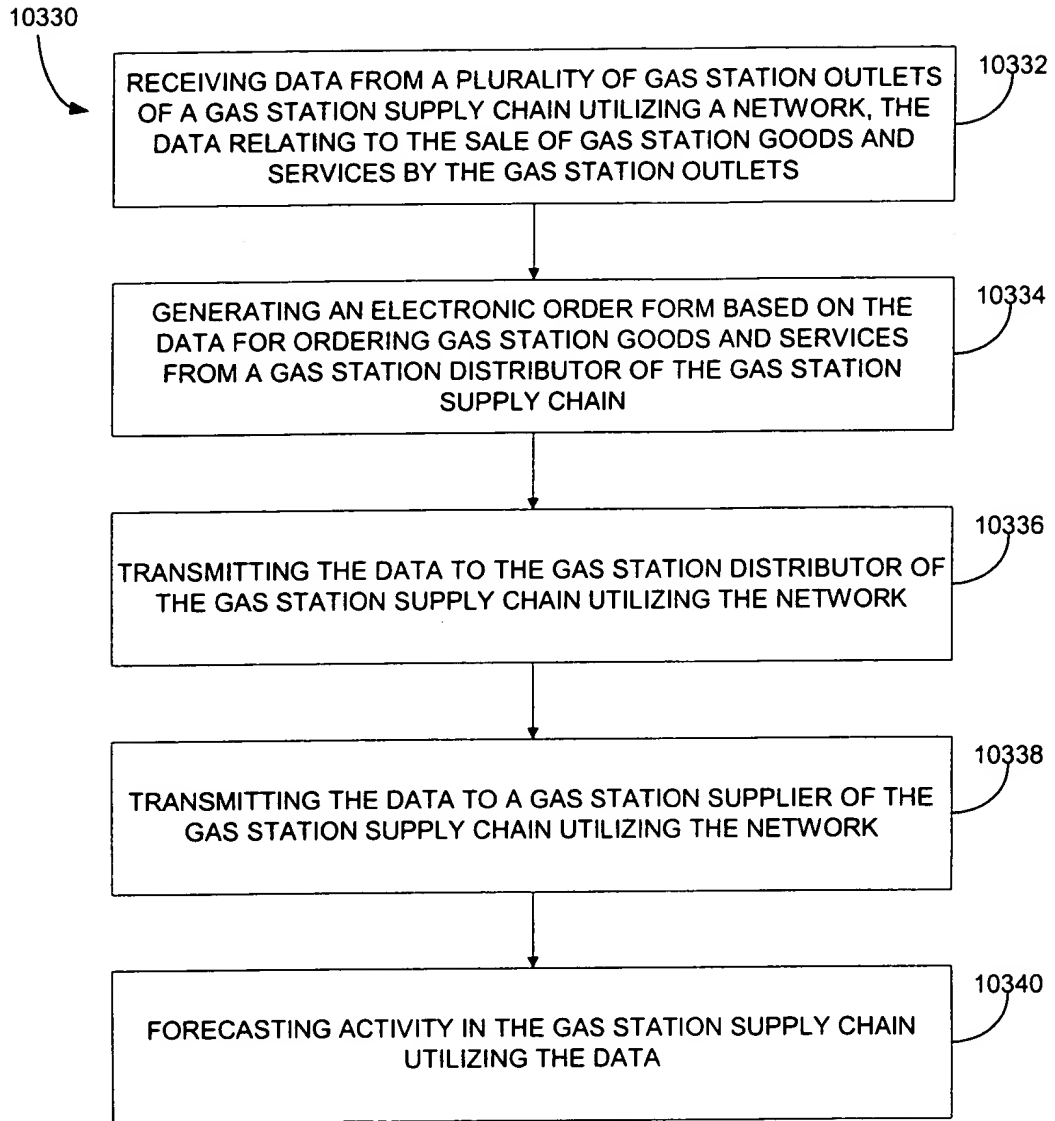
**FIG. 102A**

FIG. 102A - 5185T360





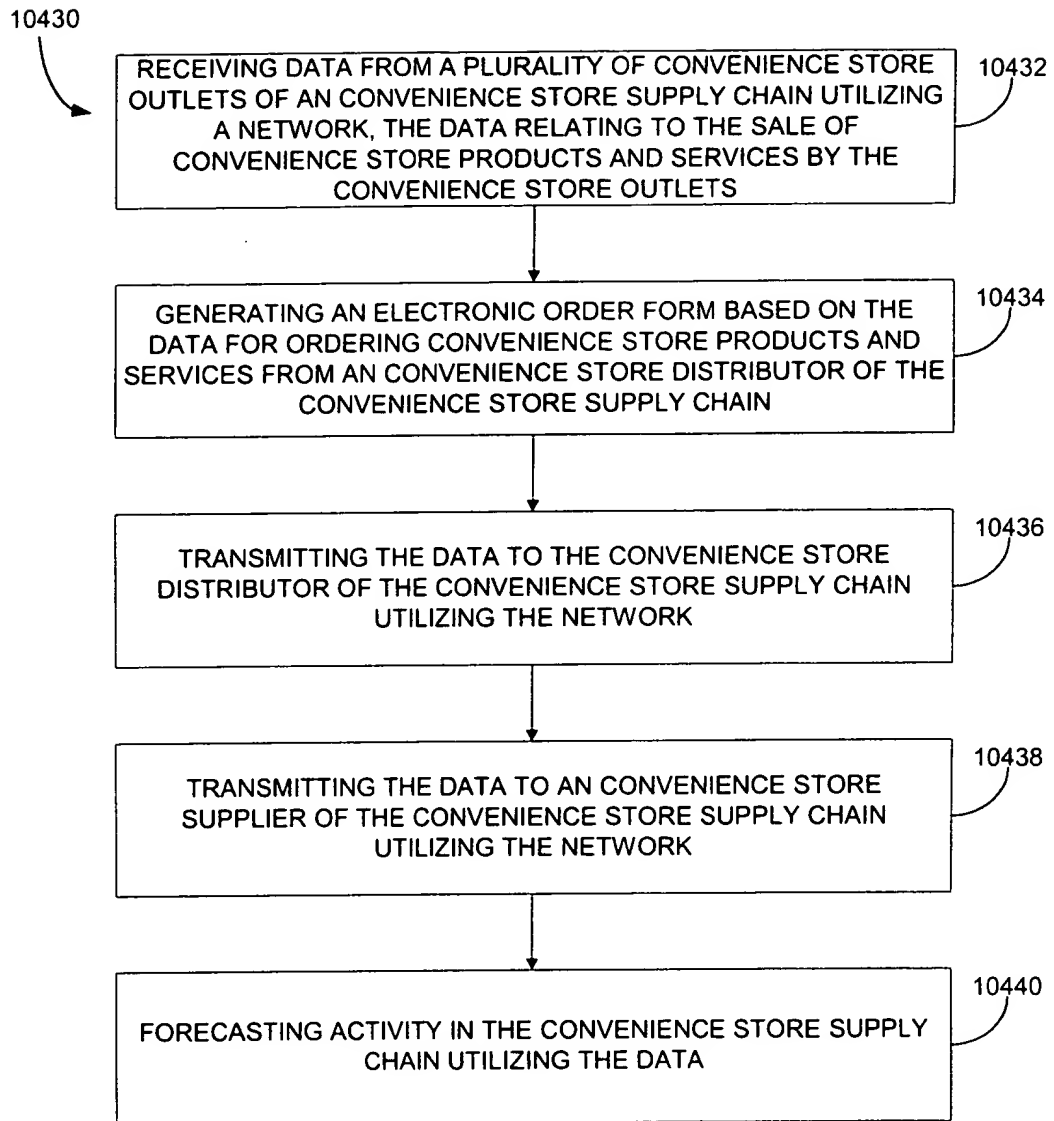
**FIG. 102B**



**FIG. 103**

091315-070501



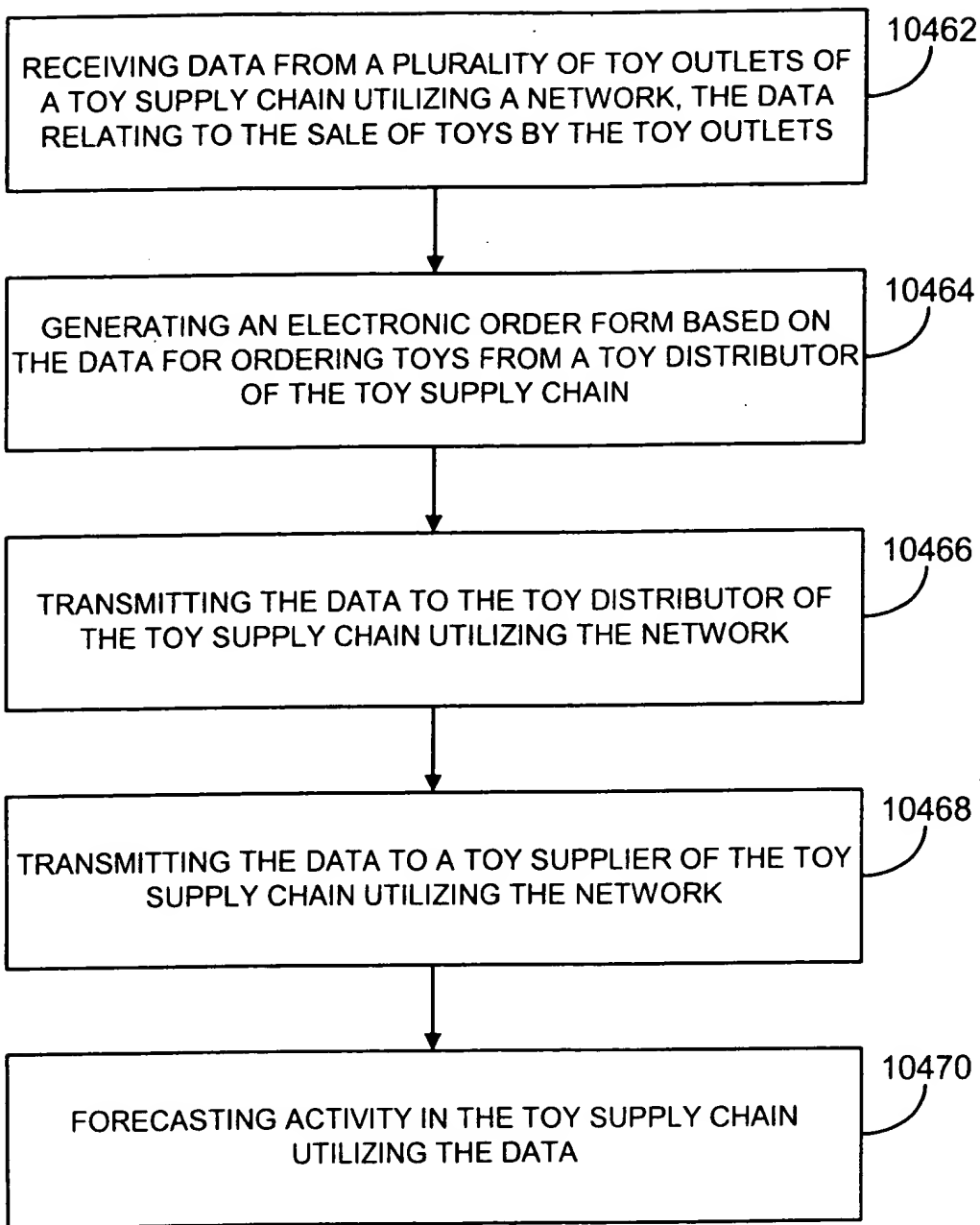


**FIG. 104A**

09245 070601

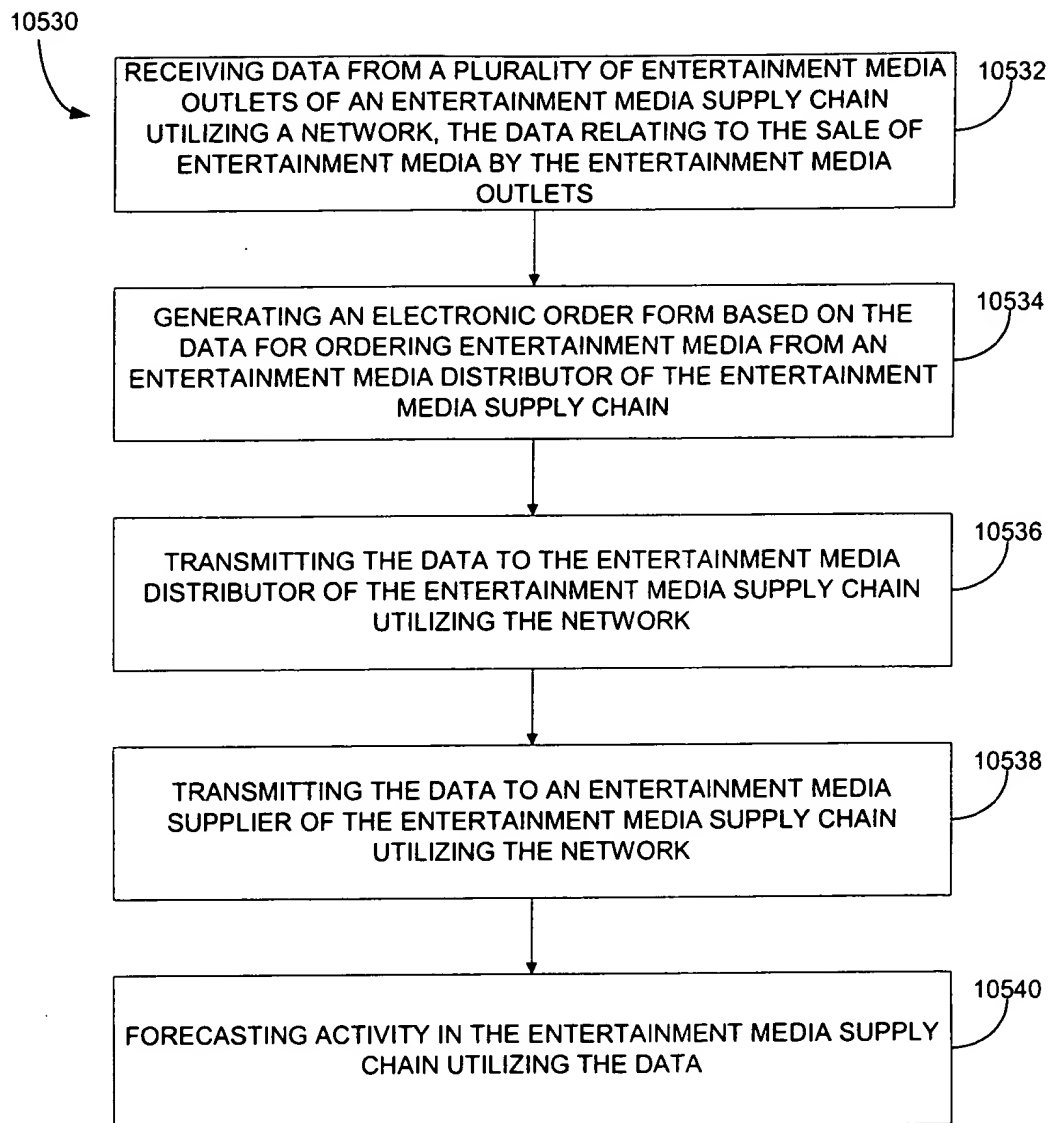


10460



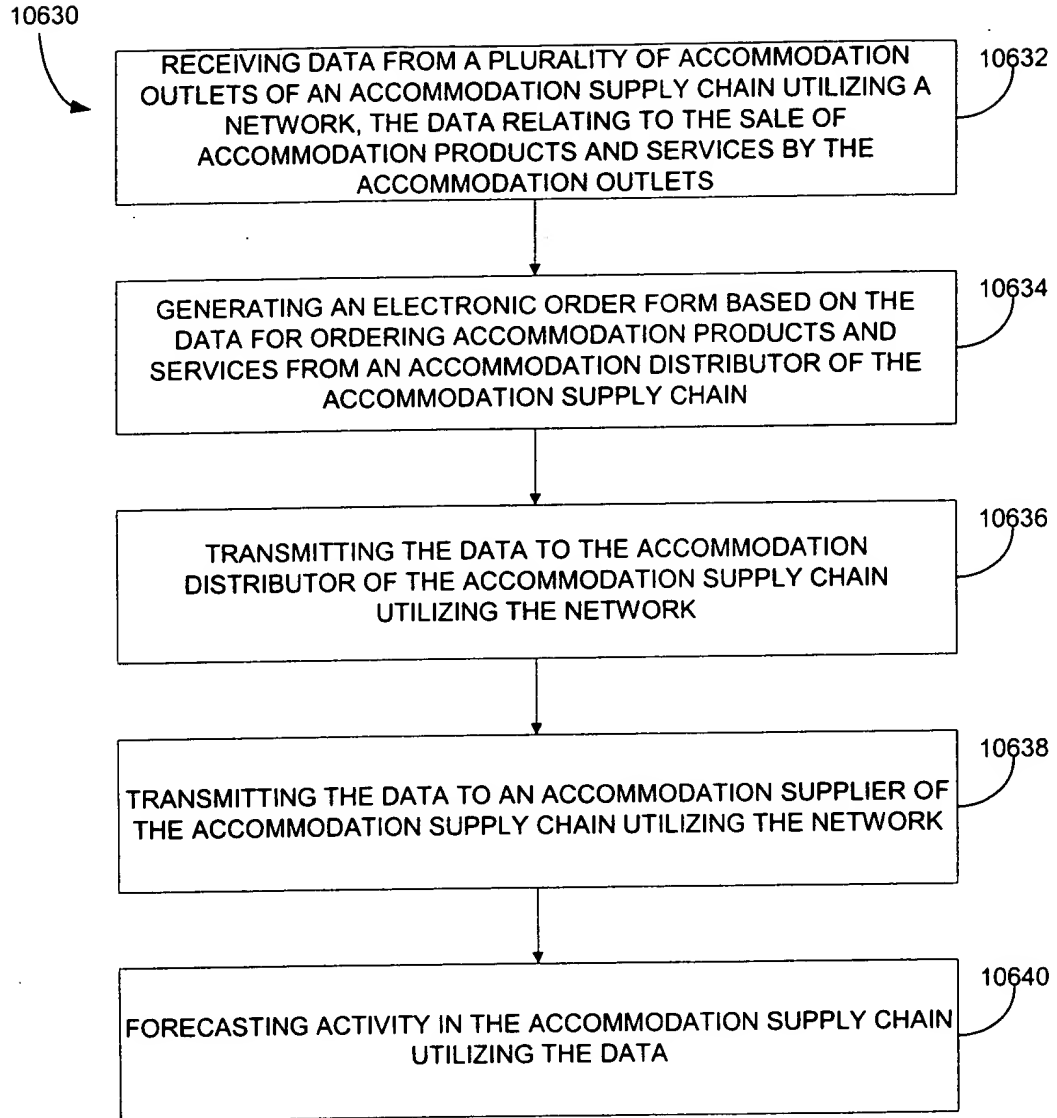
**FIG. 104B**

FO9020:54B5T860



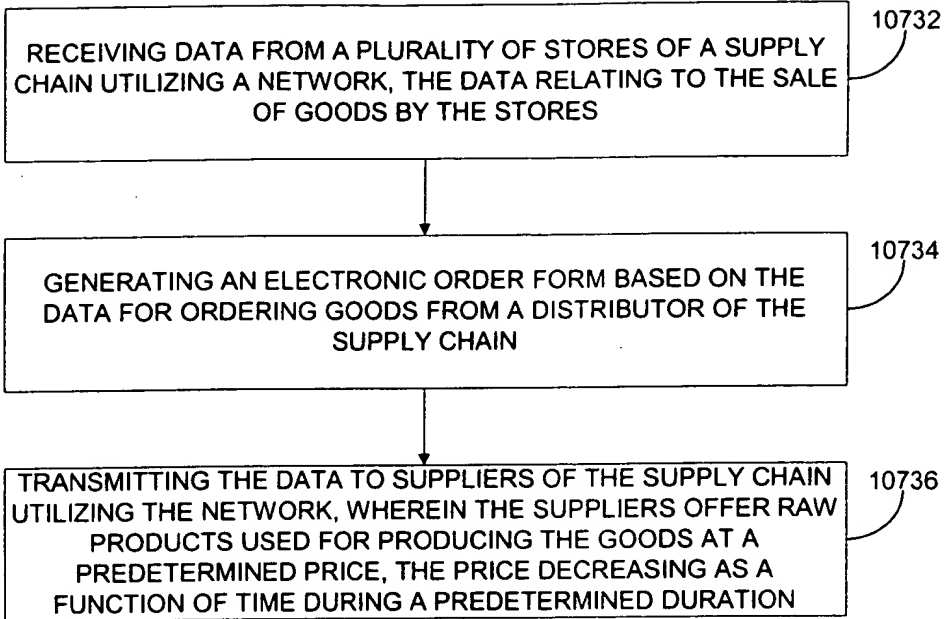
**FIG. 105**

FO9020:5185T860



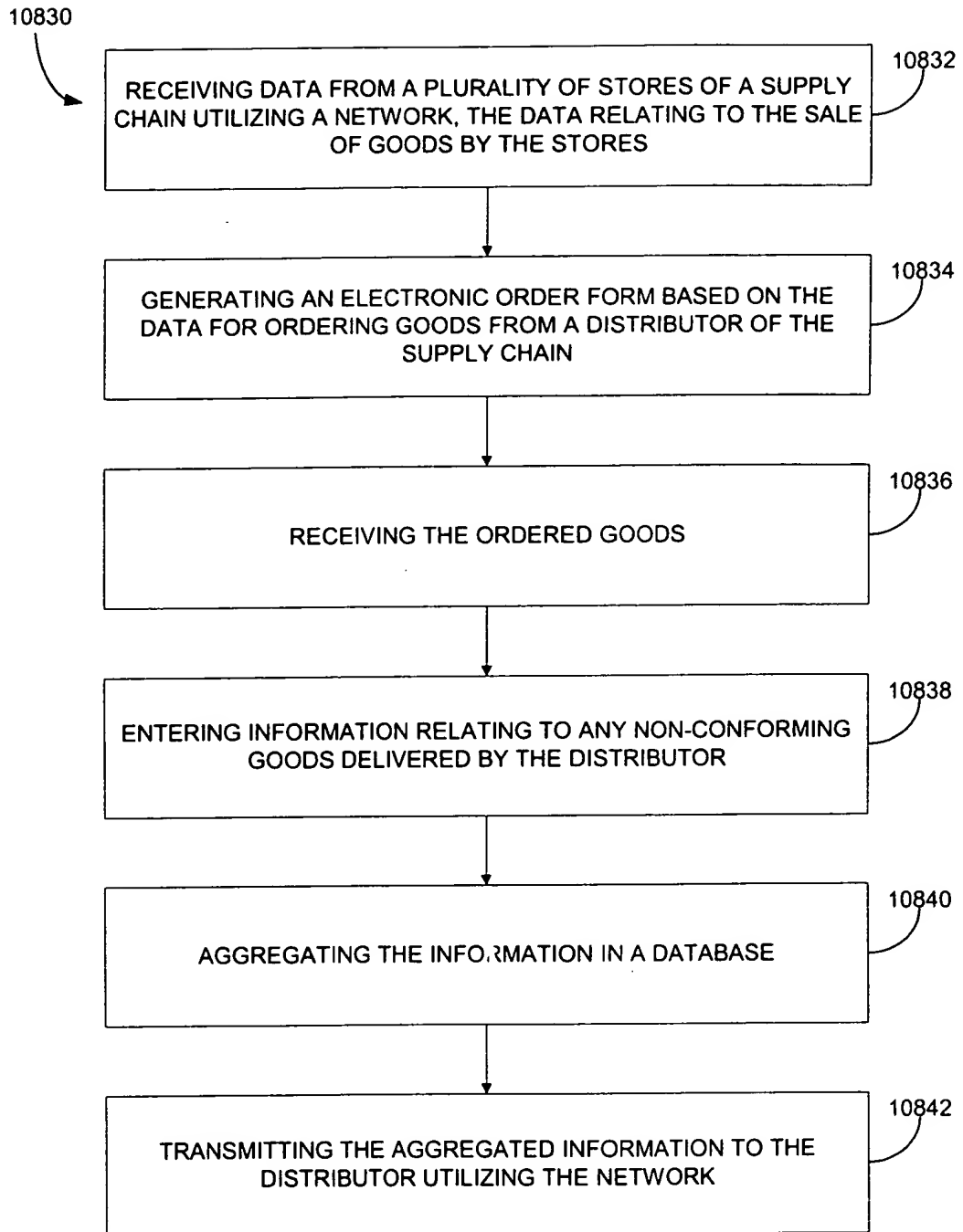
**FIG. 106**

10730



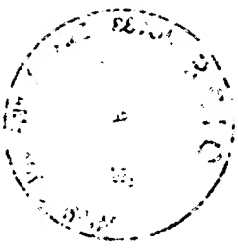
**FIG. 107**

0915345-070604

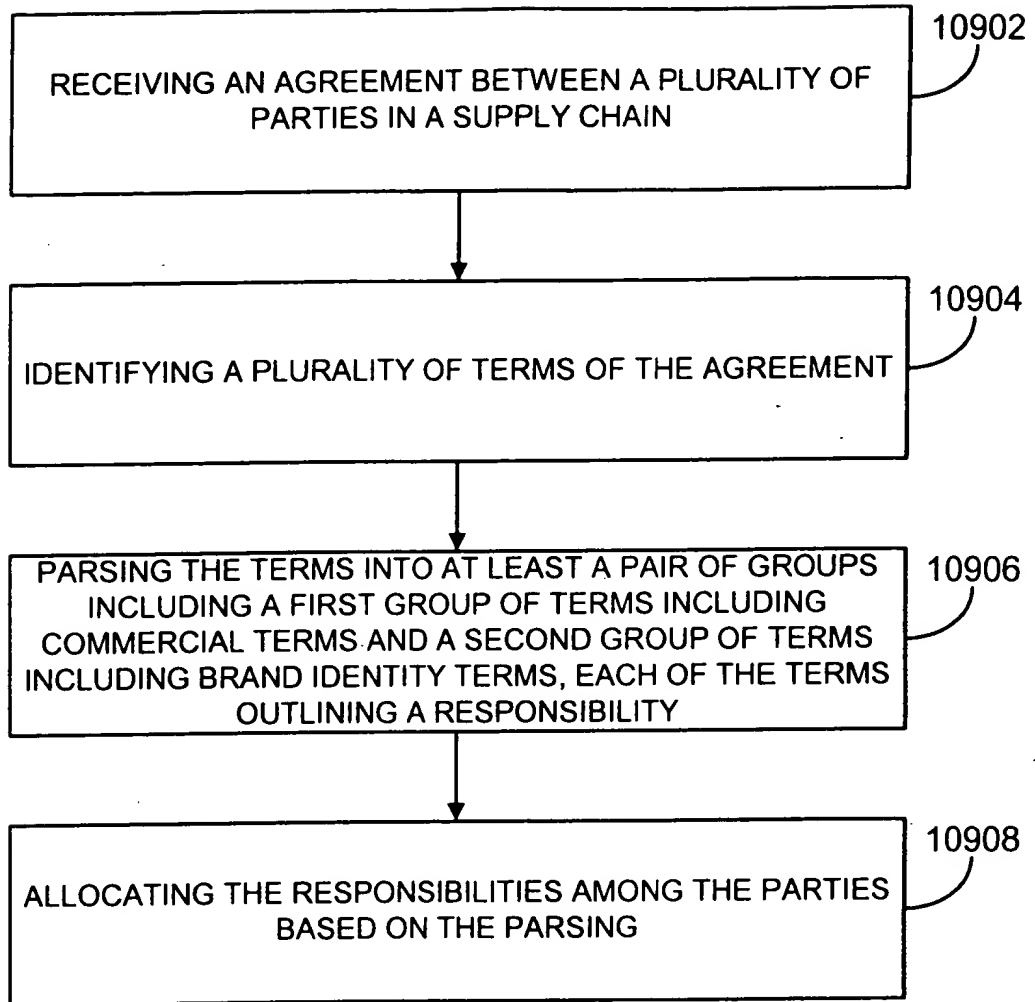


**FIG. 108**

FOUO 070604

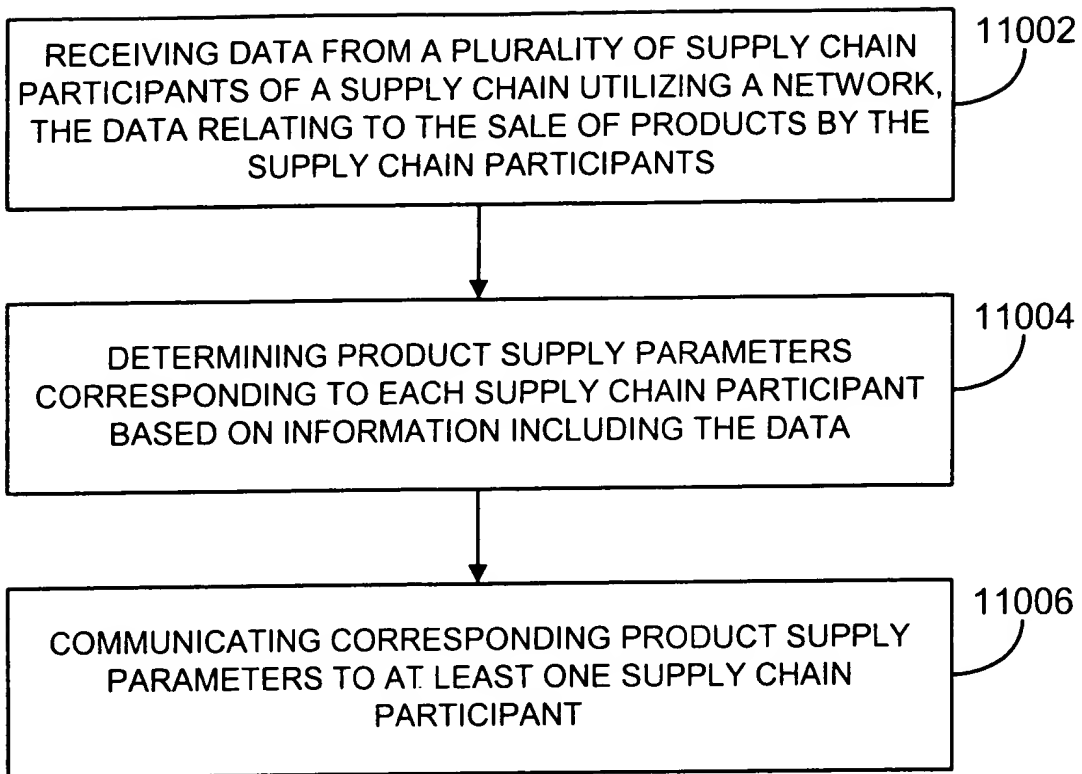


10900



**FIG. 109**

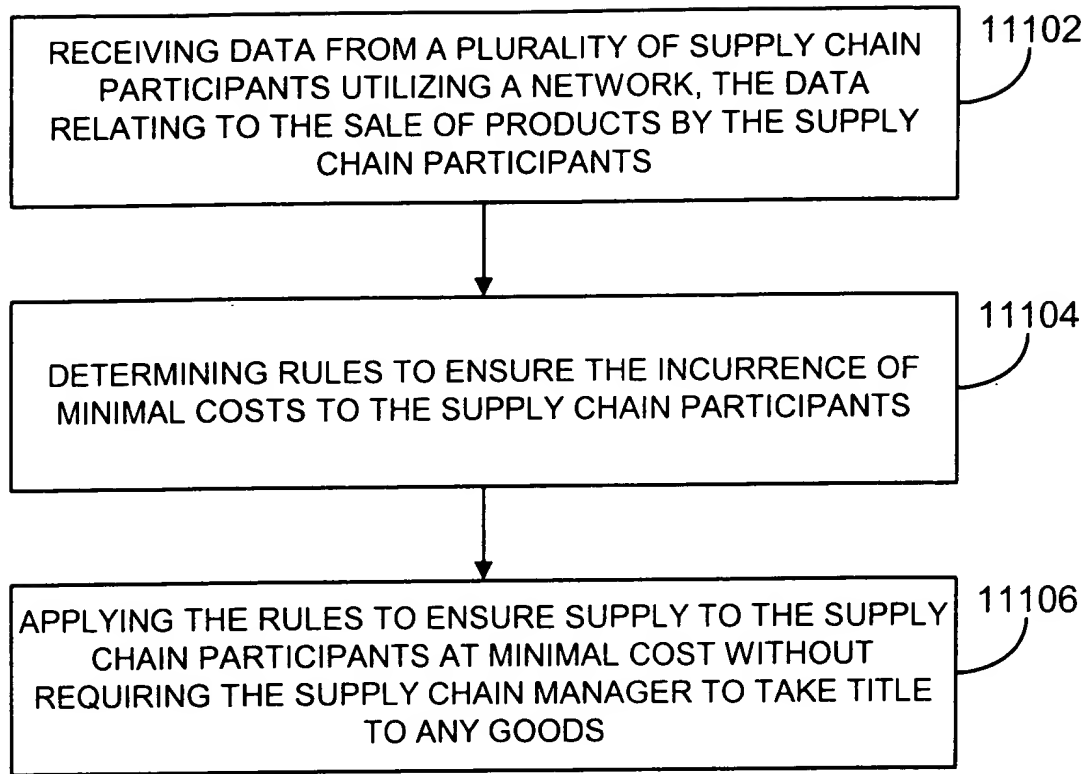
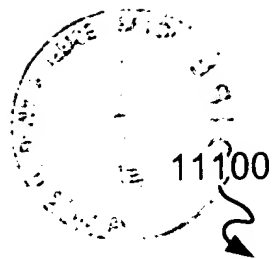
11000



**FIG. 110**

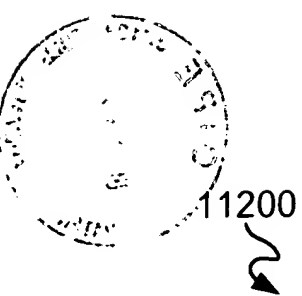
09815845-070601



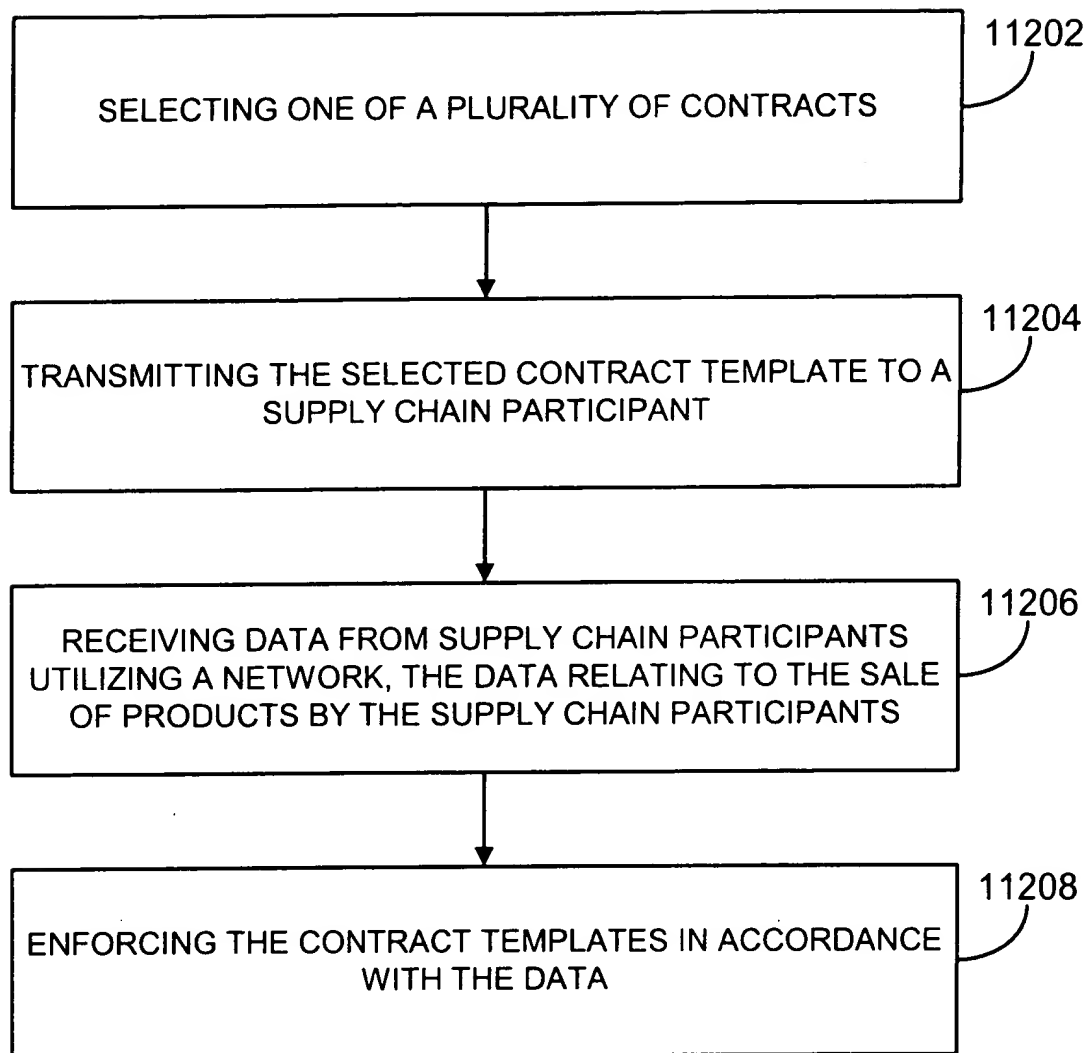


**FIG. 111**

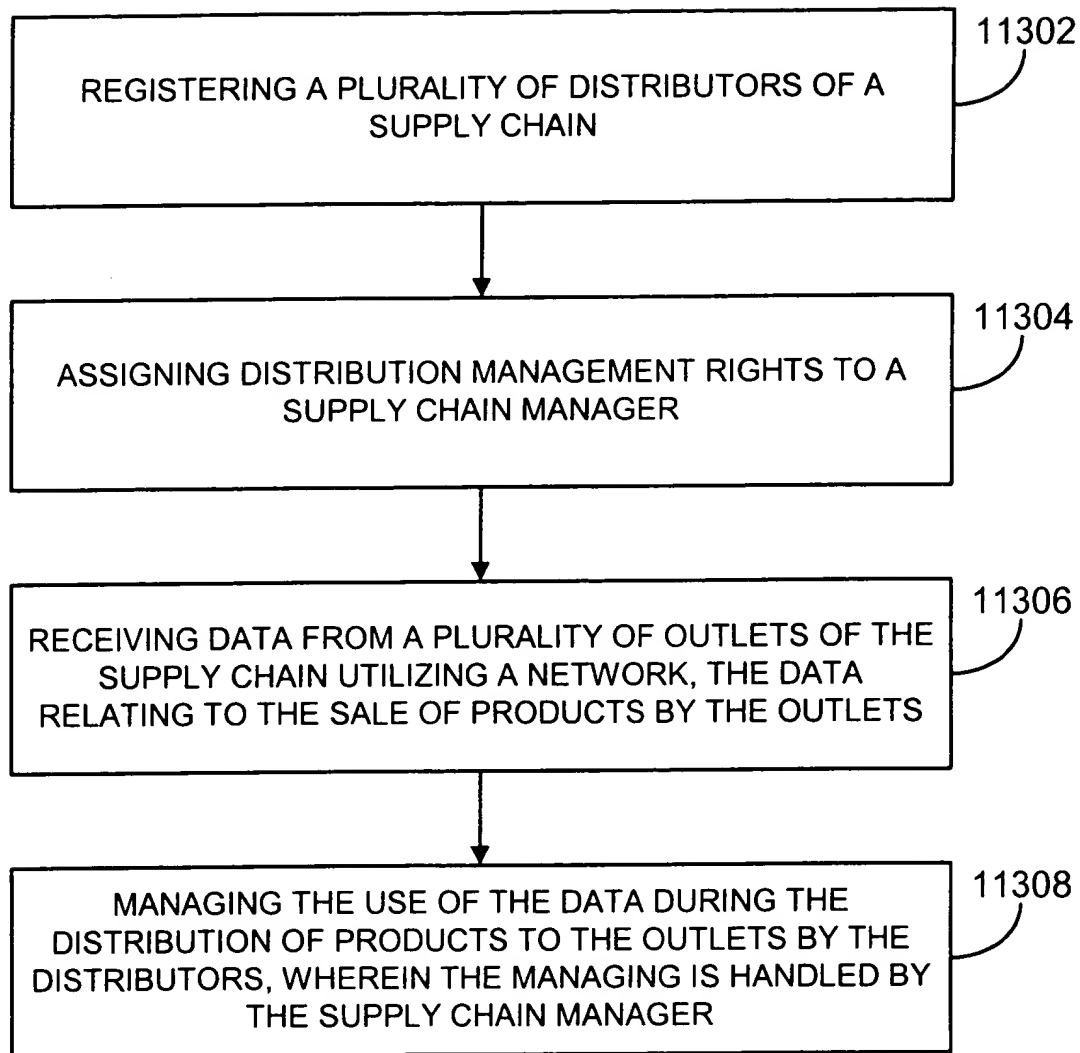
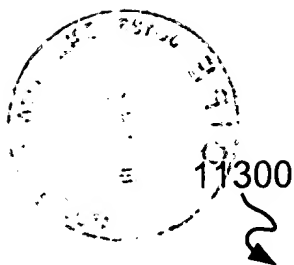
094545-070604  
T09020-5485260



091545-0264  
T09020-5431860



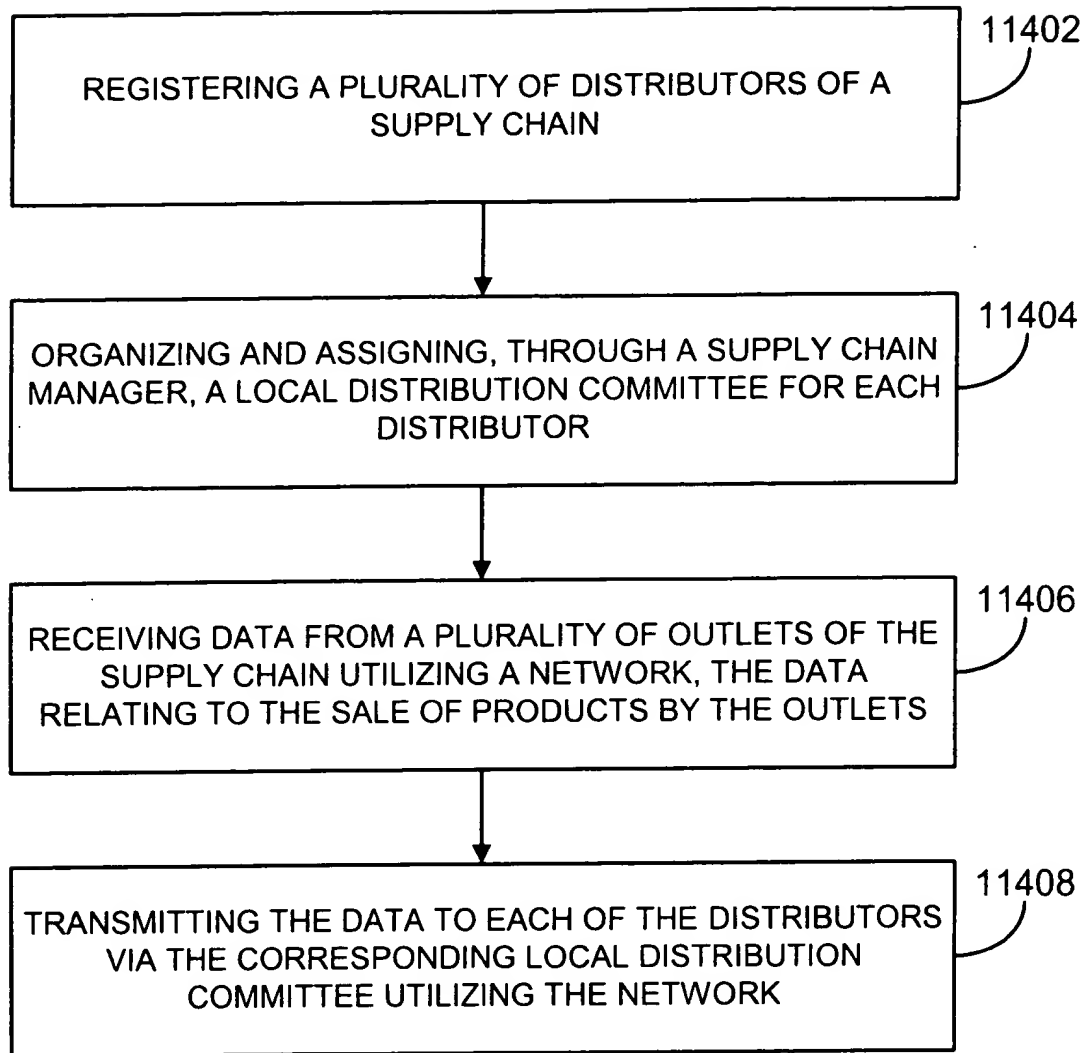
**FIG. 112**



**FIG. 113**

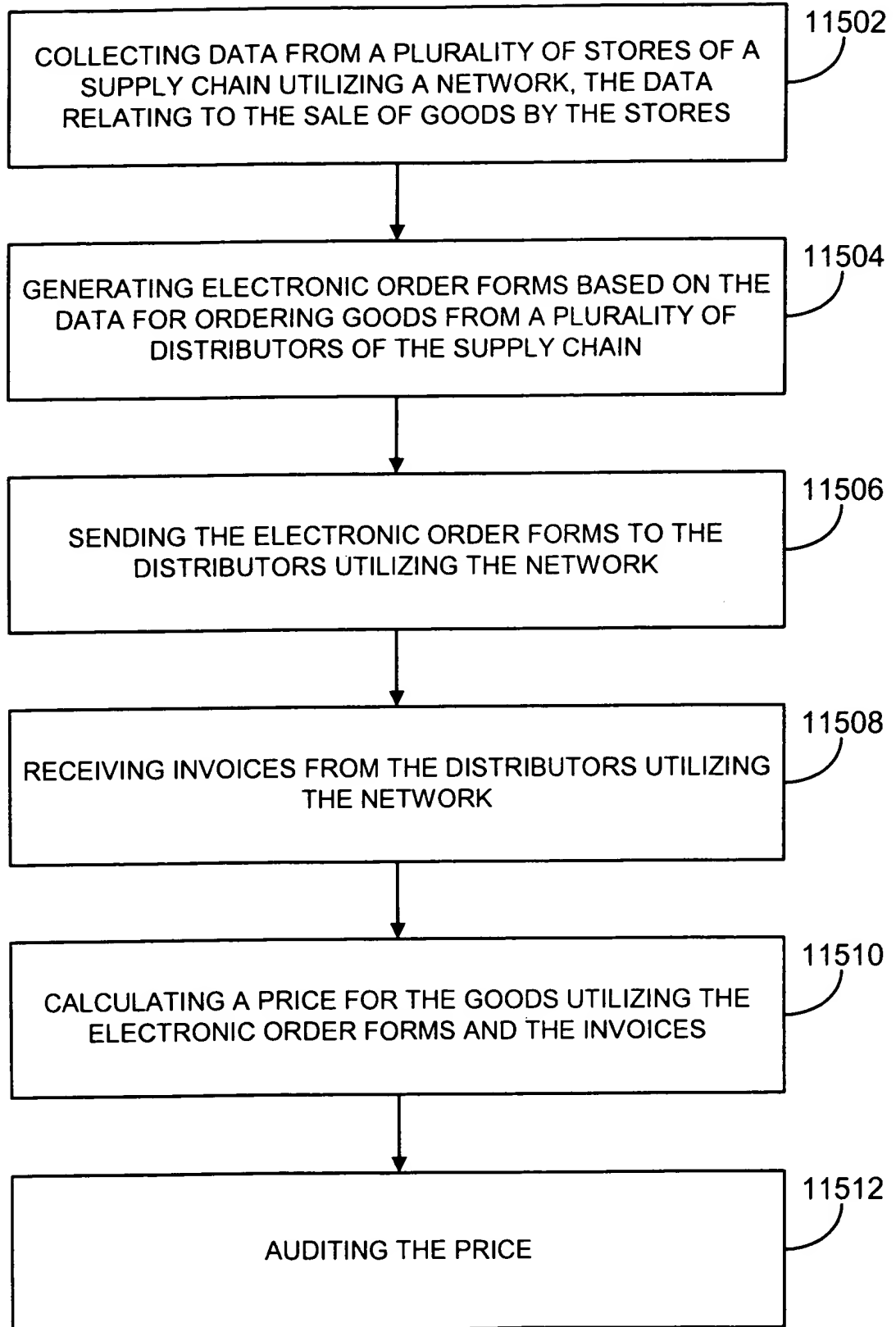


09015845-020601  
F05020-5485T850



**FIG. 114**

11500



**FIG. 115**

0961544-07001  
109020-54251360

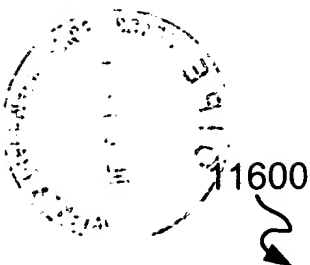
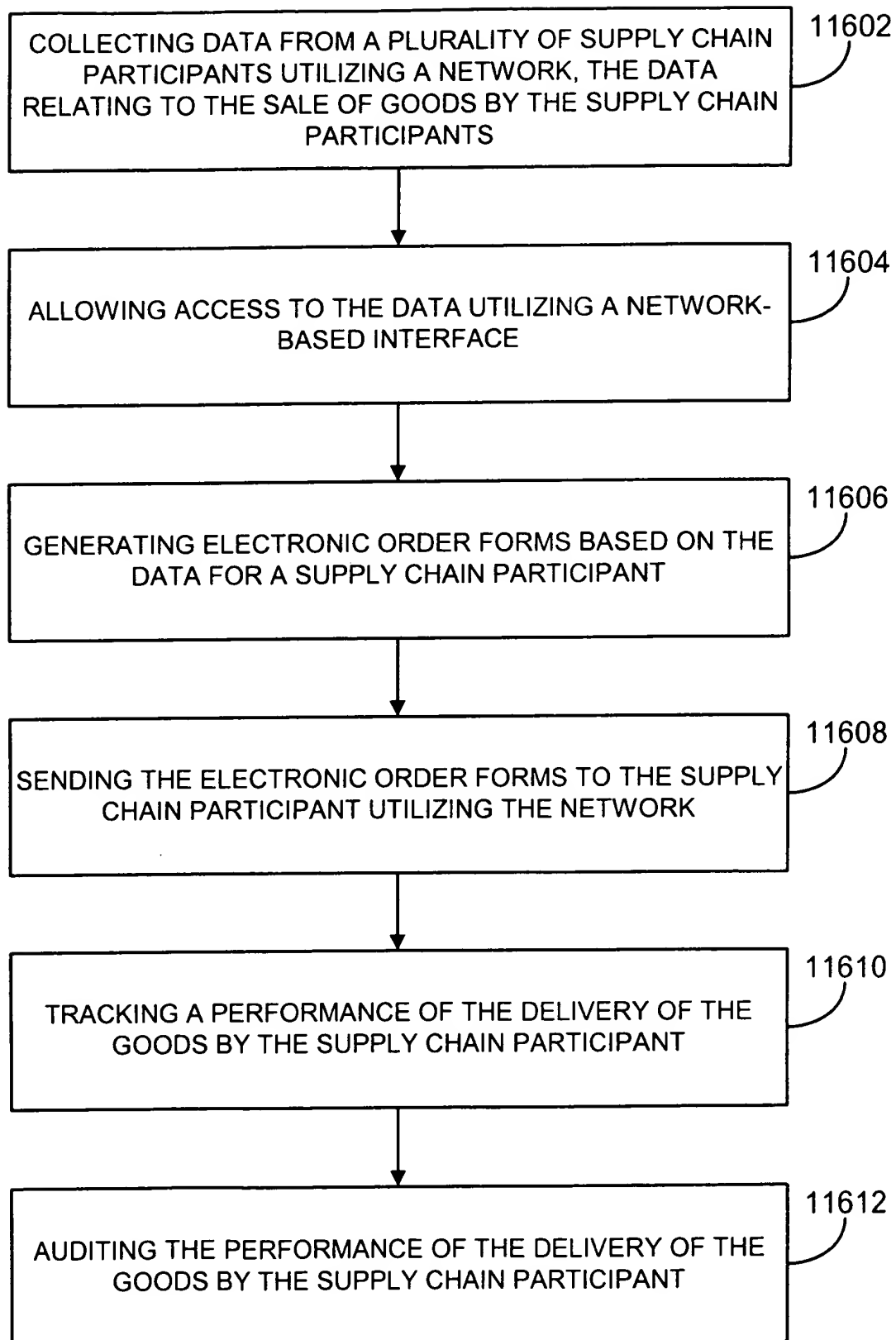
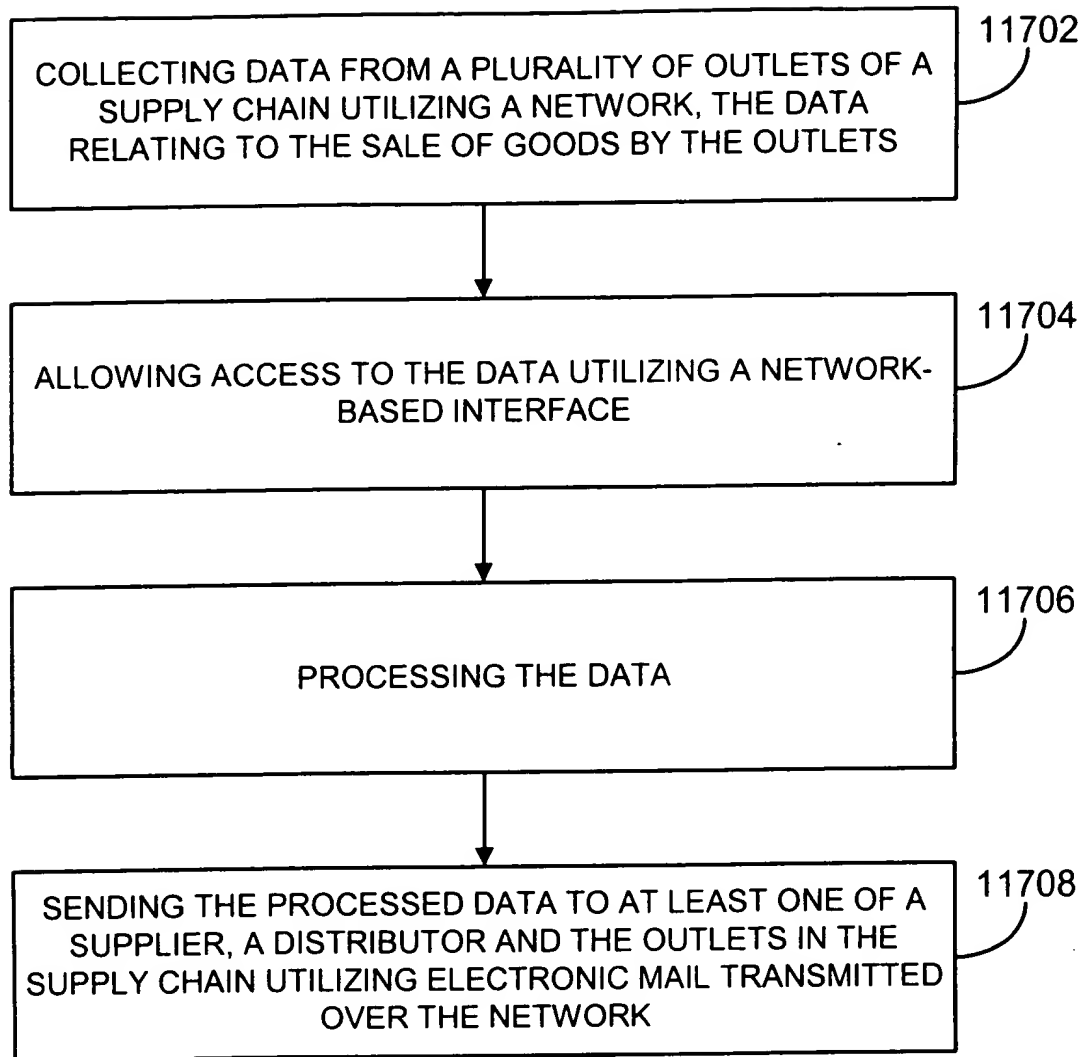
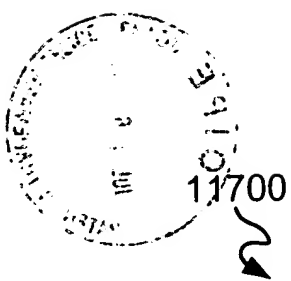


FIG. 116

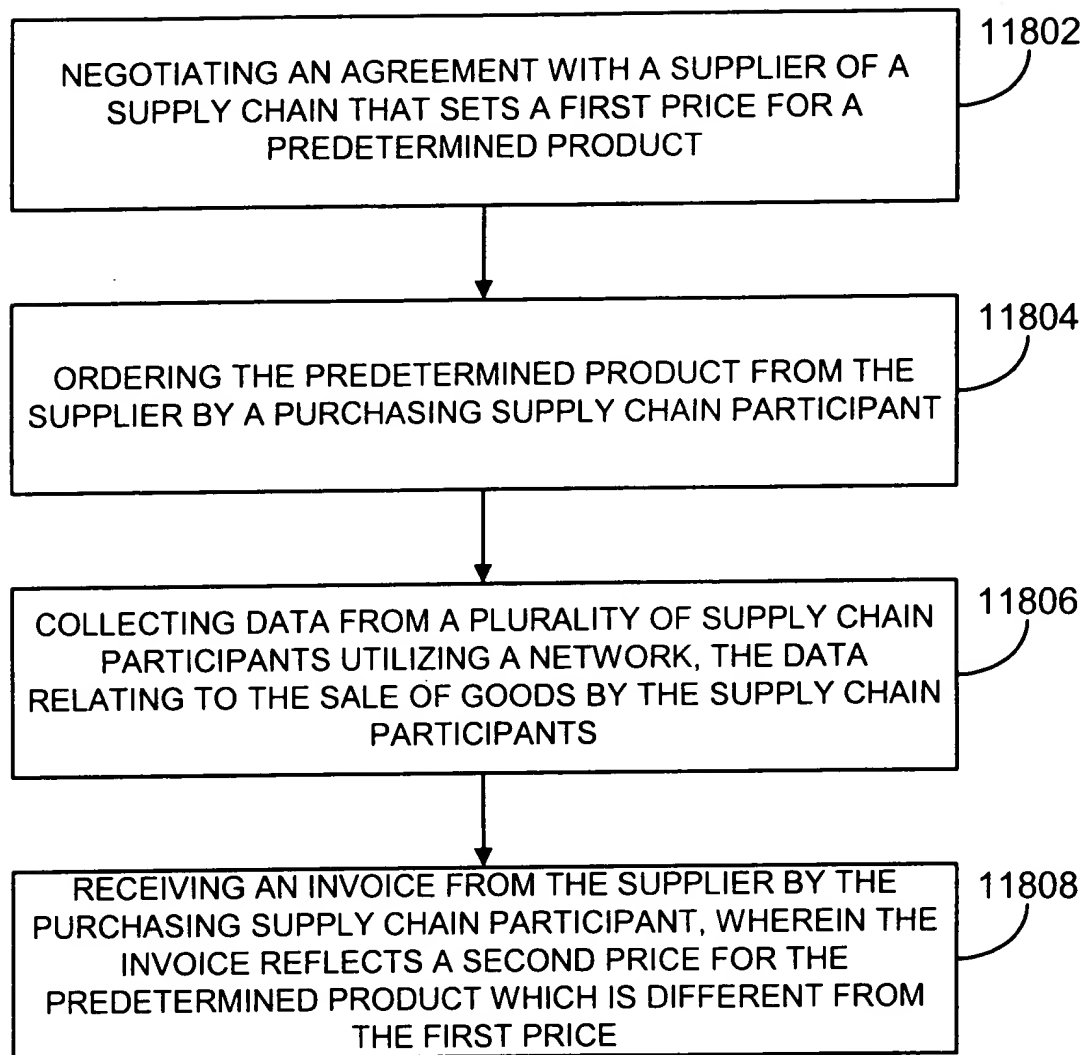
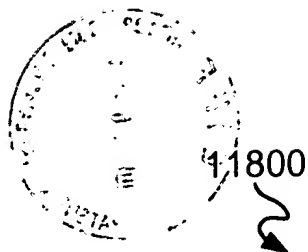


**FIG. 116**



**FIG. 117**

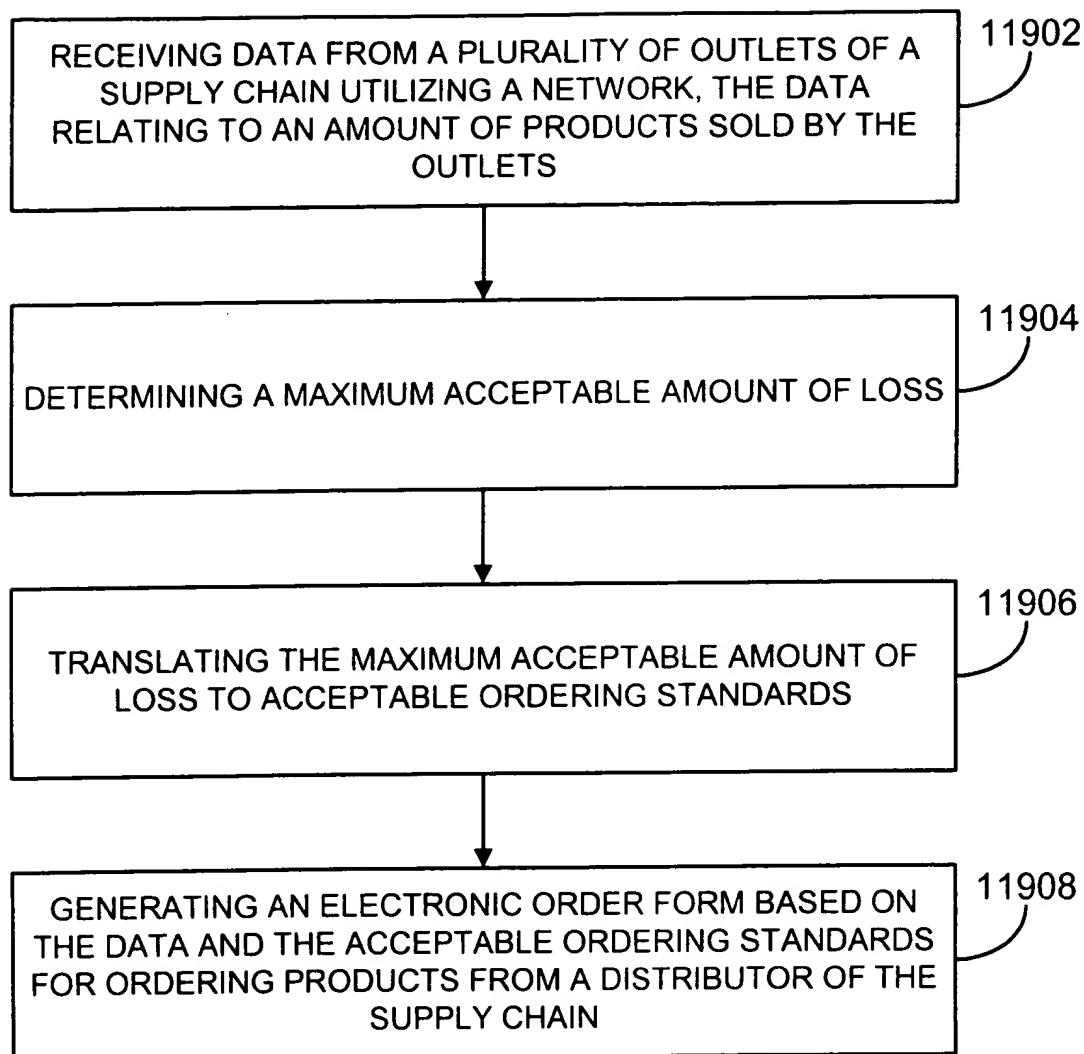
00845845 020604  
F09020 54857860



**FIG. 118**

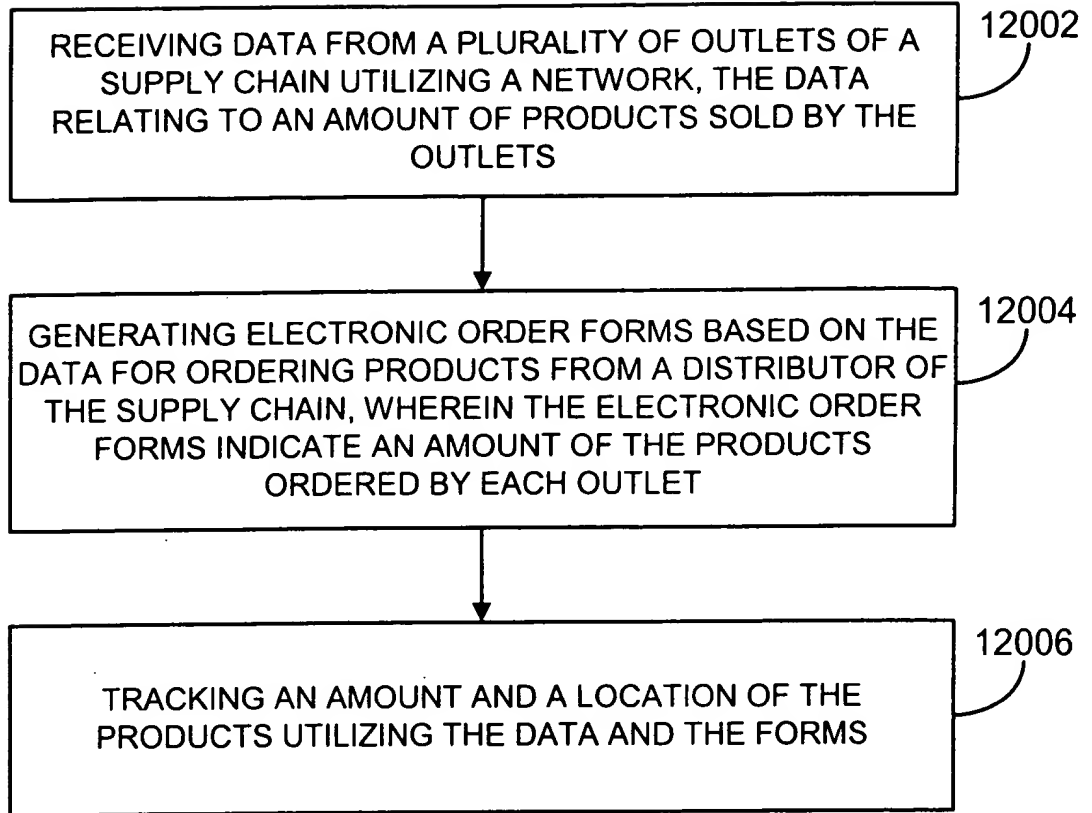
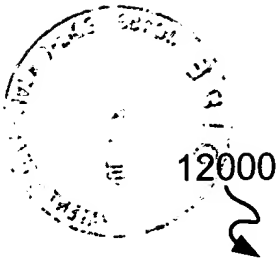


11900



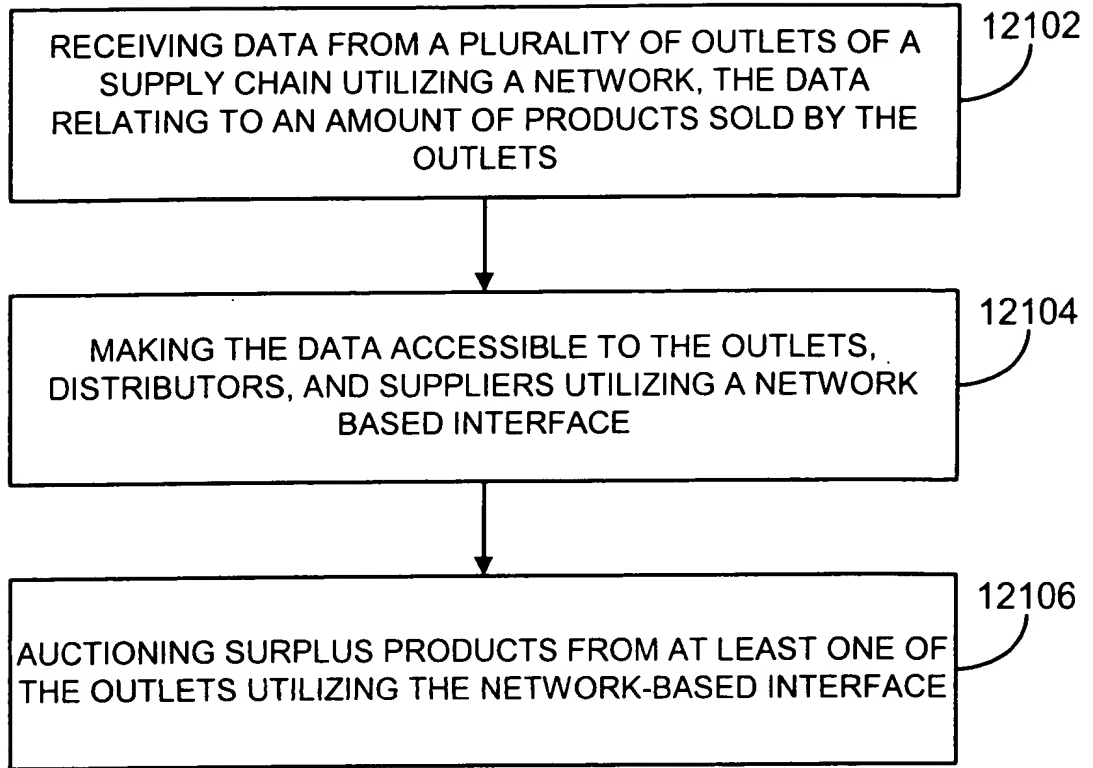
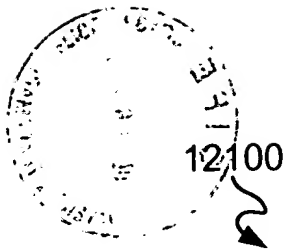
**FIG. 119**

105020-5425260



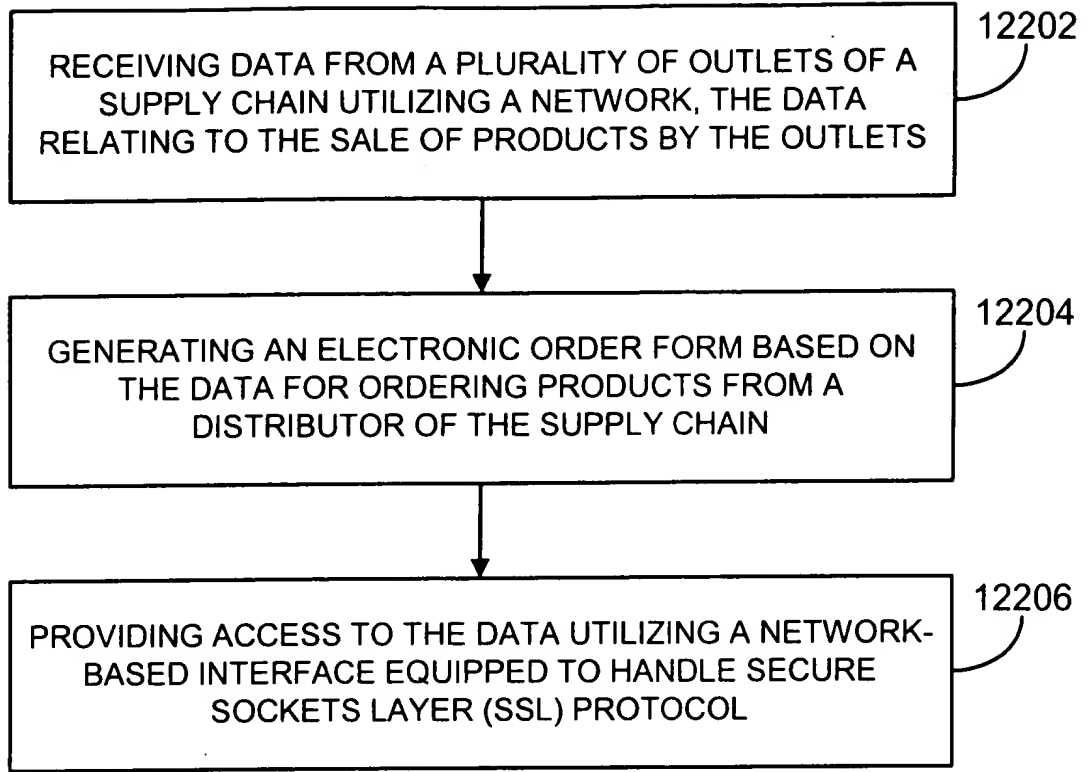
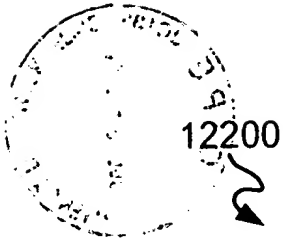
**FIG. 120**

09815245-070601  
T09020-5435T860



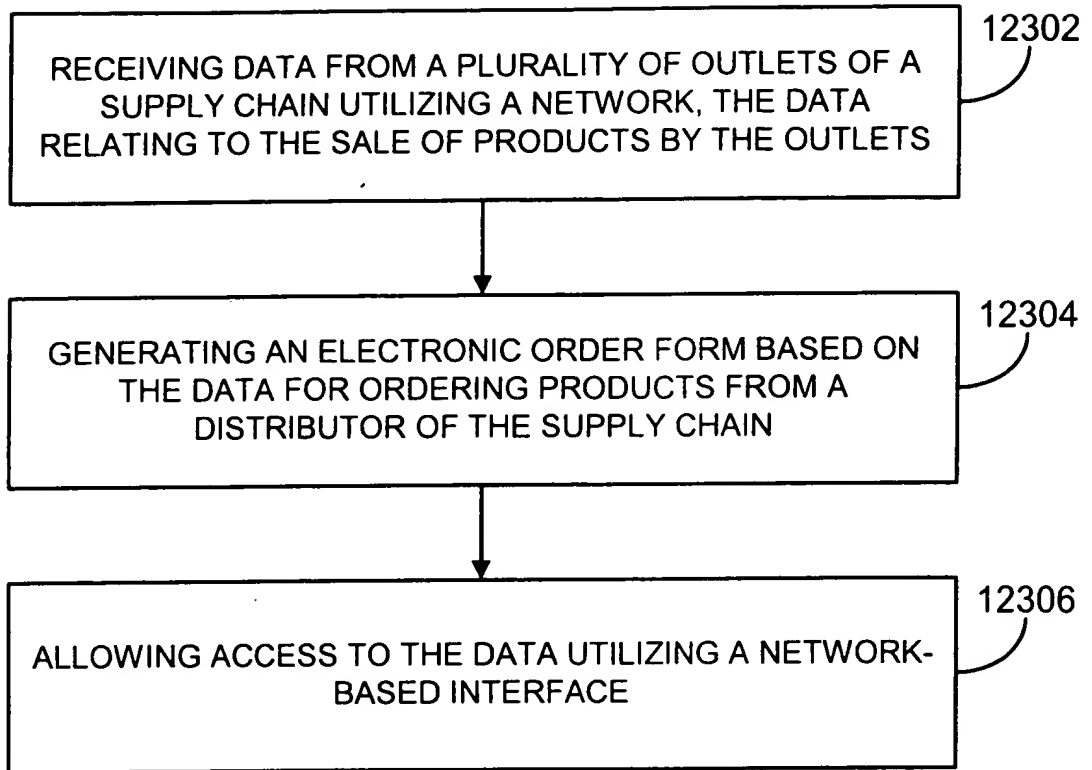
**FIG. 121**

09815845-070604  
T09020-5485T860



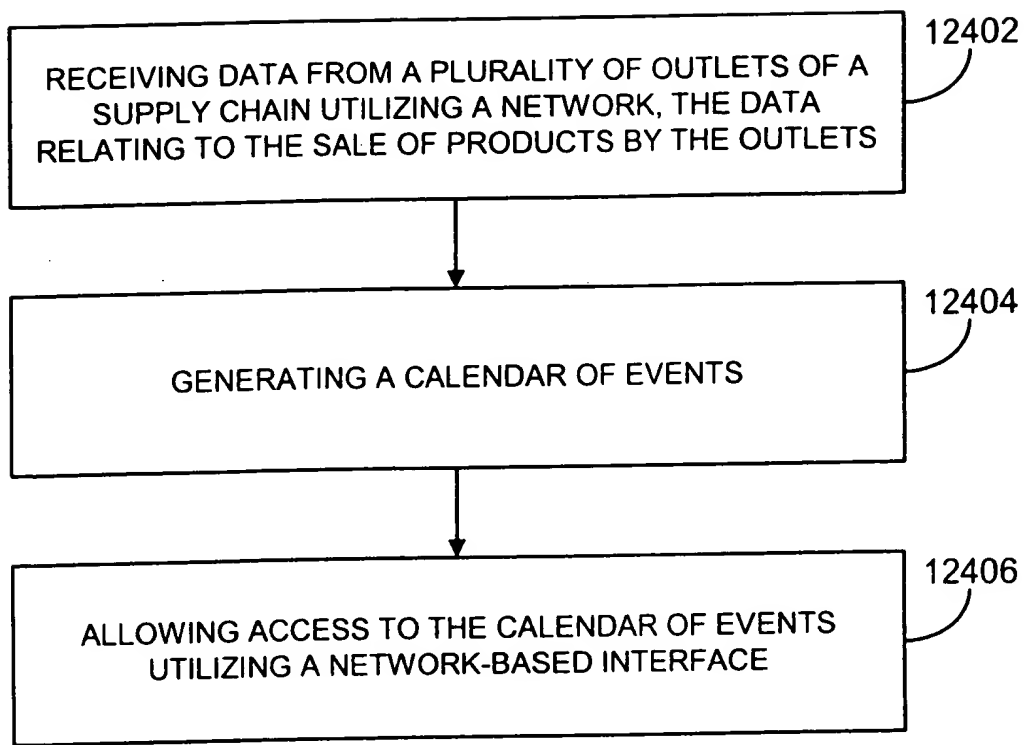
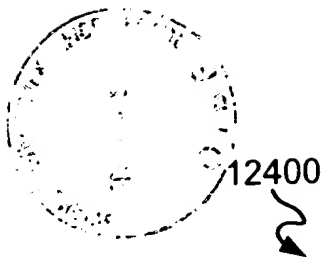
**FIG. 122**

09845845-070601

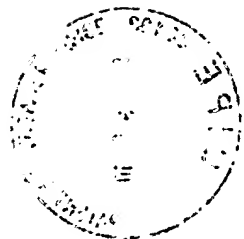


**FIG. 123**

09245845-070604



**FIG. 124**



12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier  
Supplier Site  
Distributor  
DC

Least Cost Contract

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

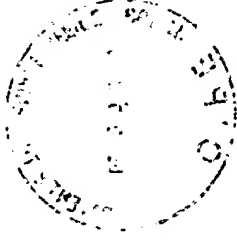
Status Code: Active

Item Rank:

FIG. 127

0915945-07064  
T09020-54851860

TD9020" SH85T860



12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128



09815415-070601



12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130



13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

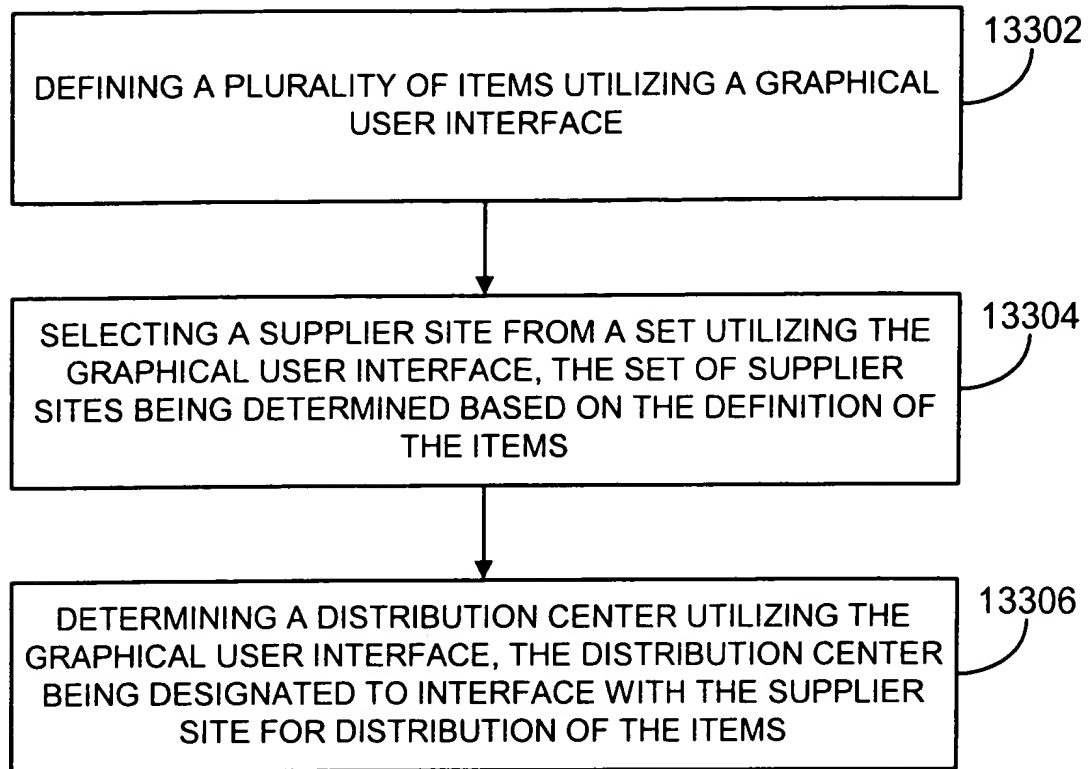
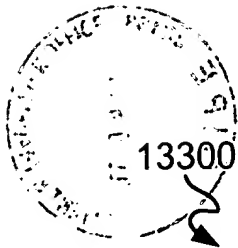
FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active	Rail Sidings:

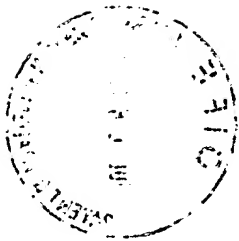
FIG. 132

2025 RELEASE UNDER E.O. 14176



**FIG. 133**

09815945:070604



13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

09815845-070601

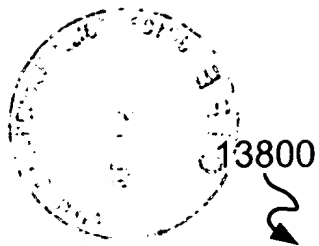


FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

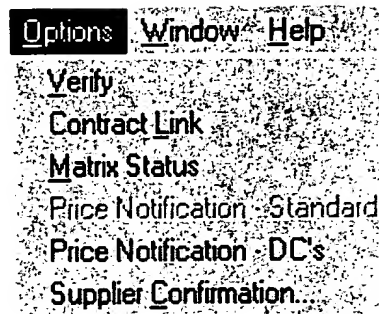
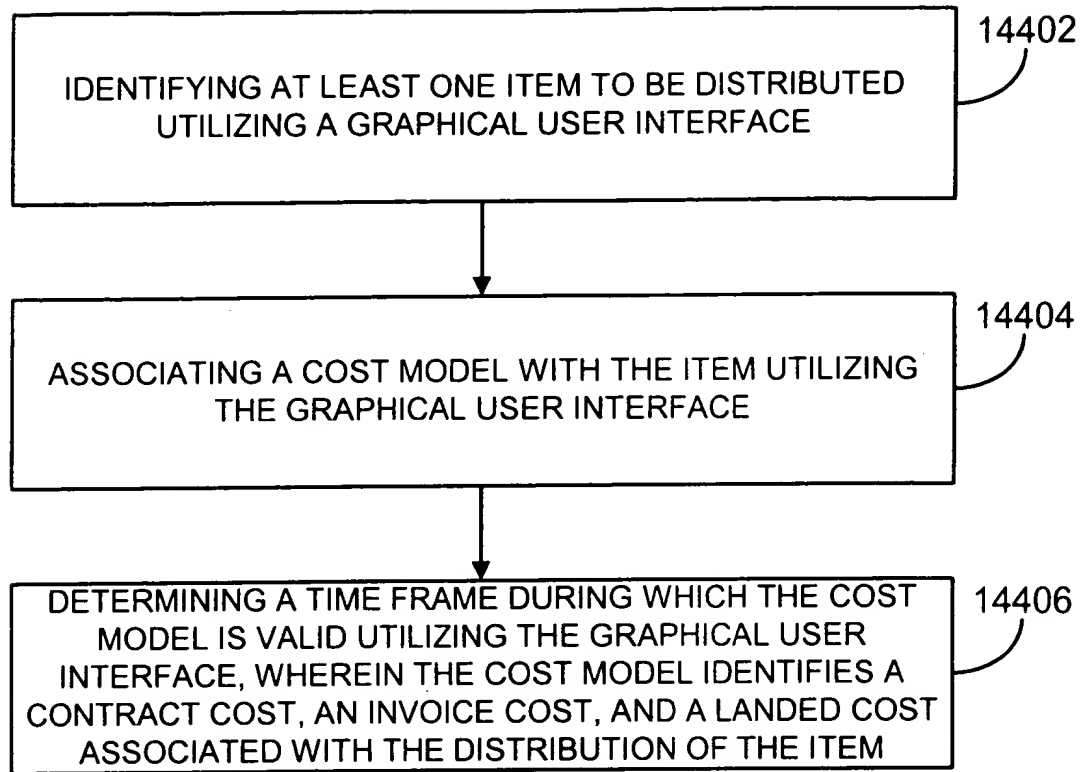
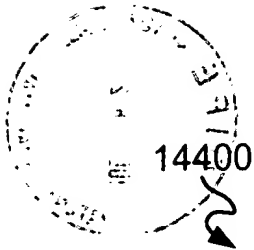


FIG. 141

14300

Cost	Edit / View	F3
Commodities	New (using previous matrix)	F4
Vendor Rating	New (build matrix)	F5
Contact Management	Multi Item Price Notification	

FIG. 143



**FIG. 144**



14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

091545-070601

15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items

Delete Item

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

FIG. 152

15300



FIG. 153

09815845-070601





15400

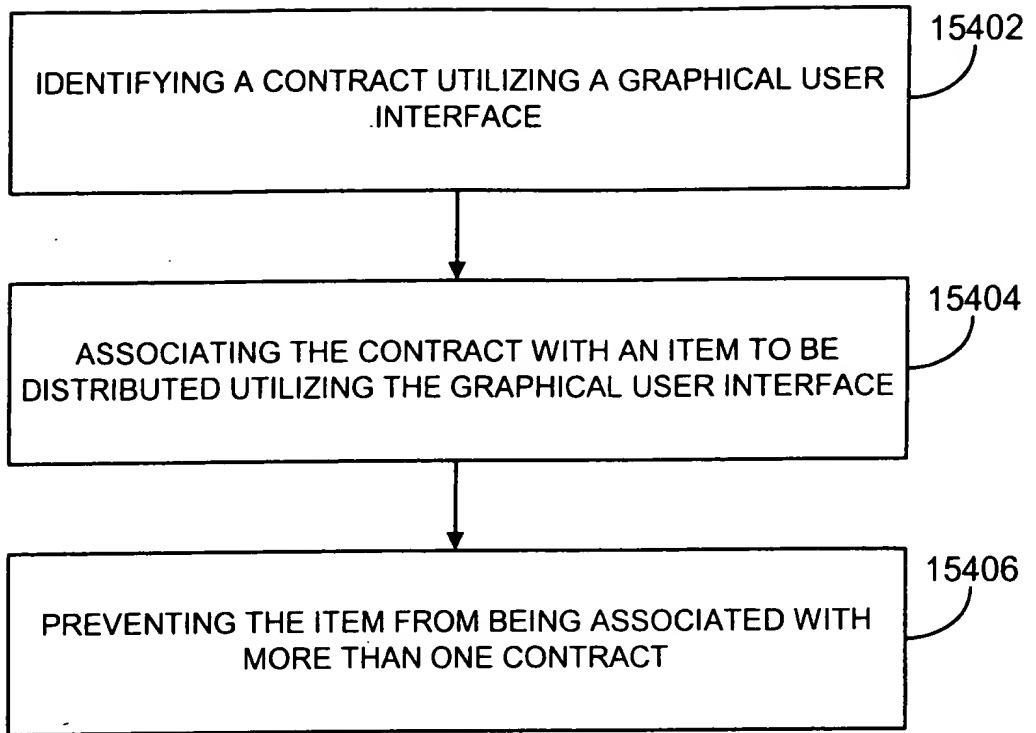
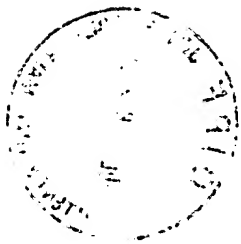


FIG. 154

091545-070604



109020-54351860

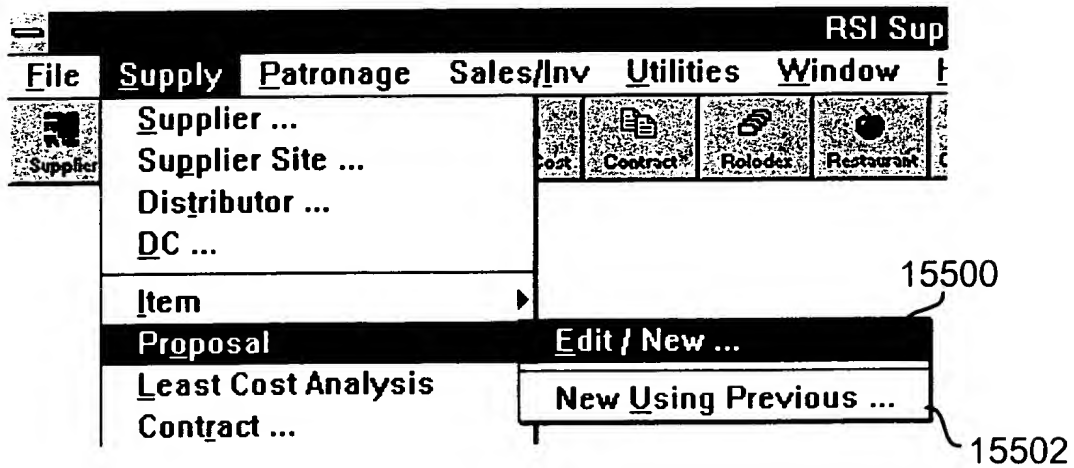


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids	
<b>Main Info</b>	<b>Items</b>   <b>Suppliers</b>   <b>DCs</b>   <b>FOB Price</b>   <b>DC/Rest</b>   <b>Usage</b>   <b>Templates</b>   <b>View Bid</b>
<b>Proposal Information</b>	
<b>Proposal ID:</b> 1021	<b>Proposal Due Date:</b> 06/12/97
<b>Proposal Name:</b> Foam Hot Cups & Polystyrene Lids	<b>Contract Begin Date:</b> 07/01/97
<b>Buyer Name:</b> Dennis Clabby	<b>Contract End Date:</b> 06/30/98
<b>Actions</b>	
<b>#</b>	<b>Date:</b>   <b>Action Description:</b>
1	05/28/97   Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

00815845 070604





15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

2 Rows Selected

Item Description
CUP-HOT

> >> << <

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

FIG. 158

09815845-070601

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 159

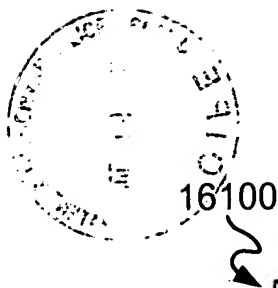
16000

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160



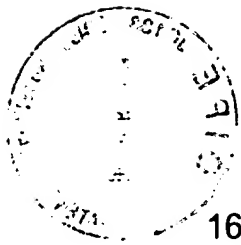
Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.28	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

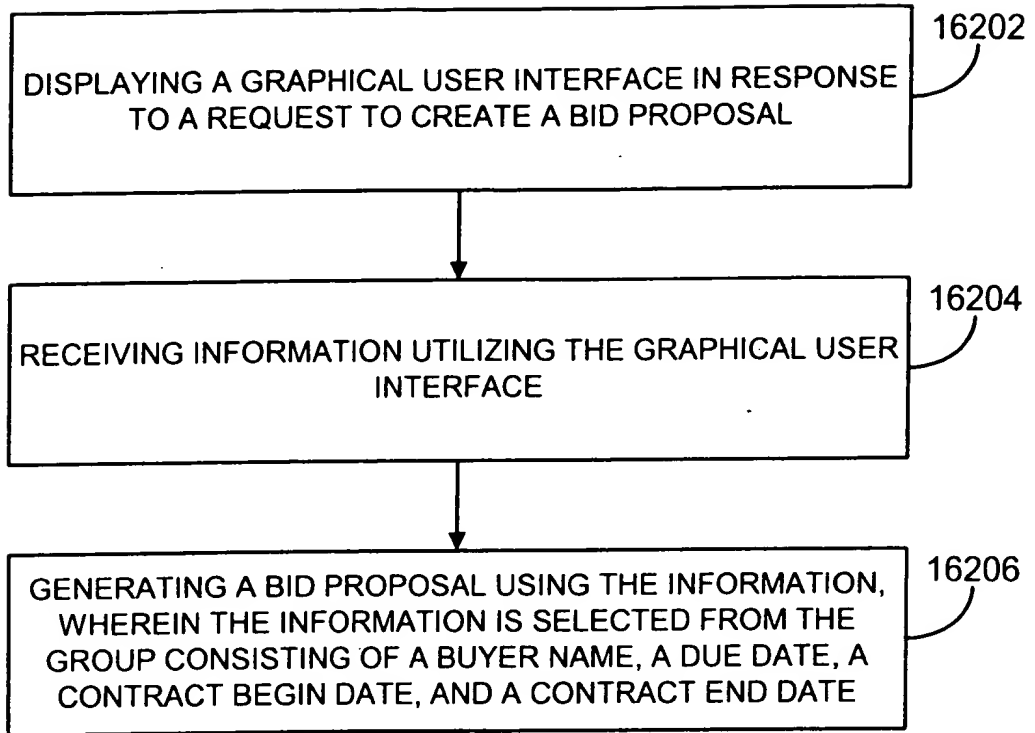
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37	

FIG. 161

0915345-070601

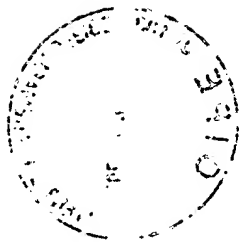


16200



**FIG. 162**

0981545-070601



09045845:070604

16300



FIG. 163

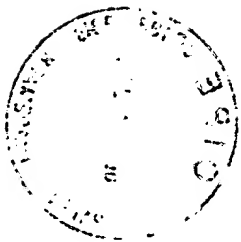
16400



	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
<b>Bid Proposal Cover Letter</b>	?		Y
<b>General Terms and Conditions</b>	?		N
<b>Usage Estimates</b>	?		N
<b>Supplier Facility Worksheets</b>	?		N
<b>Item Information Worksheets</b>	?		N
<b>Sample Supply Agreement</b>	?		N
<b>BK Specification Request</b>	?		N
<b>FOB Price Component</b>	?		Y
<b>Truckload Freight Worksheet</b>	?		N
<b>LTL Freight Worksheet</b>	?		N

FIG. 164





16500

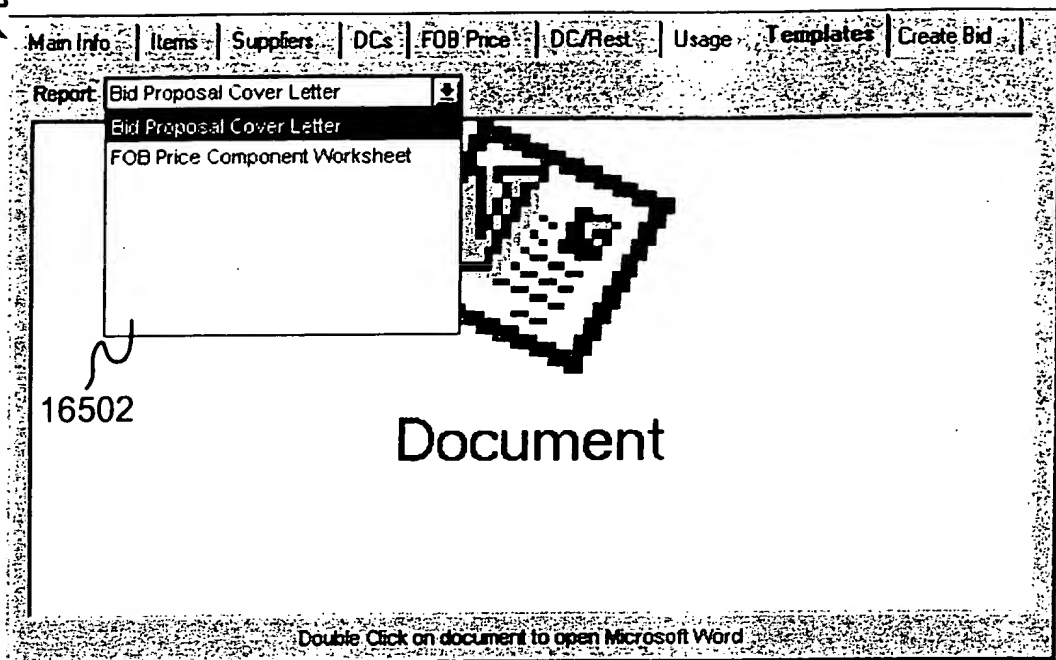


FIG. 165

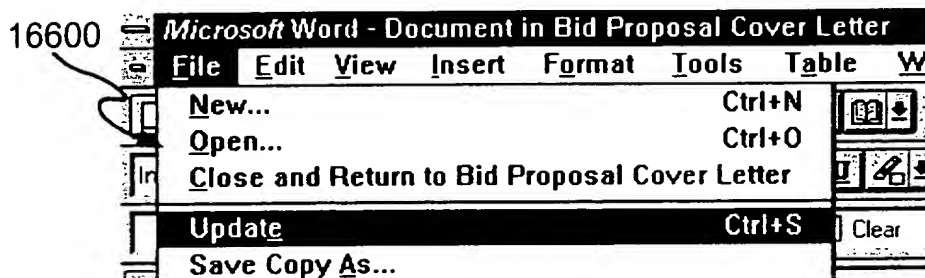


FIG. 166

00815415-070604

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>		
Item Information Worksheet	<input checked="" type="checkbox"/>		
Sample Supply Agreement	<input checked="" type="checkbox"/>		
BK Specification Request	<input checked="" type="checkbox"/>		

\* LTL Freight Worksheet will be printed by system if necessary

Blank Sheets

Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

FIG. 167

16800

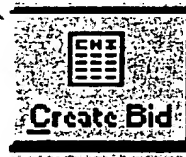


FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	↓
Bid Proposal Cover Letter	↑
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	↓

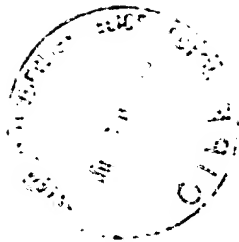
Supplier: (all)

**Restaurant Services, Inc.**  
**Item Information Worksheet**

ATTY

DS

FIG. 169



17000



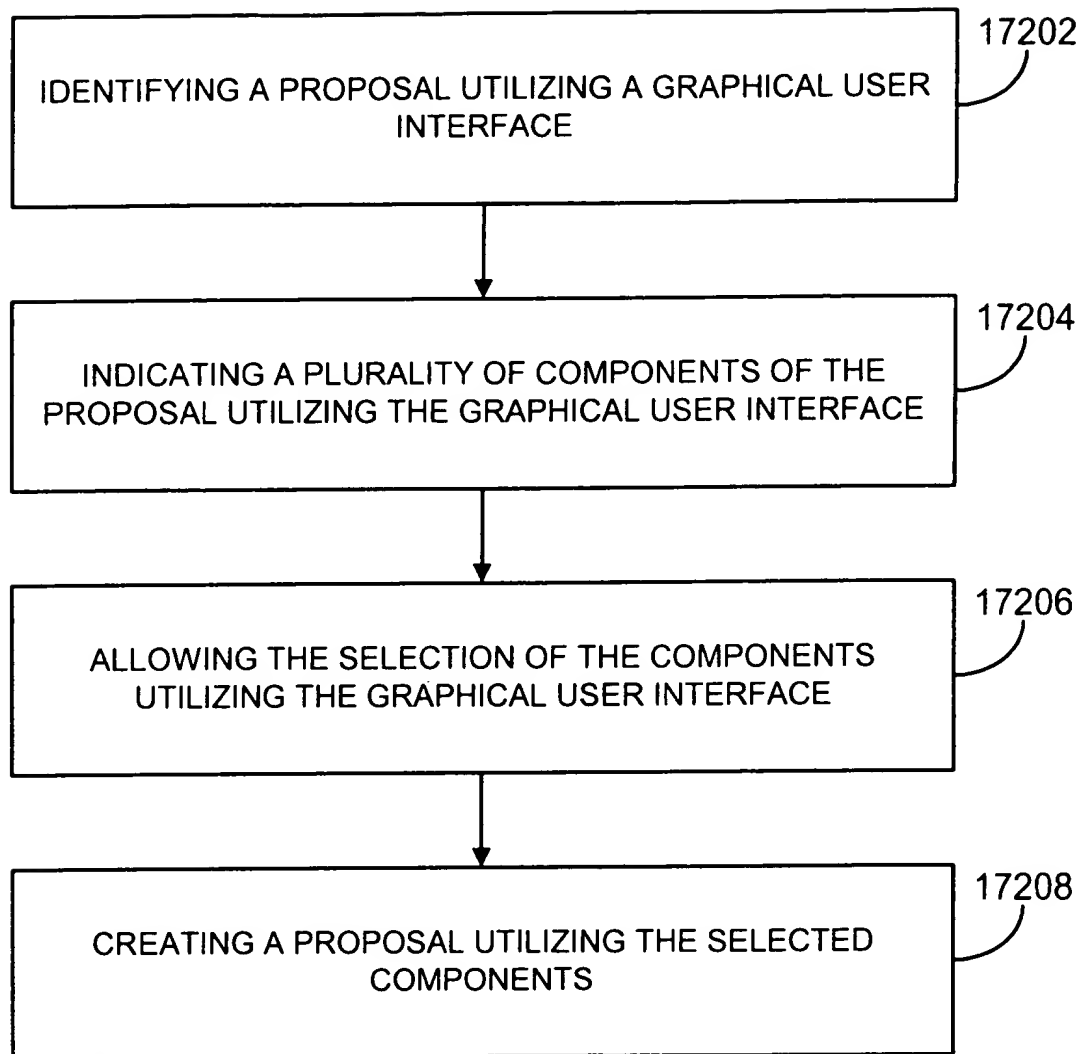
**FIG. 170**

17100



**FIG. 171**

094545-070504  
1050/05485T860



**FIG. 172**

09815845-070604



17300



FIG. 173

17400

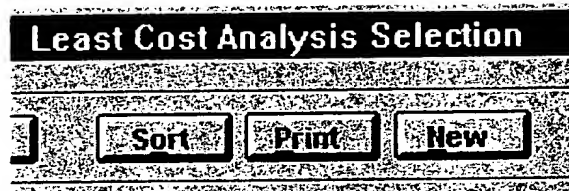


FIG. 174

17500

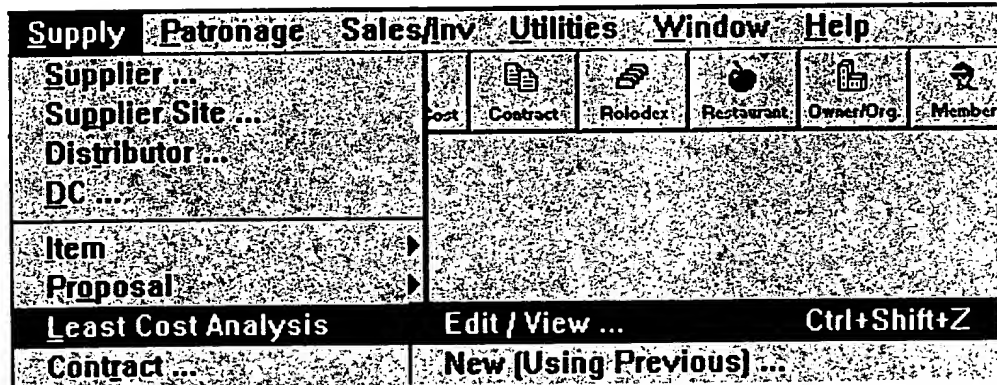


FIG. 175

09815945-070601

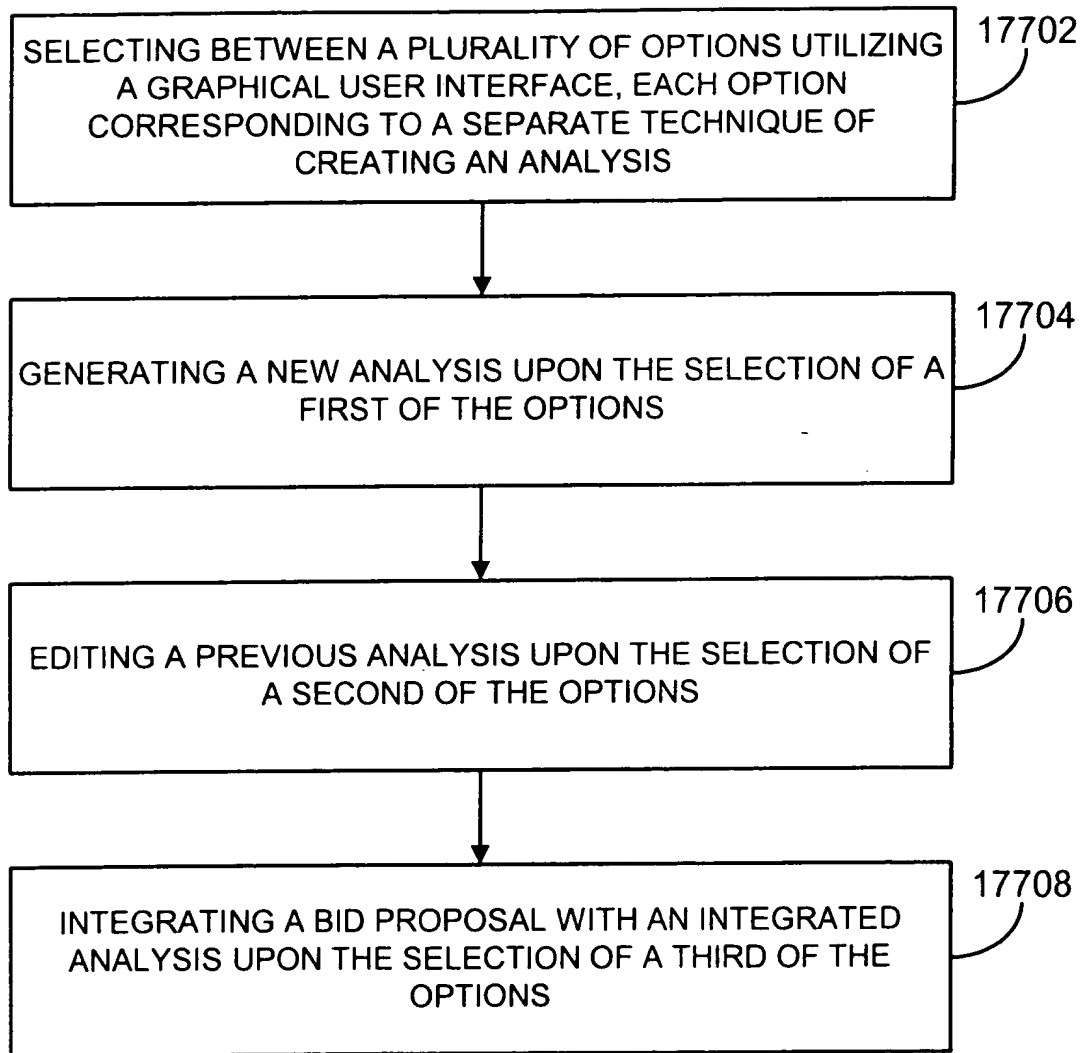


Bid Proposal Name:	(None)	+
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600

FIG. 176

09845-09845



**FIG. 177**



17800

Analysis Name: Hash Brown Actual  
Analysis ID: 1036  
Buyer: Dennis Clabby  
Period of Agreement: 10/1/97 THRU 9/30/98  
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version  
What is the max # of FOB points to allocate to each DC? One FOB  
What is pricing method for this version? FOB + Freight  
What is the RSI Invoice FOB Upcharge (Downcharge)? 0.0000  
Override RDC Truckload Validation? No  
Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

00815845-070601





18000

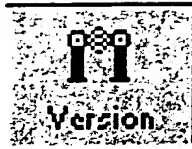


FIG. 180

18100

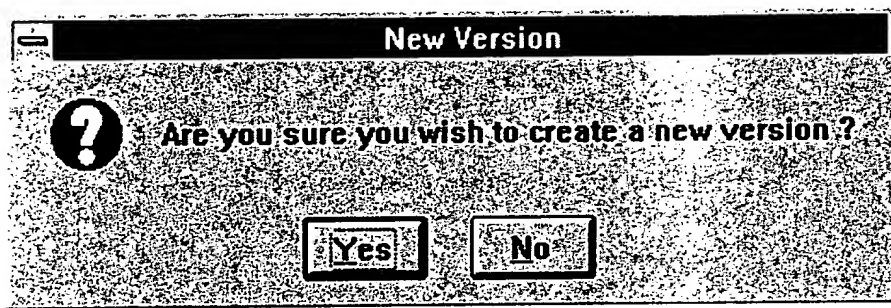
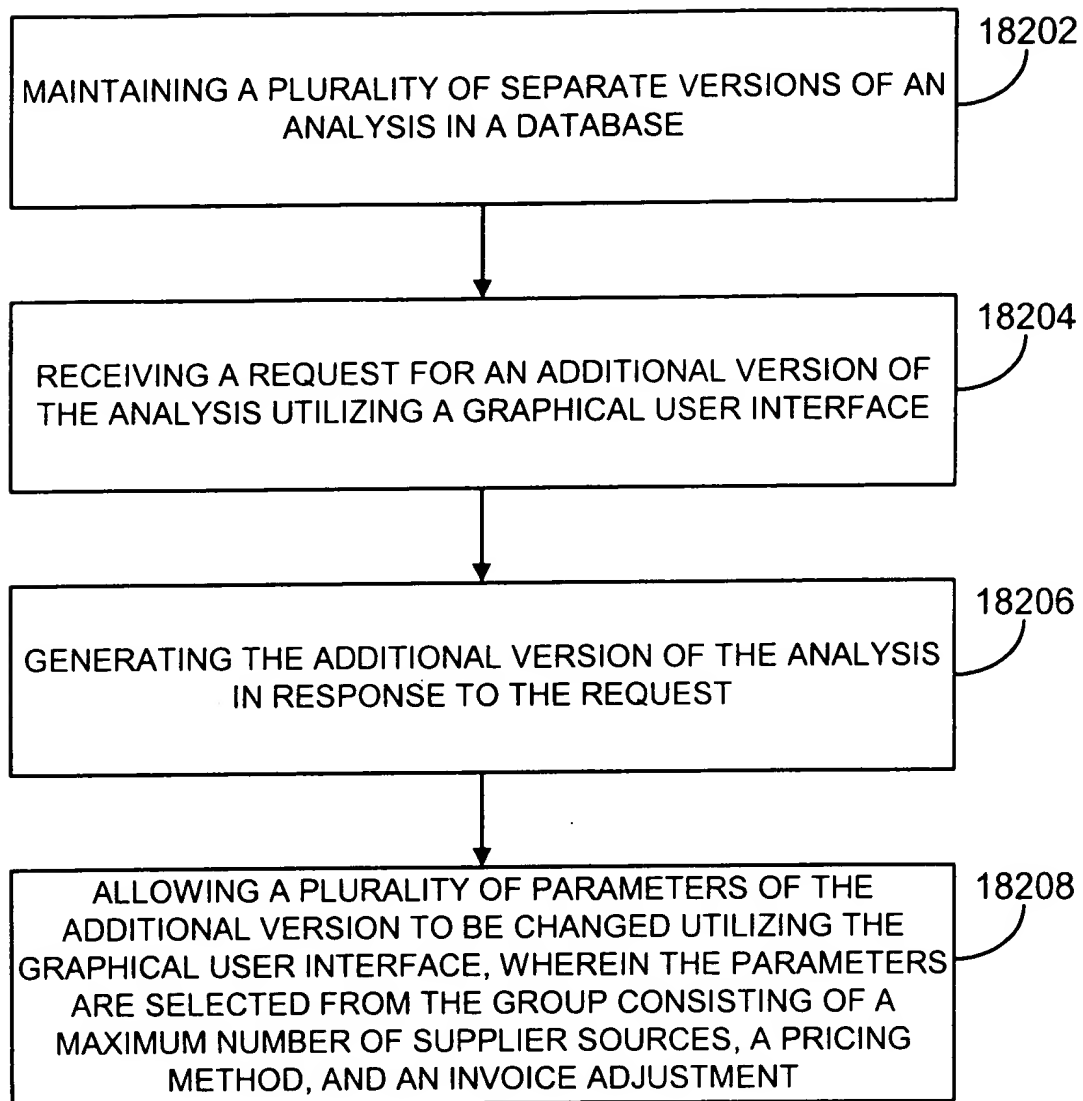
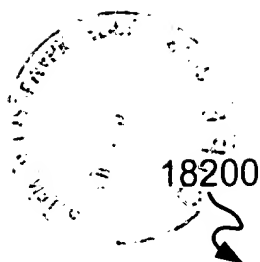


FIG. 181

0981545-070604

**FIG. 182**

TO 9020 SHEST 860

18300

Search Query Reset

Query Values 7 Rows Selected

Supplier FOB
DOP

>

>>

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183



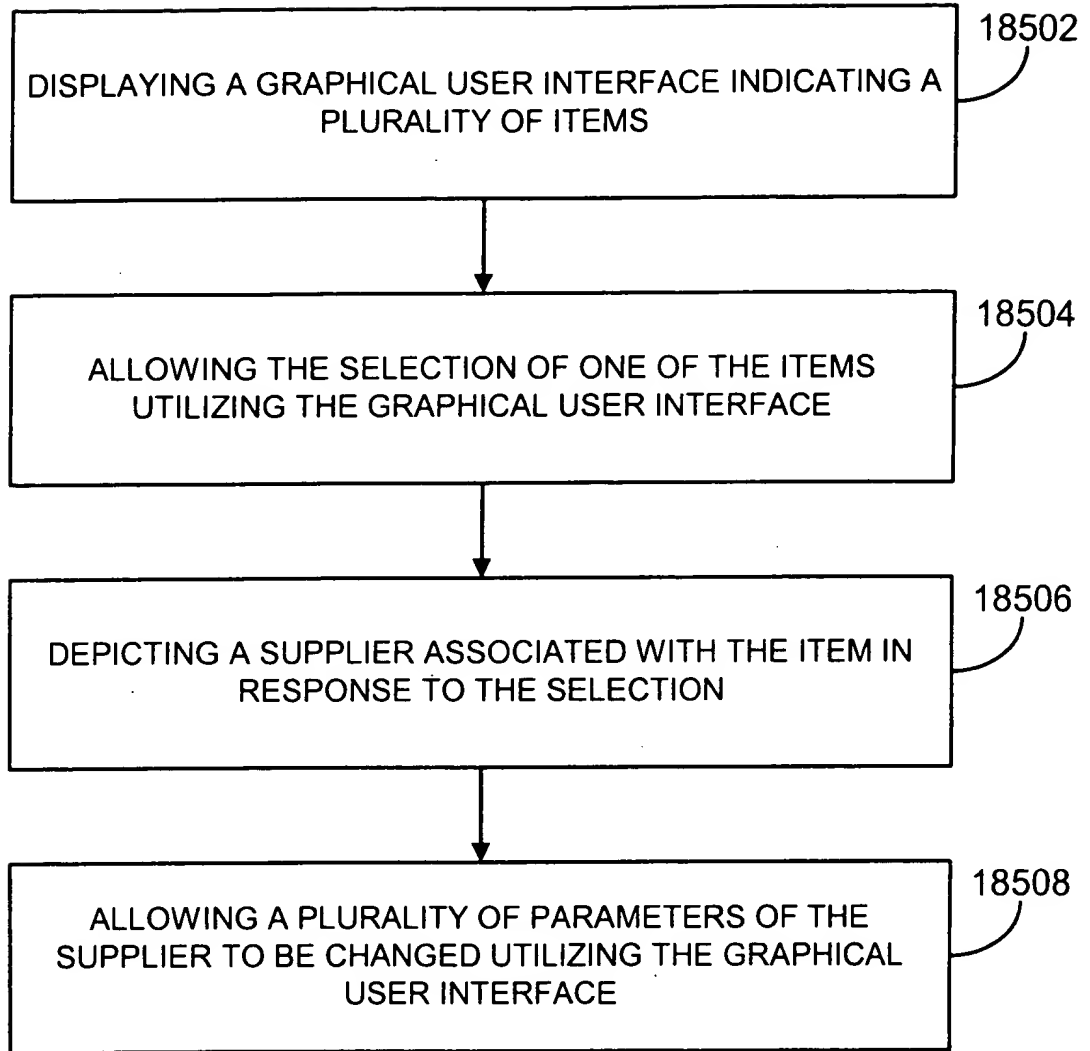
18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

FOUO: 54854860



**FIG. 185**

FIG. 185

09815845-070601

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA

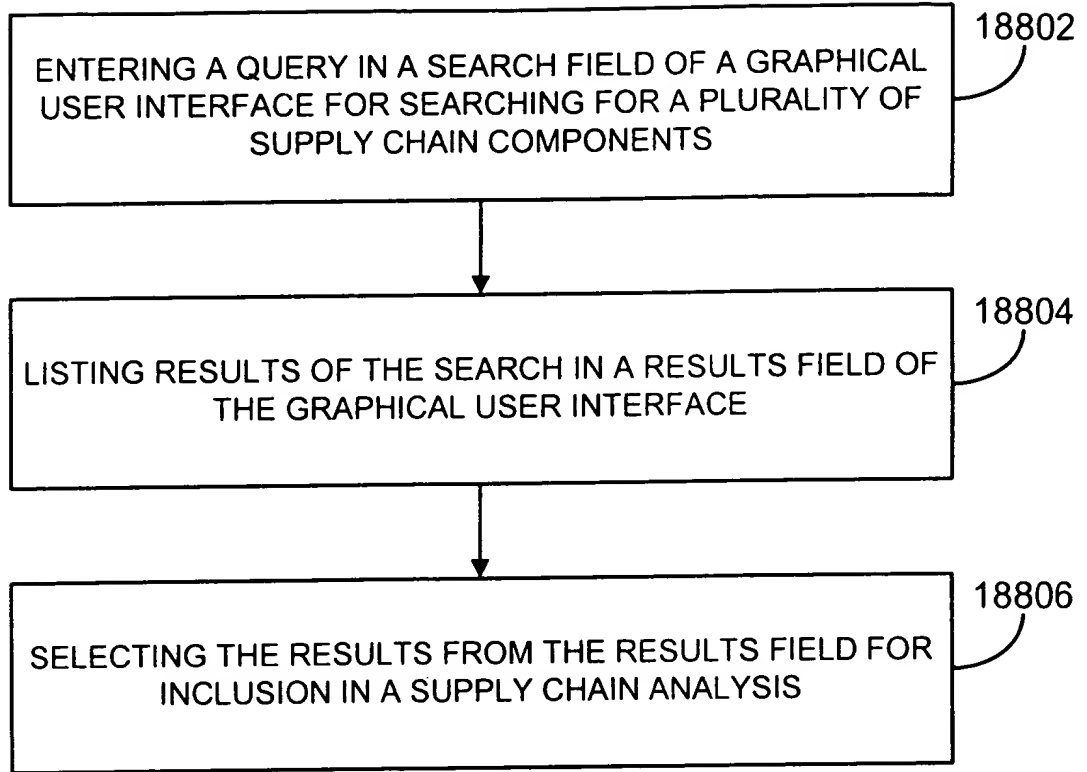
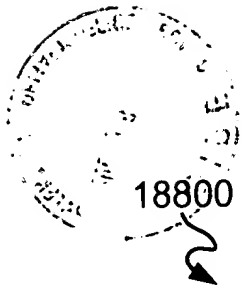
Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M INCHES		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187



**FIG. 188**

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

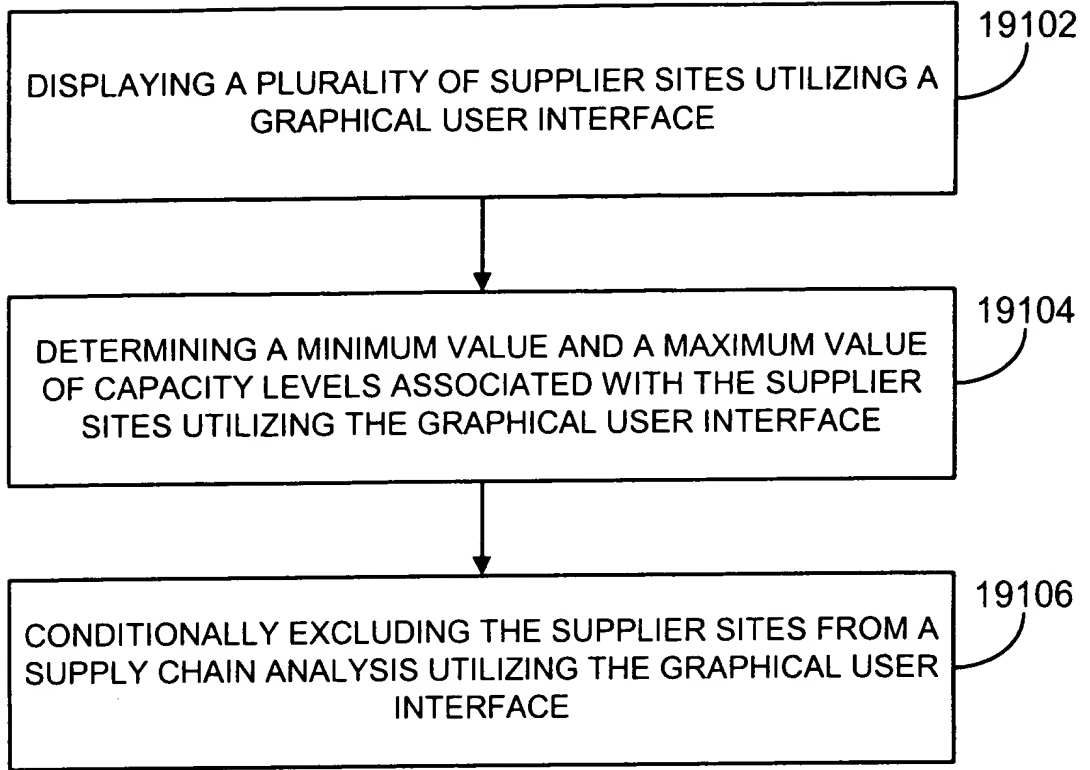
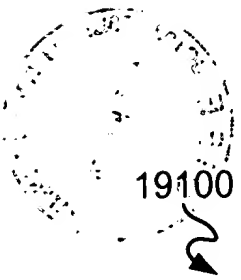
FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190





**FIG. 191**

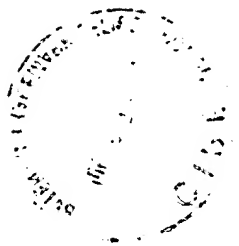
FOOD - 54851860

19200

Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192



19300

Supplier	#	Volume		
SSI FOOD SERVICES	0			
TEXAS AMERICAN FOOD SERVICE	0			
WHITEFORD FOODS	0			

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume		
VENTURA FOODS	0			
VENTURA FOODS	1	100,000		

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

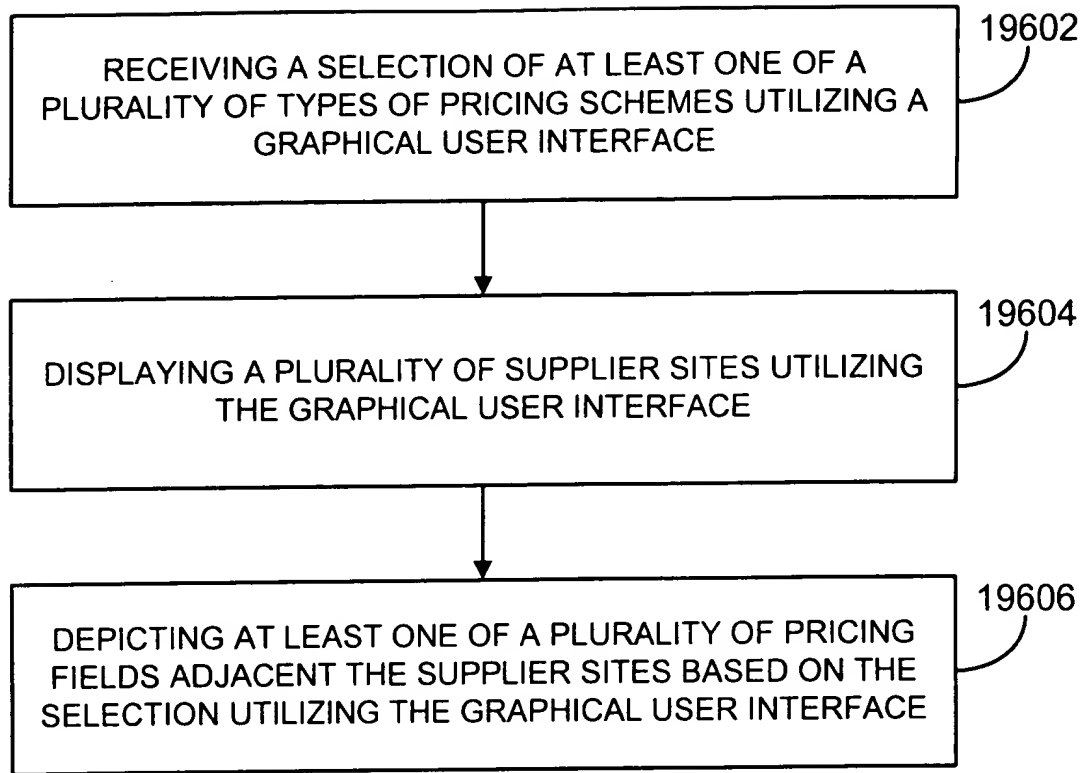
FO9020" 54B5T260



Item Description		Supplier FOB		
FRIES-COATED		CAVENDISH-PRINCE EDWARD		↑
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED		LAMB-WESTON, INC. PASCO, WA		↓
Distribution Center	Delivered	#	Volume	
AMERISERVE-OMAHA, NE	0.3750	0	0	
AMERISERVE-PLYMOUTH, MN	0.3850	0	0	
AMERISERVE-WALKIESHA	0.3670	0	0	
FLEMING FOODS-KAPOLEI	0.4725	0	0	
KING PROVISION-ATLANTA	0.3950	0	0	

FIG. 195

0915845:070601  
T09020:54851860



**FIG. 196**

109020-54357850

FO9020-STAT60

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE POST-DENVER	35	5.00%	37
AMERISERVE POST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

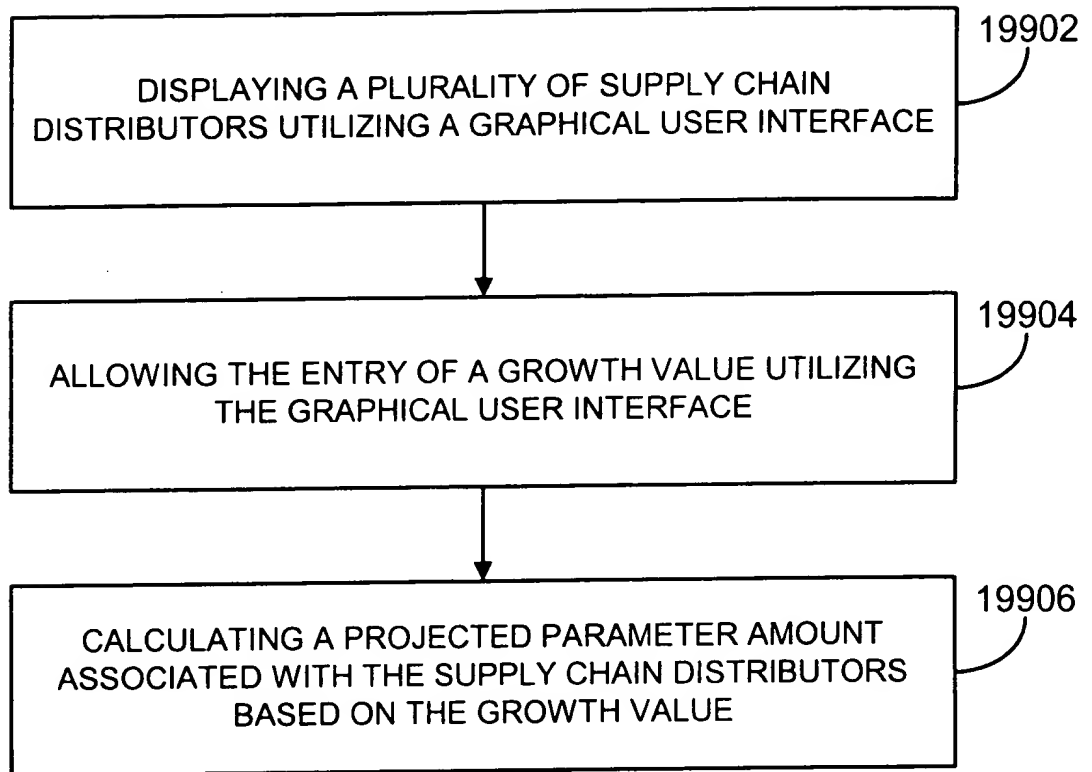
19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	.00%	

Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900



**FIG. 199**

0984545-070604

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVEPOST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVEPOST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20002

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction	
AMERISERVEPOST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVEPOST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

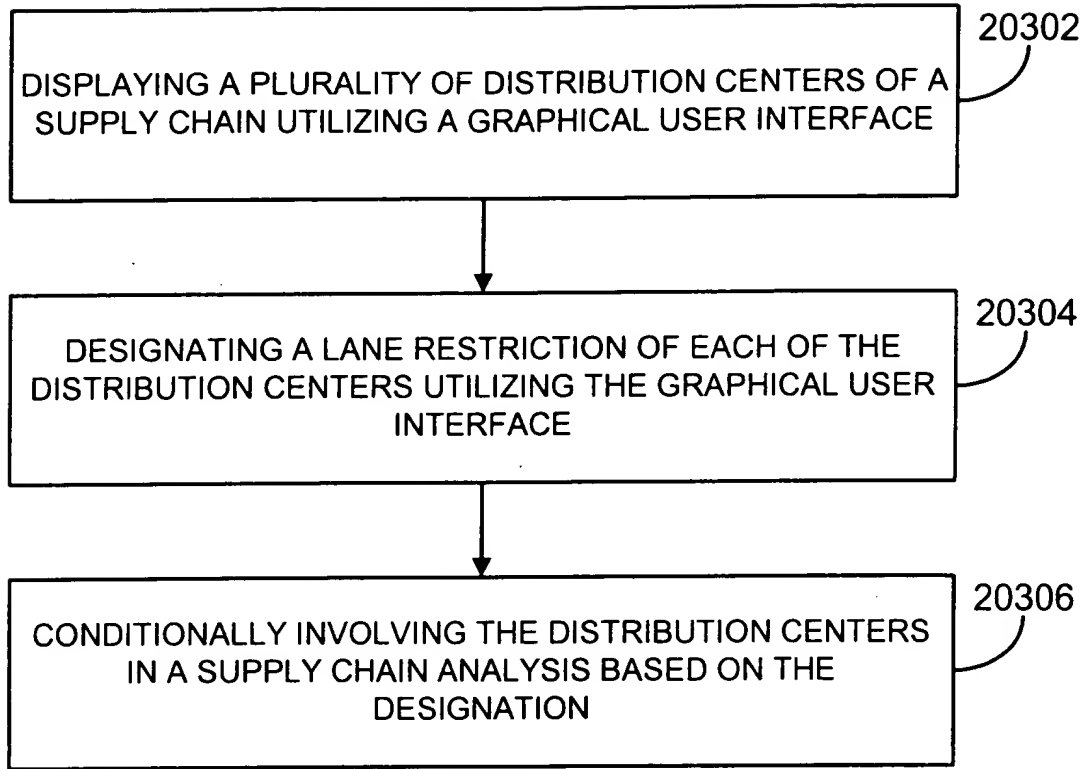
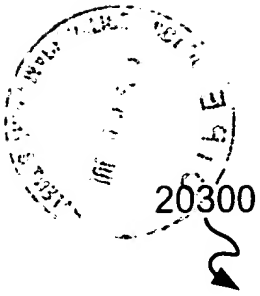
**Invalid Selection**

**i** AMERISERVEPOST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

FIG. 202

FIG. 200





**FIG. 203**

0951545-070601  
2020-05-18



20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

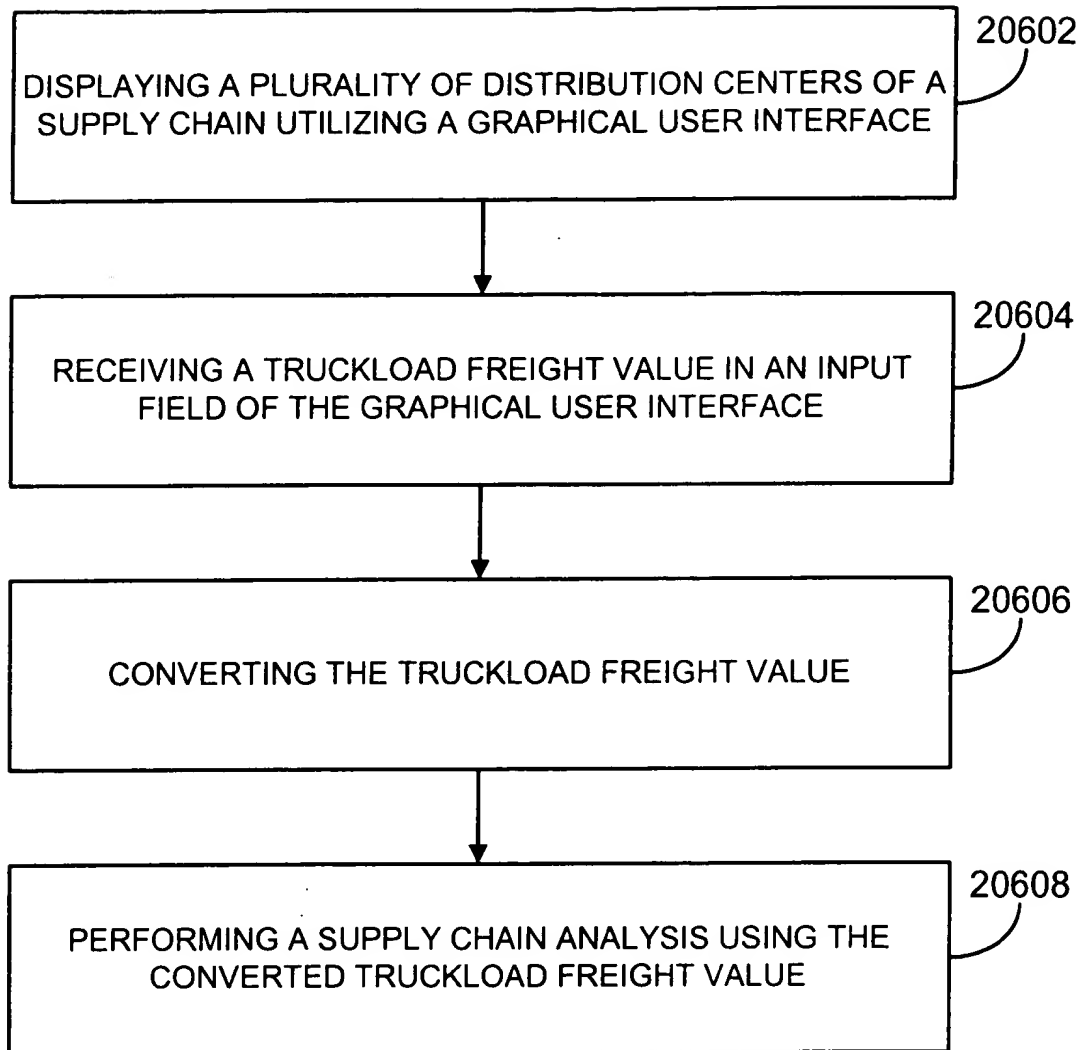
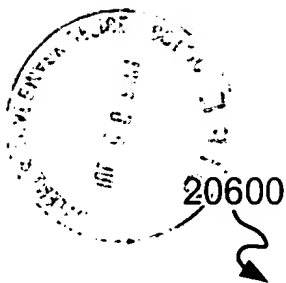
20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

T09020-57857860



**FIG. 206**

09045845: 070604  
FIG. 206



09815845-070604

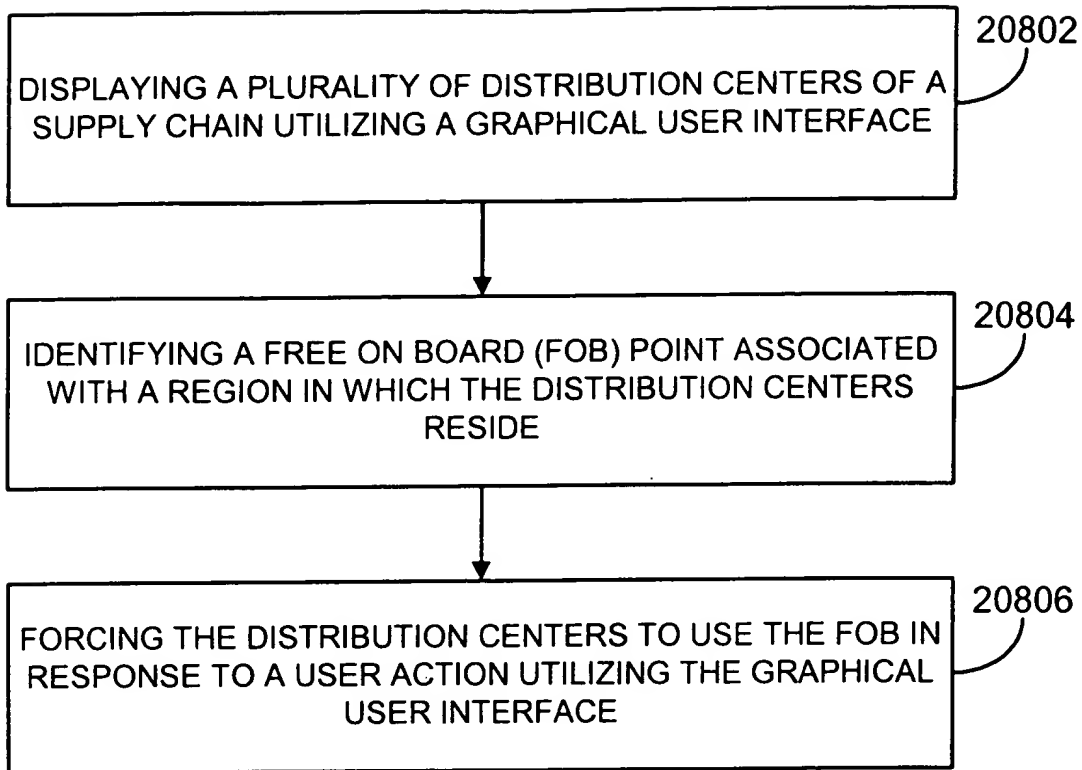
20700



Analysis Region		Force FOB
MCCABE-PORTLAND/NW-ANCHORAGE		<input type="radio"/> Yes <input checked="" type="radio"/> No
Distribution Center Name		Site Role
MCCABE QUALITY FOODS-PORTLAND		Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE		Corporate & FOB Point

FIG. 207

20800



**FIG. 208**

09615945-070601

20900

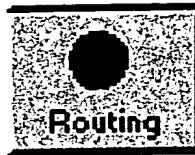


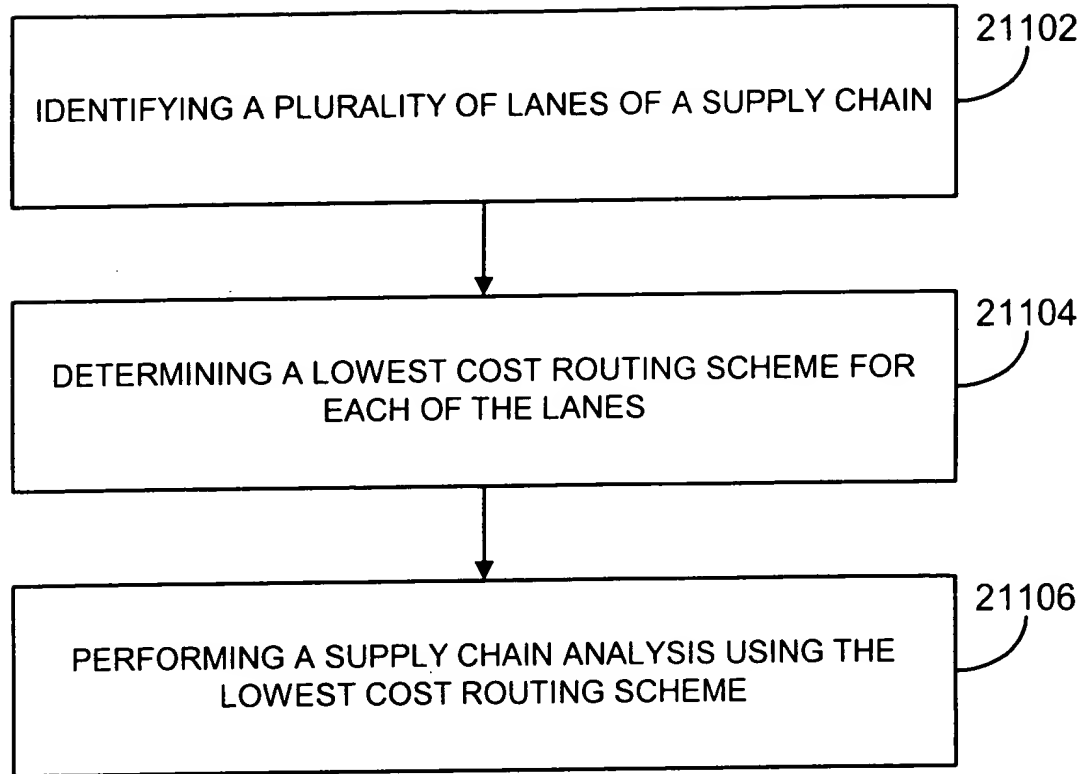
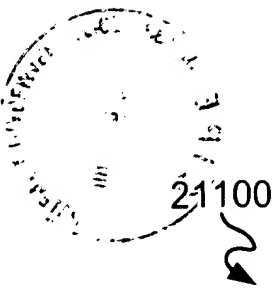
FIG. 209

21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters:		Freight Information Provided
Supplier	(All)	LTL Routing Grid By Lane
Supplier FOB	(All)	Routing Results By Lane
Distribution Center	(All)	Routing Results By Lane, Item
Version	Base Version	Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis

FIG. 210

09815845-070604



**FIG. 211**

09845845-070604

09015845-020604

21200

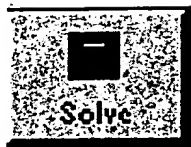


FIG. 212

21300

21302

**Report Selection**

Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213





21400

Awarded Volume by Item - Detail  
Awarded Volume by Item - Detail  
Awarded Volume by Item - Freight  
Awarded Volume by Item - Summary  
Competing DC Freight Analysis by Item  
Lane Assignment Matrix  
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)  
Assigned Volume Percentages (with conversion)  
Invoice FOB Detail Comparison (no conversion)  
Invoice FOB Detail Comparison (with conversion)  
Invoice FOB Savings Comparison (no conversion)  
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

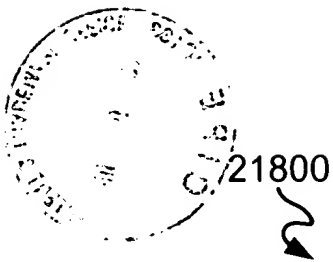
Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:  
Assigned Volume Percentages (no conversion)  
Assigned Volume Percentages (no conversion)  
Assigned Volume Percentages (with conversion)  
Invoice FOB Detail Comparison (no conversion)

FIG. 217



Item:	HASH BROWNS(ROUND)
Comparison Versions:	Base version
	With LTL riding with CCF, forced TL
	LTL moving with CCF, no Cavendish
Include Cost Matrices:	Yes <input checked="" type="radio"/> No <input type="radio"/>

FIG. 218

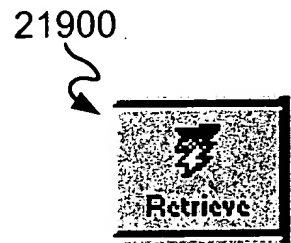
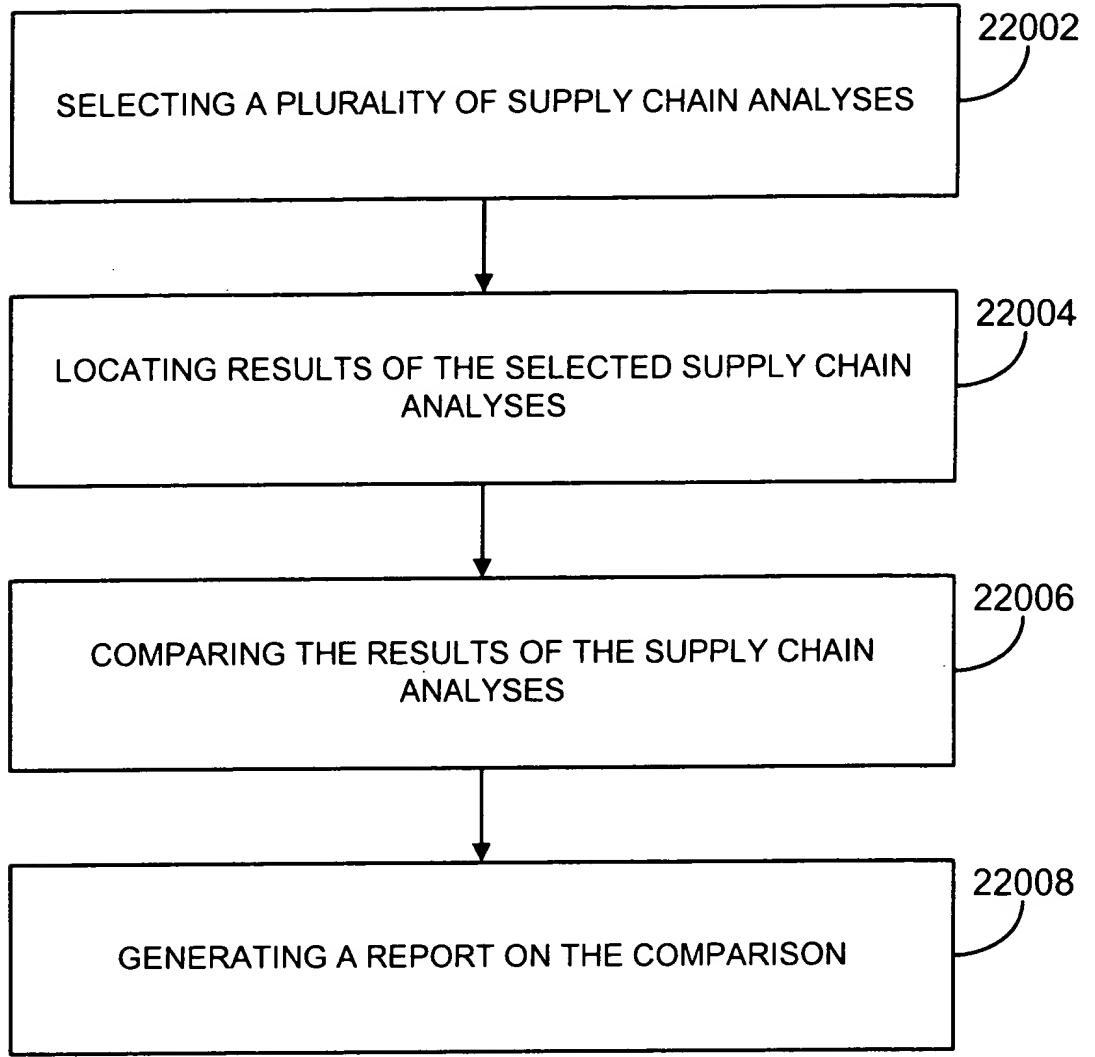


FIG. 219



FOI b7 - 07004



**FIG. 220**

22100

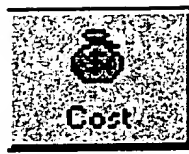


FIG. 221

22200

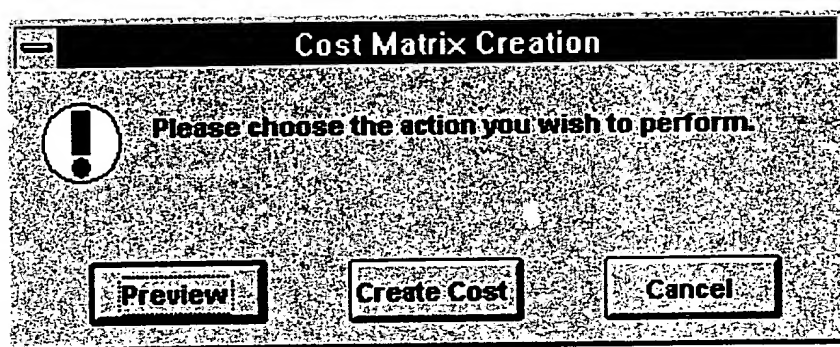


FIG. 222

09815845-070601



0001545-070604  
T09020-5485T860

Supply Patronage Sales/Inv Utilities Data Options

Supplier	Use Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRESH DOM 50% TRIM	FRESH DOM 65% TRIM	FRESH DOM 73% TRIM	FRESH DOM 75% TRIM	FRESH DOM 80% LEAN	FRESH DOM 85% LEAN	FRESH DOM 90% LEAN BL	FRESH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP AUS 90% LEAN	Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9000
04/01/98	0.9700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0680	1.0950	1.1210	0.9572	0.8760

FIG. 225

22600

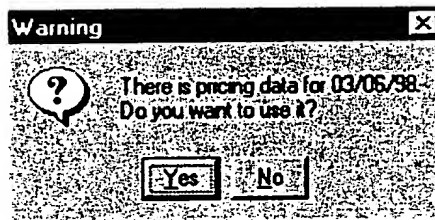


FIG. 226

22700

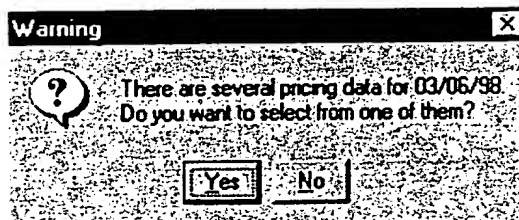


FIG. 227



22800

**Formula Pricing Selection**

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

009070-54857850



23000

Formula Pricing - BEEF - 77% - 04/06/98																	
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments							
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2871									0.1880	0.2134	0.4000	0.3324	0.1000	0.0911	0.9840
DIV-1	0.1400	0.1295	0.2000	0.1945	0.1400	0.1368					0.2000	0.2190	0.3200	0.3139			0.9941
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9866
S&C-1	0.2414	0.2200					0.2179	0.2028	0.2179	0.2153	0.2179	0.2388			0.1050	0.0956	0.9721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9684
TEX-1	0.3090	0.2768									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9916
WHI-1	0.3250	0.2958									0.1750	0.1963	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1	0.3325	0.2977									0.4875	0.5165	0.1000	0.0988	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98						
General Info		Pricing	Freight	Formulas	Block Cost	Adjustments
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0087	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231



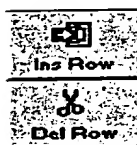
Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300

23302

FIG. 233

23400



FIG. 234

09615845-070601

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6		100.0000%	

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Help
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236